Welcome

Welcome to our survey, conducted as part of the <u>Surveyharmonies</u> project. The aim of this survey is to compare concert opportunities, royalties, and funding opportunities for musicians in different countries in Europe. We will ask you questions about your musical activities, commercially released recordings, live performances and events, musical works and lyrics, and sources of income, as well as some attitudes towards life in general.

Why are we conducting this survey? In some countries and through some distribution channels, artists receive fair compensation - as required by international copyright law. However, we also see cases where musicians receive less compensation than is fair and equitable.

Your responses to this survey will help decision makers assess where they need to initiate changes in royalties. To help us do this, we need the following information from as many music professionals as possible:

- 1. The income you generate through the sale of sound recordings.
- 2. Number of recordings you own. On the one hand, we will ask you about the number of recordings you have published in 2022. On the other hand, we would also like to document how many recordings you own in total.

This is the most important data we will collect. Most people do not usually have this data in their heads, but have to look it up. Therefore, in order to get the most accurate data possible, we ask that you research this information before beginning the survey.

This survey is completely anonymous: no personally identifiable information will be collected, recorded, or shared.

We would appreciate it if you would forward this survey to your colleagues. However, we ask that you do not post the link to this survey on social media, in the press, or elsewhere, as we only want to receive responses from people who work in the music industry.

Further information about the data collection can be found here.

1. In which year were you born?
*
2. Are you
\bigcirc male \bigcirc female \bigcirc I identify as another gender \bigcirc I would prefer not to answer this
3. Would you say you live in?
+
* 4. Do you live now in the same country as you lived in 2022?
○ Yes
○ No

Version 2 Digital Mu	sic Observatory Music	Professionals Survey 2023
----------------------	-----------------------	---------------------------

Country choice (moved since 2022)

Please select the country you lived in during 2022. This is the country where you have spent the most time. You will be redirected to the questionnaire for this country. If you live in a country that is not on the list below, select OTHER COUNTRY.

\$		

Version 2 Digital Music (Observatory Music	Professionals Survey	2023
---------------------------	-------------------	----------------------	------

Country choice (did not move since 2022)

Please select the country you lived in during 2022 and live in 2023. This is the country where you have spent the most time. You will be redirected to the questionnaire for this country. If you live in a country that is not on the list below, select OTHER COUNTRY.

\$	

menia		
7. Where within Armenia do you liv		
	+	
3. In which organization are you a	member as an individual person? (You can mark n	nore tha
organizations.)	- -	
ARMAUHTOR	None of the above	
Armenian Jazz Association		

A

These	questions	only	relate	to respo	ndents	living	in Austria.
-------	-----------	------	--------	----------	--------	--------	-------------

ustria	
hese questions only relate to respondents	living in Austria.
9. Where within Austria do you live?	
10. In which organization are you a member a than organizations.)	as an individual person? (You can mark more
AKM/AUME	Österreichische Gesellschaft für Zeitgenössische Musik
LSG Interpreten und Produzenten von Tonträgern und Musikvideos	ÖKB - Österreichischer Komponistenbund
IG World Music Austria	None of the above
Musikergilde Musiker-Komponisten-AutorenGilde	

Bosnia-Herzegovina

11. Where do you live within Bosnia-Herzegovina?
\$
12. In which organization are you a member as an individual person? (You can mark more than organizations.)
AMUS Association of Composers - Music Makers of Bosnia and Herzegovina
FONOGRAM Association for the Protection of Phonogram Producers
AIS Association of Performers and Players
None of the above

Version 2 Digital Music Observatory Music Professionals Survey 2023 Bulgaria 13. Where do you live within Bulgaria? 14. In which organization are you a member as an individual person (You can mark more than organizations.) Myзикаутор - Musicautor БАМП - ВАМР ПРОФОН - Prophon Българска музикална асоциация - Bulgarian Music Association БХХА - Bulgarian Нір Нор Assocation АПДЛУМАД - Асоциация на професионалните дисководещи и лица упражняващи музикалноартистична дейност

atia				
5. Where do you live withi	in Croatia?			
		‡		
In which organization a rganizations.)	re you a memb	er as an indiv	idual person (Y	ou can mark more
HDS				
ZAPRAF				
HUZIP				
None of the above				

