# An Implementation of Quality Minus Junk

Ryan Kwon, Anthoney Tsou

February 11, 2015

#### Abstract

The qmj package produces quality scores for companies based on the work of Asness et. al (2013). It measures the quality of each of the 3000 largest US companies from the Russell 3000 Index based on profitability, growth, safety, and payouts, using the latest available data from Google Finance. The package includes tools to automatically gather relevant financial documents and stock data, allowing users to update their data whenever desired. The package also provides utilities for analyzing the scores of individual companies, various plotting and filtering tools, and generally helps separate the list of companies into "junk" stocks, which are expected to underperform relative to the market, and "quality" stocks, which are expected to outperform.

#### Introduction

**qmj** implements the methodology of the work of Asness et. al (2013). Within the paper, Asness uses several financial measures to calculate the relative profitability, growth, safety, and payouts of a company within a given universe, which they use to provide an overall quality score for a company.

This quality score is used as the basis of a portfolio which longs quality companies, which are likely to outperform the market, while "junk" companies shorted as they are expected to underperform relative to the market.

**qmj** provides tools to practically apply their results, coming equipped with pre-compiled recent data in addition to providing tools to automatically update or analyze that information.

#### Data

We demonstrate the use of **qmj** first based on the already installed data, using a universe comprised of all companies in the Russell 3000 Index as of February 1, 2015.

```
> library(qmj)
> data(companies)
> data(financials)
> data(prices)
> data(quality)
> head(quality, n=5)
```

```
name ticker profitability
                                                      growth
                                                                  safety
1
          ANGIES LIST INC
                            ANGI
                                     -0.1575365 24.55764246 -0.89076389
 SEACOAST BANKING CORP F
                            SBCF
                                     -0.9552288 21.17749195 0.23623565
3
                            UHAL
                                     -0.3350943 19.25596295 -0.16064717
4
    GUIDANCE SOFTWARE INC
                            GUID
                                      0.2245725 13.61798234
                                                             0.09569998
5
        BROWN & BROWN INC
                                      0.1484205 -0.04063592 11.76587071
                              BRO
```

```
payouts quality
1 -1.8699982 21.63934
2 -1.0820805 19.37642
3 -1.9855567 16.77466
4 -1.5591484 12.37911
5 0.2254432 12.09910
```

companies stores names and tickers from the Russell 3000 Index component list, financials stores, whenever possible, the four most recent years of financial data (balance sheets, income statements, and cash flow statements) which are relevant to our calculations. prices stores closing stock prices and calculated price returns for each company as well as the S&P 500 for the past two years, and quality is the list of quality scores, as well as the component scores, of each of our companies.

#### **Updating Data**

Though **qmj** keeps datasets updated, it has a few functions that can extract information directly from Google Finance to grab the most recent data.

```
> #raw_prices <- get_prices(companies)
> #raw_data <- get_info(companies)</pre>
```

get\_prices() takes a data frame of companies, organized by name and ticker, and returns the daily prices and returns for the past two years including the most recent trading day. get\_info() also takes a data frame of companies, organized by name and ticker, and grabs the most recent company 10-K financial statements. Thus, get\_info() does not need to be called often since it will only grab new data once per year. Both functions will return a data frame that can be organized easily. An easy way to make the data more readable is through tidy functions in the qmj package.

```
> #clean_prices <- tidy_prices(raw_prices)
> #clean_data <- tidyinfo(raw_data)</pre>
```

tidy\_prices() takes as input the result of get\_prices(), which is assigned here as raw\_prices, and organizes the data into columns for ticker, date, price, and price return. tidyinfo() takes as input the result of get\_info(), which is assigned here as raw\_data, and organizes the data into columns for ticker, year, and various items found in company financial statements such as total assets and net income. The column names themselves are abbreviations that are used in the Appendix.

