

Discipline : Finance

: Harvard Business School Source : 294103-PDF-ENG Product #

: Length

: PDF **Format**

: IndeStudy2016Finance **Used in Folders**

Supplements Fremont Financial (B).

CASE

Netscape's Initial Public Offering

W. Carl Kester; Kendall Backstrand

Added on Jul 26, 2016

▼ Details

Discipline : Finance

: Harvard Business School Source

: 296088-PDF-ENG Product #

Lenath : PDF **Format**

Used in Folders : IndeStudy2016Finance

In August 1995, Netscape's board of directors was confronted with a decision about what price to offer the company's shares in its initial public offering (IPO). Preliminary demand for shares was high, but the company had not generated any positive earnings at the time of the offering.

CASE

Digital Everywhere, Inc.

Paul A. Gompers

Added on Jul 26, 2016

▼ Details

: Finance Discipline

Source : Harvard Business School : 298099-PDF-ENG Product #

Length : PDF **Format**

Used in Folders : IndeStudy2016Finance

Presents a valuation problem in a fictitious firm, Digital Everywhere. Students have the opportunity to compare various discounted cash flow valuation models in an entrepreneurial firm.

CASE

Berkshire Hathaway

Bharat N. Anand; Samhita Jayanti

Added on Jul 26, 2016

▼ Details

: Finance Discipline

: Harvard Business School Source : 709449-PDF-ENG Product #

Length **Format** : PDF

Used in Folders : IndeStudy2016Finance

Berkshire Hathaway describes the history and strategy of one of the best known investment firms over the last forty years. The case describes the investment philosophy of Warren Buffett, its legendary chairman and CEO, the gradual diversification of its portfolio, its capital allocation strategy, compensation structure, and corporate governance approach, leading up to August 2008.

CASE

Finansbank 2006

C. Fritz Foley; Linnea Meyer

SUPPLEMENTS EDUCATOR COPY TEACHING NOTE

2 of 16 7/26/2016 9:42 AM

SUPPLEMENTS **EDUCATOR COPY TEACHING NOTE**

EDUCATOR COPY TEACHING NOTE

SUPPLEMENTS EDUCATOR COPY Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 208108-PDF-ENG

Length :

Format : PDF

Used in Folders : IndeStudy2016Finance

How do financial policy requirements and benefits of ownership concentration affect the need for and process of corporate restructuring? This case provides students with an opportunity to analyze the restructuring of a Turkish multinational business group by way of a merger. Finansbank AŞ is a bank headquartered in Turkey with additional operations in Holland, Switzerland, Russia, Romania, and Ukraine. It was founded by Hüsnü Özyeğin in 1987, and in April 2006, the National Bank of Greece (NBG) offered to buy part of the bank. Students can consider which factors contributed to Finansbank's growth and success. In order to then assess the terms of NBG's offer, they can evaluate given valuations of the bank and analyze why the proposed deal is structured so that Özyeğin retains a stake and buys back the non-Turkish operations. Students can also consider the offer from the perspective of minority shareholders.

■ CASE EDUCATOR COPY

Trian Partners and DuPont (B)

Luis M. Viceira; Dhruva Kaul; Peter Lee

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School
Product # : 216078-PDF-ENG

Length :

Format : PDF

Used in Folders : IndeStudy2016Finance

■ CASE EDUCATOR COPY

Providian Financial Corporation

John R. Wells

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 707446-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

On October 3, 2005, Washington Mutual acquired Providian Financial Corporation, the ninth-largest credit card issuer in the U.S., for \$6.5 billion. At the time, Providian had approximately 10 million customer relationships and a balance of \$18.6 billion. For some observers, the transaction was merely the end of another chapter in the history of the fast consolidating credit card market. For Providian CEO Joseph Saunders, it was vindication of four years' hard work in turning around a company that many thought was close to bankruptcy.

■ SUPPLEMENT EDUCATOR COPY

Dressen (Abridged) (B)

Thomas R. Piper Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 207126-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

Supplements the (A) case.

An abstract is not available for this product.

■ CASE EDUCATOR COPY

Malaysia Airlines (A)

Nabil N. El-Hage; Leslie S. Pierson

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 209024-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

To maximize their effectiveness, color cases should be printed in color.

