## **AtliQ Hardware**



## **Customer Performance Report**

| Filter   |     |                     |
|----------|-----|---------------------|
| region   | All |                     |
| customer | All | P & L               |
| division | All | By fiscal year      |
| market   | All | All values in Rupee |

## Fiscal Year

| Values                  | 2019     | 2020      | 2021      | 21 vs 20 |
|-------------------------|----------|-----------|-----------|----------|
| Sum of net_sales_amount | ₹ 87.48M | ₹ 196.69M | ₹ 598.88M | 204.48%  |
| Gross Margin            | ₹ 36.24M | ₹ 73.3M   | ₹ 218.2M  | 197.55%  |
| COGS                    | ₹ 51.24M | ₹ 123.4M  | ₹ 380.7M  | 208.59%  |
| GM %                    | 41.43%   | 37.28%    | 36.43%    | -2.27%   |