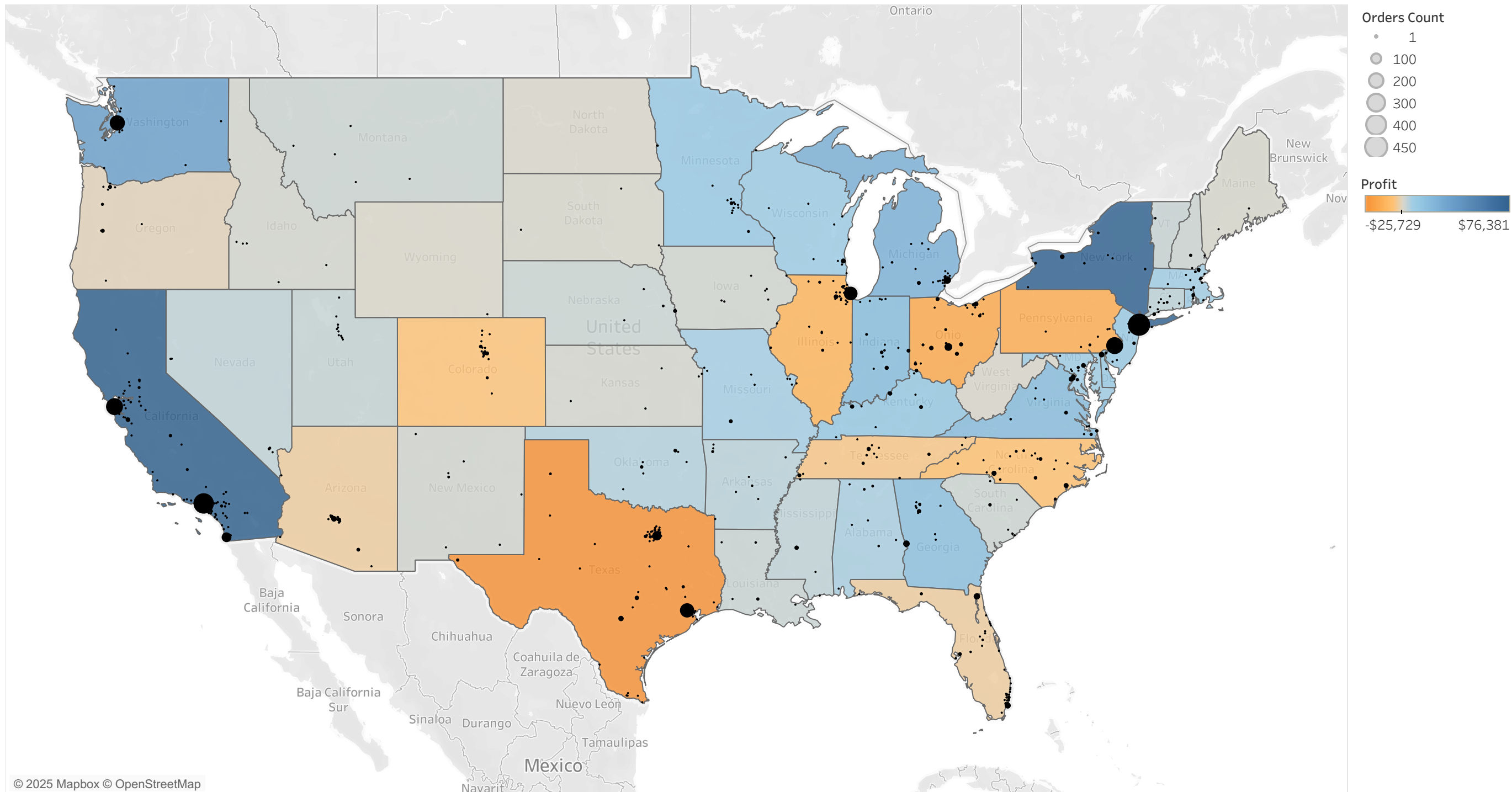


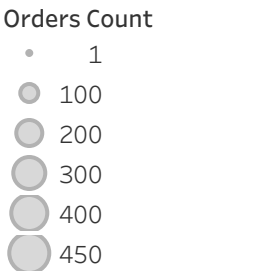
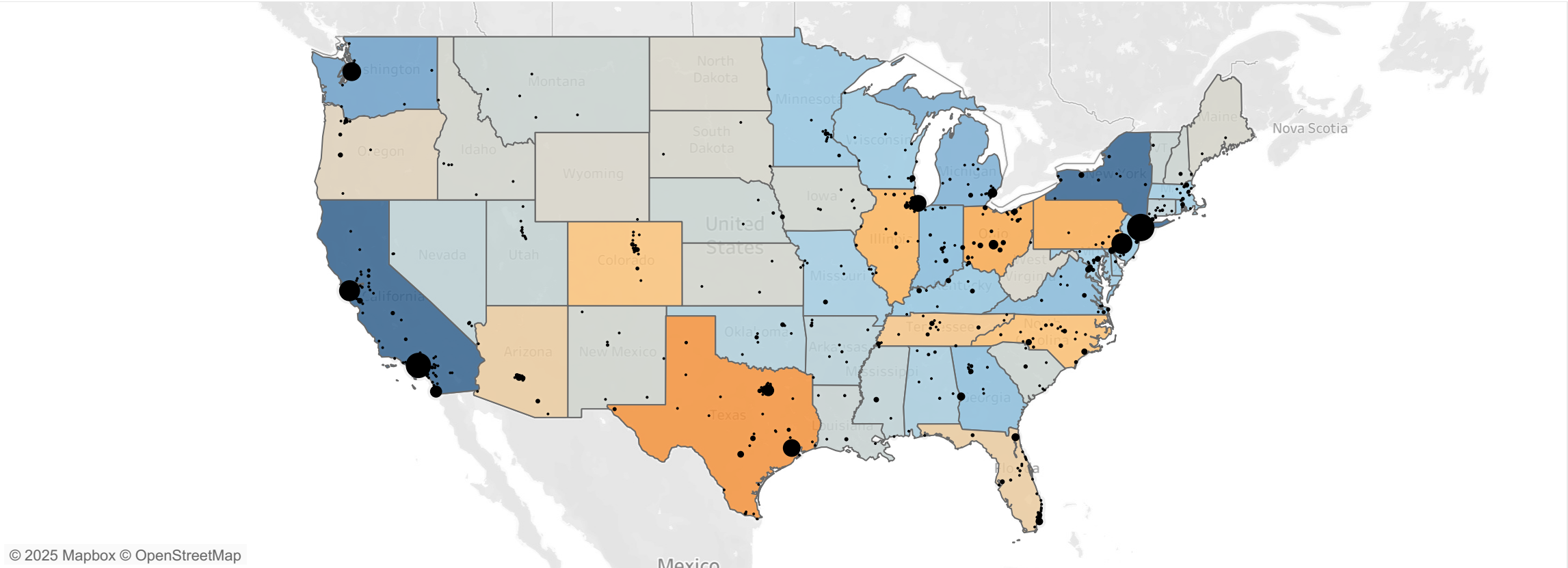
Performance Overview Map



Performance Overview Table

| | | | | | | | | | | | | |
|----------------|------|---------|------------------|------|------------------|--------------|----------|----------|---------|---------|-------|-------|
| Anna Andreadi | West | Arizona | Avondale | 20% | 30 | \$947 | \$76 | 3 | \$25 | | | |
| | | | Bullhead City | 20% | 3 | \$22 | \$7 | 1 | \$7 | | | |
| | | | Chandler | 24% | 23 | \$1,077 | \$44 | 1 | \$44 | | | |
| | | | Gilbert | 22% | 58 | \$4,122 | \$238 | 7 | \$34 | | | |
| | | | Glendale | 27% | 67 | \$2,918 | \$183 | 13 | \$14 | | | |
| | | | Mesa | 33% | 128 | \$4,038 | \$559 | 14 | \$40 | | | |
| | | | Peoria | 29% | 57 | \$1,341 | \$55 | 5 | \$11 | | | |
| | | | Phoenix | 35% | 224 | \$11,000 | \$2,795 | 29 | \$96 | | | |
| | | | Prescott | 33% | 15 | \$1,425 | \$116 | 7 | \$17 | | | |
| | | | Sierra Vista | 20% | 9 | \$76 | \$17 | 2 | \$8 | | | |
| | | | Tempe | 24% | 41 | \$1,070 | \$95 | 6 | \$16 | | | |
| | | | Tucson | 30% | 145 | \$6,313 | \$65 | 13 | \$5 | | | |
| | | | Yuma | 45% | 22 | \$2,941 | \$25 | 4 | \$15 | | | |
| | | | Total | 20% | 862 | \$63,282 | \$3,459 | 322 | 108 | | | |
| | | | | | | Anaheim | 0% | 112 | \$7,987 | \$1,234 | 9 | \$137 |
| | | | | | | Antioch | 0% | 3 | \$19 | \$9 | 1 | \$9 |
| | | | | | | Apple Valley | 0% | 27 | \$1,915 | \$284 | 3 | \$95 |
| | | | | | | Bakersfield | 10% | 47 | \$1,377 | \$188 | 8 | \$23 |
| | | | | | | Bloomfield | 24% | 7 | \$1,077 | \$127 | 1 | \$127 |
| | | | | | | Burbank | 7% | 13 | \$3,247 | \$765 | 1 | \$765 |
| Cambridge | 11% | 16 | | | | \$1,468 | \$159 | 2 | \$79 | | | |
| Chico | 7% | 43 | | | | \$2,050 | \$205 | 3 | \$68 | | | |
| Chula Vista | 0% | 13 | | | | \$1,042 | \$248 | 3 | \$83 | | | |
