# Pierre Franks

## **BUSINESS ANALYST**

#### **Executive Profile**

Business Analyst and a data engineer. I believe that data has the highest power when it comes to making informative decisions about business and therefore my objective is to always make sense from what a dataset is trying to convey.

#### Skills

Business Associate, Program Management, Presales, Artificial Intelligence, Data Analytics, Telecommunication, Machine Learning, Cloud, M&E, Conversational Al, Predictive Analytics, Sales, Business Development, NLP, RFP, Computer Vision.

### Work Experience

Tech Mahindra Business Associate May 2019 to Till Date

Presales, Solutions, and Marketing Exhibited timeliness and delivered quality responses to Request for Proposals (RFPs), RFIs and RFQs, Developing creative and crisp proposal documents, Coordinating with SME and Stakeholders for support in developing solutions and delivery plans, Defining and own go to market strategies for AI and D&A.

#### Education

B.Tech (Computers) from SPPU in 2018