

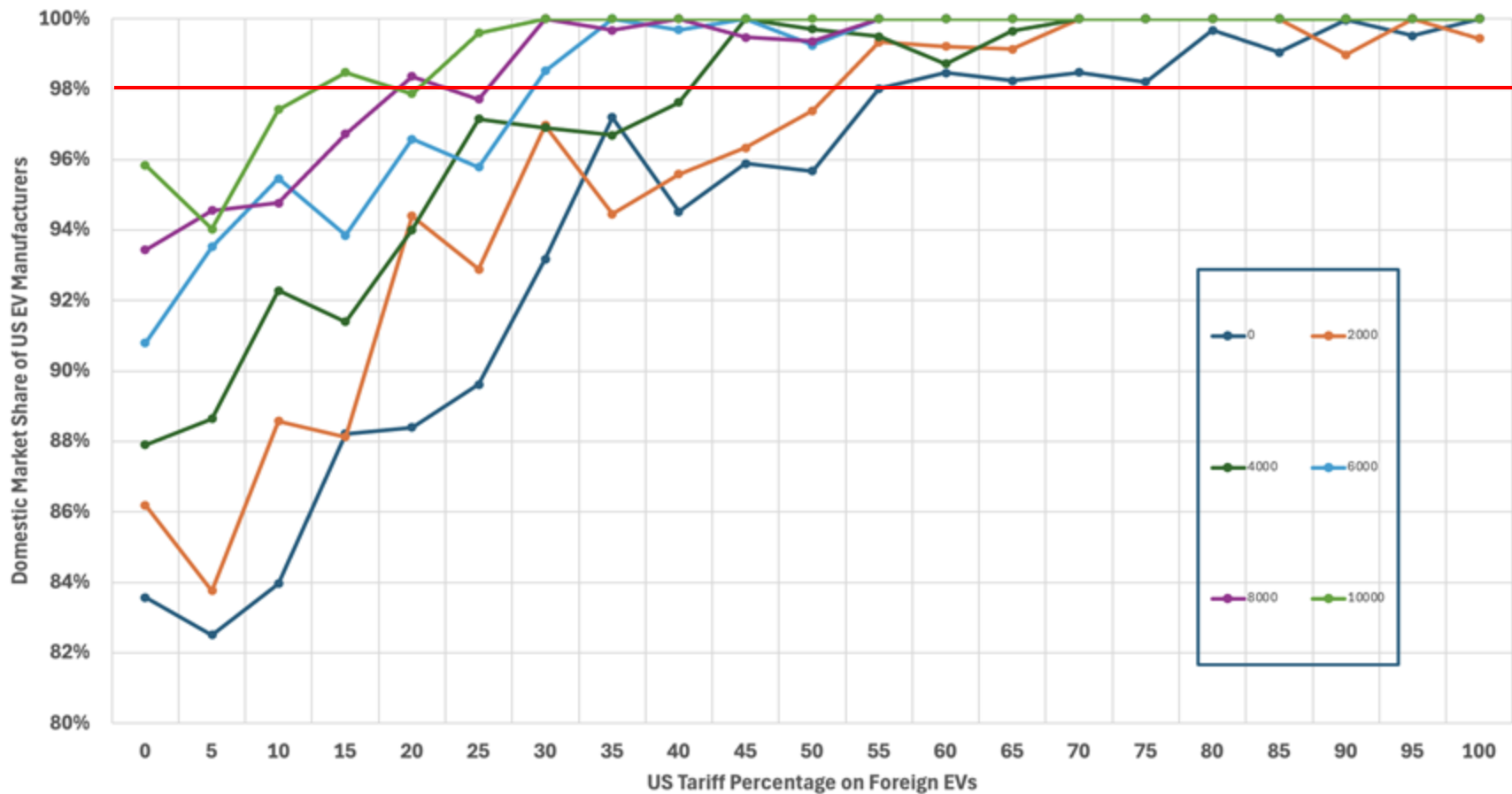
December 2024 Briefing

Bottom Line Up Front

What Happened	Chinese Electric Vehicle (EV) manufacturers are threatening American EV companies' domestic market share by producing and selling well-built EVs for substantially lower prices than American companies.
Why It Happened	The Chinese Communist Party often strongly encourages Chinese companies to invest their net profits back into their own companies.
Recommendation	The US should institute 30% tariffs on all foreign EVs and \$6000 buyer incentives for domestic American EVs.

US EV Manufacturer Market Share By Imposed Tariff Rates, Projected Over the Next 50 Years

Color Legend Indicates Buyer Incentives in USD



Revenue Projections

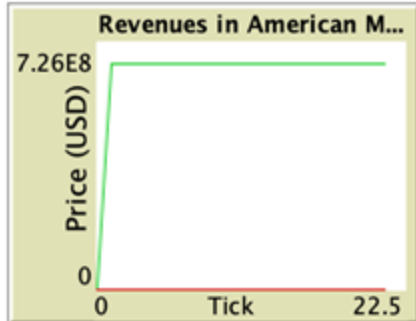
100%

US tariffs on foreign EVs

\$7500

buyer incentive for American EVs

(today's values)

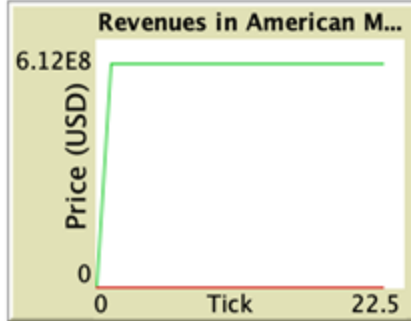


75%

tariffs on foreign EVs

\$6000

buyer incentive for American EVs

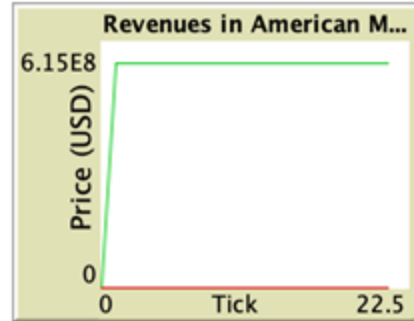


50%

tariffs on foreign EVs

\$6000

buyer incentive for American EVs

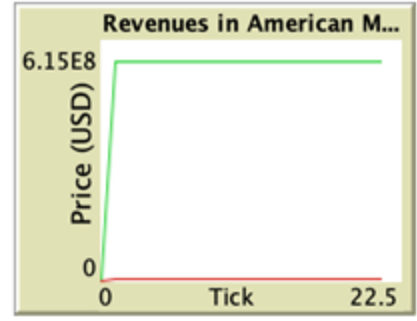


30%

tariffs on foreign EVs

\$6000

buyer incentive for American EVs



Summarized Recommendation

The US should institute:

30% tariffs on all foreign EVs

and

\$6000 buyer incentives for domestic American EVs.

Maintains at Least
98% Domestic
Manufacturer
Market Share

Ensures Affordable
Options for Americans
Include American-Made
EVs

Ensures that
European Allies Have
Some Access to
US Markets

Saves the US
Government Money by
Reducing the Current
Buyer Incentive by \$1500