| Citrus Heights | 3% | 3 | | | | \$2,314 | \$203 | 1 | \$203 | | | |
| | | | Cochella | 0% | 3 | \$2,634 | \$47 | 1 | \$47 | | | |
| | | | Concord | 12% | 26 | \$2,603 | \$282 | 6 | \$47 | | | |
| | | | Costa Mesa | 5% | 42 | \$1,498 | \$297 | 5 | \$59 | | | |
| | | | Danville | 3% | 31 | \$1,159 | \$282 | 1 | \$282 | | | |
| | | | Davis | 5% | 23 | \$2,362 | \$316 | 2 | \$158 | | | |
| | | | Dublin | 20% | 5 | \$22 | \$1 | 1 | \$1 | | | |
| | | | El Cajon | 20% | 6 | \$866 | \$53 | 2 | \$26 | | | |
| | | | Encinitas | 15% | 13 | \$592 | \$71 | 2 | \$36 | | | |
| | | | Escondido | 7% | 9 | \$95 | \$28 | 3 | \$9 | | | |
| | | | Fairfield | 4% | 2 | \$1,712 | \$103 | 1 | \$103 | | | |
| | | | Fresno | 10% | 106 | \$7,889 | \$948 | 11 | \$86 | | | |
| | | | Hesperia | 14% | 18 | \$1,213 | \$99 | 3 | \$33 | | | |
| | | | Huntington Beach | 3% | 19 | \$2,528 | \$880 | 5 | \$176 | | | |
| | | | Inglewood | 5% | 53 | \$3,479 | \$1,027 | 4 | \$257 | | | |
| | | | La Mesa | 10% | 8 | \$968 | \$114 | 1 | \$114 | | | |
| | | | La Quinta | 0% | 4 | \$46 | \$5 | 1 | \$5 | | | |
| | | | Laguna Niguel | 9% | 15 | \$291 | \$42 | 3 | \$14 | | | |
| | | | Lake Elsinore | 20% | 5 | \$284 | \$18 | 1 | \$18 | | | |
| | | | Lake Forest | 3% | 17 | \$1,626 | \$328 | 2 | \$164 | | | |
| | | | Lakeview | 9% | 35 | \$1,584 | \$44 | 5 | \$89 | | | |
| | | | Lakewood | 16% | 17 | \$1,477 | \$279 | 4 | \$70 | | | |
| | | | Lodi | 0% | 9 | \$137 | \$44 | 2 | \$22 | | | |
| | | | Long Beach | 7% | 114 | \$4,934 | \$746 | 11 | \$68 | | | |
| | | | Los Angeles | 7% | 2,879 | \$175,851 | \$30,441 | 384 | \$79 | | | |
| | | | Manaca | 0% | 1 | \$2,562 | \$227 | 2 | \$113 | | | |
| | | | Mission Viejo | 3% | 18 | \$2,726 | \$152 | 3 | \$50 | | | |
| | | | Modesto | 13% | 10 | \$1,326 | \$20 | 3 | \$7 | | | |
