



Sales Executive (Off-role/Contractual)

Job Brief

We are looking for a competitive and trustworthy **Sales Executive** to help us build up our brand promotion activities. He/She would be responsible in selling our procedures to the customers and meeting each customer's needs by offering the best possible recommendation of the procedures. He/she interacts with the customers in the store to build customer confidence. Ultimately, you'll help us meet and surpass business expectations and contribute to our company's rapid and sustainable growth. This job consists of 90% field exposure and 10% desk job.

Job Responsibilities

- Conduct market research to identify selling possibilities and evaluate customer needs.
- Actively seek out new sales opportunities through networking and various branding activities.
- Set up kiosks/canopies to approach potential customers and ultimately getting conversions.
- Create frequent reviews and reports with sales and financial data.
- Collaborate with team members to achieve better results.
- Gather feedback from customers or prospects and share with internal teams.

Job Requirements

- Passion for core on-ground sales role
- Knack of approaching people and achieving targets
- Good knowledge of MS Office and understanding of technology
- Excellent communication
- Fast learner
- Self-motivated with a results-driven approach

Remuneration Structure Details

It is an off-role contractual position with fixed as well as incentive structure.

The fixed monthly in-hand salary would be INR 10,000.

Incentive structure is as below:-

Sr. No.	Per Procedure Capping	Incentive %
1	Upto INR 50,000	5% of the procedure
2	INR 60,000-80,000	3% of the procedure
3	INR 90,000 & above	2% of the procedure