

**INFS 5115 Security Principles**

# **Social Engineering**



**University of  
South Australia**

School of

**Information Technology  
and Mathematical Sciences**

**COMMONWEALTH OF AUSTRALIA**

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# Social Engineering

- In this seminar we will discuss the various types of social engineering attacks and contemporary trends in this domain.
- We will also briefly discuss mitigation strategies against these types of attacks.



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# Definitions

- *An attempt to trick someone into revealing information (e.g., a password) that can be used to attack systems or networks.<sup>1</sup>*
- *A general term for attackers trying to trick people into revealing sensitive information or performing certain actions, such as downloading and executing files that appear to be benign but are actually malicious.<sup>2</sup>*

<sup>1</sup> SP 800-61 and <sup>2</sup> SP 800-114 cited in Kissel, R., 2013. Glossary of Key Information Security Terms. NIST Interagency Reports, NISTIR 7298.



# Social engineering attacks

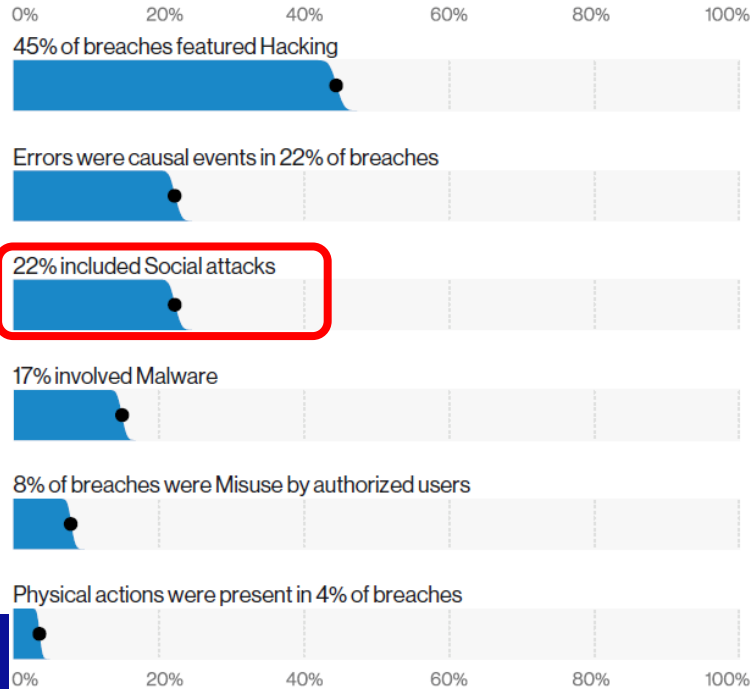
- Employs psychological manipulation and deceit to establish trust and elicit information. In cyberspace it is commonly observed in spear phishing, and increasingly in exploitation attempts through social media.<sup>1</sup>
- Used proficiently, social engineering can enable adversaries to bypass security measures they were unable to overcome via technical means.<sup>1</sup>

<sup>1</sup> Australian Cyber Security Centre 2016, ACSC Threat Report, Commonwealth of Australia. p. 20.



# Verizon's Data Breach Investigations Report

**Figure 2.** What tactics are utilized? (Actions)



# Activity 1

Open the "Social Engineering Activity" under Week 7 of Security Principles.



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# Ontological Model of Attacks

