

Viljami Kuosmanen

Head of Engineering | Product Engineer

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SUMMARY

Engineering leader with 15+ years experience scaling SaaS teams and delivering high-quality products. Proven track record in growing engineering teams from early stage to 45+ engineers while sustaining >50% YoY revenue growth. Hands-on product engineer with deep technical expertise in SaaS, cloud, and developer tooling, trusted by Fortune 500 companies as an open source author, with libraries adopted by AWS, GitHub, SAP, IBM, and Intel. Combines technical depth with organizational leadership to deliver business impact.

PROFESSIONAL EXPERIENCE

Head of Engineering – epilot GmbH, Cologne

Oct 2020 - Present

- Scaled engineering team from 10 to 45 product engineers, establishing a high-performance culture of ownership and delivery
- Lead SaaS rebuild on AWS serverless, unlocking scalability and enabling 150+ production deployments per week.
- Partnered with C-level leadership on product and growth strategy, contributing to >50% annual recurring revenue growth, with peaks >100% YoY.
- Drove early AI adoption and built in-house AI tooling to automate DevOps tasks

Senior Cloud Engineer – Futurice, Munich & Tampere

Nov 2017 - Sep 2020

- Led development teams for enterprise clients in retail, automotive, manufacturing, and energy.
- Technical lead in client engagements, securing multi-million EUR extensions through strong delivery.

Founding Engineer – Toriverkosto, Tampere

Dec 2015 - Aug 2022

- Co-founded and led development of multi-seller ecommerce platform running Kamerastore.com
- Launched multiple online marketplaces focused on circular economy with combined 4MEUR+ revenue

Seravo – Lead Product Engineer, Tampere

Sep 2013 - Oct 2017

- Launched Seravo.com WordPress hosting product, which became Seravo's main business
- First to market offering Heroku-like DX for customers using Docker
- Held top spot as fastest hosting provider in the world (ismyhostfastyet.com)
- Sat on the board as minority co-owner, contributed to business growth and eventual equity exit in 2017.

OPEN SOURCE

openapistack.co

Jan 2018 - Present

- Developer & maintainer of popular open source libraries in the API tooling space trusted by companies like AWS, GitHub, SAP, IBM, Red Hat, Visma & Check24
- Notable mentions: openapi-client-axios, openapi-backend, openapicmd, dereference-json-schema, mock-json-schema, with over 300K combined weekly downloads

EDUCATION

Tampere University of Technology

2012 - 2013

B.Sc. Information Technology coursework

ADDITIONAL INFORMATION

Languages: Finnish (Native), English (Fluent), German (Elementary)