TheAnalyticsTeam

Sprocket Central Pty Ltd

Data Analytics Approach

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Agenda

- 1. Introduction
- 2. Data Exploration
- 3. Model Development
- 4. Interpretation

Introduction

SPRocket Central Pty LTD.

Development Roadmap



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Uncover useful trends that can lead to a hypothesis to be tested against.



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DATA

Data Modelling is an iterative process, in which many models are derived, tested and built upon until a model fitting the desired criteria is built.



4

DATA

Data is evaluated using several test metrics and visualized as a dashboard for the marketing team to make business strategies.



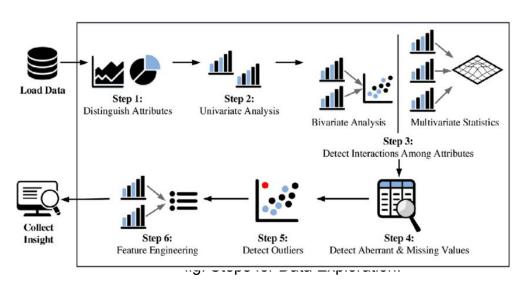
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DATA CLEANING

Data will be free from duplicate records, missing values, and placed in a structured form.

Data Exploration

Data exploration is the first step of data analysis used to explore and visualize data to uncover insights from the start or patterns to dig deeper.

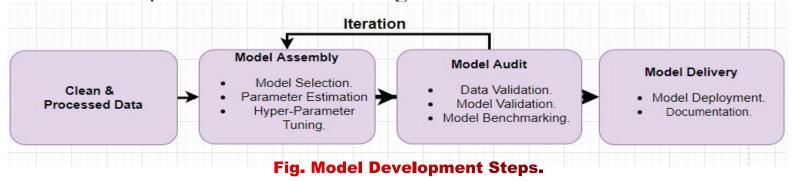


Significance of performing an EDA:

- Reduces the risk of imbalance distribution of the dataset by checking the skewness of a particular field.
- High Correlation between multiple variables can lead to overfitting problem which can be checked using correlation analysis.
- To Infer better variables/predictors out of the existing variables that can turn out to be a good predictor if it correlates with the output variable.
- Removes the redundant values from the dataset by treating missing values and outliers.

Model Development

Model development is an iterative process, in which many models are derived, tested and built upon until a model fitting the desired criteria is built.



- The Initial step is to determine a hypothesis questioning the problem statement and then perform statistical testing to determine if the hypothesis is valid or not.
- Evaluate the performance of the models using factors such as ROC Curves, Precision, Recall, AUC Curve, Accuracy, F1-score etc.
- Finally, deploy and document the best model's performance, assumptions and certain limitations.

Interpretation

Data interpretation is the final step of data analysis where we turn results into a presentable format to gain clear and useful insights for business strategies.

- Quantitative and qualitative methods are distinct types of data analyses both offering different type of data interpretation & decision making abilities.
- Data dashboards decentralize data without compromising on the necessary speed of thought while blending both quantitative and qualitative data.
- We will be reporting the insightful findings in the form of a dashboard which will demonstrate the Customer Demographic, Target Customers, Top Selling Goods etc. to help the team to make appropriate business decisions.

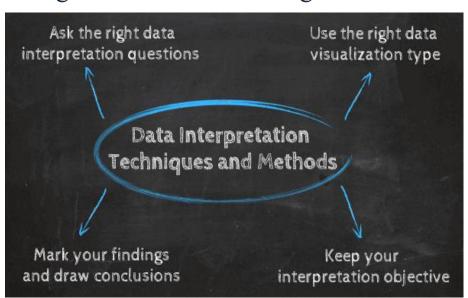


Fig. Data Interpretation techniques.