

# Nitesh Suthar

**B.Tech (CS)/ MBA (IIT Roorkee)/ Certified Scrum Master/ Six Sigma Green Belt**

**Consulting | Product Management | Machine Learning | Agile | Analytics | BFSI | Retail | E-commerce**

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## ASSISTANT MANAGER

Consulting and Analytics professional with around 6 years of work experience possessing excellent analytical thinking, business acumen, problem-solving and communication skills. Dedicated, competent, and a go to person for complex analysis/ projects.

### SUMMARY:

- Understand customer problem statements, dive deep and formulate user stories for business, program, and technology partner(s) consumption
- Work with key stake holders across various functions (including finance, legal, business, and operations) to define the product launch plan, execute and track success metrics.
- Responsibility through the full product lifecycle from customer feedback and research, product strategy, requirements development, roadmap prioritization, development, measurement of adoption, metrics and iteration
- Analyzes data using advanced Excel. Able to draw insights/recommendations based on the analysis. Also wrote basic SQL queries and optimized it.

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## PROFESSIONAL EXPERIENCE

**KPMG** Bangalore, India  
ongoing  
*Assistant Manager*

May 2016 -

- Presented **use cases** to the clients for implementing and monitor various modules of **SAP ERP** including MM, FICO, SD etc.
- Provided **end to end solution** using **Agile** methodology in SDLC including technical and functional requirement gathering, project preparation, development and version release.
- Responsible for **user stories** using JIRA, creating test scripts, end user training, data migrations and object transports program and documentation.
- **Managed** the team having daily operations of data loss prevention, generating reports for Risk Team, interacting and **automating** business processes along with the Technology team.
- **Analyzed** the incidents of potential data loss (through channels such as email, web, peripheral devices etc.) using various analytical techniques including logistic regression over tools like **R, Excel**. Set up new policies and rules based on the analysis which **reduced** the number of potential data leakages with high probability of false positive by approximately **30%**.
- **Integrating** multiple data streams from sales, financials to develop strategy, planning to add up value in existing clients' business.
- Assisted **KPMG, Saudi Arabia** over secondment program and **led** the assurance engagements for 4 months.
- **Presented** the project **timelines** along with the detailed progress to the **stakeholders** and engagement partners.
- **Trained** the resources on various aspects of engagements such as **planning, resourcing, analysis and delivery** of the projects etc.
- **Awarded** with the "ENCORE: KUDOS" and "Super Team" for contributing in the IT Advisory – Risk Consulting service category

**Atos - Syntel**, India  
2014

Jan 2012 – May

*Business Intelligence*

- Performed **Credit Card portfolio analysis** of an American Bank to find the health of the business and identify KPIs available and **recommended** to improve the **acquisition strategy**
- Created dashboards, reports to analyze the credit card information and transaction using Microstrategy desktop, web and intelligence server on the basis of attributes, hierarchy, metrics with having **scalability**
- **Responsible** for **seamless migration/ deployment** of the code from one environment to another
- Worked basis on **Agile methodology** for projects, involving regular interaction with clients to understand problem and assisted designing parent children relationship for attributes/ technical components

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## INTERNSHIPS AND PROJECTS

**FoodPanda.com** Pune, India  
*Business Analyst*

May 2015 – July 2015

- **Competitive Analysis** (Swiggy, Zomato, Tinyowl etc.) to understand their advantages in terms of offer, website and strategy
- **Analyzed** marketing **leads** and mapped in Indian cities with color coding using **Google APIs/ Maps** for better **visualization**
- Learnt the **conversion funnel** for FoodPanda operations and the criteria for categorizing restaurant leads into Basic and Sales Coverage Target Partner (SCTP).
- Monthly and quarterly **forecasting** of sales using seasonal adjustment method.
- **Strategic plan** to provide FoodPanda **Delivery System** to the largest client in Pune along with operations manager

**Innovation Healthcare Pvt. Ltd** Delhi, India  
*Project Manager*

Dec 2014

- **Coordinated** with the **web designing team** working on website of "WELLBEENG", an **ecommerce** portal for healthcare services
- **Secondary data analysis** on the annual reports by PWC, KPMG on healthcare & wellness sector and comprehend the analyzed data charts in formal presentation to pitch investors and client hospitals
- Got **accolades** from the Directors of the company on strategizing the offerings and completing the project successfully.

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## **Live Project: Entrepreneur in Residence at NewsBytes**

- Brand Management in the IIT campus by implementing various **strategies**

## **MyCircle: Entrepreneurial Initiative**

- Defined go-to-market message, analyze feedback, competition and implement **strategies** to develop MyCircle as a location based new age social media App.

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## **ACADEMICS**

**Indian Institute of Technology, Roorkee** Uttarakhand, India (2016) | MBA  
**UIET, Panjab University,** Chandigarh, India (2011) | B.Tech (Computer Science)

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## **AWARDS & ACHIEVEMENTS**

- **Conceptualized** and **founded** “MyCircle” a new age social networking mobile app
- **Awarded** with the “ENCORE: KUDOS” and “Super Team” by **KPMG** for contributing in the IT Advisory – Risk Consulting service category
- **Organized** Confluencia ‘15, business summit in DoMS IIT Roorkee

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## **PROFESSIONAL CERTIFICATION**

- **Certified Scrum Master** was successfully completed and awarded from Scrum Allianz
- **Six Sigma Green Belt** certified from KPMG in campus.
- Successfully completed online courses on “**Machine Learning A-Z™: Hands-On Python & R in Data Science**” from Udemy.com, “**Fundamentals of Project Planning and Management**” and “**Basic Statistics**” conducted by University of Virginia and University of Amsterdam respectively