# Analyzing A Single Company

Several functions exist in order to provide more indepth analysis of a single company. Below, the qmjs data set stores qmj objects. Each represents details

about a specific company and provides tools for analyzing that company relative to others in the universe. See the  $See\ Also$  section of the help page for qmj (?qmj) in order to get a full list of these functions.

```
> data(qmjs)
> first_qmj <- qmjs[[1]]
> summarize(first_qmj)
```

Information for: FLWS

-----

Quality Score: 0.3588747

-----

profitability GPOA ROE ROA CFOA GMAR ACC 1 0.2911018 0.262272 -0.01867136 0.2019969 0.1198031 0.2308763 0.1606091

growth GPOA ROE ROA CFOA GMAR ACC 1 -0.03357491 -0.03355643 0 0.02050147 -0.01102495 -0.05582183 0.01561731

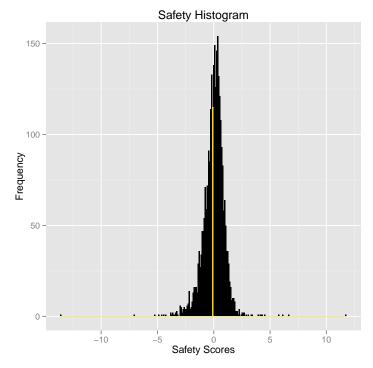
safety BAB IVOL LEV OhlsonOScore AltmanZScore 1 -0.08842572 0.142523 -0.2184943 -0.009880442 0 0

payouts EISS DISS NPOP 1 0.1897736 0.1998357 0.09870005 0.01514234

-----

If we desire, we can also plot the safety of this company relative to others in the universe.

- > data(safety)
- > plot\_safety(first\_qmj, safety)
- [1] "Selected object is in the yellow bin."



Functions also exist in order to easily retrieve a specific set of companies.

- > data(qmjs)
- > tickers <- c("GOOG", "IBM", "AAPL")
- > selected\_qmjs <- get\_qmjs(tickers, qmjs)</pre>
- > summarize(selected\_qmjs[[2]])

Information for: IBM

-----

Quality Score: 1.329808

profitability GPOA ROE ROA CFOA GMAR ACC 0.6367209 0.9048216 0.04271614 0.2893791 0.363422 0.07793538 0.4147032

growth GPOA ROE ROA CFOA GMAR ACC 1 -0.03430372 -0.03446951 0 0.0226805 -0.0122254 -0.05639716 0.01473173

safety BAB IVOL LEV OhlsonOScore AltmanZScore 1 0.5893127 0.9511291 0.7477697 -0.1908257 -0.1430004 0.3368653

```
payouts EISS DISS NPOP
1 0.1380777 0.456594 -0.242883 0.01451857
```

\_\_\_\_\_

## Analyzing the Universe (Of Companies)

In the quality data set, it can quickly be seen that the growth score for Angies List Inc. is abnormally high, and accounts for virtually all of its quality score. In many cases, it is undesirable to consider companies with high quality scores that are "driven" (here defined as composing at least half the quality score) by a single component score. **qmj** provides a filter.

```
> data(quality)
> head(quality)
                     name ticker profitability
                                                    growth
                                                                safety
          ANGIES LIST INC
                            ANGI
                                    -0.1575365 24.55764246 -0.89076389
2 SEACOAST BANKING CORP F
                            SBCF
                                    -0.9552288 21.17749195 0.23623565
3
                            UHAL
                                    -0.3350943 19.25596295 -0.16064717
                   AMERCO
    GUIDANCE SOFTWARE INC
4
                            GUID
                                     0.2245725 13.61798234 0.09569998
        BROWN & BROWN INC
5
                             BRO
                                     0.1484205 -0.04063592 11.76587071
6 CAPITOL FEDERAL FINL IN
                            CFFN
                                     5.7540587 -0.04904148 5.73770806
    payouts quality
1 -1.8699982 21.63934
2 -1.0820805 19.37642
3 -1.9855567 16.77466
4 -1.5591484 12.37911
   0.2254432 12.09910
  0.2292110 11.67194
> sans_growth <- filter_companies(quality, filter="growth")
> head(sans_growth)
                      name ticker profitability
                                                     growth
                                                                safety
5
         BROWN & BROWN INC
                            BRO
                                      0.1484205 -0.04063592 11.7658707
6
  CAPITOL FEDERAL FINL IN
                             CFFN
                                      5.7540587 -0.04904148 5.7377081
8
      CENTURY ALUMINUM CO
                             CENX
                                     -0.1912805 3.43982232 6.1767505
9
   CORRECTIONS CORP OF AME
                                     -0.3283571 3.22020489 4.1009744
                              CXW
                                      3.6209141 0.04701919 1.8876675
      ROUSE PROPERTIES INC
                             RSE
10
         PATTERSON COS INC
                             PDCO
                                     -0.7411908 -0.05296278 0.1659304
11
      payouts
                quality
5
    0.2254432 12.099098
6
    0.2292110 11.671936
  -0.1956603 9.229632
```

