

## ANSHUL RANA

13 Bard Dr • Monroe Twp, NJ 08831-3278

anshulr@umich.edu • (732) 710-5735

<b>EDUCATION</b>	<b>UNIVERSITY OF MICHIGAN</b> <b>Stephen M. Ross School of Business</b> Bachelor of Business Administration, May 2023 <ul style="list-style-type: none"><li>• GPA: 3.95/4.00</li><li>• Concentration in Finance</li><li>• Minor in Computer Science</li><li>• Relevant Coursework: Discrete Mathematics, Data Structures and Algorithms</li><li>• SAT: 1580/1600 (Math: 800, Reading and Writing: 780)   National AP Scholar</li><li>• Finalist in the Citi Case Competition, pitched acquisition of Take-Two Interactive [NYSE:TTWO]</li></ul>	<b>Ann Arbor, MI</b>
<b>EXPERIENCE</b> <b>2020</b> <b>Summer</b>	<b>WAIV TECHNOLOGY PARTNERS</b> <b>Investment Banking Summer Analyst</b> <ul style="list-style-type: none"><li>• Researched the conversational AI industry and its applications in customer service, information technology, marketing and sales, and HR in order to understand future trends</li><li>• Created presentations on previous M&amp;A, buyer profiles, and investor profiles in the conversational AI industry to help inform clients on current activity and to suggest possible investment activity that would benefit larger companies and VCs as the industry grows</li><li>• Participated in calls with startups to understand their business model and where in the startup cycle they were in order to advise a possible M&amp;A deal or help them secure funding</li></ul>	<b>New York, NY</b>
<b>2019-Present</b>	<b>GLOBAL INVESTMENTS COMMITTEE</b> <b>Real Estate Analyst</b> <ul style="list-style-type: none"><li>• Determined portfolio investments through weekly news debates, research on Real Estate equities, stock pitches, and pitch competitions, helping to manage a \$25,000 student-run fund</li><li>• Pitched American Tower Corporation [NYSE:AMT] long in Fall of 2019 citing growth of 5G, necessity for macro cell towers, and use of IoT technologies over long run as main growth catalysts; built DCF model for REIT and concluded AMT is undervalued with 7% implied upside</li></ul>	<b>Ann Arbor, MI</b>
<b>2019-Present</b>	<b>MICHIGAN INVESTMENT BANKING CLUB</b> <b>Analyst</b> <ul style="list-style-type: none"><li>• Educated members by leading market updates focused on market events and transactions as an analyst selected from 200 applicants to participate in club's professional and technical development seminars on accounting, finance, modeling, and valuation methodologies</li><li>• Completed valuation slide deck for Dollar General [NYSE: DG] consisting of DCF, precedent transactions, and comparable companies analyses to conclude Dollar General is undervalued with 20% implied upside on current share price, presented findings to senior members</li></ul>	<b>Ann Arbor, MI</b>
<b>2015-2019</b>	<b>BOY SCOUTS OF AMERICA</b> <b>Eagle Scout, Patrol Leader</b> <ul style="list-style-type: none"><li>• Created a community library box as a part of the Little Free Library Program, an organization which donates books and create accessibility for communities, for Eagle Scout Project and instructed 15 fellow scouts and friends on how to fundraise for and construct library box</li><li>• Fundraised nearly \$1500 through community events such as bake sales and car washes and contacted local businesses for sponsorships and donations in order to raise money for Eagle Project towards important materials, permits, and books necessary for its completion</li></ul>	<b>Monroe Township, NJ</b>
<b>2016</b> <b>Summer</b>	<b>ANLIGHT CONSULTING SERVICES</b> <b>HR Intern</b> <ul style="list-style-type: none"><li>• Aided in implementation of different resources throughout office space such as Microsoft Office and in development and management of a company website, helping to increase worker productivity by nearly 10% and streamlining any technical issues in workspace</li><li>• Developed a presentation for client pitches about benefits of integrating cutting-edge human resource technology in order to increase efficiency in selecting desirable candidates, leading to a higher rate of success in client acquisition and extended client retention over long run</li></ul>	<b>New Delhi, India</b>
<b>ADDITIONAL</b>	<ul style="list-style-type: none"><li>• Varsity Golf player in high school, golf handicap is around 25 on a par 72</li><li>• Played pop/rock music on guitar for 10 years and performed in a band with friends</li><li>• Avid New York Giants and Green Bay Packers fan, waiting for another Super Bowl win</li><li>• Volunteer firefighter in hometown, been on fire calls and educated others on fire safety</li><li>• Conversant in Hindi and Spanish; Knowledgeable in C++ and Python; TA for an Excel VBA class</li></ul>	