

Quote Details

Quote Name	:	2st Qutoe	Sales Organization Name	:	India
Customer Code	:	500300100	Customer Name	:	AcmeEnterprise
Requested Date	:	26-Sep-2013	Currency Name	:	USD
Budget Value	:	50	Prepared By	:	Antonysamy Joseph

Billing Address

Address Line One	:	-
Address Line Two	:	-
City	:	-
State	:	-
Country	:	-
Zip Code	:	-
Phone Number	:	-

Shipping Address

Address Line One	:	-
Address Line Two	:	-
City	:	-
State	:	-
Country	:	-
Zip Code	:	-
Phone Number	:	-

Bundle Material

Code	Name	Description	Unit Price	Quantity	Total Gross Price	Discount	Total Net Price
1025	10th bundle	ClientConfigured	\$87,999	2	\$175,998	14	\$151,274

Mapped Material			
Code	Name	Quantity	Amount
A541130202	Atlas Etch 4 TMS	1	\$9,876
A541130202	Atlas Etch 4 TMS	1	\$23,000
A53307959	Atlas Etch 4 TMS	1	\$10,000
A54681958	iGX1000N	1	\$45,123

2004	Atlas Etch 4 TMS	GetQuoteBased Material	\$9,876	1	\$9,876	5	\$9,382
2007	Atlas Etch 4 TMS	GetQuoteBased Material	\$23,000	1	\$23,000	10	\$20,700
2008	Atlas Etch 4 TMS	GetQuoteBased Bundle	\$10,000	1	\$10,000	10	\$9,000
2009	Atlas Etch 4 TMS	GetQuoteBased Bundle	\$11,000	1	\$11,000	15	\$9,350

Grand Total Gross Price : \$229,874 Overall Discount : 14% Grand Total Net Price : \$199,706

Bought Out Item

Code	Name	Unit Cost	Quantity	Total Cost	Unit Price	Total Price
------	------	-----------	----------	------------	------------	-------------

Grand Total Cost : Grand Total Price :

Material Bundle Warranty

Code	Name	Description	Warranty	Override Warranty
1025	10th bundle	ClientConfigured	12	-
2004	Atlas Etch 4 TMS	GetQuoteBased Material	30	-
2007	Atlas Etch 4 TMS	GetQuoteBased Material	24	-
2008	Atlas Etch 4 TMS	GetQuoteBased Bundle	36	-
2009	Atlas Etch 4 TMS	GetQuoteBased Bundle	60	-

Material Bundle Installation

No of FTE's required	Per Day Cost	No of Days Required	Total No of FTE's Costs
12	\$20	12	\$0

Shipping

Code	Truck Cost	Diesel Cost
1039	\$66	\$55

Quote Qualitative Information

Quote Value	:	\$199,706
Gross Margin Amount / Percentage	:	\$229,874 / 14%
Leadtime	:	
Win Probability %	:	
Scop Of Work	:	
Executive Summary	:	
Primary Competitor	:	

How was Selling Price Set? :

Payment Terms :

Risk & Mitigation :

New / Repeat Business :

Any Other Comments :