Version 2 Digital Music Observatory Music Professionals Survey 2023 Estonia 19. Where within Estonia do you live? 20. In which organization are you a member as an individual person? (You can mark more than organizations.) Eesti Autorite Ühing EEL None of the above

__ Eesti Jazz Liit

orgia		
21. Where do you live within		
	\$	
22. In which organization ar	re you a member as an individual person (You can mark more	e th
organizations.)	o you aooc ao amanau poroon (100 ouran	, 011
GCA		
Composers' Union of Georgia	a	
None of the above		

Version 2 Digital Music Observatory Music Professionals Survey 2023 Germany 23. Where within Germany do you live? 24. In which organization are you a member as an individual person? (You can mark more than organizations.) GEMA Deutsche Jazzunion GVL - Gesellschaft zur Verwertung von Leistungsschutzrechten Deutschen Jazz Föderation

Hungary These questions only relate to respondents living

nese questions only relate to respondents living in Hungary.				
25. Where within Hungary do you live?				
\$				
26. In which organization are you a menthan organizations.)	nber as an individual person? (You can mark more			
Artisjus	DJ Szövetság			
EJI	Zenészbázis			
Mahasz	HANOSZ			
Magyar Jazz Szövetség	MPRT			

Version 2 Digital Music Observatory Music Professionals Survey 2023 Italy 27. Where within Italy do you live? 28. In which organization are you a member as an individual person? (You can mark more than organizations.) SIAE - Società Italiana degli Autori ed Editori nusica Nuovo IMAIE AIM- Associazione Italiana professionisti della Musicoterapia FIMI - Federazione Industria Musicale Italiana None of the above

Version 2 Digital Music Observatory Music Professionals Survey 2023 Latvia 29. Where within Latvia do you live? \$\\$\\$\$\$ 30. In which organization are you a member as an individual person? (You can mark more than organizations.) \$\\$\\$\\$ AKKA-LAA\$ \$\\$\\$\\$ LKS Latvijas Komponistu savienība \$\\$\\$\\$ LAIPA Latvijas Izpildītāju un producentu

Version 2 Digital Music Observatory Music Professionals Survey 2023
Romania
35. Where do you live within Romania?
•
36. In which organization are you a member as an individual person (You can mark more than
organizations.)
UCMR-ADA
CREDIDAM
UPFR
Asociatia DJ-ilor Profesionisti din Romania
None of the above

37. Where do you live within Moldova? 38. In which organization are you a member as a organizations.) ASDAC - Asociatia Drepturi de Autor si Conexe din Recommendation UMM None of the above		on (You can mark	more tl
organizations.) AsDAC - Asociatia Drepturi de Autor si Conexe din Re UMM	n individual perso	on (You can mark	more tl
organizations.) AsDAC - Asociatia Drepturi de Autor si Conexe din Re UMM		on (You can mark	more tl
organizations.) AsDAC - Asociatia Drepturi de Autor si Conexe din Re UMM		on (fou can mark	more u
AsDAC - Asociatia Drepturi de Autor si Conexe din Re UMM	publica Moldova		
None of the above			

	Version 2 Digital Music Observatory Music Professionals Survey 2023
Se	erbia
	39. Where do you live within Serbia?
	\(\dagger
	40. In which organization are you a member as an individual person (You can mark more than
	organizations.)
	Sokoj
	OFPS
	PI Prava Interpretatora
	None of the above

Version 2 Digital Music Observatory Music Professionals Survey 2023 Slovakia 41. Where within Slovakia do you live? 42. In which organization are you a member as an individual person? (You can mark more than organizations.) SOZA NA CONXYPAN SLOVGRAM Slovenská jazzová spoločnosť OZIS None of the above

