

Quote Details

Quote Name : Sample Quote Sales Organization : France

Name

Customer Code : 50000002 Customer Name : First Customer

Budget Value : 50 Prepared By : Antony Samy

Billing Address

Shipping Address

Address Line One : Address one Address Line One : Address one

Address Line Two : Address Line Two :

City : Chennai : Chennai

State : Tamil Nadu State : Tamil Nadu

Country : India Country : India

Bundle Material

Code	Name	Descriptio n	Unit Price	Quantity	Total Gross Price	Discount	Total Net Price
1003	first bundle	test	\$324,2 02	2	\$648,4 04	10	\$583,5 64



Mapped Material				
Code	Name	Quantity	Amount	
ACGD1712330 0	ACGD1712330 0	2	\$80,140	
ASE501123300	ASE501123300	2	\$59,884	
A70561900	A70561900	1	\$44,156	

2000	ACGD1 712330 0	iXH 4545 HT 380- 460V 50/60H z	\$80,14 0	4	\$320,5 58	10	\$288,5 02
2001	ASE50 112330 0	iXL500 Q 380- 460V 50/60H z	\$59,88 4	3	\$179,6 51	10	\$161,6 86

Grand Total : \$1,148, Overall : 11% Grand Total : \$1,033, Gross Price 613 Discount Net Price 752

Bought Out Item

Code	Name	Unit Cost	Quantity	Total Cost	Unit Price	Total Price
3001	Sample	\$44	5	\$220	\$48	\$242

Grand Total Cost : \$220 Grand Total Price : \$242

Material Bundle Warranty

Code	Name	Description	Warranty	Override Warranty
1003	first bundle	test	24	24



2000	ACGD171233 00	iXH 4545 HT 380-460V 50/60Hz	24	-
2001	ASE50112330 0	iXL500Q 380- 460V 50/60Hz	48	-

Material Bundle Installation

No of FTE's required	Per Day Cost	No of Days Required	Total No of FTE's Costs
2	\$12	21	\$504

Shipping

Code	Truck Cost	Diesel Cost
1001	\$45	\$12

Quote Qualitative Information

Quote Value : \$1,033,752

Gross Margin Amount / : \$1,148,613 / 11%

Percentage

Leadtime :

Win Probability % :

Scop Of Work :

Executive Summary :

Primary Competitor :

How was Selling Price Set? :

Payment Terms :

Risk & Mitigation :

New / Repeat Business :

Any Other Comments :