# Delivery & Customer Analysis

Creation Date: Thursday, April 6, 2023 12:41:02 PM Author: anshuman.thapliyal417@nmims.edu.in

### Contents

Delivery & Customer Analysis

Dashboard	1
Delivery & Customer Analysis	1.1
Top 10 Cities by Number of Orders	1.2
Select a city name:	1.3
Profit and Number of Orders by Month	1.4
Average Profit by State/Zip Code	1.5
Select an order type:	1.6
Number of Orders by Customer Type Name	1.7
Profit by Location	2
Profit by Location	2.1
Correlation and Heat Map	3
Correlation of Selected Measures	3.1
Frequency by Retail Price, Cost	3.2
Average Profits	4
Average Profit by Order Type	4.1
Average Profits by Loyalty Membership	4.2
Profit by Continent	5
Profit by Continent	5.1
Appendix	6
A1.1 - Select a city name:	6
A1.2 - Top 10 Cities by Number of Orders	6
A1.3 - Average Profit by State/Zip Code	6
A1.4 - Number of Orders by Customer Type Name	6
A2.1 - Profit by Location	6
Expanded Pages	7
Order Information by Month (1) Supplement 1	7
Dual axis bar - Order Month 2 Supplement 1	8
Treemap - US Hierarchy 2 Supplement 1	9
Pie - Customer Type Name 2 Supplement 1	10



### Contents

Expanded Pages	7
Geo coordinate - US Hierarchy 1 Supplement 1	11
Correlation - Average Discount 1 Supplement 1	12
Heat - Retail Price 1 Supplement 1	13
Heat - Retail Price 1 Supplement 2	14
Average Profits by Order Type and Continent Name Supplement 1	15
Average Profits by Loyalty Membership and Customer Type Supplement 1	16
Bar - Continent Name 1 Supplement 1	17

# **Delivery & Customer Analysis**





## Profit and Number of Orders by Month



## Top 10 Cities by Number of Orders



Select an order type:

Catalog Sale Internet Sale Retail Sale

Number of Orders by Customer Type Name Number of Orders



Average Profit by State/Zip Code



Frequency Average Profit

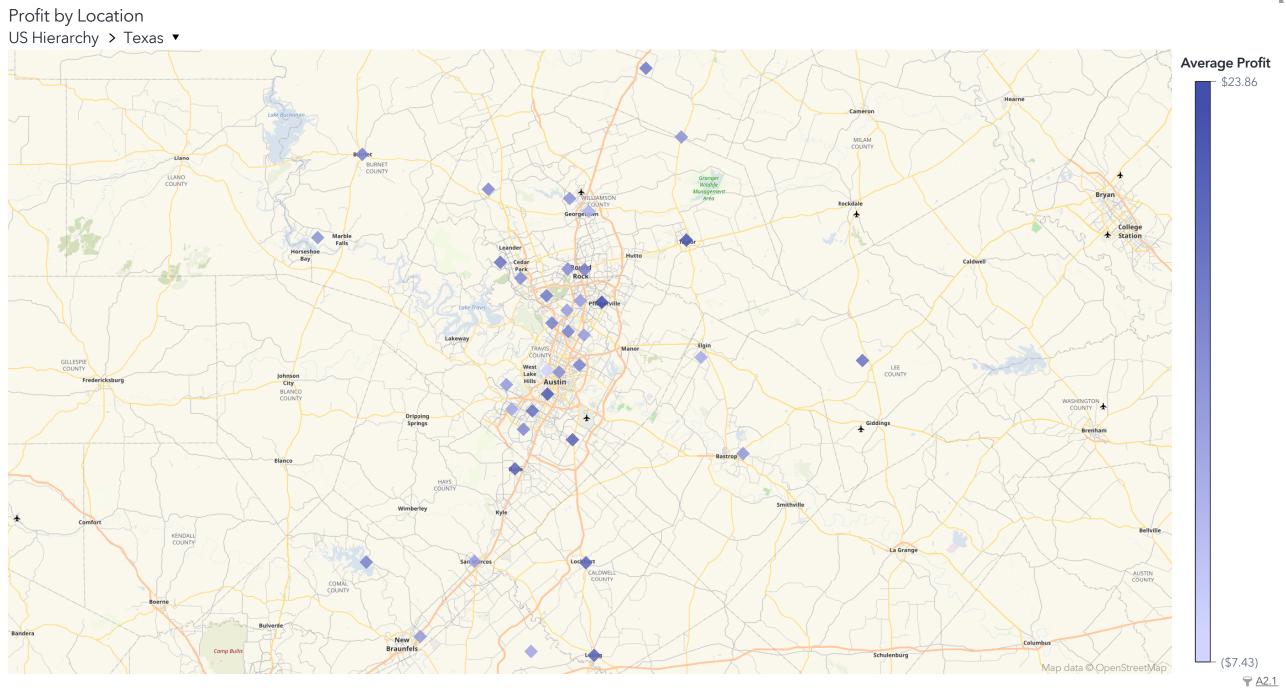
₹ A1.4

53

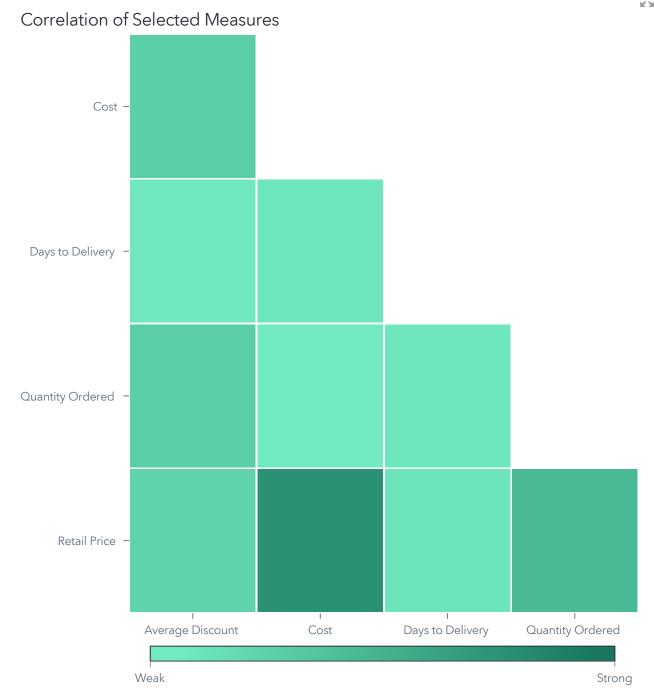
A1.2

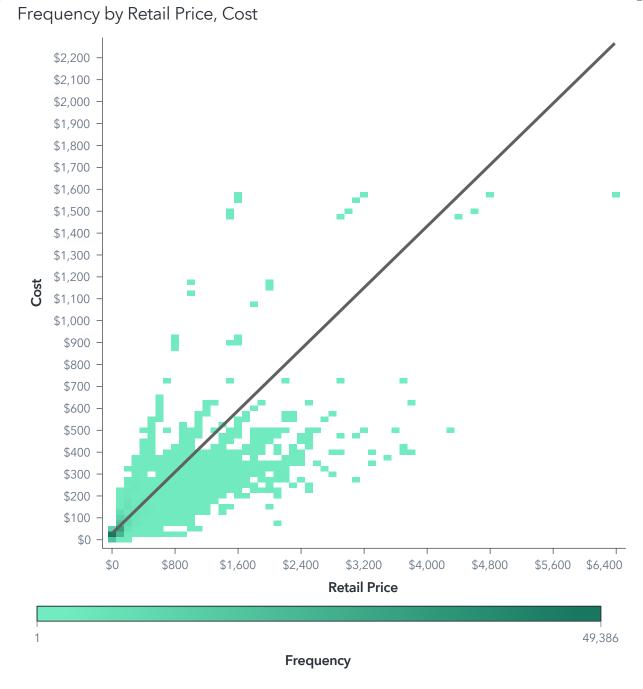
**US State Names** 

\_\_\_\_

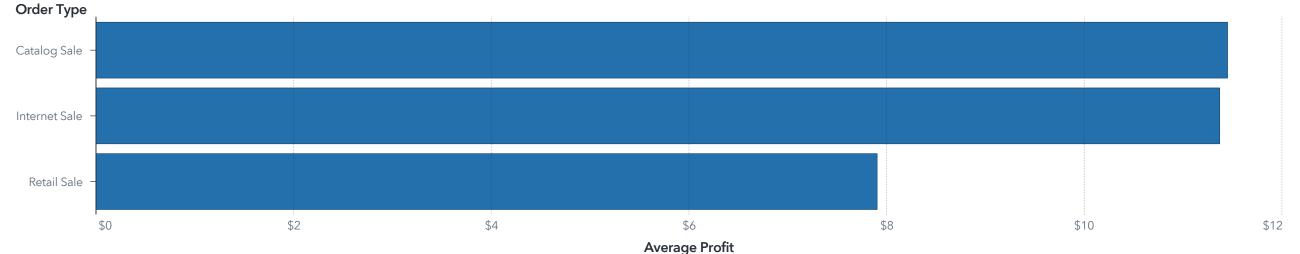








# Average Profit by Order Type



### **Continent Name**

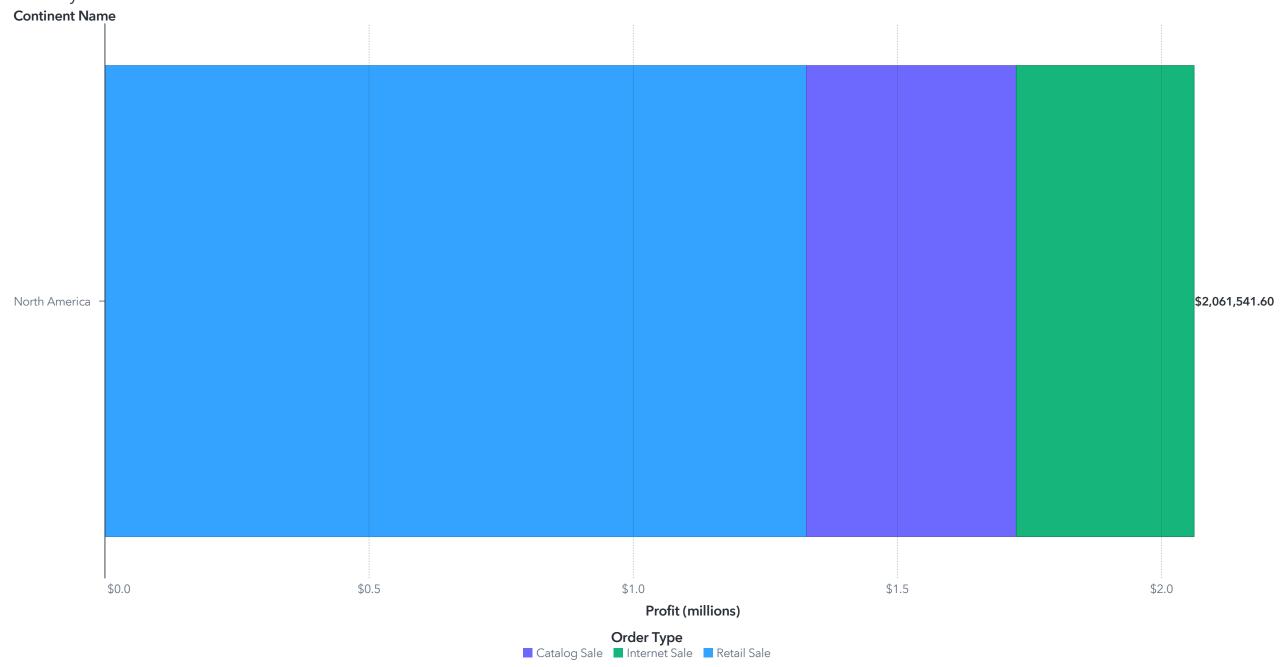
North America

# Average Profits by Loyalty Membership



No Yes





### **Appendix**

#### <u>A1.1</u> Select a city name:

Ranks:

Top 10 of City Name by Number of Orders

#### A1.2 Top 10 Cities by Number of Orders

Ranks:

Top 10 of City Name by Number of Orders

#### A1.3 Average Profit by State/Zip Code

Filters:

Order Type = 'Internet Sale'

#### A1.4 Number of Orders by Customer Type Name

Filters:

Order Type = 'Internet Sale'

### A2.1 Profit by Location

Drill Levels:

US Hierarchy: Texas

Filters:

(US State Names In('Alabama'; 'Alaska'; 'Arizona'; 'Arkansas'; 'California'; 'Colorado'; 'Connecticut'; 'Delaware'; 'District of Columbia'; 'Florida'; 'Georgia'; 'Hawaii'; 'Indiana'; 'Inowa'; 'Kansas'; 'Kentucky'; 'Louisiana'; 'Maine'; 'Maryland'; 'Massachusetts'; 'Michigan'; 'Minnesota'; 'Missosippi'; 'Missouri'; 'Montana'; 'New Hampshire'; 'New Hampshire'; 'New Hampshire'; 'New Mexico'; 'New York'; 'North Carolina'; 'South Dakota'; 'Oregon'; 'Pennsylvania'; 'Rhode Island'; 'South Carolina'; 'South Dakota'; 'Tennessee'; 'Texas'; 'Utah'; 'Vermont'; 'Virginia'; 'Washington'; 'West Virginia'; 'Wyoming')) OR (US Zip Codes = '78626') OR (US Zip Codes = '78626') OR (US Zip Codes = '78735') OR (US Zip Codes = '78738') OR (US Zip Codes = '78738') OR (US Zip Codes = '78738') OR (US Zip Codes = '78666') OR (US Zip Codes = '78602') OR (US Zip Codes = '78735') OR (US Zip Codes = '78654') OR (US Zip Codes = '78628') OR (US Zip Codes = '78638') OR (US Zip Codes = '78758') OR (US Zip Codes = '78758') OR (US Zip Codes = '78758') OR (US Zip Codes = '78644') OR (US Zip Codes = '78745') OR (US Zip Codes = '78745') OR (US Zip Codes = '78644') OR (US Zip Codes = '78644') OR (US Zip Codes = '78648') OR (US Z

Order Information by Month (1) Supplement 1				
Days to Delivery	Number of Orders		•	Order Month
138	88			January February
121	95			March
130	106 88			April
165 150	97			May June
136				July
113 94	90 76			August September
125	93	\$795.70	Bronx	October
150 211	94			November December
328	219			January
271 297	185		Brooklyn	February
441	214 247		-	March April
392			-	May
440 393	239			July July
385	243	\$1,955.20	Brooklyn	August
150 283	170 233		Brooklyn Brooklyn	September October
257	210		-	November
362 238	247 167		Brooklyn Chicago	December January
192		•		February
165				March
210 260				April May
271	190	\$2,029.59	Chicago	June
218 334	176 190			July August
139	116	\$1,107.98	Chicago	September
184 262	168 172			October November
262			Chicago	December
258	143			January
138 207	106 163			February March
169	136	\$356.81	Houston	April
290 206				May June
337	172	\$661.83	Houston	July
230				August September
145			Houston	October
187	134		Houston	November
217 169	187 121		Houston Los Angeles	December January
106	91	\$1,712.10	Los Angeles	February
114 157	105 125			March April
196				May
134 155	128 145			June July
208	142			August
78				September
62 150	93		- C	October November
210		\$3,082.91	Los Angeles	December
211 129	133 85			January February
118	110	\$596.05	Miami	March
227 184	135 148			April May
201	116			June
180 151	112 116			July
73	74			August September
160			Miami	October
149 164	94		Miami Miami	November December
137	75	\$776.36	Minneapolis	January
54 68	59 55		Minneapolis  Minneapolis	February March
101	72	\$638.51	Minneapolis	April
170 86	85 76			May June
193	93	\$669.62		July
147 48	79 47			August September
92	67		Minneapolis  Minneapolis	October
103	65			November
132 121	77 75		Minneapolis New York	December  January
101	81	\$1,051.29	New York	February
135 200	88			March April
171	105	\$1,737.66	New York	May
257 234	112 122			June July
226	126	\$1,803.50	New York	August
70 84	73 82		New York New York	September October
155	87			November
251 176	110 122		New York Philadelphia	December  January
105	106		Philadelphia Philadelphia	February
220	155		·	March
248 205	145 130			April May
178	133	\$1,162.97	Philadelphia	June
228 231	142 158			July August
80	113	\$1,039.83	Philadelphia	September
138 186	127 139			October November
212			Philadelphia Philadelphia	December
183 85	93 49			January
116	69			February March
121	78			April
104 100	81 76			May June

93

88

65

84

76

83

197

168

93

110

151

127

\$1,144.06 San Antonio

\$1,098.85 San Antonio

\$1,028.40 San Antonio

\$1,273.31 San Antonio

\$757.91 San Antonio

\$345.37 San Antonio

July

August

October

November December

September

Order Month	<b>A</b>	Profit	Number of Orders
January		\$195,617.80	14,854
February		\$165,367.27	11,859
March		\$133,868.99	14,165
April		\$111,505.47	16,322
May		\$181,152.46	16,501