Version 2 Digital Music Observatory Music Professionals Survey 2023 Slovenia 43. Where do you live within Slovenia? 44. In which organization are you a member as an individual person (You can mark more than organizations.) SAZAS IPF kolektivno uveljavljanje in zaščito pravic izvajalcev in proizvajalcev fonogramov None of the above

45. Where within Spain do you live? 46. In which organization are you a member as an individual person? (You can mark more than organizations.) SGAE - Sociedad General de Autores y Editores AIE - Sociedad de Artistas AIE ASGE None of the above MIE - Musika Industriaren Elkartea

Version 2 Digital Music Observatory Music Professionals Survey 2023

raine	
17. Where did you spend r	nost of the 2022 year?
	\$
	are you a member as an individual person (You can mark more
organizations.)	анізація «Українська агенція з авторських та суміжних прав»
NSKU - Національна спіл	
None of the above	

9. In which country did yo			
	\$		

approximate year live performance where you got paid?	2022?
52. Would you describe this music role as 53. If you have an additional role in the music scene in your country, how would (If you have more, choose the 2nd most important.) 54. In which year was your first? approximate year live performance where you got paid?	
52. Would you describe this music role as 53. If you have an additional role in the music scene in your country, how would (If you have more, choose the 2nd most important.) 54. In which year was your first? approximate year live performance where you got paid?	
53. If you have an additional role in the music scene in your country, how would (If you have more, choose the 2nd most important.) 54. In which year was your first? approximate year live performance where you got paid?	d you d
(If you have more, choose the 2nd most important.) 54. In which year was your first? approximate year live performance where you got paid?	d you d
live performance where you got paid?	
approximate year live performance where you got paid?	
live performance where you got paid?	
your first recorded performance for money?	
work or lyrics that was officially registered in the hope of future royalty payments?	
earning as part of the technical team of a musical event or studio recording (sound, lighting, stage, etc.)?	
earning as a music-related	

Version 2 Digital Music Observatory Music Professionals Survey 2023 What kind of music do you create, perform, or work with as a professional? If you are a creator, performer of music, or you work with a specific music as $technician \ or \ manager, \ please \ try \ to \ identify \ the \ playlist \ that \ your \ music \ would \ most$ likely be found. Some of these playlists do exist, others resemble actual playlists from other countries. 56. Of the following (real or imaginary) playlists, where would we be **most likely** to find your music?

Creators of sound recordings

On this page, we ask questions about commercially released songs. Such songs have a unique ISRC number assigned by a label, digital distributor, collective management organization, or registered by self-releasing artists. If your music is present on Spotify or Apple Music and has a distributor, it is undoubtedly a commercial release. Simply uploading music to Bandcamp without the ISRC codes is not considered legally as a commercial release.

Yes			
No			
I do not know			

Version 2 Digital Music (Observatory Music	Professionals Survey	2023
---------------------------	-------------------	----------------------	------

Sound recordings

These questions are asked only if you replied to the previous question with "yes."

58. How many commercially released tracks (not entire albums) did you record in 2022? And how many do you estimate you've recorded and released commercially over the course of your career?

your career?		,
3	Number of tracks released in 2022	Number of tracks released throughout your career
As a CREDITED ARTIST for a label or producer	•	♣
As a CREDITED ARTIST for your own label, or without a label	•	•
As an UNCREDITED performer, e.g. studio/session musician	\$	\$
As a producer	‡	*
As a sound engineer	‡	*
	w recordings in 2022, approximate in (one of) your official national la	
0%	50%	100%
	e, have your works and recordings	been registered with?
A collecting society for performers and producers in your country		\$
A collecting society of authors, composers and music publishers in your country		\$
YouTube using Official Artist ID		\$
platform or in physica	of your releases made in 2022 (dis l format with an ISRC code) were n an (exclusive) recording agreeme	self-released by yourself or your
0%	50%	100%

