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In [3]: # Building Regression Models
#
# Anuar Konkashbaev
# School of Technology & Engineering, National University
# Course code: 3602869492
# Professor: Dr. Mohamed Nabeel
# March 20th, 2024
#
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```
In [4]: import numpy as np
import pandas as pd
import matplotlib as plt
import seaborn as sns
import statsmodels.api as sm
from statsmodels.formula.api import ols
```

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In [5]: # Question 3
```

```
In [6]: income = 50+(20*4.0)+(0.07*110)+35*(1)+(0.01*4.0*110)-10*(4.0*1)
print("Income is", income)
```

Income is 137.1

```
In [7]: # Question #10: Applied part
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```
In [8]: df = pd.read_csv('Carseats.csv')
```

```
In [9]: # Fitting a model as generalised linear regression.
# Since both Urban and US are dichotomous variables, I decided to use same strategy
# In this exercise I am using "formula = Sales ~ Price + Urban + US"
```

```
In [10]: formula="Sales ~ Price + Urban + US"
mod=ols(formula,data=df)
res=mod.fit()
print(res.summary())
mod2=ols(formula,data=df).fit()
table=sm.stats.anova_lm(mod2)
print(table)
print("\n\nConfidence intervals")
print(mod2.conf_int())
```

## OLS Regression Results

=====						
Dep. Variable:	Sales	R-squared:	0.239			
Model:	OLS	Adj. R-squared:	0.234			
Method:	Least Squares	F-statistic:	41.52			
Date:	Mon, 31 Mar 2025	Prob (F-statistic):	2.39e-23			
Time:	12:20:08	Log-Likelihood:	-927.66			
No. Observations:	400	AIC:	1863.			
Df Residuals:	396	BIC:	1879.			
Df Model:	3					
Covariance Type:	nonrobust					
=====						
	coef	std err	t	P> t	[0.025	0.975]
-----						
Intercept	13.0435	0.651	20.036	0.000	11.764	14.323
Urban[T.Yes]	-0.0219	0.272	-0.081	0.936	-0.556	0.512
US[T.Yes]	1.2006	0.259	4.635	0.000	0.691	1.710
Price	-0.0545	0.005	-10.389	0.000	-0.065	-0.044
=====						
Omnibus:	0.676	Durbin-Watson:	1.912			
Prob(Omnibus):	0.713	Jarque-Bera (JB):	0.758			
Skew:	0.093	Prob(JB):	0.684			
Kurtosis:	2.897	Cond. No.	628.			
=====						

## Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

	df	sum_sq	mean_sq	F	PR(>F)
Urban	1.0	0.756615	0.756615	0.123767	7.251713e-01
US	1.0	100.846148	100.846148	16.496407	5.877444e-05
Price	1.0	659.837263	659.837263	107.936143	1.609917e-22
Residual	396.0	2420.834671	6.113219	NaN	NaN

## Confidence intervals

	0	1
Intercept	11.763597	14.323341
Urban[T.Yes]	-0.555973	0.512141
US[T.Yes]	0.691304	1.709841
Price	-0.064764	-0.044154

```
In [11]: # Coefficient for the "Price" is -0.0545 and indicates that smaller price leads to
# Coefficient for "US" is 1.2006 and indicates that it is main contributing factor
# Coefficient for "Urban" is -0.0219, which indicates that Urban leads to lower sal
# "Sales" and "Price" are numerical variables, whereas "Urban" and "US" are dichoto
# Residuals degree of freedom is 396, model degree of freedom is 3, for a total of
# R-squared is 0.239 and adjusted R-squared 0.234, which is Low. F-statistic is 41.
# Overall impression is that a better model is needed in this case.
# If the beta for a variable is 0, variable is not contributing to the outcome. Nei
# However, we cannot reject the null hypothesis for Urban, which has a non-signific
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```
In [12]: # I will use "US" and "Price" in a smaller model with formula "Sales ~ Price + US"
```

```
In [13]: formula="Sales ~ Price + US"
mod=ols(formula,data=df)
res=mod.fit()
print(res.summary())
mod2=ols(formula,data=df).fit()
table=sm.stats.anova_lm(mod2)
print(table)
print("\n\nConfidence intervals")
print(mod2.conf_int())
```

