

JUBILANT FOODWORKS LTD - One Page Profile



Jubilant FoodWorks Limited is an Indian food service company based in Noida, which holds the master franchise for Domino's Pizza in India, Nepal, Sri Lanka, and Bangladesh; Popeyes in India, Bangladesh, Nepal, and Bhutan; and Dunkin' Donuts in India. The company also operates two homegrown restaurant brands: Ekdum! and Hong's Kitchen. Jubilant FoodWorks is part of the Jubilant Bhartia Group, owned by Shyam Sunder Bhartia (husband of Shobhana Bhartia) and Hari Bhartia.

INR (Cr.)

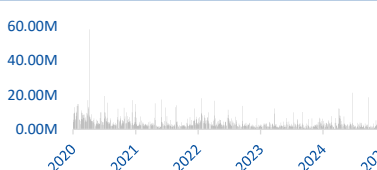
Key Financial Metrics	Mar-2020	Mar-2021	Mar-2022	Mar-2023	Mar-2024
Total Sales	3,927	3,312	4,396	5,158	5,654
Sales Growth (y-o-y)	10.22%	-15.67%	32.74%	17.34%	9.61%
Gross Profit Margin (%)	64.24%	65.63%	65.82%	63.33%	59.65%
EBITDA Margins (%)	22.48%	23.55%	25.17%	22.02%	20.49%
EBIT Margins (%)	13.51%	12.22%	16.23%	12.60%	9.91%
Net Profit Margin (%)	7.13%	7.00%	9.56%	6.85%	7.06%
Earnings Per Share (In Rs.)	4.24	3.51	6.37	5.35	6.05
EPS Growth (y-o-y)	-12.45%	-17.25%	81.46%	-15.98%	13.06%
Dividend Per Share (In Rs.)	1.20	1.20	1.20	1.20	1.20
Dividend Growth (y-o-y)	20.01%	-	-	-	-

Share Price - 5Y



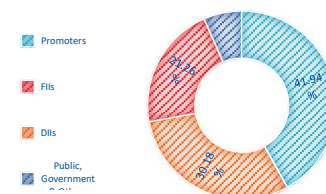
Key Financial Ratios	Mar-2020	Mar-2021	Mar-2022	Mar-2023	Mar-2024
Price to Earnings	69.4x	165.8x	82.8x	82.2x	74.2x
EV/EBITDA	23.1x	50.6x	32.8x	27.6x	29.1x
EV/Sales	5.2x	11.9x	8.3x	6.1x	6.0x
Price to Book Value	17.3x	26.9x	17.9x	14.2x	13.6x
Return on Equity (%)	24.95%	16.24%	21.61%	17.33%	18.40%
Return on Capital Employed (%)	28.04%	16.06%	20.83%	15.97%	14.09%

Volume - 5Y



Top Share Holders	N. Shares (in cr.)	% Holding	Market Value in (cr.)
Jubilant Consumer Private Limited	27.67	41.94%	18,701.58
Sbi Focused Equity Fund	6.45	9.77%	4,358.42
Nippon Life India Trustee Ltd - A/C Nippon India Growth F	1.93	2.92%	1,302.84
Life Insurance Corporation of India	1.69	2.56%	1,140.95
Franklin India Focused Equity Fund	1.47	2.22%	990.76
Uti Flexi Cap Fund	1.35	2.05%	912.88
Government Pension Fund Global	1.12	1.69%	754.74
Sundaram Mutual Fund A/C Sundaram Mid Cap Fund	0.82	1.24%	553.51

Share Holding Pattern



Managerial Remuneration	Designation	Remuneration	X of Median Salary
Sameer Khetarpal	CEO & MD	66.23	370x
Hari S. Bhartia	Co-C & D	30.70	12x
Ashish Goenka	EVP & CFO	16.79	N.A.
Suman Hegde	EVP & CFO	2.31	N.A.
Mona Aggarwal	CS	9.27	N.A.

Capital Structure

Share Price as on 24/Feb/2025	673
No. of Shares o/s	66
Market Capitalization	44,404
Less: Cash & Cash Equivalents	(157)
Add: Total Debt	4,207
Add: Minority Interest	726
Enterprise Value	49,180

Recent Updates

Q2 FY2025 Results: In the quarter ending September 30, 2024, Jubilant FoodWorks reported a consolidated net profit of ₹66.53 crore, a decline from ₹97.2 crore in the same period the previous year. Despite this, revenue from operations increased to ₹1,954.72 crore from ₹1,368.63 crore year-on-year.

Q1 FY2025 Performance: The company saw a near two-fold increase in net profit to ₹558 million for the quarter ending June 30, 2024, up from ₹289.2 million the previous year. This growth was attributed to value meals and free home delivery offers, appealing to budget-conscious consumers amid high inflation.

Stake Increase in DP Eurasia N.V.: Jubilant FoodWorks announced plans to acquire an additional 51.16% stake in DP Eurasia N.V., the exclusive master franchisee of Domino's Pizza in Turkey, Azerbaijan, and Georgia, for up to €73.36 million. This move aims to strengthen its international presence.

Income Tax Notice: On October 1, 2024, the company received a tax demand of ₹70.79 crore from the Income Tax Department for the fiscal year 2016-17, related to certain transfer pricing adjustments. Jubilant FoodWorks plans to appeal the order and anticipates relief from the Income Tax Appellate Tribunal.

Jubilant FoodWorks signed an MoU with Coca-Cola India on December 27, 2024, to offer Coca-Cola beverages at Domino's Pizza and Dunkin' Donuts outlets across India. The agreement, effective from April 1, 2025, aims to enhance beverage offerings and boost sales.

Sources:

Company's Website
Annual Report
Reuters.com
Telegraphindia.com
Business-Standard.com