| | | | Montebello | 0% | 2 | \$28 | \$4 | 1 | \$4 | | | |
| | | | Moreno Valley | 2% | 42 | \$1,262 | \$354 | 5 | \$71 | | | |
| | | | Morgan Hill | 9% | 16 | \$345 | \$58 | 3 | \$19 | | | |
| | | | Murphy | 0% | 1 | \$1,028 | \$102 | 1 | \$102 | | | |
| | | | Oakland | 8% | 107 | \$5,964 | \$834 | 13 | \$64 | | | |
| | | | Oceanside | 0% | 25 | \$500 | \$138 | 5 | \$24 | | | |
| | | | Ontario | 20% | 5 | \$284 | \$46 | 1 | \$46 | | | |
| | | | Orland | 4% | 31 | \$1,158 | \$346 | 4 | \$87 | | | |
| | | | Pasadena | 0% | 37 | \$4,124 | \$430 | 11 | \$39 | | | |
| | | | Pico Rivera | 0% | 5 | \$1,446 | \$40 | 2 | \$20 | | | |
| | | | Pomona | 3% | 34 | \$1,483 | \$150 | 5 | \$30 | | | |
| | | | Rancho Cucamonga | 5% | 14 | \$232 | \$74 | 4 | \$18 | | | |
| | | | Redding | 20% | 3 | \$334 | \$25 | 1 | \$25 | | | |
| | | | Redlands | 5% | 61 | \$2,921 | \$454 | 4 | \$114 | | | |
| | | | Redondo Beach | 12% | 35 | \$1,960 | \$175 | 3 | \$59 | | | |
| | | | Redwood City | 20% | 6 | \$42 | \$14 | 1 | \$14 | | | |
| | | | Riverside | 4% | 40 | \$1,944 | \$375 | 9 | \$42 | | | |
| | | | Rosemead | 3% | 55 | \$735 | \$317 | 7 | \$45 | | | |
| | | | Sacramento | 12% | 37 | \$1,711 | \$2,070 | 8 | \$259 | | | |
| | | | Salinas | 9% | 39 | \$279 | \$271 | 4 | \$68 | | | |
| | | | San Bernardino | 11% | 33 | \$979 | \$70 | 4 | \$17 | | | |
| | | | San Clemente | 10% | 10 | \$90 | \$43 | 1 | \$43 | | | |
| | | | San Diego | 6% | 670 | \$47,521 | \$6,377 | 88 | \$72 | | | |
| | | | San Francisco | 7% | 1,335 | \$112,669 | \$17,507 | 265 | \$66 | | | |
| | | | San Gabriel | 0% | 13 | \$2,061 | \$201 | 1 | \$201 | | | |
| | | | San Jose | 7% | 159 | \$6,071 | \$1,216 | 20 | \$61 | | | |
| | | | San Luis Obispo | 0% | 2 | \$4 | \$1 | 1 | \$1 | | | |
| | | | San Mateo | 0% | 6 | \$75 | \$35 | 1 | \$35 | | | |