#### OLS Regression Results

```
=====
Dep. Variable:          Sales    R-squared:                0.239
Model:                  OLS      Adj. R-squared:           0.235
Method:                 Least Squares    F-statistic:          62.43
Date:                  Mon, 31 Mar 2025    Prob (F-statistic):    2.66e-24
Time:                  12:20:15    Log-Likelihood:        -927.66
No. Observations:      400    AIC:                  1861.
Df Residuals:          397    BIC:                  1873.
Df Model:              2
Covariance Type:       nonrobust
=====
```

	coef	std err	t	P> t	[0.025	0.975]
Intercept	13.0308	0.631	20.652	0.000	11.790	14.271
US[T.Yes]	1.1996	0.258	4.641	0.000	0.692	1.708
Price	-0.0545	0.005	-10.416	0.000	-0.065	-0.044

```
=====
Omnibus:                0.666    Durbin-Watson:          1.912
Prob(Omnibus):          0.717    Jarque-Bera (JB):        0.749
Skew:                   0.092    Prob(JB):                0.688
Kurtosis:               2.895    Cond. No.                607.
=====
```

#### Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

	df	sum_sq	mean_sq	F	PR(>F)
US	1.0	99.802580	99.802580	16.366658	6.273751e-05
Price	1.0	661.597655	661.597655	108.495617	1.272157e-22
Residual	397.0	2420.874462	6.097921	NaN	NaN

#### Confidence intervals

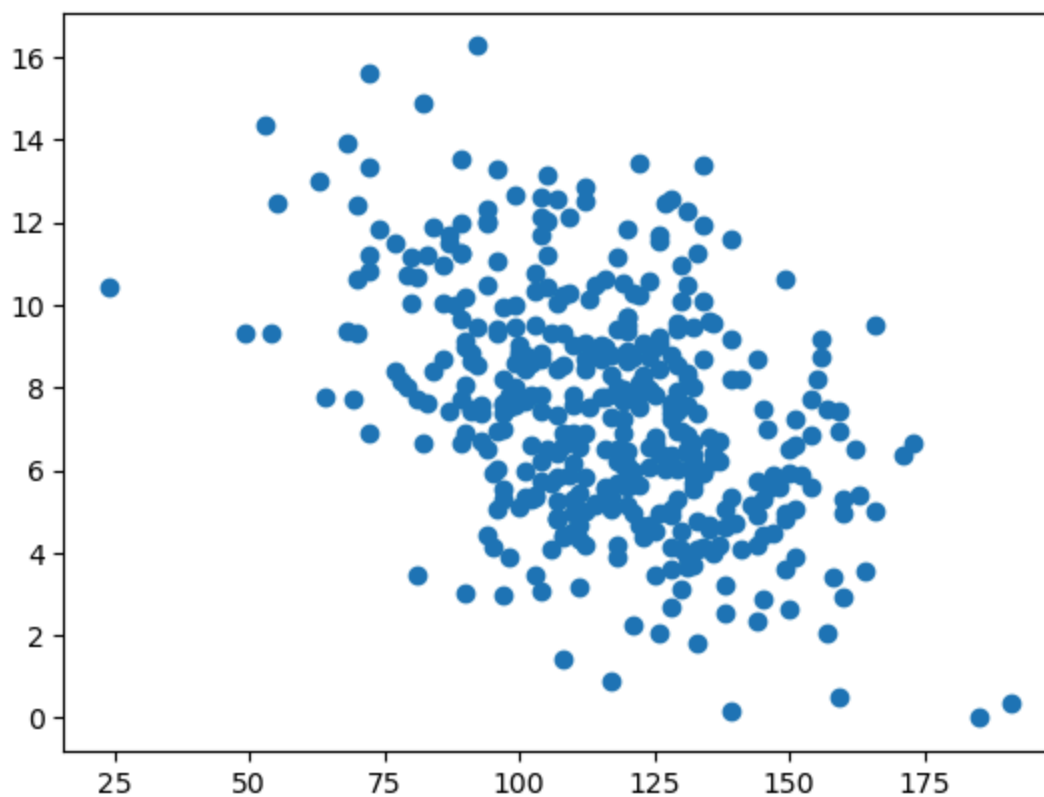
	0	1
Intercept	11.79032	14.271265
US[T.Yes]	0.69152	1.707766
Price	-0.06476	-0.044195

```
In [14]: # Both full and smaller models are practically the same; note, for example, the adj
# I excluded the "Urban" variable because it does not substantially contribute add
# I also calculated the confidence intervals for the coefficients (see above).
```

```
In [15]: # Both "Urban" and "US" are dichotomous, only "Price" variable is numerical
# Visualizing prediction
```

```
plt.pyplot.scatter(df["Price"],df["Sales"], label='Original model')
```