Sound recordings 2 62. Through which channels, platforms, or devices did your music best reach your audience? Please select all that apply. CD Vin Cas Rad Tel Ban free iTu Spo DV yl sett io evis dca do nes tify D wnl mp oad You Tub е Dee App Tid Sou ndC al zer le Мu lou sic d 63. Which were the two most important markets for your recording? The two most important markets are the two countries where you had the most revenues or the biggest visibility in 2022. 2nd market 1st market Most important \$ How much revenue have you earned from online platforms for all your sound recordings in 2022? If you have shared earnings with someone, enter here only the share that you have received for yourself, personally. 64. Your share of the earnings in 2022 in the currency you stated above. If you do not know the exact breakup of a source, add it to 'Total revenue from platforms other than those mentioned above'. YouTube Spotify Deezer Apple Music iTunes Bandcamp Facebook Tidal TikTok Local paid download page Total revenue from platforms other than those mentioned above 65. In the year 2022, to your knowledge, how much did it cost you on average to make a sound recording (a song, a single phrase in classical music)? 66. Currency of your answers \$

Version 2 Digital Music Observatory Music Professionals Survey 2023

67. Were you paid to perform in 2022 as a musician or DJ, or did you work on a music event

Music professionals in live performances

Yes			
○ No			
I do not know			

Live performances

These questions are only shown to respondents who had at least one paid gig in

68. How many paid gigs did you have in 2022? Leave blank those fields for which you cannot

provide any informati	on.	number				
In the capital of your country		•				
Outside the capital of your country		•				
Abroad		•				
		events in 2022 were free to the public vernment, or a corporate sponsor?				
0%	50%	100%				
	which you cannot provide a	tators at your performances in 2022? Leave ny information. ge number of spectators				
In the capital of your country	2,024	•				
Outside the capital of your country		•				
Abroad		•				
71. What was the average price of a ticket in your local currency at your performances in 2022? Leave blank those fields for which you cannot provide any information. In the capital of your country Outside the capital of your country Abroad						
72. Currency of ticket price						
73. Apart from the artists, how many people were employed on average at these music events or concerts (e.g. technicians, managers, security personnel, other help, etc.)?						

74. What was the approximate percentage breakdown of funding for your performances, events, or tours in 2022? Please add up the percentages to make sure they equal 100. (50% should be entered as 50 without the % sign.)	
Ticket sales or paid by a concert promoter	
Sponsorship by a company	
Public sponsorship, scholarship, grant	
Record label supported tour	
Friends and private savings	
75. Did you have a paid performance abroad and/or work for pay at music event(s) abroa	ıd in
2022?	
○ Yes ○ No	

Performances and events abroad

Only asked from respondents who had at least one paid performance abroad and/or work for pay at music event(s) abroad in 2022.

76. In wh	ich countr	ries did you	ı work or	perform at	t a music e	event in 20	22?	
AL - Alb ani a	AM - Ar me nia	AT - Aus tria	BA - Bos nia- Her zeg ovi na	BE - Bel giu m	BY - Bel aru s	BG - Bul gari a	BR - Bra zil	CY - Cyp rus
CZ - Cze chi a								
DE - Ger ma ny	DK - Den mar k	EE - Est oni a	ES - Spa in	S - Spa in - Bas que Cou ntr	FI - Finl and	FR - Fra nce	GB - Uni ted Kin gdo m	GB W - Wal es, UK
GR - Gre ece								
GE - Geo rgia	HR - Cro atia	HU - Hu nga ry	IE - Irel and	IT - Ital y	IS - Icel and	LI - Lie cht ens tein	LT - Lith uan ia	LU - Lux em bou rg
LV - Lat via								
MD - Mol dov a	ME - Mo nte neg ro	MK - Nor th Ma ced oni a	MT - Mal ta	NL - Net herl and s	NO - Nor way	PL - Pol and	PT - Por tug al	RO - Ro ma nia
RS - Ser bia								
SE - Sw ede n	SI - Slo ven ia	SK - Slo vak ia	UA - Ukr ain e	US - Uni ted Sta tes of Am eric a	XK - Kos ovo			
Other	(please spe	cify)						

Are you an author of musical works or lyrics?