| | | | Santa Ana | 2% | 55 | \$2,366 | \$53 | 4 | \$13 | | | |
| | | | Santa Barbara | 8% | 30 | \$4,289 | \$457 | 5 | \$91 | | | |
| | | | Santa Clara | 7% | 23 | \$222 | \$76 | 3 | \$25 | | | |
| | | | Santa Maria | 0% | 3 | \$115 | \$30 | 1 | \$30 | | | |
| | | | Stockton | 10% | 34 | \$1,228 | \$340 | 5 | \$68 | | | |
| | | | Sunnyvale | 7% | 23 | \$636 | \$108 | 2 | \$54 | | | |
| | | | Tamalaqua | 10% | 14 | \$809 | \$102 | 1 | \$102 | | | |
| | | | Thousand Oaks | 4% | 20 | \$239 | \$100 | 4 | \$25 | | | |
| | | | Torrance | 15% | 16 | \$3,132 | \$545 | 2 | \$273 | | | |
| | | | Vacaville | 0% | 11 | \$423 | \$110 | 1 | \$110 | | | |
| | | | Valejo | 10% | 22 | \$1,221 | \$203 | 3 | \$132 | | | |
| | | | Vasilla | 0% | 20 | \$2,019 | \$88 | 2 | \$44 | | | |
| | | | Westminster | 8% | 50 | \$3,827 | \$764 | 4 | \$191 | | | |
| | | | Whittier | 20% | 4 | \$445 | \$44 | 1 | \$44 | | | |
| | | | Woodland | 13% | 7 | \$255 | \$33 | 2 | \$17 | | | |
| Yucapa | 0% | 5 | \$51 | \$13 | 1 | \$13 | | | | | | |
| | | | Total | 7% | 7,667 | \$457,688 | \$76,381 | 1,021 | \$75 | | | |
| | | | | | Arvada | 20% | 10 | \$503 | \$60 | 1 | \$60 | |
| | | | | | Aurora | 31% | 130 | \$4,084 | \$797 | 15 | \$53 | |
| | | | | | Broomfield | 40% | 23 | \$394 | \$62 | 2 | \$31 | |
| | | | | | Colorado Springs | 33% | 110 | \$3,694 | \$957 | 9 | \$106 | |
| | | | | | Commerce City | 20% | 3 | \$46 | \$3 | 1 | \$3 | |
| | | | | | Denver | 28% | 164 | \$12,199 | \$948 | 17 | \$114 | |
| | | | | | Englewood | 20% | 6 | \$124 | \$14 | 1 | \$14 | |
| | | | | | Fort Collins | 34% | 20 | \$935 | \$253 | 5 | \$51 | |
| | | | | | Greeley | 20% | 5 | \$30 | \$10 | 1 | \$10 | |
| | | | Littleton | 70% | 1 | \$72 | \$99 | 1 | \$99 | | | |
| | | | Longmont | 20% | 10 | \$915 | \$35 | 2 | \$17 | | | |
| | | | Louisville | 34% | 90 | \$5,070 | \$3,406 | 12 | \$284 | | | |
