

## Quote Details

Quote Name : Quote for ABC      Sales Organization Name : Singapore  
Customer Code : TBD      Customer Name : ABC  
Requested Date : 19-May-2014      Currency Name : USD  
Budget Value : 50      Prepared By : James Raj

## Billing Address

Address Line One : Tanjong Pagar  
Address Line Two :  
City : Singapore  
State : Singapore  
Country : Singapore  
Zip Code : 750417  
Phone Number : 93522439

## Shipping Address

Address Line One : Tanjong Pagar  
Address Line Two :  
City : Singapore  
State : Singapore  
Country : Singapore  
Zip Code : 750417  
Phone Number : 93522439

## Bundle Material

Code	Name	Description	Unit Price	Quantity	Total Gross Price	Discount	Total Net Price
2006	ACE21 312220 0	iXH 1820T 380- 460 50/60H Z	\$38,92 5	1	\$38,92 5	10	\$35,03 2

Grand Total : \$38,92      Overall : 11%      Grand Total : \$35,03

Gross Price

5

Discount

Net Price

2

## Bought Out Item

Code	Name	Unit Cost	Quantity	Total Cost	Unit Price	Total Price
3003	Cover	\$250	3	\$750	\$275	\$825

Grand Total Cost

: \$750

Grand Total Price

: \$825

## Material Bundle Warranty

Code	Name	Description	Warranty	Override Warranty
2006	ACE21312220 0	iXH 1820T 380-460 50/60Hz	48	-

## Material Bundle Installation

No of FTE's required	Per Day Cost	No of Days Required	Total No of FTE's Costs
1	\$100	1	\$100

## Shipping

Code	Truck Cost	Diesel Cost
1002	\$150	\$50

## Quote Qualitative Information

Quote Value

: \$35,032

Gross Margin Amount / Percentage : \$38,925 / 11%

Leadtime :

Win Probability % :

Scop Of Work :

Executive Summary :

Primary Competitor :

How was Selling Price Set? :

Payment Terms :

Risk & Mitigation :

New / Repeat Business :

Any Other Comments :