

# Viljami Kuosmanen

## Head of Engineering | Product Engineer

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### SUMMARY

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Engineering leader with proven track record of 15+ years leading delivery of software products. Author of popular open source libraries used by Fortune 500 companies like AWS, GitHub, SAP, IBM, and Intel.

### PROFESSIONAL EXPERIENCE

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#### **epilot – Head of Engineering, Cologne** **Oct 2020 - Present**

- Architected and built the core epilot.cloud SaaS product from the ground up
- Grew in-house engineering team from 10 to 45 product engineers
- Achieved MRR growth exceeding 50%, surpassing 100% YoY growth in year 3
- Drove early AI adoption and built in-house AI tooling to automate DevOps tasks

#### **Futurice – Senior Cloud Engineer, Munich & Tampere** **Nov 2017 - Sep 2020**

- Delivered full-stack and cloud projects on-site for clients across Finland & Germany
- Led development teams for enterprise clients in retail, automotive, manufacturing, and energy.
- Supported technical sales securing multi-million EUR contracts.

#### **Toriverkosto – Founding Engineer, Tampere** **Dec 2015 - Aug 2022**

- Lead the development of the initial multi-seller ecommerce platform
- Launched multiple online marketplaces focused on circular economy with combined 4MEUR+ revenue: Kamerastore.com, Kameraventures.com, Kameratori.fi, Kellotori.fi, Reairsoft.com, Relistable.com

#### **Seravo – Lead Product Engineer, Tampere** **Sep 2013 - Oct 2017**

- Launched Seravo.com WordPress hosting product, which became Seravo's main business
- First to market offering Heroku-like DX for customers using Docker
- Held top spot as fastest hosting provider in the world ([ismyhostfastyet.com](http://ismyhostfastyet.com))
- Shipped various website & e-commerce implementation projects to onboard customers
- Board Member & Minority Co-owner (sold equity in 2017)

### OPEN SOURCE

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#### **openapistack.co** **Jan 2018 - Present**

- Developer & maintainer of popular open source libraries in the API tooling space trusted by companies like AWS, GitHub, SAP, IBM, Red Hat, Visma & Check24
- Notable mentions: *openapi-client-axios*, *openapi-backend*, *openapicmd*, *dereference-json-schema*, *mock-json-schema*

### EDUCATION

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#### **Tampere University of Technology** **2012 - 2013**

B.Sc. Information Technology, Unfinished Degree. 1 year of coursework

### ADDITIONAL INFORMATION

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**Languages:** Finnish (Native), English (Fluent), German (Elementary)