| | | | Loveland | 33% | 8 | \$21 | \$4 | 3 | \$1 | | | |
| | | | Parker | 45% | 24 | \$1,068 | \$164 | 2 | \$82 | | | |
| | | | Pueblo | 51% | 42 | \$1,687 | \$501 | 4 | \$125 | | | |
| | | | Thornton | 20% | 47 | \$785 | \$141 | 3 | \$47 | | | |
| | | | Total | 32% | 693 | \$32,108 | \$6,528 | 79 | \$83 | | | |
| | | | | | | Boise | 10% | 9 | \$1,094 | \$222 | 3 | \$74 |
| | | | | | | Caldwell | 7% | 11 | \$456 | \$59 | 1 | \$59 |
| Lewiston | 20% | 1 | | | | \$10 | \$3 | 1 | \$3 | | | |
| Meridian | 5% | 11 | | | | \$1,329 | \$95 | 2 | \$48 | | | |
| Pocatello | 0% | 25 | | | | \$1,345 | \$181 | 3 | \$60 | | | |
| Twin Falls | 10% | 7 | | | | \$1,149 | \$148 | 1 | \$148 | | | |
| Total | 9% | 64 | | | | \$4,382 | \$867 | 11 | \$76 | | | |
| | | | Billings | 20% | 2 | \$4 | \$3 | 1 | \$3 | | | |
| | | | Bozeman | 0% | 5 | \$44 | \$21 | 1 | \$21 | | | |
| | | | Great Falls | 5% | 30 | \$4,606 | \$1,583 | 3 | \$528 | | | |
| | | | Helena | 1% | 17 | \$444 | \$15 | 2 | \$37 | | | |
| | | | Missoula | 20% | 2 | \$488 | \$152 | 1 | \$152 | | | |
| | | | Total | 7% | 56 | \$5,589 | \$1,838 | 8 | \$229 | | | |
| | | | Las Vegas | 7% | 13 | \$1,888 | \$193 | 2 | \$97 | | | |
| | | | North Las Vegas | 4% | 58 | \$9,801 | \$2,248 | 7 | \$321 | | | |
| | | | Reno | 10% | 17 | \$644 | \$115 | 3 | \$38 | | | |
| | | | Sparks | 7% | 29 | \$2,562 | \$229 | 3 | \$76 | | | |
| | | | Total | 6% | 168 | \$16,729 | \$3,317 | 23 | \$144 | | | |
| | | | | | | Albuquerque | 6% | 65 | \$2,220 | \$534 | 7 | \$91 |
| | | | | | | Carlsbad | 7% | 35 | \$419 | \$158 | 5 | \$32 |
| | | | | | | Clovis | 10% | 10 | \$111 | \$12 | 1 | \$12 |
| | | | | | | Farmington | 0% | 11 | \$719 | \$169 | 3 | \$56 |
| | | | | | | Las Cruces | 0% | 9 | \$99 | \$44 | 3 | \$15 |
| Rio Rancho | 20% | 7 | | | | \$1,114 | \$120 | 1 | \$120 | | | |