Yes			
O No			

Composers and lyricists

78. Are you represented with a contract by a mutries to sell your music to be placed in films, telfind you paid assignments as a composer.	
Yes	I prefer not to say
○ No	I do not know
79. Which of the following applies to you? Pleas	e select all that apply.
I don't register my works anywhere	$\hfill \coprod$ I work on film, advertising, and game productions
I register my works with my National Society of Authors	None of these applies to me
I register my works with a foreign society for authors	I'd rather not answer
My music publisher takes care of the registration of my work	
composi text (not tions music fi	Music Producti None of seed in on music this silm or for applies to me cials, video games and others
82. How many of your musical works are protected be licensed?	l by authors' rights (or copyright) and can
W	orks composed in 2022 Throughout your career
Works registered with my national authors' society, which have also been released on sound recordings performed by me personally	\$
Works registered with my national authors' society, which have also been released on sound recordings performed by another performer	\$
Soundtracks for movies or TV series	\$
Production music for TV spots, radio spots, commercials, or similar	†
Production music for games	\$
Works that have not yet been registered	+ +
How much royalty income did you earn in the year 2022? 83. Earnings (number)	



Music grant applications in 2022	
85. In 2022, did you apply for a grant offered by a ministry cultural or music fund	Ч

85. In 2022, did you apply for a grant offered by a ministry, cultural or music fund, foundation, EU, or similar organization for musicians or music-related professions?
○ No

Why have not applied for a grant in 2022?

86. Why haven't you applied for such a grant?	
I did not need any support.	The grant amount was not high enough.
No grant was offered that fit my needs.	The application process was too complicated.
 I am not at a stage in my career where applying for a grant would be appropriate. I did not feel confident that the grant application process was fair. I did not feel that my chances of getting a grant were high enough. 	The application process took too much time.I do not want my art to be funded by grants (i.e., public institutions.)I prefer not to respond.

Grants in 2022

The following questions are for grants you applied for in 2022 or the results of a grant application you received in 2022. If you applied for multiple grants, please provide information on your most successful grant application.

87. What type of organization has tendered the	he most important grant?					
Municipality (village, town, city)	European Union					
Regional, district, district municipality	 International Visegrad Fund 					
State or federal government	Other international organization					
 Cultural or music fund, social fund for artists, music export office 	On not know or prefer not to answer					
88. What was the most important goal of your grant application?						
89. Has at least one of your grant application Yes	s been approved?					
○ No						
I am still waiting for the results						

Version 2 Digital Music Observatory Music Professionals Survey 2023							
Successfully applied grants in 2022							
90. To what extent (in %) did the funding cover your development (funding) goal, project, or program from a financial point of view?							
0%	50%	100%					
0							
91. If the same grant was advertised in the future, would you recommend it to a colleague or musician you know who had similar goals as you?							
0 (not at all)	5 (neutral)	10 (certainly)					

version z Digitai Mi	isic Observatory Music From	essionais Survey 2025	
Income			
causes, we need your a Our work aims to help	nonymous data. National org collecting societies and mini usicians in the future and to	income disparities and their ganizations do not have this dat stries, and regional councils to help granting agencies provide	
	our income (annual income, including formance fees, royalties, hourly f	luding pension, stipend, etc.) can b ees, or similar?	е
0%	50%	100%	

0 70	30 70	10070	
0			
93. If you have a shared	l income for a band, orchestra	, choir: How many artists,	technicians
and managers do you sl	nare it with?		
94. During the last twend of the month?	welve months, would you say y	ou had difficulties to pay y	your bills at the
95. Would you be wil	ling to answer three more deta	ailed questions about inco	me?
Yes, I will answer th	nem		
Let me see them fir	st		
No, I prefer not to a	inswer them		

Detailed income questions

If you add it all up: What is your average monthly net income overall, including income from music and non-music jobs together? This refers to the sum resulting from wages, salaries, income from self-employment, social benefits, pension or pension, in each case after deduction of taxes and social security contributions.