\$206,078.59

\$168,024.60

\$199,809.72

\$107,814.63

\$120,346.04

\$149,067.22

\$322,888.79

16,086

16,611

17,037

11,944

14,476

14,823

17,357

Dual axis bar - Order Month 2 Supplement 1

June

July August

September

November December

October

Treemap - US Hierarchy 2 Supplement 1		
US State Names	Frequency	Average Profit*
Alabama	303	\$11.93
Alaska	43	\$6.55
Arizona	684	\$11.66
Arkansas	149	\$13.58
California	3,647	\$10.98
Colorado	309	\$12.47
Connecticut	274	\$4.30
Delaware	43	\$8.34
District of Columbia	31	\$14.85
Florida	1,886	\$12.16
Georgia	681	\$11.00
Hawaii	120	\$12.02
Idaho	99	\$9.59
Illinois	1,351	\$10.96
Indiana	763	\$10.37
Iowa	254	\$5.12
Kansas	184	\$10.89
Kentucky	378	\$14.80
Louisiana	568	\$11.01
Maine	124	\$10.61
Maryland	521	\$9.77
Massachusetts	848	\$10.53
Michigan	1,088	\$11.90
Minnesota	622	\$9.41
Mississippi	324	\$12.23
Missouri	545	\$11.07
Montana	123	\$14.39
Nebraska	213	\$12.42
Nevada	136	\$8.18
New Hampshire	207	\$12.43
New Jersey	941	\$12.81
New Mexico	240	\$10.11
New York	2,113	\$11.33
North Carolina	673	\$9.65
North Dakota	76	\$10.29
Ohio	956	\$12.91
Oklahoma	216	\$11.04
Oregon	260	\$10.43
Pennsylvania	1,486	\$12.37
PR	398	\$11.14
Rhode Island	78	\$12.58
South Carolina	313	\$12.90
		¢7.00

South Dakota

Tennessee

Texas

Utah

Vermont

Virginia Washington

West Virginia
Wisconsin

Wyoming

22

636

2,339

298

762

521

204

490

40

30

\$7.22

\$8.37

\$11.59

\$13.77

\$15.55

\$14.69

\$10.72

\$8.84

\$13.68

\$13.81

2,391

2,017

1,890

Orion Club members medium activity

Orion Club Gold members low activity

Orion Club members low activity

**Average Profit** 

(\$7.43)