| Santa Fe | 0% | 14 | | | | \$101 | \$21 | 2 | \$10 | | | |
| Total | 6% | 151 | | | | \$4,784 | \$1,157 | 22 | \$53 | | | |
| | | | | | | Eugene | 20% | 23 | \$1,465 | \$134 | 2 | \$131 |
| | | | | | | Gresham | 30% | 28 | \$2,133 | \$151 | 4 | \$38 |
| | | | Hillsboro | 33% | 14 | \$38 | \$32 | 2 | \$1 | | | |
| | | | Medford | 33% | 10 | \$90 | \$20 | 3 | \$7 | | | |
| | | | Portland | 30% | 92 | \$4,052 | \$10 | 15 | \$1 | | | |
| | | | Redmond | 36% | 42 | \$1,043 | \$174 | 4 | \$44 | | | |
| | | | Salem | 1% | 101 | \$1,405 | \$262 | 9 | \$29 | | | |
| | | | Springfield | 29% | 163 | \$5,761 | \$853 | 15 | \$57 | | | |
| | | | Tigard | 26% | 26 | \$1,394 | \$216 | 3 | \$72 | | | |
| | | | Total | 29% | 499 | \$17,431 | \$1,190 | 56 | \$21 | | | |
| | | | Draper | 7% | 13 | \$264 | \$35 | 2 | \$18 | | | |
| | | | Layton | 0% | | \$5 | \$2 | 1 | \$2 | | | |
| | | | Leli | 10% | 8 | \$1,517 | \$452 | 2 | \$226 | | | |
| | | | Logan | 0% | 8 | \$880 | \$47 | 3 | \$157 | | | |
| | | | Murray | 7% | 15 | \$146 | \$37 | 2 | \$19 | | | |
| | | | Orem | 2% | 32 | \$2,994 | \$515 | 5 | \$103 | | | |
| | | | Pleasant Grove | 9% | 30 | \$2,138 | \$581 | 2 | \$290 | | | |
| | | | Provo | 6% | 38 | \$2,761 | \$389 | 4 | \$97 | | | |
| | | | Salt Lake City | 8% | 42 | \$803 | \$239 | 5 | \$48 | | | |
| | | | West Jordan | 4% | 16 | \$312 | \$103 | 2 | \$51 | | | |
| | | | Total | 6% | 219 | \$11,220 | \$2,547 | 26 | \$98 | | | |
| | | | | | Auburn | 0% | 1 | \$4 | \$2 | 1 | \$2 | |
| | | | | | Bellevue | 7% | 18 | \$104 | \$37 | 5 | \$7 | |
| | | | | | Bellingham | 7% | 24 | \$3,790 | \$381 | 3 | \$130 | |
| | | | | | Covington | 0% | 20 | \$414 | \$115 | 2 | \$58 | |
| | | | | | Des Moines | 9% | 17 | \$3,454 | \$1,250 | 5 | \$250 | |
| | | | | | Edmonds | 4% | 42 | \$2,524 | \$634 | 5 | \$127 | |