In the first six weeks on the job, the new CEO of Malaysia Airlines (MAS), has developed an ambitious turnaround plan, including aggressive job cuts and route eliminations, but MAS's largest shareholder, Khazanah Nacional, the sovereign wealth fund, is tasked with helping to grow the Malaysian economy. Should Khazanah encourage job and route cuts at MAS, and how would the government react to them? Moreover, should MAS's new CEO pre-announce publicly his intentions?

■ CASE EDUCATOR COPY
An Investment Linked to Commodity Futures TEACHING NOTE

Jay O. Light; Kenneth A. Froot; Nancy Donohue

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 293017-PDF-ENG

Length :

Format : PDF

Used in Folders : IndeStudy2016Finance

Describes a new investment which is linked to an index of commmodity futures prices. Explores how the index is constructed, how commodity futures (as opposed to other futures and spot prices) behave, and what the portfolio impacts of such an investment might be.

□ CASE EDUCATOR COPY

Dean Witter, Discover & Co. Dwight B. Crane; W. James Whalen

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School
Product # : 294046-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

Early in 1993, Sears was in the process of spinning off its Dean Witter, Discover subsidiary. This subsidiary consisted of a securities brokerage that was acquired in 1981 and also the Discover Card, a general purpose credit card, the firm introduced in 1985. The key issue was the price per share of the initial public offering. Because Dean Witter, Discover was a unique company, consisting of a credit card coupled with a retail-oriented securities brokerage, valuing the firm was not necessarily a straightforward issue.

□ CASE EDUCATOR COPY

H-Soft Mumbai

Ramana Nanda

Added on Jul 26, 2016

▼ Details

: Finance Discipline

: Harvard Business School Source Product # : 812168-PDF-ENG

Length

: PDF **Format**

Used in Folders IndeStudy2016Finance

Siddharth Kapoor, the Founder and CEO of H-Soft Mumbai reflected on his meeting as he walked out of VC Ventures' offices in Mumbai. After a few months of intensely pitching his startup to several different investors, he finally had a term sheet in hand. Despite this huge milestone, Kapoor knew it was only the start of a long process of raising money. He only had three days to get back to Vikram Sharma and indicate whether he would like to initiate the diligence process. While he was familiar with some of the terms venture capital investors put into their contracts, many others were completely alien to him. Which terms were important? Which ones should he focus on negotiating? He also knew that money was only part of what the venture capital firm brought to the table. Was VC Ventures the right partner for his business? Kapoor knew he had a busy few days ahead of him as he thought through all of the questions before getting back to Sharma.

EDUCATOR COPY CASE

Finnigan Corp.

Carliss Y. Baldwin; Barbara Feinberg

Added on Jul 26, 2016

▼ Details

: Finance Discipline

: Harvard Business School Source

Product # : 902045-PDF-ENG

Length

Format : PDF

Used in Folders IndeStudy2016Finance

Finnigan Corp., headquartered in San Jose, CA, was the world's leading producer of mass spectrometers, holding a 45% market share of instruments used for chemical analysis in pharmaceutical product development, environmental testing, genetic testing, and other sophisticated applications. At the end of 1989, after a year of setbacks and financial disappointments, the board of directors of Finnigan voted to seek a buyer for the company.

CASE

All American Pipeline

Timothy A. Luehrman; William A. Teichner

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

: 292040-PDF-ENG Product #

Length

Format : PDF

Used in Folders : IndeStudy2016Finance

Goodyear is nearing its first major capital commitments for the largest investment project in its history, the All American Pipeline. The pipeline will transport heavy crude oil from California to Texas. It is the centerpiece of a major program by Goodyear to diversify away from its core tire business. Goodyear estimates construction cost at just under \$1 billion, while outside observers believe the cost could be twice as high. Students are asked to evaluate the project by analyzing data on the supply and demand for heavy crude oil and the economics of transporting it,

and by computing and discounting the cash flows the pipeline can be expected to generate.

