

Customer Performance Report

Filter

FY year		2019			
		Note:-			
		GM% by quarter			
		Sub_zone			
		All values in Rupee			
		Do not modify the pivot table			
GM %	Fiscal Year				
	Q1	Q2	Q3	Q4	
Country					
ANZ	42.98%	42.20%	42.59%	42.46%	
India	42.54%	42.25%	42.04%	42.54%	
NA	35.15%	35.42%	35.36%	35.72%	
NE	36.59%	37.01%	36.54%	36.56%	
ROA	44.51%	44.35%	44.05%	44.48%	
SE	44.52%	44.05%	44.01%	44.16%	

FY year		2020			
		Note:-			
		All values in Rupee			
		Do not modify the pivot table			
GM %	Fiscal Year				
	Q1	Q2	Q3	Q4	
Country					
ANZ	43.34%	43.04%	42.77%	41.79%	
India	32.35%	32.13%	32.44%	32.03%	
NA	39.87%	40.06%	39.11%	39.67%	
NE	37.65%	37.84%	38.51%	37.74%	
ROA	38.41%	38.29%	38.78%	37.69%	
SE	38.46%	37.28%	38.16%	37.78%	

FY year		2021			
		Note:-			
		GM% by quarter			
		Sub_zone			
		Do not modify the pivot table			
GM %	Fiscal Year				
	Q1	Q2	Q3	Q4	
Country					
ANZ	38.99%	37.85%	38.27%	38.00%	
India	32.27%	31.81%	31.92%	31.97%	
NA	37.10%	37.45%	37.47%	37.39%	
NE	37.88%	38.72%	38.25%	38.31%	
ROA	38.48%	38.44%	38.12%	38.12%	
SE	38.64%	38.29%	38.60%	38.48%	





Grand Total

42.57%
42.35%
35.39%
36.69%
44.35%
44.21%

Grand Total

42.82%
32.21%
39.78%
37.81%
38.23%
37.90%

Grand Total

38.31%
32.00%
37.34%
38.29%
38.31%
38.50%