| | | | | | Everett | 20% | 1 | \$4 | \$1 | 1 | \$1 | |
| | | | | | Northford | 8% | 28 | \$1,351 | \$163 | 3 | \$51 | |
| | | | | | Longview | 0% | 10 | \$119 | \$39 | 2 | \$19 | |
| Marysville | 0% | 15 | \$102 | \$3 | 2 | \$2 | | | | | | |
| | | | Olympia | 8% | 15 | \$1,020 | \$140 | 3 | \$47 | | | |
| | | | Pasco | 7% | 27 | \$2,201 | \$358 | 2 | \$179 | | | |
| | | | Redmond | 7% | 10 | \$55 | \$21 | 2 | \$10 | | | |
| | | | Renton | 1% | 14 | \$1,243 | \$185 | 1 | \$185 | | | |
| | | | Seattle | 6% | 1,590 | \$119,541 | \$29,156 | 212 | \$138 | | | |
| | | | Spokane | 6% | 36 | \$2,028 | \$172 | 5 | \$34 | | | |
| | | | Vancouver | 4% | 15 | \$687 | \$75 | 3 | \$25 | | | |
| | | | Total | 6% | 1,843 | \$138,441 | \$33,206 | 256 | \$131 | | | |
| | | | Wyoming | | | | | | | | | |
| | | | | | | | | | | | | |
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Superstore Performance Overview



- Regional Manager
- ☒ Anna Andreadi
 - ☒ Cassandra Brandow
 - ☒ Chuck Magee
 - ☒ Kelly Williams

State
All

City
All

| Regional Manager | Region | State | City | Avg. Discount | Quantity | Sales | Profit | Orders Count | Profit Per Order |
|------------------|--------|---------|---------------|---------------|----------|----------|----------|--------------|------------------|
| Anna Andreadi | West | Arizona | Avondale | 20% | 30 | \$947 | \$76 | 3 | \$25 |
| | | | Bullhead City | 20% | 3 | \$22 | \$7 | 1 | \$7 |
| | | | Chandler | 24% | 23 | \$1,077 | \$81 | 6 | \$14 |
| | | | Gilbert | 22% | 58 | \$4,172 | \$138 | 5 | \$28 |
| | | | Glendale | 27% | 67 | \$2,918 | \$183 | 13 | \$14 |
| | | | Mesa | 33% | 128 | \$4,038 | -\$559 | 14 | -\$40 |
| | | | Peoria | 29% | 57 | \$1,341 | -\$55 | 5 | -\$11 |
| | | | Phoenix | 35% | 224 | \$11,000 | -\$2,791 | 29 | -\$96 |
| | | | Scottsdale | 33% | 55 | \$1,466 | -\$89 | 7 | -\$13 |