The TELUS Share Conversion Proposal

Lucy White; Benjamin C. Esty; Lisa Mazzanti

Added on Jul 26, 2016

▼ Details

Discipline : Finance **SUPPLEMENTS EDUCATOR COPY** TEACHING NOTE

SUPPLEMENTS

FDUCATOR COPY

TEACHING NOTE

7/26/2016 9:42 AM 5 of 16

: Harvard Business School Source

: 214001-PDF-ENG Product #

Length : PDF **Format**

Used in Folders IndeStudy2016Finance

On February 21, 2013, TELUS announced a proposal to convert the firm's non-voting shares into voting shares on a one-to-one basis, thereby eliminating the firm's dual class structure. Shareholders were scheduled to vote on the proposal at the firm's annual general meeting (AGM) on May 9, 2013. Despite strong support from management, the board, two proxy advisory firms, and several large shareholders, the proposal was opposed by Mason Capital Management, a New York-based hedge fund. Mason, which controlled almost 20% of the voting shares and a large short position in the non-voting shares, had filed a dissident proxy circular recommending that shareholders vote against the proposal based on both procedural and substantive grounds. With the success of the vote in doubt, the board had to decide what to do. Should they proceed with the vote as planned, postpone the vote with the intention of re-introducing the proposal at some point in the future, or cancel the proposal for good? And what should they do with Mason, which management viewed as an "empty voter" in this matter?

CASE

Airbus A3XX: Developing the World's Largest Commercial Jet (A) (audio version)

Benjamin C. Esty; Michael Kane

Added on Jul 26, 2016

▼ Details

Discipline : Finance

: Harvard Business School Source

Product # : 201028-AU3-ENG

Length

Format : Audio MP3

Used in Folders : IndeStudy2016Finance

In July 2000, Airbus Industries' supervisory board is on the verge of approving a \$13 billion investment for the development of a new super jumbo jet known as the A3XX that would seat from 550 to 1,000 passengers. Having secured approximately 20 orders for the new jet, the board must decide whether there is sufficient long-term demand for the A3XX to justify the investment. At the time, Airbus was predicting that the market for very large aircraft (VLA), those seating more than 500 passengers, would exceed 1,500 aircraft over the next 20 years and would generate sales in excess of \$350 billion. According to Airbus, it needed to sell 250 aircraft to break even and could sell as many as 750 aircraft over the next 20 years. This case explores the two sets of forecasts and asks students whether they would proceed with the launch given the size of the investment and the uncertainty in long-term demand.

CASE

Case of the Unidentified Industries--1995

William E. Fruhan Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

:

: 296049-PDF-ENG Product #

Length **Format** : PDF

Used in Folders : IndeStudy2016Finance

Helps students to understand how the characteristics of a business are reflected in its financial statements.

■ SUPPLEMENT

Man Group (B)

Robert C. Pozen; Thomas M. Clay

Added on Jul 26, 2016

▼ Details

Discipline : Finance

: Harvard Business School Source

SUPPLEMENTS AUDIO SAMPLE

TEACHING NOTE

FDUCATOR COPY

TEACHING NOTE

SUPPLEMENTS

EDUCATOR COPY

TEACHING NOTE

Product # : 312129-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

To maximize their effectiveness, color cases should be printed in color.

The Man Group was a huge and successful UK-based hedge fund and fund of funds manager. Through acquisitions, the company had consciously diversified its portfolio of investment products. In 2007 Man had to decide whether or not to spin off its brokerage business. Man was also evaluating several new business opportunities with varying strategic and financial rationales. After the financial crisis, Man had to decide what to do in the fund of funds space.

■ CASE EDUCATOR COPY

Hilton Hotels: What a Long, Strange Trip It's Been (A)

Nori Gerardo Lietz Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 215049-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

□ CASE

BASIX Shawn Cole; Peter Tufano

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School
Product # : 207099-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

BASIX, an Indian microfinance corporation, must decide whether to continue to sell weather insurance to its clients. A brand-new financial product, weather insurance pays if measured rainfall during the growing season falls below a pre-specified limit. Mr. Sattaiah, managing director of the BASIX's bank, considers a revised insurance policy for the coming season, weighing the costs and potential risks of expanding the product against the potential benefits.