\$0.56 \$1.93

\$2.79

\$3.20

\$5.08

\$5.10

\$5.11 \$5.50

\$5.61 \$5.97

\$6.05 \$7.36

\$7.41 \$7.65

\$8.51

\$8.73 \$9.22

\$9.77 \$10.13

\$10.80

\$11.18

\$11.28

\$11.51 \$11.54

\$11.79

\$12.95

\$13.50

\$14.77 \$15.05

\$15.27

\$17.80 \$17.90

\$17.99

\$18.54

\$20.44

\$21.58

\$23.86

Geo coordinate - US Hie	erarc	hy 1 Suppl	emer
US Hierarchy	>	Texas	•

**US Zip Codes** 

78703

78626

78621

78749

78638

78728 78727

78753

78130 78666

78602 78735

78654 78628

76511

78705 78681

78613 78748

78642

78723 78759

78758

78664

78133

78611

78729 76571

78641

78948

78745 78644

78610

78648 78744

78704

76574

78660

Quantity Ordered

Days to Delivery

Quantity Ordered

Days to Delivery

Quantity Ordered

Cost

Retail Price

Retail Price

Retail Price

Average Discount

Average Discount

Average Discount

Days to Delivery

Days to Delivery

Quantity Ordered

Cost Cost

Cost

Correlation

0.1959

0.2472

0.0254

0.2393

0.7755

0.0008

0.0450

0.0271

0.4230

(\$50.00) \$50.00 \$150.00 (\$50.00) \$50.00	\$150.00 \$250.00 \$50.00	(\$12.50) (\$12.50) (\$12.50) \$12.50	\$12.5 \$12.5 \$12.5 \$12.5 \$37.5	0 17,355 0 292 0 2 0 49,386
\$150.00 \$250.00 \$350.00 \$450.00 \$550.00 \$650.00 \$750.00 \$850.00	\$250.00 \$350.00 \$450.00 \$550.00 \$650.00 \$750.00 \$850.00	\$12.50 \$12.50 \$12.50 \$12.50 \$12.50 \$12.50 \$12.50	\$37.5 \$37.5 \$37.5 \$37.5 \$37.5 \$37.5 \$37.5 \$37.5	0 666 0 66 0 19 0 9 0 4 0 4 0 1
(\$50.00) \$50.00 \$150.00 \$250.00 \$350.00 \$450.00 \$550.00	\$150.00 \$250.00 \$350.00 \$450.00 \$550.00 \$650.00 \$1,050.00	\$37.50 \$37.50 \$37.50 \$37.50 \$37.50 \$37.50	\$62.5 \$62.5 \$62.5 \$62.5 \$62.5 \$62.5 \$62.5 \$62.5	0     31,937       0     4,085       0     557       0     59       0     4       0     4       0     1
\$1,050.00 \$50.00 \$150.00 \$250.00 \$350.00 \$450.00 \$550.00	\$150.00 \$250.00 \$350.00 \$450.00 \$550.00	\$62.50 \$62.50 \$62.50 \$62.50 \$62.50 \$62.50	\$87.5 \$87.5 \$87.5 \$87.5 \$87.5 \$87.5	17,250 0 7,641 0 1,789 0 517 0 155 0 29
\$750.00 \$850.00 \$950.00 \$2,050.00 \$50.00 \$150.00 \$250.00 \$350.00	\$850.00 \$950.00 \$1,050.00 \$2,150.00 \$150.00 \$250.00 \$350.00	\$62.50 \$62.50 \$62.50 \$62.50 \$87.50 \$87.50	\$87.5 \$87.5 \$87.5 \$87.5 \$112.5 \$112.5 \$112.5	0 8 0 3 0 1 0 1 0 10,096 0 6,283 0 2,024
\$450.00 \$550.00 \$650.00 \$750.00 \$850.00 \$950.00	\$550.00 \$650.00 \$750.00 \$850.00 \$950.00 \$1,050.00 \$150.00	\$87.50 \$87.50 \$87.50 \$87.50 \$87.50 \$87.50 \$112.50	\$112.5 \$112.5 \$112.5 \$112.5 \$112.5 \$112.5 \$137.5	0 336 0 97 0 42 0 8 0 2 0 7 0 6,318
\$150.00 \$250.00 \$350.00 \$450.00 \$550.00 \$650.00 \$750.00	\$350.00 \$450.00 \$550.00 \$650.00 \$750.00 \$850.00	\$112.50 \$112.50 \$112.50 \$112.50 \$112.50 \$112.50	\$137.5 \$137.5 \$137.5 \$137.5 \$137.5 \$137.5	0     2,903       0     961       0     465       0     241       0     99       0     56
\$950.00 \$1,050.00 \$1,150.00 \$1,350.00 \$50.00 \$150.00 \$250.00 \$350.00	\$1,150.00 \$1,250.00 \$1,450.00 \$150.00 \$250.00 \$350.00	\$112.50 \$112.50 \$112.50 \$137.50 \$137.50	\$137.5 \$137.5 \$137.5 \$162.5 \$162.5 \$162.5	0     3       0     2       0     3       0     580       0     3,536       0     1,577
\$450.00 \$550.00 \$650.00 \$750.00 \$850.00 \$950.00 \$1,050.00 \$1,150.00	\$650.00 \$750.00 \$850.00 \$950.00 \$1,050.00 \$1,150.00	\$137.50 \$137.50 \$137.50 \$137.50 \$137.50	\$162.5 \$162.5 \$162.5 \$162.5 \$162.5 \$162.5	97 0 189 0 53 0 66 0 19
\$1,350.00 \$1,450.00 \$1,950.00 \$50.00 \$150.00 \$250.00 \$350.00 \$450.00	\$1,450.00 \$1,550.00 \$2,050.00 \$150.00 \$250.00 \$350.00 \$450.00	\$137.50 \$137.50 \$137.50 \$162.50 \$162.50 \$162.50	\$162.5 \$162.5 \$162.5 \$187.5 \$187.5 \$187.5 \$187.5	0     3       0     1       0     2       0     50       0     3,079       0     481       0     1,405
\$550.00 \$650.00 \$750.00 \$850.00 \$950.00 \$1,050.00 \$1,250.00	\$650.00 \$750.00 \$850.00 \$950.00 \$1,050.00 \$1,150.00 \$1,250.00	\$162.50 \$162.50 \$162.50 \$162.50 \$162.50 \$162.50	\$187.5 \$187.5 \$187.5 \$187.5 \$187.5 \$187.5 \$187.5	0     240       0     147       0     96       0     56       0     24       0     9       0     2
\$50.00 \$150.00 \$250.00 \$350.00 \$450.00 \$550.00 \$650.00	\$150.00 \$250.00 \$350.00 \$450.00 \$550.00 \$650.00	\$187.50 \$187.50 \$187.50 \$187.50 \$187.50 \$187.50 \$187.50	\$212.5 \$212.5 \$212.5 \$212.5 \$212.5 \$212.5 \$212.5	0     38       0     1,591       0     312       0     587       0     506       0     118       0     102
\$850.00 \$950.00 \$1,050.00 \$1,150.00 \$1,250.00 \$1,350.00 \$1,550.00	\$950.00 \$1,050.00 \$1,150.00 \$1,250.00 \$1,350.00 \$1,450.00 \$1,650.00	\$187.50 \$187.50 \$187.50 \$187.50 \$187.50 \$187.50	\$212.5 \$212.5 \$212.5 \$212.5 \$212.5 \$212.5 \$212.5	0       54         0       35         0       40         0       10         0       15         0       4         0       3
\$1,650.00 \$2,050.00 \$50.00 \$150.00 \$250.00 \$350.00 \$450.00	\$2,150.00 \$150.00 \$250.00 \$350.00 \$450.00 \$550.00	\$187.50 \$212.50 \$212.50 \$212.50 \$212.50 \$212.50 \$212.50	\$212.5 \$237.5 \$237.5 \$237.5 \$237.5 \$237.5 \$237.5	0 1 0 39 0 1,691 0 956 0 193 0 1,024 0 202
\$650.00 \$750.00 \$850.00 \$950.00 \$1,050.00 \$1,150.00 \$1,250.00 \$1,350.00	\$850.00 \$950.00 \$1,050.00 \$1,150.00 \$1,250.00 \$1,350.00 \$1,450.00	\$212.50 \$212.50 \$212.50 \$212.50 \$212.50 \$212.50 \$212.50	\$237.5 \$237.5 \$237.5 \$237.5 \$237.5 \$237.5 \$237.5	0     136       0     90       0     53       0     59       0     32       0     33       0     21
\$1,450.00 \$1,550.00 \$1,750.00 \$1,850.00 \$1,950.00 \$2,050.00 \$2,450.00 \$150.00	\$1,550.00 \$1,650.00 \$1,850.00 \$1,950.00 \$2,050.00 \$2,150.00 \$2,550.00	\$212.50 \$212.50 \$212.50 \$212.50 \$212.50 \$212.50 \$212.50 \$237.50	\$237.5 \$237.5 \$237.5 \$237.5 \$237.5 \$237.5 \$237.5 \$237.5	0       4         0       1         0       4         0       1         0       2         0       1         0       1         0       392