0.1910389 7.183861

```
10 0.9855644 6.541165
11 6.7805708 6.152348
```

3.959418

If desirable, we may also select specifically for those companies which are driven by a particular component. Note that *remove* is, by default, set to TRUE, and *isolate*, is set to FALSE.

> driven\_by\_profit <- filter\_companies(quality, filter="profitability", remove=FALSE, isolat
> head(driven\_by\_profit)

```
name ticker profitability
                                                       growth
                                                                  safety
10
      ROUSE PROPERTIES INC
                               RSE
                                        3.620914 0.04701919
                                                               1.8876675
14
                               HZ0
             MARINEMAX INC
                                        2.705818 -0.01095467
                                                               1.1415603
25
      TRW AUTOMOTIVE HLDGS
                              TRW
                                        2.618192 -0.03051664
                                                              1.5530658
26
            TESLA MTRS INC
                              TSLA
                                        4.609760 -0.03092323 -0.5101186
27 SBA COMMUNICATIONS CORP
                              SBAC
                                        2.312696 -0.02110655
                                                              1.7126875
          BANCORPSOUTH INC
                              BXS
                                        3.183034 -0.11750128 0.7686165
     payouts quality
10 0.9855644 6.541165
14 1.5434407 5.379865
25 0.1615215 4.302262
26 0.1859741 4.254693
27 0.1624351 4.166712
31 0.1812339 4.015383
```

Or, we can select for all companies which are not driven by any component score.

```
> well_rounded <- filter_companies(quality, filter="all")
> head(well_rounded)
```

```
name ticker profitability
                                                  growth
                                                           safety
                                                                    payouts
  CAPITOL FEDERAL FINL IN
                           CFFN
                                    5.7540587 -0.04904148 5.7377081 0.2292110
21 HANNON ARMSTRONG SUSTAI
                           HASI
                                    1.2166640 -0.02772366 1.7356800 1.7275803
   ADAMAS PHARMACEUTICALS
                           ADMS
                                    OPLINK COMMUNICATIONS
24
                           OPLK
                                   0.9992939 1.89816751 1.2105671 0.2178525
33
               WATSCO INC
                            WSO
                                    1.9397013 -0.01815565 1.8758314 0.1712876
34
           P C CONNECTION
                           PCCC
                                    1.4991871 -0.01996304 0.5011669 1.9790272
    quality
6
  11.671936
21
  4.652201
22
   4.628838
24 4.325881
33 3.968665
```

It may also be desirable to look at quality scores specific to a subset of our extant universe. For example, it may be desirable to focus on a specific industry, instead of the entire market.

```
> data(companies)
> data(financials)
> data(prices)
> subset_companies <- companies[1:35,]</pre>
> subset_qualities <- market_data(subset_companies, financials, prices)
> head(subset_qualities)
                name ticker profitability
                                           growth
                                                     safety
                                                              payouts
  ACADIA REALTY TRUST
                       AKR
                              0.4454608 1.9089319
                                                  1.5526137 1.31478094
  ABBOTT LABORATORIES
                       ABT
                              1.7678451 -0.1095279
                                                  1.7803241 0.05153694
3 ACADIA HEALTHCARE CO
                      ACHC
                              1.1669597 0.5217762 0.3551660 1.00840842
4
      1ST SOURCE CORP
                      SRCE
                              5 ACACIA RESEARCH CORP
                      ACTG
                             2U INC
                      TWOU
                              0.7175041 0.7028707 0.6442629 0.01594466
  quality
1 5.221787
2 3.490178
3 3.052310
4 2.873158
5 2.647976
6 2.080582
```

#### Conclusion

In the **qmj** package, we automate AQR's method of assigning quality scores for publicly traded companies in today's market. The package itself provides convenient datasets and utility functions, and it also takes advantage of R's robust nature to allow seamless interaction with functions in the base R package and other packages.