CASE

Shenzhen Development Bank

Li Jin; Yuhai Xuan; X.B. (Xiao-Bing) Bai

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 210020-PDF-ENG

Length :

Format : PDF

Used in Folders : IndeStudy2016Finance

Weijian Shan, Managing Partner of Newbridge Capital, faces a tough decision in regard to his firm's investment in Shenzhen Development Bank, China's fifteenth largest commercial bank. After signing a binding agreement to sell an effective controlling stake in SDB to Newbridge, the government-owned sellers and SDB reneged on the deal and dissolved the transitional management committee appointed by Newbridge. Weijian Shan and his deal team must work out an action plan to revive and renegotiate the transaction or decide to give up pursuing the deal altogether.

EDUCATOR COPY

SUPPLEMENTS

EDUCATOR COPY

TEACHING NOTE

SUPPLEMENTS

EDUCATOR COPY

TEACHING NOTE

CASE

Neeley University Investment Management Co.

George Chacko; Colin McGrady; Ian Charles; Veeral Rathod

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 204150-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

This case analyzes the problem of a university looking to reduce its private equity exposure in its endowment. The university hires Cogent Partners, a small investment bank specializing in private equity secondary trading.

CASE

SUPPLEMENTS EDUCATOR COPY

Financing of Project Achieve (A)

Mihir A. Desai

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 200042-PDF-ENG

Length

Format : PDF

Used in Folders : IndeStudy2016Finance

An entrepreneur is forced to analyze the tradeoffs between different equity providers through a detailed analysis of venture financing terms and cash flow forecasts. The founder of a Web-based IMS for schools must negotiate a term sheet, determine funding needs, value her company, and finalize a venture deal. To obtain executable spreadsheets (courseware), please contact our customer service department at custserv@hbsp.harvard.edu.

CASE

EDUCATOR COPY
TEACHING NOTE

SUPPLEMENTS

EDUCATOR COPY

TEACHING NOTE

Coca-Cola Harmless Warrants

Scott P. Mason; Mihir A. Desai

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 295007-PDF-ENG

Length :

Format : PDF

Used in Folders : IndeStudy2016Finance

Underscores the arbitrage implicit in the pricing of a complex unit of debt and warrants issued by the Coca-Cola Co.

CASE

Warburg Pincus and emgs: The IPO Decision (A)

G. Felda Hardymon; Ann Leamon

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School
Product # : 807092-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

Two partners of Warburg Pincus, a global private equity firm, are trying to decide whether to take a portfolio company public, and on what exchange. The company, Norway-based ElectroMagnetic GeoServices (emgs), has developed a market-leading technology that determines whether an undersea rock formation contains oil — prior to

the oil company drilling a hole. With its high-growth characteristics, emgs is very different from the typical oilfield services company, and would be more suitable for floating on the NYSE or LSE, where liquidity and valuations would also be greater than on the Oslo Bors, the other possibility. Yet floating in the U.S. would involve greater compliance expense and might also require the management team to move to New York or Houston, something the team is reluctant to do. The partners need to decide what to do before the IPO window for energy-related companies closes.

CASE

Kmart, Inc. and Builders Square

Lisa Meulbroek; Jonathan Barnett

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 200044-PDF-ENG

Length :

Format : PDF

Used in Folders : IndeStudy2016Finance

In 1997, Kmart received an offer from retail buyout specialists Leonard Green & Partners for the purchase of its ailing 162-store home improvement chain, Builders Square. Green's offer included a \$10 million cash payment, a warrant to purchase a 28% stake in the new entity in the future, and the assumption of approximately \$1.5 billion in noncancelable Builders Square lease obligations. Kmart would remain contingently liable for the lease payments if the new entity were to fail. In the midst of the fiercely competitive home improvement retail industry, the questions posed include (1) what is the value of the Builders Square subsidiary?,(2) is the Green offer a good deal for Kmart?,and (3) should Kmart accept the offer or hold out for a higher offer or more offers?

CASE

Airbus A3XX: Developing the World's Largest Commercial Jet (A)

Benjamin C. Esty; Michael Kane

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 201028-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

In July 2000, Airbus Industries' supervisory board is on the verge of approving a \$13 billion investment for the development of a new super jumbo jet known as the A3XX that would seat from 550 to 1,000 passengers. Having secured approximately 20 orders for the new jet, the board must decide whether there is sufficient long-term demand for the A3XX to justify the investment. At the time, Airbus was predicting that the market for very large aircraft (VLA), those seating more than 500 passengers, would exceed 1,500 aircraft over the next 20 years and would generate sales in excess of \$350 billion. According to Airbus, it needed to sell 250 aircraft to break even and could sell as many as 750 aircraft over the next 20 years. This case explores the two sets of forecasts and asks students whether they would proceed with the launch given the size of the investment and the uncertainty in long-term demand.

