



# **Ansar Mukhtar**

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#### ABOUT ME

Analytical and detail-oriented finance professional with hands-on experience in commercial finance, sales/marketing controlling, and data analysis across the DACH and EU regions. Proficient in financial modeling, Power BI dashboards, and performance reporting for strategic business support. Adept at collaborating with cross-functional teams and delivering actionable insights to support revenue and profitability targets.

#### WORK EXPERIENCE

III HRS GROUP - KÖLN, GERMANY

### **WERKSTUDENT - FINANZPLANUNG & ANALYSE - 15/10/2023 - 30/10/2024**

- Created Power BI dashboards to visualize performance KPIs for over 10,000 global hotel partners, improving stakeholder transparency.
- Analyzed rate structures and revenue leakage across EU markets, identifying pricing errors that saved approx. 27% annually.
- Supported financial planning and budgeting cycles for multiple teams, aligning operational performance with strategic goals.

TURKDAMASCUS - ISTANBUL, TÜRKIYE

**JUNIOR FINANCE MANAGER** - 10/2020 - 08/2021

- Assisted in preparation of monthly sales and profitability reports for Germany, France, and Italy.
- Conducted variance and trend analysis to support regional commercial managers in forecasting efforts.
- Developed and maintained Excel models for tracking sales targets and actuals across product lines

## PROJECTS

01/02/2022 - 20/06/2022

# **Digitalisierung & Innovation - Emons Spedition GmbH**

- Conducted a business opportunity analysis for digital transformation in logistics
- Designed and implemented automation solutions in collaboration with IT and finance teams
- Presented actionable outcomes to senior management with a focus on scalable impact

### EDUCATION AND TRAINING

31/07/2021 - 15/07/2025 Köln, Germany

# MASTER IN INTERNATIONAL BUSINESS CBS International business school

- Entrepreneurship
- · Business Analytics and Controlling
- International business
- · Finance Growth, fraud and risk management
- Customer service
- Digital network marketing
- Research

Address Hardefuststraße 1, 50677, Köln, Germany | Website https://www.cbs.de |

Thesis Analysis of Financial Market Data to Optimize Business Strategy

### **BACHELOR OF BUSINESS ADMINISTRATION** University of Gujrat

- Finance ( Accounting, Management, Markets, International Finance)
- Entrepreneurship
- International business
- Economics
- Business Mathematics, Taxation, Banking & Law

Address Jalalpur Jattan Road, 50700, Gujrat, Pakistan | Website https://www.uog.edu.pk/

#### LANGUAGE SKILLS

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production Spoken interaction		
ENGLISH	C1	C2	C1	C1	C2
GERMAN	B2	B2	B2	B2	B1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

#### TECHNICAL SKILLS

#### **Technical Skills**

- Finance & Accounting: Accounts payable/receivable, asset accounting, payment processing
- · Analytics Tools: Excel (advanced), Power BI, SAP (basic), DATEV
- Process Optimization: Automation projects, reporting improvement, data consolidation
- ERP & CRM Systems
- · Languages: German (B2), English (fluent)

# SOFT SKILLS & PERSONAL STRENGTHS

## **Soft Skills & Personal Strengths**

- Initiative & Courage: Proactively seek challenges and step outside my comfort zone to learn and lead
- Analytical Thinking: Connect financial data with strategic insights to support decision-making
- Collaboration & Communication: Thrive in cross-functional, multicultural teams with strong interpersonal skills
- · Adaptability: Open to new technologies, agile ways of working, and fast-changing environments

#### DRIVING LICENCE

Driving Licence: AM
Driving Licence: B1
Driving Licence: B

### SKILLS

Analytical & Problem-Solving Skills | Excel & MS Office Proficiency | Analytical thinking | Problem Solving (Problem Analisys) | Financial Modeling and Analysis | Cash Flow & Cash management | Creative and problem solver | Research and analytical skills | Digital project management. ... | Strategic Planning | Accounts payable/receivable | Asset Accounting | Financial Reporting & Analysis | Power BI Dashboards | Sales & Marketing Controlling | Budgeting & Forecasting | Variance & Profitability Analysis | pursue excellence in the creation of food products | Stakeholder Communication | SAP, ERP & SQL (basic)