## **Vindra Store**

**© Project Objective:** Vindra Store wanted to understand their customers better and boost sales by creating an annual sales report for 2022. My task was to analyse the data and provide actionable insights.

## **Q** Key Questions Addressed:

- 1. Compare the sales & order using a single chart.
- 2. Identify the month with the highest sales & orders.
- 3. Determine whether men or women purchased more.
- 4. Analyse the different order statuses in 2022.
- 5. List the top 10 states contributing to sales.
- 6. Identify the channel contributing the maximum sales.
- 7. Find the highest-selling category.

Data Set - <a href="https://bit.ly/3X381ok">https://bit.ly/3X381ok</a>