\$150.00 \$250.00 \$350.00 \$450.00 \$550.00 \$650.00 \$750.00 \$850.00	\$350.00 \$450.00 \$550.00 \$650.00 \$750.00 \$850.00 \$950.00	\$237.50 \$237.50 \$237.50 \$237.50 \$237.50 \$237.50 \$237.50	\$262.5 \$262.5 \$262.5 \$262.5 \$262.5 \$262.5 \$262.5	0       1,398         0       138         0       608         0       194         0       53         0       155         0       65
\$1,050.00 \$1,150.00 \$1,250.00 \$1,350.00 \$1,450.00 \$1,550.00	\$1,150.00 \$1,250.00 \$1,350.00 \$1,450.00 \$1,550.00 \$1,650.00 \$1,750.00	\$237.50 \$237.50 \$237.50 \$237.50 \$237.50 \$237.50	\$262.5 \$262.5 \$262.5 \$262.5 \$262.5 \$262.5 \$262.5	0     33       0     22       0     25       0     15       0     23       0     10       0     1
\$1,750.00 \$1,950.00 \$2,250.00 \$2,450.00 \$150.00 \$250.00 \$350.00 \$450.00	\$2,050.00 \$2,350.00 \$2,550.00 \$250.00 \$350.00 \$450.00 \$550.00	\$237.50 \$237.50 \$237.50 \$262.50 \$262.50 \$262.50 \$262.50	\$262.5 \$262.5 \$262.5 \$287.5 \$287.5 \$287.5 \$287.5	0 1 0 1 0 592 0 596 0 368 0 110
\$550.00 \$650.00 \$750.00 \$850.00 \$950.00 \$1,050.00 \$1,150.00 \$1,250.00	\$850.00 \$950.00 \$1,050.00 \$1,150.00 \$1,250.00	\$262.50 \$262.50 \$262.50 \$262.50 \$262.50 \$262.50	\$287.5 \$287.5 \$287.5 \$287.5 \$287.5 \$287.5	0 113 0 29 0 72 0 23 0 44 0 5
\$1,350.00 \$1,450.00 \$1,550.00 \$1,650.00 \$1,850.00 \$1,950.00 \$2,050.00 \$2,150.00	\$1,550.00 \$1,650.00 \$1,750.00 \$1,950.00 \$2,050.00 \$2,150.00	\$262.50 \$262.50 \$262.50 \$262.50 \$262.50 \$262.50	\$287.5 \$287.5 \$287.5 \$287.5 \$287.5 \$287.5	0       5         0       9         0       12         0       1         0       1         0       2
\$2,350.00 \$3,050.00 \$250.00 \$350.00 \$550.00 \$650.00 \$750.00	\$2,450.00 \$3,150.00 \$350.00 \$450.00 \$650.00 \$750.00	\$262.50 \$262.50 \$287.50 \$287.50 \$287.50 \$287.50 \$287.50	\$287.5 \$287.5 \$312.5 \$312.5 \$312.5 \$312.5 \$312.5	0 1 0 508 0 159 0 199 0 151 0 14
\$850.00 \$950.00 \$1,050.00 \$1,150.00 \$1,250.00 \$1,350.00 \$1,450.00 \$1,550.00	\$1,050.00 \$1,150.00 \$1,250.00 \$1,350.00 \$1,450.00 \$1,550.00	\$287.50 \$287.50 \$287.50 \$287.50 \$287.50 \$287.50 \$287.50	\$312.5 \$312.5 \$312.5 \$312.5 \$312.5 \$312.5 \$312.5	0       16         0       26         0       18         0       14         0       18         0       4         0       2
\$1,650.00 \$1,750.00 \$1,850.00 \$2,050.00 \$2,150.00 \$2,750.00 \$150.00 \$250.00	\$1,850.00 \$1,950.00 \$2,150.00 \$2,250.00 \$2,850.00 \$250.00	\$287.50 \$287.50 \$287.50 \$287.50 \$287.50 \$312.50	\$312.5 \$312.5 \$312.5 \$312.5 \$312.5 \$337.5	0       7         0       8         0       2         0       2         0       1         0       149
\$350.00 \$450.00 \$550.00 \$650.00 \$750.00 \$850.00 \$950.00	\$550.00 \$650.00 \$750.00 \$850.00 \$950.00 \$1,050.00	\$312.50 \$312.50 \$312.50 \$312.50 \$312.50 \$312.50	\$337.5 \$337.5 \$337.5 \$337.5 \$337.5 \$337.5	0     1       0     77       0     252       0     18       0     34       0     62
\$1,150.00 \$1,250.00 \$1,350.00 \$1,450.00 \$1,550.00 \$1,650.00 \$1,750.00 \$1,850.00	\$1,350.00 \$1,450.00 \$1,550.00 \$1,650.00 \$1,750.00 \$1,850.00	\$312.50 \$312.50 \$312.50 \$312.50 \$312.50	\$337.5 \$337.5 \$337.5 \$337.5 \$337.5 \$337.5	0     20       0     7       0     5       0     5       0     6       0     1
\$1,950.00 \$2,050.00 \$2,150.00 \$2,650.00 \$250.00 \$350.00 \$450.00 \$550.00	\$2,050.00 \$2,150.00 \$2,250.00 \$2,750.00 \$350.00 \$450.00 \$550.00	\$312.50 \$312.50 \$312.50 \$312.50 \$337.50 \$337.50	\$337.5 \$337.5 \$337.5 \$337.5 \$362.5 \$362.5 \$362.5	0 2 0 1 0 1 0 1 0 55 0 364 0 3
\$650.00 \$750.00 \$850.00 \$950.00 \$1,050.00 \$1,150.00 \$1,250.00	\$750.00 \$850.00 \$950.00 \$1,050.00 \$1,150.00 \$1,250.00 \$1,350.00	\$337.50 \$337.50 \$337.50 \$337.50 \$337.50 \$337.50	\$362.5 \$362.5 \$362.5 \$362.5 \$362.5 \$362.5 \$362.5	0 155 0 73 0 4 0 5 0 19 0 14 0 5
\$1,350.00 \$1,450.00 \$1,550.00 \$1,650.00 \$1,750.00 \$1,850.00 \$1,950.00 \$2,050.00	\$1,550.00 \$1,650.00 \$1,750.00 \$1,850.00 \$1,950.00 \$2,050.00 \$2,150.00	\$337.50 \$337.50 \$337.50 \$337.50 \$337.50 \$337.50	\$362.5 \$362.5 \$362.5 \$362.5 \$362.5 \$362.5 \$362.5	0       7         0       8         0       1         0       1         0       1         0       7         0       2
\$2,150.00 \$2,250.00 \$2,350.00 \$2,550.00 \$3,250.00 \$250.00 \$350.00 \$450.00	\$2,350.00 \$2,450.00 \$2,650.00 \$3,350.00 \$350.00 \$450.00 \$550.00	\$337.50 \$337.50 \$337.50 \$362.50 \$362.50 \$362.50	\$362.5 \$362.5 \$362.5 \$362.5 \$387.5 \$387.5 \$387.5	0 1 0 1 0 1 0 2 0 32 0 105 0 7
\$550.00 \$650.00 \$750.00 \$850.00 \$950.00 \$1,050.00 \$1,150.00 \$1,250.00	\$750.00 \$850.00 \$950.00 \$1,050.00 \$1,150.00 \$1,250.00	\$362.50 \$362.50 \$362.50 \$362.50 \$362.50 \$362.50	\$387.5 \$387.5 \$387.5 \$387.5 \$387.5 \$387.5	0 15 0 28 0 6 0 2 0 6 0 2
\$1,350.00 \$1,450.00 \$1,550.00 \$1,750.00 \$2,150.00 \$2,250.00 \$2,350.00 \$3,450.00	\$1,550.00 \$1,650.00 \$1,850.00 \$2,250.00 \$2,350.00 \$2,450.00	\$362.50 \$362.50 \$362.50 \$362.50 \$362.50	\$387.5 \$387.5 \$387.5 \$387.5 \$387.5 \$387.5	0       6         0       3         0       2         0       3         0       1         0       1         0       1
\$3,450.00 \$350.00 \$450.00 \$650.00 \$750.00 \$850.00 \$950.00 \$1,050.00 \$1,150.00	\$450.00 \$550.00 \$750.00 \$850.00 \$950.00 \$1,050.00 \$1,150.00	\$387.50 \$387.50 \$387.50 \$387.50 \$387.50 \$387.50	\$412.5 \$412.5 \$412.5 \$412.5 \$412.5 \$412.5 \$412.5	0     429       0     261       0     195       0     52       0     20       0     53       0     32
\$1,150.00 \$1,250.00 \$1,350.00 \$1,450.00 \$1,550.00 \$1,650.00 \$1,750.00 \$1,850.00 \$2,050.00	\$1,350.00 \$1,450.00 \$1,550.00 \$1,650.00 \$1,750.00 \$1,850.00 \$1,950.00	\$387.50 \$387.50 \$387.50 \$387.50 \$387.50 \$387.50	\$412.5 \$412.5 \$412.5 \$412.5 \$412.5 \$412.5 \$412.5	0 6 0 52 0 2 0 5 0 6 0 6 0 6