Ryan Kwon Williams College Williamstown, MA USA rhk1@williams.edu

Anthoney Tsou Williams College Williamstown, MA USA at6@williams.edu

## **Bibliography**

Asness, Clifford S., Andrea Frazzini, and Lasse H. Pedersen. "Quality Minus Junk." AQR (2013)

## **Appendix**

We calculate quality scores for publicly traded companies in the Russell 3000 Index by summing the z-scores for each company's profitability, growth, safety, and payouts. We attempt to perform the same calculations as AQR does, but we have a few adjustments given the availability of data from public sources.

#### **Profitability**

Profitability is composed of six variables: gross profits over assets (GPOA), return on equity (ROE), return on assets (ROA), cash flow over assets (CFOA), gross margin (GMAR), and accruals (ACC). GPOA is calculated as gross profits (GPROF) over total assets (TA).

$$GPOA = \frac{GPROF}{TA}$$

ROE is calculated as net income (NI) over book equity (BE), which is shareholders' equity (the difference of Total Liabilities and Shareholders' Equity (TLSE) with Total Liabilities (TL)) - preferred stock (the sum of redeemable preferred stock (RPS)) and non redeemable preferred stock (NRPS)).

$$ROE = \frac{NI}{BE}$$

ROA is calculated as NI over TA.

$$ROA = \frac{NI}{TA}$$

CFOA is calculated as NI + depreciation (DP.DPL) - changes in working capital (CWC) - capital expenditures (CX) all over TA.

$$CFOA \ = \ \frac{NI \ + \ DP.DPL \ - \ CWC \ - \ CX}{TA}$$

GMAR is calculated as GPROF over total revenue (TREV).

$$GMAR \ = \ \frac{GPROF}{TREV}$$

Finally, ACC is calculated as DP.DPL - CWC all over TA.

$$ACC \ = \ \frac{DP.DPL \ - \ CWC}{TA}$$

We then standardize all components of profitability to z-scores and then standardize all profitability scores into z-scores.

$$Profitability = z(z_{gpoa} + z_{roe} + z_{roa} + z_{cfoa} + z_{gmar} + z_{acc})$$

#### Growth

Growth is measured by differences in profitability across a time span of four years. Though AQR recommends measuring growth across a time span of five years, public information that is both consistent and well-organized in 10-K forms is only available for a time span of four years, and it is still too early in the most recent year (2015) for most companies to have submitted a 10-K form. Thus, we measure growth using a time span of four years, which we will update once this year's 10-K form is submitted for each company in the Russell 3000 Index. As of now,

$$Growth = z(z_{\Delta gpoa_{t,t-4}} + z_{\Delta roe_{t,t-4}} + z_{\Delta roa_{t,t-4}} + z_{\Delta cfoa_{t,t-4}} + z_{\Delta gmar_{t,t-4}} + z_{\Delta acc_{t,t-4}})$$

#### Safety

Safety is composed of six variables: beta (BAB), idiosyncratic volatility (IVOL), leverage (LEV), Ohlson's O (O), Altman's Z (Z), and earnings volatility (EVOL). BAB is calculated as the negative covariance of each company's daily price returns  $(pret_{c_i})$  relative to the benchmark daily market price returns  $(pret_{mkt})$ , in this case the S&P 500, over the variance of  $pret_{mkt}$ .

$$BAB = \frac{-cov(pret_{c_i}, pret_{mkt})}{var(pret_{mkt})}$$

IVOL is the standard deviation of daily beta-adjusted excess returns. In other words, IVOL is found by running a regression on each company's price returns and the benchmark, then taking the standard deviation of the residuals. Leverage is -(total debt (TD) over TA).