SUPPLEMENT

Czech Mate: CME and Vladimir Zelezny (B3)--Zelezny Negotiates

Mihir A. Desai; Kathleen Luchs; Alberto Moel

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 204121-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

Supplements the (A) case

EDUCATOR COPY
TEACHING NOTE

SUPPLEMENTS

EDUCATOR COPY

TEACHING NOTE

EDUCATOR COPY
TEACHING NOTE

9 of 16

■ SUPPLEMENT

ImmuLogic Pharmaceutical Corp. (B3): Katherine Kirk

Josh Lerne

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 293069-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

Supplements the (A) case.

CASE

RJR Nabisco Holdings Capital Corp.--1991

Peter Tufano

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School
Product # : 292129-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

An investment manager notices a large apparent discrepancy in the prices of two nearly-identical bonds issued in conjunction with a major leveraged buyout. The manager must figure out whether the instruments are mispriced relative to one another, and if so, how to capture arbitrage profits from the temporary anomaly. The case introduces students to a wide variety of instruments ranging from very simple treasury strips to P-I-K debentures. Encourages students to devise "arbitrage" positions and understand the degree to which these positions are riskless.

SUPPLEMENT

The Hertz Corporation (B)

Timothy A. Luehrman; Douglas C. Scott

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 208031-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

CASE

The International Monetary Fund in Crisis

Rawi Abdelal; David A. Moss; Eugene Kintgen

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 708035-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

When Dominique Strauss-Kahn became the Managing Director of the International Monetary Fund in late 2007, he faced a number of significant changes. The organization had lost much of its legitimacy over the previous decade, and countries seemed increasingly reluctant to borrow from the Fund. Developing countries had increased their

EDUCATOR COPY
TEACHING NOTE

EDUCATOR COPY TEACHING NOTE

SUPPLEMENTS EDUCATOR COPY

SUPPLEMENTS

EDUCATOR COPY

TEACHING NOTE

foreign exchange reserves, which reduced their reliance on potential IMF support packages. Furthermore, the IMF found itself unable to influence the macroeconomic policies of the United States and China in order to reduce global current account imbalances, and developing world countries complained that they were underrepresented at the Fund. As the IMF's new Managing Director, Strauss-Kahn had to decide how best to address these challenges and in what direction to steer the Fund.

CASE

EDUCATOR COPY

SUPPLEMENTS

EDUCATOR COPY

TEACHING NOTE

Globant: Going Public

Paul A. Gompers; Natee Amornsiripanitch

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School
Product # : 215021-PDF-ENG

- 213021-1 B

Length : PDF

Used in Folders : IndeStudy2016Finance

CASE

Bankinter: Deploying the Mortgage Simulator to the Branches

F. Asis Martinez-Jerez; Katherine Miller

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School
Product # : 107070-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

Describes how Bankinter, a mid-sized Spanish bank, altered the information set available to its customer-facing employees. In the spring of 2003, Bankinter introduced an Excel-based program called the mortgage simulator that helped branch managers calculate the price of a mortgage and estimate the customer lifetime value (CLV). Facilitates a discussion of the impact of such a change in the information set for employees when the incentives and decision rights remain unchanged. Also examines the tradeoffs front-line employees face as they divide their efforts between reaching new customers and increasing the amount of cross-selling to existing customers.

CASE

James vs. United States

Henry B. Reiling
Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 284073-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

The U.S. Supreme Court reconsiders two basically inconsistent prior Supreme Court decisions, overrules one and states that illegally acquired income must be reported.

