

ANSHUL RANA

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EDUCATION	UNIVERSITY OF MICHIGAN Stephen M. Ross School of Business Bachelor of Business Administration, May 2023 <ul style="list-style-type: none">• Concentration in Finance• Minor in Computer Science• Cumulative GPA: 3.95/4.00• Academic Year Investment Banking Analyst at Demopolis Capital• SAT: 1580/1600 (Math: 800, Reading and Writing: 780) National AP Scholar	Ann Arbor, MI
EXPERIENCE 2020 Summer	WAIV TECHNOLOGY PARTNERS Investment Banking Summer Analyst <ul style="list-style-type: none">• Researched the conversational AI industry and its applications in customer service, information technology, marketing and sales, and HR in order to understand future trends• Created presentations on previous M&A, buyer profiles, and investor profiles in the conversational AI industry to help inform clients on current activity and to suggest possible investment activity that would benefit larger companies and VCs as the industry grows• Participated in calls with startups to understand their business model and used precedent transactions and public comparables for valuation in order to advise a possible M&A deal	New York, NY
2020-Present	MAIZE AND BLUE ENDOWMENT FUND Analyst <ul style="list-style-type: none">• Managed University of Michigan's \$500,000 mid-cap-focused, student-run, endowment fund alongside cohort of 40 BBA/MBA students, enhancing understanding of equity and credit markets, with a return of nearly 27.9%, outperforming S&P Midcap 400 by 4% annually• Formulated pitch for ViaSat [NASDAQ: VSAT] based on the company's product ingenuity, strong R&D capabilities, new satellite opportunities, and expansion into new countries	Ann Arbor, MI
2019-Present	GLOBAL INVESTMENTS COMMITTEE Vice President <ul style="list-style-type: none">• Determined portfolio investments through weekly news debates, research on Real Estate equities, stock pitches, and pitch competitions, helping to manage a \$25,000 student-run fund• As Vice President of fund, help with day-to-day oversight of meetings, fact-checking all pitches, assignment of desk heads, and aiding in creation of new programs for members• Pitched American Tower Corporation [NYSE:AMT] long in Fall of 2019 citing growth of 5G/IoT Technology and necessity for macro cell towers as main growth catalysts; built DCF model for REIT and concluded 7% implied upside; realized an 11.5% return within 4 months• As desk head of Emerging Markets, pitched Millicom Cellular [NASDAQ:TIGO], citing potential market growth in Latin America with e-commerce and technological and divestiture from lower performing markets, initiated 5% position and realized 40% upside within 2 months	Ann Arbor, MI
2019-Present	MICHIGAN INVESTMENT BANKING CLUB Analyst <ul style="list-style-type: none">• Educated members by leading market updates focused on market events and transactions as an analyst selected from 200 applicants to participate in club's professional and technical development seminars on accounting, finance, modeling, and valuation methodologies• Completed valuation slide deck for Dollar General [NYSE: DG] consisting of DCF, precedent transactions, and comparable companies analyses to conclude Dollar General is undervalued with 20% implied upside on current share price, presented findings to senior members• Pitched acquisition of Take-Two Interactive [NYSE:TTWO] by Amazon [NASDAQ: AMZN] for the Citi Bank M&A Case Competition, citing the growth of video game-streaming technology, the comparative advantage that exclusivity of video game IPs can bring, and potential for Prime Video growth through exclusive IP, selected as one of 3 finalist teams from 40 total teams	Ann Arbor, MI
ADDITIONAL	<ul style="list-style-type: none">• Experienced in C++ programming; knowledgeable in Python and HTML• Teaching Assistant for an Excel VBA Business Course for MBAs• Eagle Scout who completed a book donation project for local library• Certified Bilingual in Spanish, Conversant in Hindi and Punjabi• Varsity Golf player in high school, golf handicap is around 25 on a par 72• Avid New York Giants and Green Bay Packers fan, waiting for another Super Bowl win• Played pop/rock music on guitar for 10 years and performed in a band with friends	