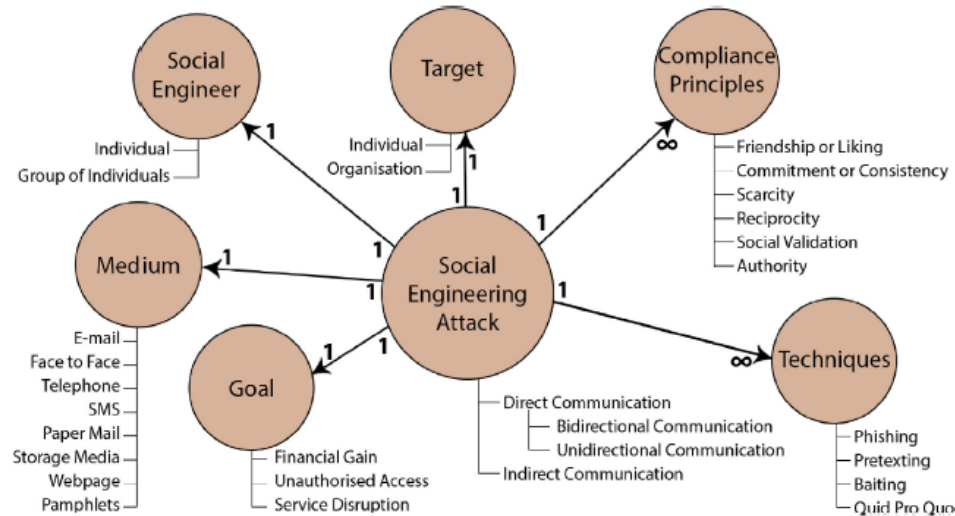


Fig. 1 – An ontological model of a social engineering attack.

Source: Mouton, F, Leenen, L and Venter, H S 2016, 'Social engineering attack examples, templates and scenarios', Computers & Security, vol. 59, pp.186-209.



# Ontological Model of Attacks

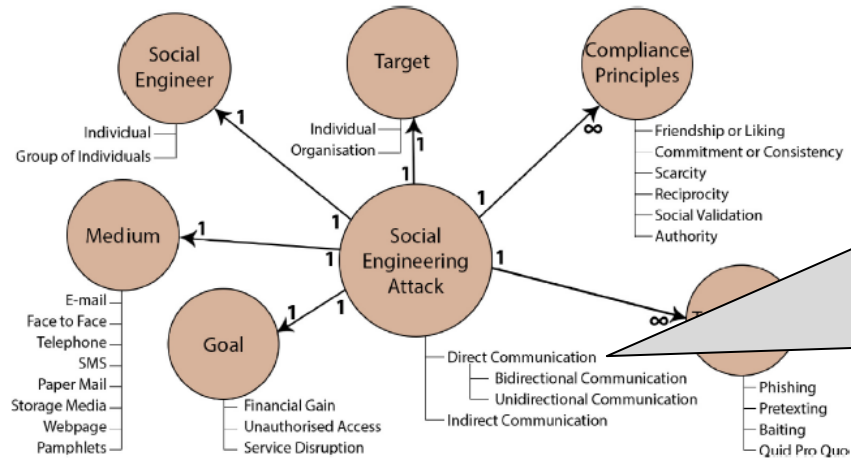


Fig. 1 – An ontological model of a social engineering attack.

## Communication Types

### Direct Communication

Bi-directional (e.g., email which requests a reply) or unidirectional (e.g., SMS without a reply number)

### Indirect Communication

No interaction between the two parties – e.g., baiting





# Ontological Model of Attacks

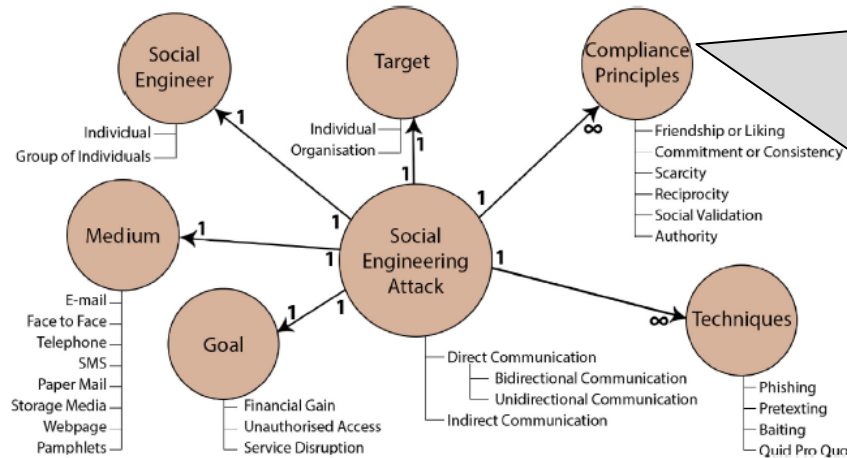


Fig. 1 – An ontological model of a social engineering attack.