CASE

EDUCATOR COPY

EDUCATOR COPY

TEACHING NOTE

Citywide Building Services

Richard S. Ruback; Royce Yudkoff

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 215031-PDF-ENG

SUPPLEMENTS

EDUCATOR COPY

TEACHING NOTE

SUPPLEMENTS **EDUCATOR COPY**

Length

: PDF **Format**

Used in Folders : IndeStudy2016Finance

EDUCATOR COPY CASE

Holland House

William J. Poorvu; Michael Everett-Lane

Added on Jul 26, 2016

▼ Details

Discipline : Finance

: Harvard Business School Source : 800362-PDF-ENG Product #

Length Format : PDF

Used in Folders : IndeStudy2016Finance

In November 1993, Edward Geffner, executive director of Project Renewal, Inc. (PRI), is proposing that his not-forprofit firm develop Holland House at 351 West 42nd Street in New York City into a single- room occupancy hotel for homeless people. He has put together a combination of subsidy programs that he hopes will allow PRI to remodel this rundown property and provide a number of social services in a supportive setting for this underserved population.

CASE

HCA, Inc. (A) Richard S. Ruback Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School Product # : 207076-PDF-ENG

Length : PDF **Format**

Used in Folders : IndeStudy2016Finance

Focuses on the buyout of HCA by three private equity firms: Bain Capital, KKR, and Merrill Lynch Global Private Equity. It provides an opportunity to discuss a variety of issues related to leveraged buyouts including the process, the role of private equity, the incentives of the participants, the benefits to conflicting shareholders, and the valuation of the buyout.

At the T. Rowe Price Trading Desk (A) Andre F. Perold

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School : 285041-PDF-ENG Product #

Length : **Format** : PDF

Used in Folders : IndeStudy2016Finance

Describes the events surrounding the sale of a particular large block of a thinly traded stock. Brings the situation to the point at which the seller has received an offer, and must now decide what to do.

FDUCATOR COPY SUPPLEMENT

Refinancing of Shanghai General Motors (B)

Mihir A. Desai; Mark F. Veblen

Added on Jul 26, 2016

▼ Details

Discipline : Finance

7/26/2016 9:42 AM 12 of 16

Source : Harvard Business School

Product # : 204025-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

This case provides the outcome to "The Refinancing of Shanghai General Motors (A)" in which the CFO of General Motors' joint venture in Shanghai, Shanghai General Motors (SGM), wants to refinance almost \$900 million of project finance it raised to begin operations. The highest priority is improving the terms of the financing with regard to costs and specific covenants. Several factors complicate the CFO's objective, including the presence of capital controls, the impending entry of China into the World Trade Organization, the joint venture partner's captive finance subsidiary, and the conflicting goals of the joint venture partners. The case illustrates how subsidiary financial decisions must trade off entity-level and parent-level concerns. It also illustrates how multinational financial decision making--including transfer pricing, repatriation, and funding decisions--must be designed to accommodate governance concerns, financial objectives, and the potentially divergent interests of joint venture partners. The framework of the ongoing operational and investment decisions that Shanghai General Motors undertakes in its early growth dmeonstrates the "life cycle" of subsidiary finance. The case also touches on elements of foreign governments' attempts to regulate capital markets, the dynamic between domestic and international banks in competing for lending opportunities to multinational subsidiaries, and how subsidiary management can achieve the most desirable funding terms.

■ CASE EDUCATOR COPY

The Chubb Corporation in China

Li Jin; Michael Shih-ta Chen; Aldo Sesia

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 209021-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

The Chubb Corporation, headquartered in the U.S., was the holding company for a number of property and casualty insurance companies which operated in 29 countries. In 1979, the Chinese government, as part of its "reform and open" policy invited a delegation of Chubb executives to discuss insurance issues. In the mid-1990s, Chubb opened representative offices in Beijing, Shanghai, and Shenzhen to do market research and assess the potential of the Chinese insurance market. In 2000, China authorized Chubb (one of only three foreign insurers) to sell insurance in the country. During the next five years China's non-life insurance industry grew from \$8.3 billion in 2001 to \$15.9 billion in 2005. Yet in 2007, domestic insurers continued to dominate market share and Chubb had not realized the profits it had anticipated. The case provides an overview of property and casualty insurance, the Chinese insurance market and the challenges that foreign-based insurers have in entering an emerging market. Students are asked to decide what Chubb's China strategy should be moving forward.

