

# ANSHUL RANA

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<b>EDUCATION</b>	<b>UNIVERSITY OF MICHIGAN</b> <b>Stephen M. Ross School of Business</b> Bachelor of Business Administration, May 2023 <ul style="list-style-type: none"><li>• Concentration in Finance and Accounting</li><li>• Minor in Computer Science</li><li>• Cumulative GPA: 3.96/4.00</li><li>• Academic Year Investment Banking Analyst at Demopolis Capital</li><li>• Finalist in the Citi Case Competition, pitched acquisition of Take-Two Interactive [NYSE:TTWO]</li></ul>	<b>Ann Arbor, MI</b>
<b>EXPERIENCE</b>	<b>ROTHSCHILD &amp; CO</b>	<b>New York, NY</b>
<b>2022-Present</b>	<b>Incoming Investment Banking Summer Analyst</b>	
<b>2021 Summer</b>	<b>THE AMAZING GROUP</b> <b>Investment Banking Summer Analyst</b> <ul style="list-style-type: none"><li>• Created a DCF model for a German biotech company called System 4 Technologies, breaking down their revenues by specific genomics and lifestyle segment growth over the next 6 years, and compiled the valuation into a pitch deck to help negotiate with multiple interested buyers</li><li>• Involved in the capital raising of Colony Capital [NYSE:DBRG], one of the largest US real estate investment firms across diversified assets, and analyzed the 5-year and 10-year CAGR in order to help develop an investor pitch deck for future capital raising, driving more client investment</li><li>• Examined financials of Meyer-Haake, a German biotech company, in order to understand their business model and adjust their valuation according to geographic growth, and then learned about and created an earnout model to help negotiate a fair payment price with an acquirer</li></ul>	<b>Las Vegas, NV</b>
<b>2020 Summer</b>	<b>WAIV TECHNOLOGY PARTNERS</b> <b>Investment Banking Summer Analyst</b> <ul style="list-style-type: none"><li>• Researched the conversational AI industry and its numerous applications in customer service, information technology, marketing and sales, and HR in order to predict the future trends and advise companies on potential growth areas, compiling information into a weekly deliverable</li><li>• Created presentations on previous M&amp;A deals, buyer profiles, and investor profiles within the conversational AI industry to inform clients on current trends and to advocate some possible investment activities that would benefit strategic acquirers and VCs as the industry expands</li><li>• Participated in calls with startups to understand their business structure and used precedent transactions and public comparables for valuation models to advise whether the company should look towards further capital raising, internal development, or a potential M&amp;A deal</li></ul>	<b>New York, NY</b>
<b>2020-Present</b>	<b>MAIZE AND BLUE ENDOWMENT FUND</b> <b>Analyst</b> <ul style="list-style-type: none"><li>• Managed University of Michigan's \$500,000 mid-cap-focused, student-run, endowment fund alongside cohort of 40 BBA/MBA students, enhancing our understanding of equity and credit markets, with a return of nearly 27.9%, outperforming the S&amp;P Midcap 400 by 4% annually</li><li>• Formulated a pitch for ViaSat [NASDAQ: VSAT] based on the company's patented technology, strong R&amp;D capabilities, new satellite opportunities, and expansion opportunities worldwide, initiating a position at \$46.80 and realizing an upside of nearly 17% in approximately 2 months</li></ul>	<b>Ann Arbor, MI</b>
<b>2019-Present</b>	<b>GLOBAL INVESTMENTS COMMITTEE</b> <b>Vice President</b> <ul style="list-style-type: none"><li>• As Vice President of the fund, helped with day-to-day oversight of meetings, managing 7 pitch desks for fact-checking and vetting all pitches, assisting in a mentorship pairing initiative with club members and alumni, and aiding in the creation of a new school-wide pitch competition</li><li>• As desk head of Emerging Markets, pitched Millicom Celular [NASDAQ:TIGO], citing potential market growth in Latin America with e-commerce, technological growth, and divestiture from lower performing markets, initiated a 5% position and realized a 40% upside within 2 months</li></ul>	<b>Ann Arbor, MI</b>
<b>ADDITIONAL</b>	<ul style="list-style-type: none"><li>• Eagle Scout who completed a book donation project for local library</li><li>• Experienced in C++ programming; knowledgeable in Python and HTML</li><li>• Avid New York Giants and Knicks fan, waiting for another championship</li><li>• Varsity Golf player in high school, golf handicap is around 12 on a par 72</li><li>• Teaching Assistant for an Excel VBA Business Course for MBAs and senior BBAs</li><li>• Played pop/rock music on guitar for 10 years and performed in a band with friends</li></ul>	