## Compliance Principles

The reasons why the target complies with the malicious request:

- **Friendship or liking**  
People are more likely to comply if they are communicating with a friend.
- **Commitment or consistency**  
People are more likely to comply with requests that are consistent with their commitments.
- **Scarcity**  
People are more likely to comply when there is scarcity associated with a request.



# Social Engineering

## Ontological Model of Attacks

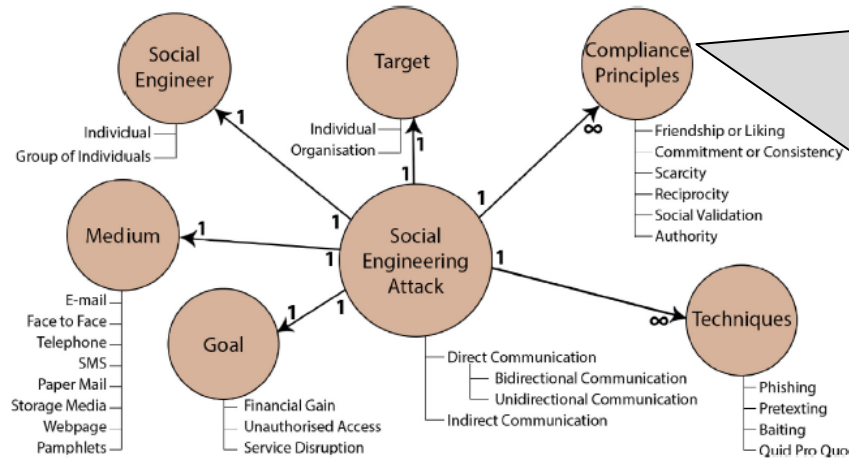


Fig. 1 – An ontological model of a social engineering attack.

### Compliance Principles

- **Reciprocity**

People are more likely to comply when reciprocating a past action or favour.

- **Social Validation**

People are more likely to comply when they believe that it is a social norm for them to do so.

- **Authority**

People are more likely to comply when communicating with people in positions of authority.



# Ontological Model of Attacks

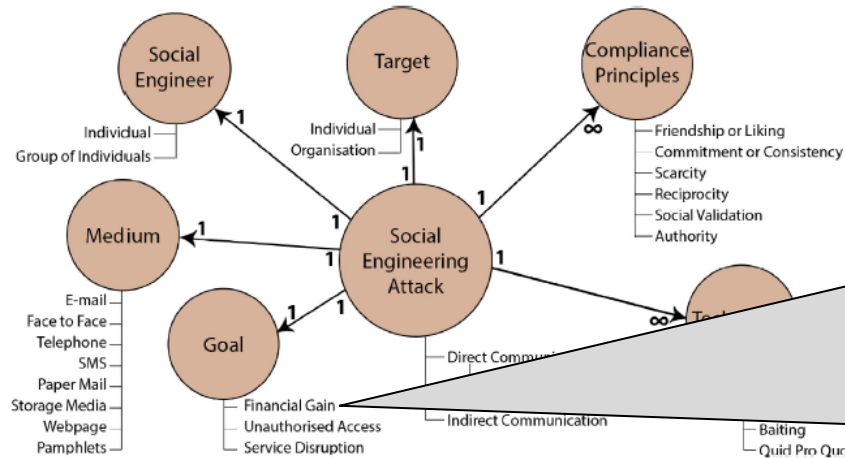


Fig. 1 – An ontological model of a social engineering attack.

## Goal

- **Financial Gain**  
Actors gain access to financial information or redirect payments to their own accounts
- **Unauthorised Access**  
Requests user credentials to gain access to systems such as company servers or online banking.
- **Service Disruption**  
Often using Ransomware to produce a loss of business, customers, data, and productivity.



