

Anson Ly

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Technical Projects

- **Launch a Website with Amazon S3** – Deployed a scalable and cost-effective static website using Amazon S3, showcasing proficiency in cloud storage and web infrastructure management.
- **Build a Serverless Application in AWS** - Designed the architecture of the serverless application leveraging AWS Lambda, API Gateway, and DynamoDB to ensure scalability, reliability, and high availability.
- **Data Migration using AWS Project** - Led the data migration project with AWS, transferring on-premises data to AWS cloud storage solutions for improved scalability, availability, and cost-effectiveness.

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EXPERIENCE

AFLAC (American Family Life Assurance Company of Columbus), Carlsbad, CA November 2021 – Present
Account Manager

- Built and maintained strong relationships with clients, serving as their primary point of contact for all inquiries, policy updates, and claims processing.
- Utilized a consultative sales approach to understand clients' insurance needs and recommend tailored solutions, effectively positioning Aflac products as essential financial protection for individuals and businesses.
- Actively recruited prospective sales agents through targeted outreach, networking events, and strategic candidate sourcing methods

United States Army Reserves, San Antonio, CA April 2019 – Present
Information Technology Sergeant

- Contributed to the development and enhancement of information security policies, procedures, and systems, ensuring compliance with industry standards
- Implemented and enforced cybersecurity protocols, safeguarding sensitive information against unauthorized access and cyber threats.
- Developed and documented standard operating procedures (SOPs) for secure communication systems, enabling consistent and efficient management by team members and ensuring compliance with established protocols.

EDUCATION

University of Maryland Global Campus, Adelphi, MD
M.S. | Cloud Computing

University of California San Diego, La Jolla, CA
B.S. | Psychology

SKILLS

- Microsoft Office (Word, Excel, PowerPoint)
- Cold Calling
- Customer Relationship Management (CRM) knowledge
- Amazon Web Services (S3, EC2, EBS, VPC)
- Customer Service
- Technical Guidance