

Alexander N. Place

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Education:

The University of Iowa, Iowa City, Iowa

B.A. Business Studies

Entrepreneurial Management Certificate

Worked to pay for a portion of my tuition throughout college

May 2012

The University of Iowa, EMSLRC, Iowa City, Iowa

Nationally Registered Paramedic

September 2018

Certifications:

Nationally Certified Paramedic

CPR: BLS for Provider, American Heart Association

Prehospital Trauma Life Support (PHTLS), National Association of Emergency Medicine

Advanced Cardiovascular Life Support (ACLS), American Heart Association

Pediatric Advanced Life Support (PALS), American Heart Association

Neonatal Resuscitation Program (NRP), American Academy of Pediatrics

Advanced Medical Life Support (AMLS), National Association of Emergency Medicine

Geriatric Education for EMS (GEMS), National Association of Emergency Medicine

Pediatric Education for Prehospital Professionals (PEPP), American Academy of Pediatrics

EMS Safety, National Association of Emergency Medicals Technicians

Nationally Certified Firefighter I

Nationally Certified Firefighter II

Work Experience:

Part-Time Lab Instructor

John Tyler Community College

February 2020-
Present

- Work under the lead instructor to assist in planning and executing lab scenarios and psychomotor skills for EMT-B and EMT-P students.
- Assist with the NRP test prep days.
- Provide online guidance to students via “open lab hours”, replacing the traditional office hours.

Paramedic

Richmond Ambulance Authority

October 2019 -
Present

- Provide ALS (Advanced Life Support) services to the city of Richmond, VA with a population of roughly 230,000.
- Work with a Medic or EMT partner for 12 hour shifts.
- RAA ran just under 65,000 calls last year including inter-facility transfers, 911's, special events, and fire standbys.
- RAA has 11 hospitals within the area for patient transport.
- Richmond Fire Department responds to all high priority calls allowing for better patient care. This also provides the ability for delegation and interagency cooperation.

**Part-Time Firefighter
North Liberty Fire Department**

April 2019 -
June 2019

- Assisted in transitioning the NLFD from a volunteer department to a combination department.
- Operating shifts ran from 1800-0600 with a maximum of 2 shifts per week.
 - This allowed for a quicker response during the night time hours.
- Assigned station duties and trainings were performed daily.
- My main intent was to get the program off the ground and assist in any way possible to make the transition a success. With any project of this size due diligence, attention to detail, and finding weaknesses and strengths within the program were of top priority.

**Float Medic
Area Ambulance Service**

October 2018 -
June 2019

- Provided ALS (Advanced Life Support) services to the city of Cedar Rapids with a population of roughly 200,000.
- Worked with a Medic or EMT partner for 8/10/12 hour shifts.
- Area ran just under 22,000 calls last year including inter-facility transfers, 911's, standby events, M.E body transports, and fire standbys.
- Cedar Rapids has 2 level II hospitals in city limits and a level I trauma center (The University of Iowa Hospitals and Clinics) 25 miles south in Iowa City.
- Cedar Rapids Fire Department has a medic in their engine and they respond to most medical calls, to aid Area Ambulance Service with Paramedic level care when needed.

**Firefighter/EMT
City of Burlington: Burlington, IA**

October 2017 -
October 2018

- Provided fire and EMS protection for the city of Burlington, Iowa with a population of roughly 25,000 people and a call volume of 5201 calls in 2017.
- Participated in EMS and fire training monthly.
- Attended an accelerated Paramedic program with the University of Iowa. After class, I would finish my 24-hour shift with BFD and then go straight to class the next day.
- Operated emergency vehicles with lights and sirens through both cities and county roads.

**Solutions Account Associate (SAA)
HON: Muscatine, IA**

June 2017 -
October 2017

- Coordinated with the field sales personnel to provide the optimum solution for clients.
- Selected office furniture from a catalog of over 1.5 million stock keeping units (SKUs).
- Consistently exceeded goals given to me by management
- Implemented best practices and standards of work resulting in corporate change.
- Coordinated with the S&R department to ensure on-time deliveries.
- Attended corporate events and product expos to ensure HON is a top brand.

Production Team Leader (PTL)
HNI Corporation: Muscatine, IA

September 2016 -
June 2017

- Managed 22 people across 4 production lines on 2nd shift.
- Daily production of upwards of 700 chairs
- Organized staffing to ensure fast and efficient production to meet daily goals
- Consistently exceeded goals given to me by management
- Implemented best practices and standards of work resulting in corporate change within my value streams.
- Eliminated inefficiencies on a daily basis, between both 1st and 2nd, shift allowing for a more productive day and a smoother transition at shift handoff.
- Total company savings to date due to my implementations were estimated at \$750,000+

Project Manager
Healex Systems Limited: Newark, DE

July 2013 -
June 2016

- Project lead for the implementation process of our Software as a Solution (SaaS) software, Nocturne
- Project manager for healex.com redesign
 - Constantly tested and analyzed methods to improve the website
- Performed both onsite and virtual training sessions of Nocturne
- Represented Healex Systems at customer meetings to establish client relations
- Project manager in charge of updating demo data for sales and training
 - In charge of updating and maintaining marketing and social media sites
- Accumulated requirements from customers to design websites
- Created, upgraded and changed websites for customers
- Implemented websites using Dreamweaver and uploading via FTP's
- Tested software programs to troubleshoot errors and ensure flawless usage for the customer
- Developed user manuals for software programs

Sales Lead
REI: Newark, DE

November 2015-
June 2016

- Managed/Trained my team of sales associates with a sales approach pursuant to REI's mentality.
- Ensured that the customers received the most knowledgeable and accurate information about the product while making sure they left with the correct product for their needs.
- Merchandised between 200 and 700 different SKUs within my department
- Provided training for new hires on 2000+ items.
- Ensured the floor was properly stocked.
- Re-arranged product according to a master plan sent to us from corporate, providing picture documentation
- Juggled upwards of 10 customers, ensuring they bought the correct product for their adventure
- Taught classes with our outdoor outreach program to help get our customers outdoors more.

Extra-Curricular Activities:

- Volunteer Firefighter with the North Liberty Fire Department from October 2016 through June 2019
- Volunteer Firefighter with Aetna Hose, Hook, and Ladder Co. for 12 months
- Nationally Registered Emergency Medical Technician (NREMT)
- 20 years experience Small boat sailor: Racing dinghies; 505s and Lasers with some big boat experience
- Member of The University of Iowa Track Team Freshman Year
- Member of The University of Iowa Sailing Team, all 4 years
- Various volunteer activities including summer camp counselor, Salvation Army, Iowa City Animal Hospital, Habitat for Humanity.