

Alina Shutkova

SOFTWARE ENGINEER

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I am a motivated and enthusiastic software developer with a passion for creating innovative solutions to complex problems. With a background in sales and office management, I have developed strong attention to detail and problem-solving skills that I believe will make me a valuable asset to any software engineering team. I am eager to contribute to this field and excited about the endless opportunities for growth and innovation it offers.

SKILLS

HTML, CSS, JavaScript, Node, React, Express, MySQL, Agile Development, DOM Api's, Web API's, User Authentication, OAuth, Heroku, GitHub, Jest, CRM, Data Analysis

VOLUNTEERING

- REACT Miami Conference
April 20-21, 2023
- Shift Miami Developer Conference
May 23, 2023

EXPERIENCE

Sales Consultant | Mercedes-Benz of Miami

MAY 2019 - JANUARY 2023, MIAMI, FL

- Increased revenue by skillfully upselling and closing customer sales and driving product benefits around client needs.
- Maintained customer satisfaction rate of 100% (CSI) and received consistent referrals and repeat business as a result of first-rate customer service skills.
- Educated customers about sales processes, warranty requirements and service standards.
- Met with potential customers to inquire about car preferences, assess financial limitations and offer information about vehicle choices.

Office Manager | Collision Center of Miami

JUL 2017 - MAY 2019, MIAMI, FL

- Administered payroll and maintained proper documentation of employee personnel.
- Increased company profit by 15% through reducing expenses and cost-saving measures.
- Managed day to day operations of a body shop with 25 employees.
- Reduced financial discrepancies by accurately managing account documentation and maintaining case costs and billing processes.
- Trained and mentored staff members in company policies, daily task execution and industry best practices.
- Maintained vendor relationships and negotiated pricing to obtain best financing for parts orders.

EDUCATION

BrainStation | Diploma, Software Engineering

FEB 2023 - MAY 2023, MIAMI, FL

ASA College | Certification, Business Administration and Management

JUN 2017, MIAMI, FL

Chortkiv State Medical College | Associate Of Science, Pharmaceutical Studies

JUL 2014 - 2017, UKRAINE

PROJECTS

Front End Engineer | UKG

May 2023, BRAINSTATION, HACKATHON

- Created Workplace Psychological Safety Toolkit "TeamWise by UKG" using Generative AI Technology that can automate tasks, generate creative content, and make better decisions by analyzing data and identifying patterns by collaborating with UX designers

Full-Stack Engineer | Brainstation

May 2023, BRAINSTATION, CAPSTONE PROJECT

- Web-platform for refugee donations and volunteering, featuring a map-based interface for easy location-based donations.