\$2,250.00 \$2,350.00 \$2,750.00 \$2,850.00 \$3,250.00 \$3,650.00 \$3,750.00	\$2,350.00 \$2,450.00 \$2,850.00 \$2,950.00 \$3,350.00 \$3,750.00 \$3,850.00	\$387.50 \$387.50 \$387.50 \$387.50 \$387.50 \$387.50	\$412.5 \$412.5 \$412.5 \$412.5 \$412.5 \$412.5 \$412.5	0       2         0       15         0       1         0       1         0       1         0       1         0       1         0       1         0       1         0       1         0       1
\$350.00 \$450.00 \$750.00 \$850.00 \$950.00 \$1,250.00 \$1,350.00 \$1,650.00	\$550.00 \$850.00 \$950.00 \$1,050.00 \$1,350.00 \$1,450.00 \$1,750.00	\$412.50 \$412.50 \$412.50 \$412.50 \$412.50 \$412.50	\$437.5 \$437.5 \$437.5 \$437.5 \$437.5 \$437.5 \$437.5	52 0 109 0 17 0 2 0 27 0 3 0 20
\$1,750.00 \$1,850.00 \$2,050.00 \$2,250.00 \$2,450.00 \$3,650.00 \$350.00 \$450.00	\$1,950.00 \$2,150.00 \$2,350.00 \$2,550.00 \$3,750.00 \$450.00 \$550.00	\$412.50 \$412.50 \$412.50 \$412.50 \$412.50 \$437.50	\$437.5 \$437.5 \$437.5 \$437.5 \$437.5 \$437.5 \$462.5 \$462.5	0       2         0       3         0       2         0       1         0       10         0       74
\$850.00 \$950.00 \$1,350.00 \$1,450.00 \$1,750.00 \$1,850.00 \$1,950.00 \$2,350.00	\$950.00 \$1,050.00 \$1,450.00 \$1,550.00 \$1,850.00 \$1,950.00 \$2,050.00 \$2,450.00	\$437.50 \$437.50 \$437.50 \$437.50 \$437.50 \$437.50 \$437.50	\$462.5 \$462.5 \$462.5 \$462.5 \$462.5 \$462.5 \$462.5 \$462.5	11 0 29 0 1 1 0 7 0 1 0 2 0 0 5 0 1 1 0 1 1 0 1 1 1 1 1 1 1 1 1 1
\$2,450.00 \$2,450.00 \$450.00 \$850.00 \$1,050.00 \$1,350.00 \$1,450.00 \$1,550.00	\$2,550.00 \$550.00 \$950.00 \$1,050.00 \$1,150.00 \$1,450.00 \$1,550.00	\$437.50 \$462.50 \$462.50 \$462.50 \$462.50 \$462.50	\$462.5 \$487.5 \$487.5 \$487.5 \$487.5 \$487.5 \$487.5	0     3       0     268       0     8       0     143       0     9       0     19       0     25
\$1,750.00 \$1,750.00 \$1,850.00 \$1,950.00 \$2,050.00 \$2,350.00 \$2,450.00 \$2,850.00 \$3,050.00	\$1,850.00 \$1,950.00 \$2,050.00 \$2,150.00 \$2,450.00 \$2,550.00 \$2,950.00	\$462.50 \$462.50 \$462.50 \$462.50 \$462.50 \$462.50	\$487.5 \$487.5 \$487.5 \$487.5 \$487.5 \$487.5 \$487.5	0 1 0 6 0 12 0 1 0 3 0 4 0 2
\$3,050.00 \$350.00 \$450.00 \$650.00 \$850.00 \$950.00 \$1,050.00 \$1,250.00 \$1,450.00	\$450.00 \$550.00 \$750.00 \$950.00 \$1,050.00 \$1,150.00 \$1,350.00	\$487.50 \$487.50 \$487.50 \$487.50 \$487.50 \$487.50	\$512.5 \$512.5 \$512.5 \$512.5 \$512.5 \$512.5 \$512.5	0 3 0 484 0 1 0 8 0 277 0 19
\$1,550.00 \$1,750.00 \$1,850.00 \$1,950.00 \$2,050.00 \$2,150.00 \$2,450.00	\$1,650.00 \$1,850.00 \$1,950.00 \$2,050.00 \$2,150.00 \$2,250.00 \$2,550.00	\$487.50 \$487.50 \$487.50 \$487.50 \$487.50 \$487.50	\$512.5 \$512.5 \$512.5 \$512.5 \$512.5 \$512.5 \$512.5	0       39         0       1         0       2         0       5         0       26         0       3         0       2
\$2,550.00 \$3,150.00 \$3,550.00 \$4,250.00 \$450.00 \$850.00 \$1,050.00 \$1,350.00	\$3,250.00 \$3,650.00 \$4,350.00 \$550.00 \$950.00 \$1,150.00 \$1,450.00	\$487.50 \$487.50 \$487.50 \$512.50 \$512.50 \$512.50	\$512.5 \$512.5 \$512.5 \$537.5 \$537.5 \$537.5 \$537.5	0 1 0 1 0 1 0 9 0 6 0 3 0 2
\$1,550.00 \$450.00 \$550.00 \$1,050.00 \$1,550.00 \$1,650.00 \$2,150.00 \$2,250.00	\$1,650.00 \$550.00 \$650.00 \$1,150.00 \$1,650.00 \$1,750.00 \$2,250.00	\$512.50 \$537.50 \$537.50 \$537.50 \$537.50 \$537.50	\$537.5 \$562.5 \$562.5 \$562.5 \$562.5 \$562.5 \$562.5	0       1         0       33         0       26         0       54         0       2         0       3         0       5
\$2,250.00 \$2,650.00 \$550.00 \$1,050.00 \$1,150.00 \$1,650.00 \$2,150.00 \$2,250.00 \$2,750.00	\$2,750.00 \$650.00 \$1,150.00 \$1,250.00 \$1,750.00 \$2,250.00 \$2,350.00	\$537.50 \$562.50 \$562.50 \$562.50 \$562.50 \$562.50	\$562.5 \$587.5 \$587.5 \$587.5 \$587.5 \$587.5 \$587.5	0     2       0     216       0     108       0     1       0     34       0     6       0     17
\$550.00 \$1,150.00 \$1,750.00 \$550.00 \$1,150.00 \$1,250.00 \$1,850.00	\$650.00 \$1,250.00 \$1,850.00 \$650.00 \$1,250.00 \$1,350.00 \$1,950.00	\$587.50 \$587.50 \$587.50 \$612.50 \$612.50 \$612.50	\$612.5 \$612.5 \$612.5 \$637.5 \$637.5 \$637.5 \$637.5	0       7         0       3         0       1         0       34         0       5         0       9         0       2
\$2,450.00 \$3,750.00 \$550.00 \$650.00 \$1,450.00 \$2,150.00 \$2,850.00 \$3,650.00	\$2,550.00 \$3,850.00 \$650.00 \$750.00 \$1,550.00 \$2,250.00 \$2,950.00 \$3,750.00	\$612.50 \$612.50 \$637.50 \$712.50 \$712.50 \$712.50 \$712.50	\$637.5 \$637.5 \$662.5 \$737.5 \$737.5 \$737.5 \$737.5	0       5         0       1         0       1         0       50         0       37         0       8         0       8         0       8
\$750.00 \$750.00 \$1,450.00 \$1,550.00 \$750.00 \$1,550.00 \$1,750.00	\$850.00 \$850.00 \$1,550.00 \$1,650.00 \$850.00 \$1,650.00 \$1,850.00	\$862.50 \$887.50 \$887.50 \$887.50 \$912.50 \$1,062.50	\$887.5 \$912.5 \$912.5 \$912.5 \$937.5 \$937.5 \$1,087.5	0 1 0 3 0 1 0 1 0 5 0 1
\$950.00 \$1,950.00 \$950.00 \$1,950.00 \$1,450.00 \$2,850.00 \$4,350.00 \$1,450.00	\$2,050.00 \$1,050.00 \$2,050.00 \$1,550.00 \$2,950.00 \$4,450.00 \$1,550.00	\$1,137.50 \$1,162.50 \$1,162.50 \$1,462.50 \$1,462.50 \$1,462.50 \$1,487.50	\$1,162.5 \$1,187.5 \$1,187.5 \$1,487.5 \$1,487.5 \$1,487.5 \$1,512.5	0       2         0       1         0       4         0       5         0       1         0       1         0       5         0       5         0       5
\$1,450.00 \$2,950.00 \$4,550.00 \$1,550.00 \$3,050.00 \$1,550.00 \$3,150.00 \$4,750.00 \$6,350.00	\$3,050.00 \$4,650.00 \$1,650.00 \$3,150.00 \$1,650.00 \$3,250.00 \$4,850.00	\$1,487.50 \$1,487.50 \$1,537.50 \$1,537.50 \$1,562.50 \$1,562.50	\$1,512.5 \$1,512.5 \$1,562.5 \$1,562.5 \$1,587.5 \$1,587.5 \$1,587.5	0 4 0 1 0 5 0 2 0 4 0 1 0 1