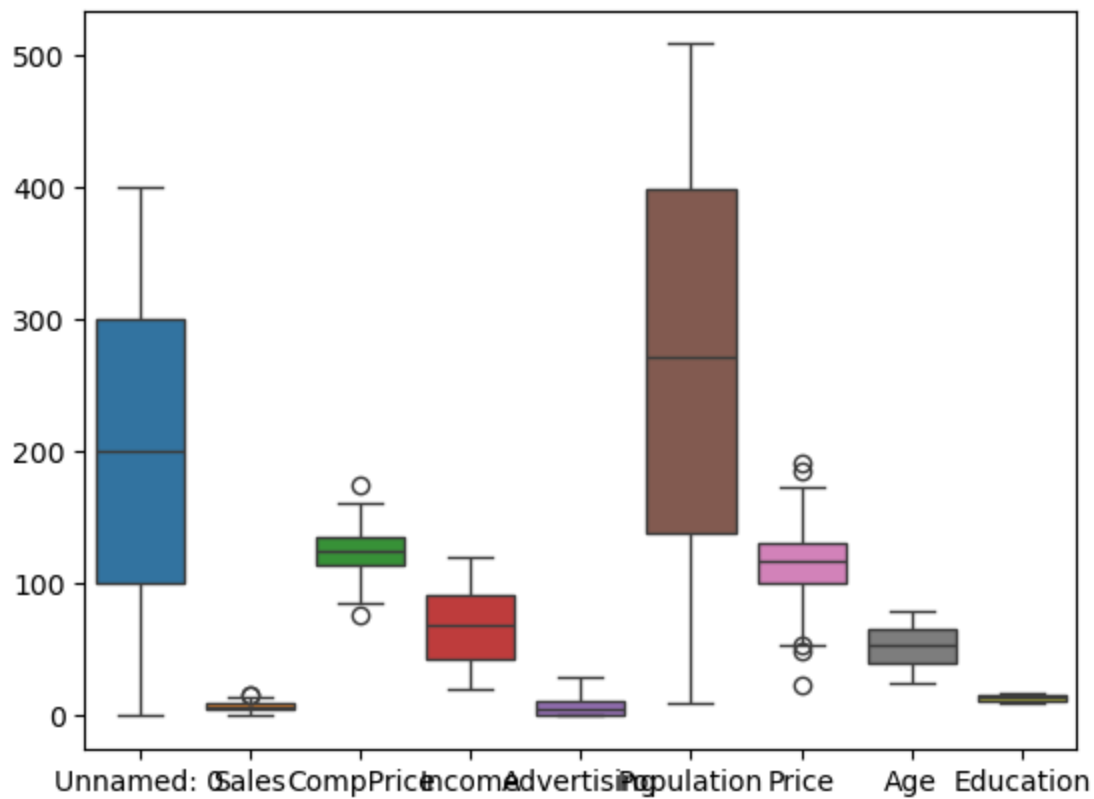
Out[15]: <matplotlib.collections.PathCollection at 0x203d0099d90>



# From the scatter plot, it does not appear that the dataset has any outliers. But we need to have a better measurement.

```
In [19]: # Detecting outliers using boxplot:  
sns.boxplot(data=df)
```

Out[19]: <Axes: >



```
In [ ]: # Now we can see that both Sales and Price do have outliers.
```