# Ontological Model of Attacks

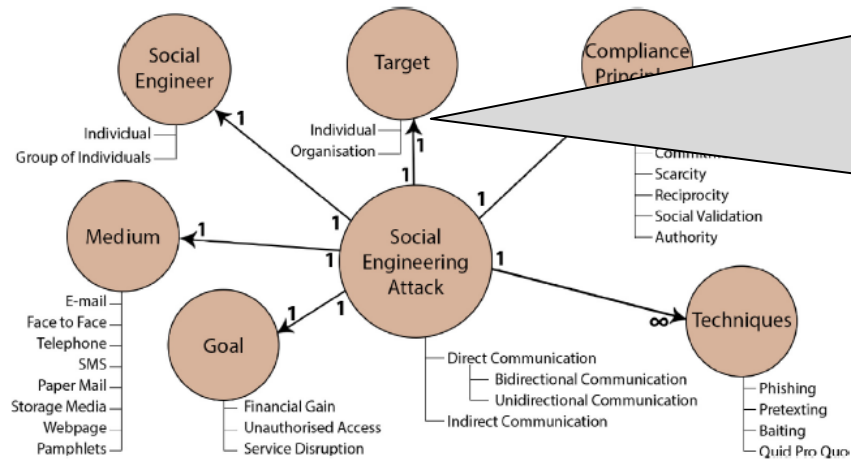


Fig. 1 – An ontological model of a social engineering attack.

## Targets

- **End Users**  
Normal everyday web users are often targeted in random opportunistic attacks
- **Executives in a Business**  
Executives are targets to gain access to their business emails, calendar, accounts etc..
- **Organisations**  
Usually targeted to get user information and emails to further target individual accounts with spear phishing techniques.



# Social Engineering

## Example

Sophisticated social engineering attacks often involve simultaneous use of different communication channels, including phone. For example:

Cybercriminals stole millions of dollars from Queensland law firms. The cybercriminals didn't hack into the lawyer's network or infect their computers with a virus - they just sent them an email.

**Step 1** - The lawyers were targeted with phone calls from people who said they were seeking legal representation.

**Step 2** - The phone calls seemed legitimate; after explaining their problems the callers promised to email the lawyers with 'important documents' related to their cases.

**Step 5** - When a large invoice arrived in the firm's inbox they sent a bogus message with false bank account details so that the payment went into the bank account of the scammers instead of the law firm.

**Step 4** - Once the scammers gained access they moved to phase two of the scam, monitoring the firm's email traffic for invoices requesting payment.

**Step 3** - When the lawyers received the emails they found links to a file-sharing site. They clicked on the links and were required to enter their email account passwords to gain access.



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<https://securitybrief.com.au/story/case-study-how-cybercriminals-targeted-qld-law-firm-social-engineering>

# Group Activity

Which tactics were used by the attackers?

Target?

Communication Method, Direct or Indirect?

Compliance Principle?

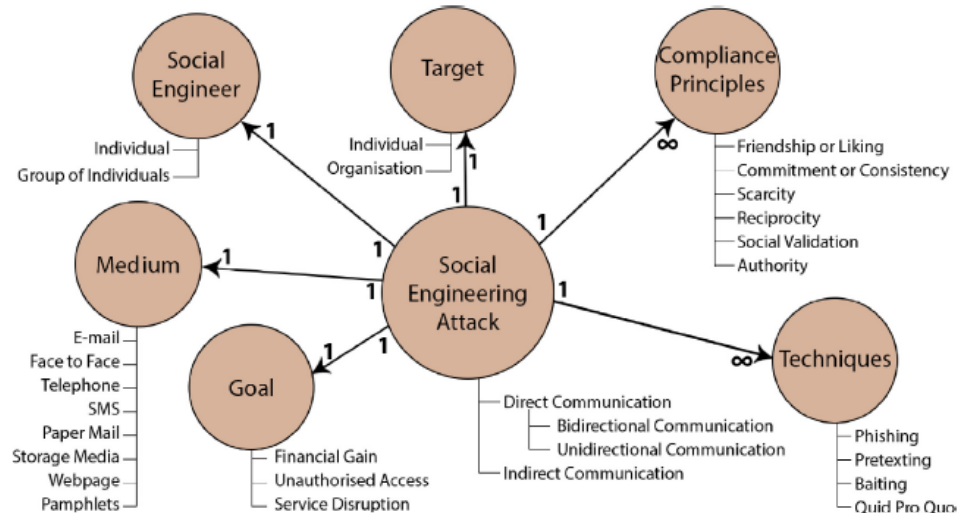
Technique?