96. Net monthly income
97. Currency
Now please enter your personal net income generated by music for the year 2022. Please do not state the total amount received by your band, orchestra or group, but only what you have personally received.
98. Net monthly income from music

Equal opportunities

These questions relate to fairness in the music sector.

99. To promote equal opportunity, are you in favor of quotas that prescribe \dots

	Against	In favor	Do not know			
At least 50% female managers in the music industry	0	\circ	\circ			
A minimum quota for artists from your country in festival line-ups						
A minimum quota for women and gender- specific minorities in festival line-ups	0	0	0			
A minimum quota for artists from your country in radio airplay			\bigcirc			
A minimum quota for women and gender- specific minorities in radio airplay			\circ			
100. Have you ever had to pay money or provide free tickets or other valuable favors ("pay to play")						
	No	Yes	I prefer not to answer			
to be played on radio		\circ	\circ			
to be added to a streaming playlist						
or comming playmen			\bigcirc			
to be featured in television or YouTube shows	0	0				
to be featured in television or						
to be featured in television or YouTube shows to be featured in a						

Comparative questions The following questions are usually asked in not music-related surveys and research. Answering them is optional, but it helps us to compare how musicians leave and see their situation compared to other professions and citizens of your country and the EU as a whole. If you do not want to answer these questions, press the "Next" field at the bottom of the page. 101. Which of the following best corresponds to your own current situation? # 102. How old were you when you stopped full-time education? 103. Are you involved in a music-related business that employs at least one person in addition to you [i.e., not a sole proprietorship]? Music school A company that we co-own with the band Concert promotion or booking agency Music management, talent management agency Music distribution agency Music club or disco Record label Merchandize production for bands (T-shirts, Musical instrument store or repair shop stickers, etc.) Music publishing company I am not involved in such a business I prefer not to answer 104. What are your expectations for the next 12 months: Will the next 12 months be better, worse or the same when it comes to ... goes? Better Worse I prefer not to answer Same ... your life in general ... the economic situation in the country you lived in 2022 ... the situation of people in the music scene of the country you lived in 2022 ... the economic situation of your household ... employment opportunities in the country you lived in 2022

Version 2 Digital Music Observatory Music Professionals Survey 2023

Optional Questi	ons 2									
105. Which stater	nent applie	s to yo	ou? You	can de	cide on	ce in ea	ach line	;		
	1 - completely wrong, that's not me!	2	3	4	5	6	7	8	9	10 - completely good, that's me!
I like to take risks.				\bigcirc				\bigcirc		
I am a creative person.							\bigcirc			\bigcirc
I am a well- organized person.										\bigcirc
I am a talkative person.	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
I am a compassionate person.										
I am a calm person.				\bigcirc		\bigcirc		\bigcirc		\bigcirc
_	mal education					sic schoo	ol)			
107. On the wh	\$									
108 Generally sn	eaking, wo	uld yo	u say th	_						
roo. Gonorany sp				C۸	od or wr	ana direc	tion			
in the European Union				Go	od or wr	ong direc	tion			
in the European				Go	od or wr	ong direc	tion	‡)	

Thank you!

Thank you for participating in the Music Professionals 2023 survey, which is a new continuation of the earlier CEEMID surveys in many Central and Eastern European countries. You can find our past research created with the previous editions of this survey (and the thousands of hours spent by many thousand music professionals answering our questions in English here).

The results will be published on the <u>Digital Music Observatory</u> website (English only) on 21 April, and will be available for consultation at several national music industry professional events and conferences.

Our work in 2023 this year is financed by the European Union's <u>MusicAIRE</u> programme, under the project <u>SurveyHarmonies</u>. It furthermore connects to the larger <u>Open Music Europe</u> that aims to prototype a future European Music Observatory using open data, open-source statistical software, and transparent, reliable algorithms in cooperation with European music authors, producers, performers, and pan-European, national, and sub-national stakeholders. You can read more here (in English) about our project and here (<u>in English</u>) about our <u>ethical guidelines</u>.

109. Are you ready to submit your answers?	
Yes	
No (you can go back with the "Previous" button to change your answer	s)