

### Our company

We're a diverse group of visionary innovators who provide trading and workflow automation software, high-value analytics, and strategic consulting to corporations, central banks, financial institutions, and governments. Founded in 1999, we've achieved tremendous growth by bringing together some of the best and most successful financial technology companies in the world.

- Over 2,000 of the world's leading corporations, including 50% of the Fortune 500 and 30% of the world's central banks, trust ION solutions to manage their cash, in-house banking, commodity supply chain, trading, and risk.
- Over 800 of the world's leading banks and broker-dealers use our electronic trading platforms to operate the world's financial market infrastructure.

ION is a rapidly expanding and dynamic group with 13,000 employees and offices in more than 40 cities around the globe,

Our ever-expanding global footprint, cutting edge products, and over 40,000 customers worldwide provide an unparalleled career experience for those who share our vision.

Learn more at iongroup.com.

## **Our Leadership Development Program**

#### Your role

In the role of a **Technical Analyst**, you will - Support, Implement ION Products and be voice of customer helping build ION Product for our customers including Tier 1 banks and Fortune 100 global corporations. You will be part of the team that:

- Evaluates client issues and provides effecting and impactful solutions
- Deploys ION products and takes the client live on their projects
- Produces usage analytics to determine client needs and recommends optimum solutions

### **Your Contribution**

- Resolve complex business issues and communicate effectively to Internal teams and ION clients.
- Automate complex business processes and make a positive impact to client businesses
  - 1. Reduce business process complexity
  - 2. Increase organizational efficiency through automation
  - 3. Liberate people from performing repetitive manual tasks.
  - 4. Help ION's clients gain a competitive advantage by using our products
- Own client relationships through excellent, timely, and efficient solutions & service



#### **Your Growth**

Our 36-month Leadership Development Program (LDP) allows you to rotate in different areas of the Product life cycle. You will work closely with the ION product teams and clients and grow:

- Deep knowledge in
  - 1. Financial domain knowledge to build world class products
  - 2. E2E Software Product Development Lifecycle
- Strong focus on continuous learning to become technically and conceptually proficient.
- Strong relationship with several top tier ION clients, learn about their business and help them automate mission critical business processes
- Foundational product support and implementation skills while working with subject matter experts
- Personality traits in an Imaginative and Positive culture
  - 1. Passionate
  - 2. Expressive
  - 3. Intelligent
- Expertise in Client Services:
  - 1. Support
  - 2. Deployment
- Exposure in Product Management

# **LDP Analyst Achievements**

After their 36-month rotation period, our past LDP analysts have:

- Implemented ION products in two global commodity shipping companies in Japan and Denmark
- Created product solutions to solve critical time sensitive customer problems for Tier 1 Banks
- Led project management for large scale customer projects
- Conducted a multi-month consulting project to develop a new capital markets product for a Tier 1 bank
- Demonstrated software and engaged customers during on-going sales campaigns
- Became a Product Owner for major Internal Systems used within ION