Medium?

Goal?

What mitigation techniques could be used for this kind of attack?

## Ontological Model of Attacks



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Source: Mouton, F, Leenen, L and Venter, H S 2016, 'Social engineering attack examples, templates and scenarios', Computers & Security, vol. 59, pp.186-209.

# Mitigation Strategies

## Build a positive security culture

Staff are aware of their security responsibilities and report potential phishing attacks as soon as possible

Not think they shouldn't say anything because they might get in trouble

## Learn the psychological triggers

Attackers exploit several psychological triggers to get past people's natural defenses

Create situations of false urgency and heightened emotion

Rely on people's conditioned responses to authority

## Train your staff

Understand the consequences of social engineering attacks

Don't open suspicious email attachments

Think before providing sensitive information

## Test the effectiveness of the training

Simulated phishing attacks will give you a good idea of your employees' susceptibility to phishing emails

## Implement appropriate technical measures

Using firewalls, antivirus, anti-malware, whitelisting and spam filters to keep malicious traffic to a minimum

Applying patches and keeping your systems up to date

Implementing a policy of using strong, unique passwords



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Source: <https://www.grcelearning.com/blog/5-ways-to-mitigate-social-engineering-attacks>

# Mitigations

- As cyber adversaries refine their social engineering tradecraft, legitimate communications are sometimes becoming almost indistinguishable from social engineering attempts.
- Robust technical controls are becoming increasingly important to protect networks from this kind of malicious cyber activity.
- The data shows simulated phishing makes a difference, **but someone will always click.** [See this example!](#)
- Focus on detection and reporting of clicks rather than just prevention.





# Mitigation referencing the Mitre ATT&CK framework

- ❑ Initial access ([TA0001](#)) - The adversary is trying to get into your network.
  - Phishing ([T1566](#))
  
- ❑ Execution ([TA0002](#)) - The adversary is trying to run malicious code.
  - User Execution ([T1204](#))
  
- ❑ Lateral movement ([TA0008](#)) - The adversary is trying to move through your environment.
  - Internal spearphishing ([T1534](#))



# Social Engineering

# Example



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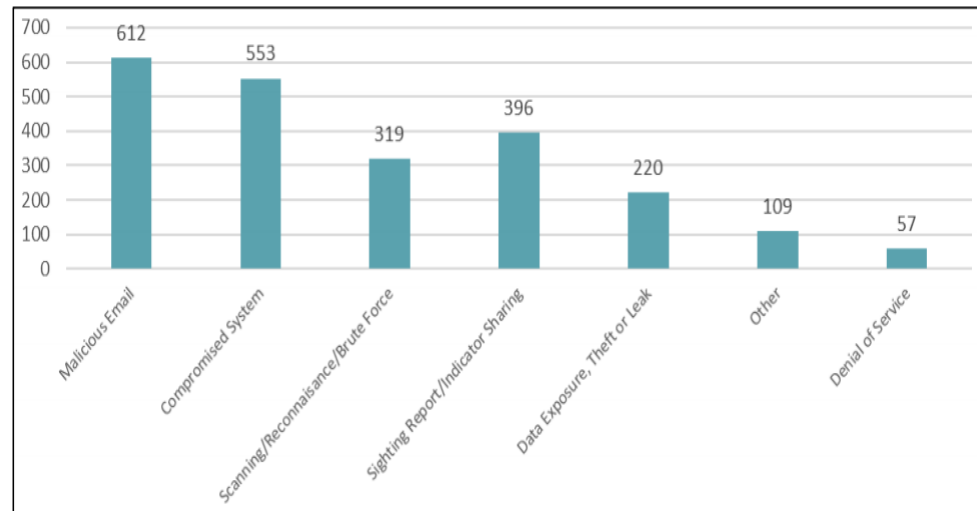
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<https://www.abc.net.au/news/2019-01-01/victorian-government-employee-directory-data-breach/10676932>