CASE EDUCATOR COPY

Ocean Drilling Inc. TEACHING NOTE

Ocean Drilling, Inc. Thomas R. Piper

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 282050-PDF-ENG

Length :

Format : PDF

Used in Folders : IndeStudy2016Finance

Management must choose between two mutually exclusive bids to build two drilling rigs. Both bids involve attractive export credit financing denominated in foreign currencies.

■ CASE EDUCATOR COPY

TEACHING NOTE

Dell Computer Corp.: Share Repurchase Program

George Chacko; Luis M. Viceira

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School
Product # : 200056-PDF-ENG

Length :

Format : PDF

Used in Folders : IndeStudy2016Finance

Dell Computer Corp. announced a share repurchase program shortly after a significant stock price drop. In this announcement, the company also states that it will use options contracts. This case looks at the options transactions and how they relate to Dell's employee stock option program and the share repurchase program.

■ CASE Salomon and the Treasury Securities Auction

EDUCATOR COPY
TEACHING NOTE

Dwight B. Crane; Patrick Moreton

2 mgm 2. Grane, rainen merei

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 292114-PDF-ENG

Length : PDF

_

Used in Folders : IndeStudy2016Finance

Set in June 1991, two months prior to Salomon Brothers' announcement that the firm had violated the Treasury Department's rules governing the auctions of new Treasury securities. Salomon Vice Chairman John Meriwether must decide how to address problems that continue to appear in the management of the firm's government bond trading activities. In April 1991, one of his managers admitted that he had submitted an illegal auction bid in February 1991. Now, one month later, there is mounting speculation in the press that Salomon tried to corner the market for May 2-year notes. Structured to allow students to analyze the ethical, legal and managerial dimensions of John Meriwether's situation. Background information about the history of Salomon Brothers and the investment banking industry, the markets for government securities, and the regulation of securities dealers and brokers is interwoven with Meriwether's story. Accessible to individuals with and without experience in investment banking.

CASE

SUPPLEMENTS EDUCATOR COPY

Grupo Sidek (A)

Kenneth A. Froot; Alberto Moel Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 297022-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

A large Mexican conglomerate, active in tourism, real estate, and steel, is faced with difficult macroeconomic conditions beginning with the Peso crisis of December 1994. The conglomerate had extensive dollar-indexed liabilities and was caught in a crunch when the Mexian Peso lost half its value against the dollar in late 1994. Even though a large portion of its revenues were also dollar-indexed, thus ostensibly providing a foreign exchange hedge, most of the conglomerate's customers were Mexican nationals. With the ensuing recession in 1995, the revenue base dried up, but the dollar liabilities were still outstanding. The case covers the period from late 1994 to February 1995 and deals with the financial and operational decision that Sidek had to face at that time.

CASI

EDUCATOR COPY

Housatonic Partners--ArchivesOne, Inc.

Michael J. Roberts; Nabil N. El-Hage

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 806193-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

Describes Housatonic Partners' investment in ArchivesOne, a records management company. The original investment was made in 1998, and subsequent investments are made by Housatonic. In 2005, as the life of the investment fund is coming to an end, Housatonic must work with management to decide when and how to exit.

■ SUPPLEMENT

EDUCATOR COPY
TEACHING NOTE

Airbus A3XX: Developing the World's Largest Commercial Jet (B)

Benjamin C. Esty; Michael Kane

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 201126-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

Supplements the (A) case.

SUPPLEMENT

EDUCATOR COPY

TEACHING NOTE

Czech Mate: CME and Vladimir Zelezny (B1)--CME Negotiates

Mihir A. Desai; Kathleen Luchs; Alberto Moel

Added on Jul 26, 2016

▼ Details

Discipline : Finance

Source : Harvard Business School

Product # : 204119-PDF-ENG

Length : PDF

Used in Folders : IndeStudy2016Finance

Supplements the (A) case.

50/page

SELECT ALL | COLLAPSE ALL | 1,658 results page 23 24 25 26 27 28 29 first last previous next

FOR CHECKED ITEMS:

+ COURSEPACK + FOLDER + CART DELETE

Higher Education: Contact Us Site Help Technical Specifications Preference Center Copyright Permission In The News Harvard Business Publishing: About Us Careers Privacy Policy Copyright Information Trademark Policy Contact

Copyright ©2015 Harvard Business School Publishing. All rights reserved. Harvard Business Publishing is an affiliate of Harvard Business School.