$$Leverage = -\frac{TD}{TA}$$

$$O = -(-1.32 - 0.407 * log \left(\frac{ADJASSET}{CPI}\right) + 6.03 * TLTA - 1.43 * WCTA + 0.076 * CLCA - 1.72 * OENEG - 2.37 * NITA - 1.83 * FUTL + 0.285 * INTWO - 0.521 * CHIN)$$

ADJASSET is adjusted total assets, which is TA + 0.1 \* (market equity (ME, calculated as average price per share for the most recent year \* total number of shares outstanding (TCSO) - BE)).

$$ADJASSET = TA + 0.1 * (ME - BE)$$

CPI, the consumer price index, is assumed to be 100, since we only care about the most recent year. TLTA is book value of debt (BD, calculated as TD -minority interest (MI) - (RPS + NRPS)) over ADJASSET.

$$TLTA = \frac{BD}{ADJASSET}$$

WCTA is current assets (TCA) - current liabilities (TCL) over TA.

$$WCTA \ = \ \frac{TCA - TCL}{TA}$$

CLCA is TCL over TCA.

$$CLCA = \frac{TCL}{TCA}$$

OENEG is a dummy variable that is 1 if total liabilities (TL) is greater than TA.

$$OENEG = TL > TA$$

NITA is NI over TA.

$$NITA = \frac{NI}{TA}$$

FUTL is income before taxes (IBT) over TL.

$$FUTL = \frac{IBT}{TL}$$

INTWO is another dummy variable that is 1 if NI for the current year and NI for the previous year are both negative.

$$INTWO = MAX(NI_t, NI_{t-1}) < 0$$

CHIN is NI for the current year - NI for the previous year all over the sum of the absolute value of NI for the current year and the absolute value of NI for the previous year

$$CHIN = \frac{NI_t - NI_{t-1}}{|NI_t| + |NI_{t-1}|}$$

Altman's Z is calculated using weighted averages of working capital (WC, calculated as TCA - TCL),

$$WC = TCA - TCL$$

retained earnings (RE, calculated as NI - dividends per share (DIVC) \* TCSO),

$$RE = NI - DIVC * TCSO$$

earnings before interest and taxes (EBIT, calculated as NI - Discontinued Operations(DO) + (IBT - income after tax (IAT)) + interest expense (NINT)),

$$EBIT = NI - DO + (IBT - IAT) + NINT$$

ME, and TREV, all over TA.

$$Z = \frac{1.2 * WC + 1.4 * RE + 3.3 * EBIT + 0.6 * ME + TREV}{TA}$$

EBIT is likely an overestimate for a given company due to potentially missing information. EVOL is calculated as the standard deviation of ROE for a four year span. AQR recommends the past five years, but for the same reason stated in the Growth section, we use a four year span.

$$EVOL = \sigma \left( \sum_{i=t-4}^{t} ROE_i \right)$$

Likewise, we standardize each variable and then standardize each safety measure, so

$$Safety = z(z_{bab} + z_{ivol} + z_{lev} + z_o + z_z + z_{evol})$$

#### **Payouts**

Payouts is composed of three variables: net equity issuance (EISS), net debt issuance (DISS), and total net payout over profits (NPOP). EISS is calculated as the negative log of the ratio of TCSO of the most recent year and TCSO of the previous year.

$$EISS = -log\left(\frac{TCSO_t}{TCSO_{t-1}}\right)$$

Though AQR uses split-adjusted number of shares, we are currently using TCSO given available information and will adjust for splits in future iterations of qmj. DISS is calculated as the negative log of the ratio of TD of the most recent year and TD of the previous year.

$$DISS = -log\left(\frac{TD_t}{TD_{t-1}}\right)$$

NPOP is calculated as NI -  $\Delta BE$  over a four year span all over sum of GPROF for the past four years (for the same reason as explained in the Growth section).

$$NPOP = \frac{NI - \Delta BE}{\sum_{i=t-4}^{t} GPROF_i}$$