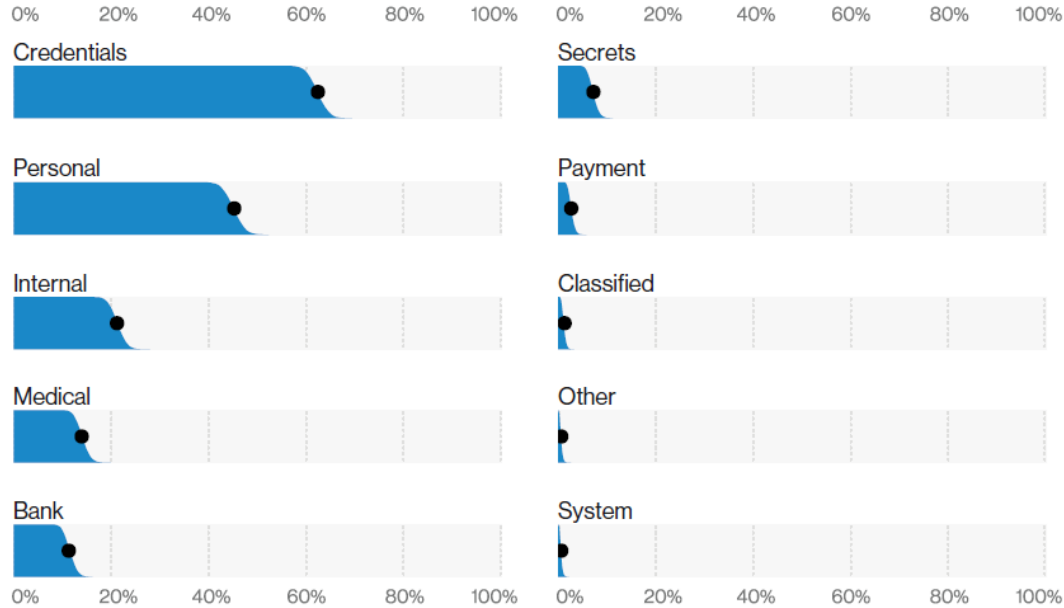
# Social Engineering Impact

- The use of social engineering is particularly prominent in business email compromise (BEC), a scheme which targets businesses for financial gain.
- BEC scams involve a range of email, instant message, SMS and social media tactics used by cybercriminals to fraudulently access money or goods.
- In 2019-20 financial year there were 4,255 reports of BEC scams reported through the ACSC's ReportCyber tool, representing losses of over \$142 million

Figure 4: Cyber security incidents, by type (1 July 2019 to 30 June 2020)



# Social Engineering Impact



**Figure 29.** Top data varieties compromised in Phishing breaches (n = 619)



# Most Likely Targets

- Senior executives and their executive assistants
- Help desk staff, system and network administrators, and other users who have administrative privileges to operating systems or applications such as databases
- All users who have access to sensitive data, including data that could provide a foreign government or organisation with a strategic or economic advantage
- Users with remote access



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Australian Cyber Security Centre 2019/20, ACSC Threat Report, Commonwealth of Australia.

# Current trends

- Ransomware and external adversaries with destructive intent
- Malicious insiders
- Business email compromise
- Industrial control systems
- Control of application and network activities



# Trends

**Figure 6.** Select action varieties in breaches over time

