

[Total No. of Questions - 9] [Total No. of Printed Pages - 2]  
(2125)

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B. Tech 5th Semester Examination

Principles of Management and Critical Thinking (NS)

HS-301

Time : 3 Hours

Max. Marks : 100

*The candidates shall limit their answers precisely within the answer-book (40 pages) issued to them and no supplementary/continuation sheet will be issued.*

**Note :** Attempt five questions in all. Select one question from each section A, B, C & D. Section E is compulsory.

#### SECTION - A

1. What is contingency theory of management? What are its implications and relevance? (20)
2. What is planning? Why it is necessary to plan? Discuss the relationship between planning and decision making. (20)

#### SECTION - B

3. "Management is a series of continuous interrelated functions". Comment. Describe, in brief, the functions of top level management in an organisation. (20)
4. What is organising? Describe the steps that constitute the organising process. (20)

#### SECTION - C

5. "Leadership is the process by which an executive directs, guides and influences the work of others". Discuss. (20)

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6. Define productivity. What are the main reasons for decline in productivity? Suggest the ways by which decline in the productivity can be managed. (20)

#### SECTION - D

7. Explain the meaning of social responsibility of business. Discuss the responsibility of business towards different segment of society. (20)
8. "Ethics are considered as everybody's Justice". Do you agree? Comment. (20)

#### SECTION - E

9. Write short notes on the following:

- (a) Contingency Approach.
- (b) Budgeting.
- (c) Formal Organisation.
- (d) Middle Level Management.
- (e) Staffing.
- (f) Motivational Leadership Style.
- (g) Team Work For Productivity.
- (h) Entrepreneurial Leadership.
- (i) Objectives of Ethics.
- (j) Operative Decisions. (2×10=20)