Heat - Retail Price 1 Supplement 2	
Property	Value
Model type	Linear
Model description	The linear fit is the straight line that best represents the relationship between two variables. If the points on the graph are tightly clustered around the li
R-square value	0.6014
Correlation	A correlation of 0.78 suggests there is a strong linear relationship between Retail Price and Cost.
Correlation help	A positive correlation value means that as one variable increases, the second variable increases. A negative correlation value means that as one variable
Slope	0.3506
Function	f(x)=28.6978 + 0.3506x
Average x	141.66
Average y	78.37
Standard deviation x	191.5249
Standard deviation y	86.5893
Standard deviation y	00.3073

232,258

Observations

Average Profits by Order Type and Continent Name Supplement 1				
Order Type	•	Average Profit ▼	Continent Name	3d M2 2045
Catalog Sale		\$11.45	North America	
Internet Sale		\$11.37	North America	
Retail Sale		\$7.90	North America	

\$8.47 Yes

\$8.45 No

\$8.41 No

\$8.41 Yes \$7.78 No

Orion Club Gold members high activity

Orion Club Gold members high activity

Orion Club members medium activity

Orion Club Gold members medium activity

Orion Club members low activity

Bar - Continent Name 1 Supplement 1			
Continent Name	Profit ▼	Order Type	
North America	\$1,327,595.23	Retail Sale	
North America	\$397,257.06	Catalog Sale	
North America	\$336,689.31	Internet Sale	