KSHITIJ TIWARI

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EDUCATIONAL QUALIFICATION:				
Year	Degree/Certificate	Institution	CPI / %	
2011-2015	B.Tech (Electrical Engineering)	IIT Kanpur	6.5/10	
2010	Class 12 (CBSE)	Shri Shankaracharya Mahavidyalaya, Bhilai	84.6 %	
2008	Class 10 (CBSE)	Gyan Ganga Educational Academy, Raipur	85.8 %	

INTERNSHIPS:

White Label M	lerchandising (P) Limited, Bengaluru	Mentor: Mr.Rohit Koshy	(May'13-July'13)
Title	Business Development Project		
Development	• Created database of more than 100 premier colleges across India, details about their alumni and sports		
	affairs officials and generated a number of leads, through email and telephone.		
	• Prepared proposals and MoUs for potential clients which resulted in many business deals for the company		
	in the later months.		
	• Worked on refining the business idea of the company, performed competitor analysis. Met senior		
	management at large companies like Flipkart and Symphony Services for the same.		
Results	• A number of leads were generated which	th converted into business deals in the fo	llowing months.
	• Company undertook a pivot in its busine	ess this July, based on some of my observ	vations.
Accolades	ccolades The work was highly appreciated by the Director of the company.		
GERMI, Gandh	inagar Mento	r: Dr.T. Harinarayana	(May'14-July'14)
Title	Optimization of grid tied rooftop micro wind turbines in low wind speed regimes		
Development	Suggested and worked on the power ou	tput control method of providing mom	entary impulse or external
	torque to the rotor by an external DC mot	or.	
Results	The above method helps in increasing the		Return-On-Investment and
	decrease the payback period as compared	with other grid connected turbines.	
Accolades	• The work has been published in Smart Grid and Renewable Energy Journal (SGRE) (Vol.5, October Edition)		
	(Paper ID: 6401351).		
	• Poster has also been presented on t		ewable Energy Technology
	Congress and Expo 2014 held at New D	elhi from 21 st to 23 rd August 2014.	

RELEVANT COURSES UNDERTAKEN:

Fundamentals of Computing	Probability and Statistics	Introduction to Game Theory	Quantum Computing

POSITIONS OF RESPONSIBILITY:			
Manager, Cam	paigns Team, Techkriti '14- the Annual Technical and Entrepreneurship Festival (Aug'13-Mar'14)		
Objectives	• Undertook and conducted various social, educational and health initiatives and campaigns for the festival		
Achievements	 Associated with top NGOs for conducting the social and health campaigns. 		
	• Conducted a Women Empowerment Workshop in association with Svagatagami, an IIT Kanpur NGO working		
	towards "women empowerment" in the rural Indian society.		
	Spearheaded a 2-tier team of 10 members assisting in the organisation of campaigns in a proper manner		
	Managed the budget and prizes worth ₹35,000 and ensured timely distribution of prizes to the participants		
Initiatives	• Introduced several new campaigns like Blog for a Cause, Claus for a Cause, etc. which saw an increase in the		
	participation and drew appreciation from colleges and schools from across the country		
Coordinator, Fine Arts And Crafts Competitions, Antaragni'13 (Mar'13-Oct'13)			
Objectives	Planned and conducted all fine arts and crafts events held during the festival		
	• Ensured smooth hospitality to the esteemed judges invited from top fine arts colleges across the country		
Achievements	• Spearheaded a 3-tier team of 20 secretaries to assist in successful conduction of all the fine arts events during		
	the fest and handling logistics support for the competitions.		
	• Performed Dream-On Campaign for reputed Fine Arts Colleges across the country and brought incentives from		
	them in form of internships, etc.		
	 Managed the budget of ₹40,000/- and the merchandise for all the events concerning Fine Arts and Craft cell. 		
Initiatives	• Introduced few new events under the fine arts section like Rangoli and Quilling which saw a huge increase in		
	the participation from other colleges in the competition and drew appreciation from the judges as well.		

EXTRA CURRICULAR ACTIVITIES:

Competitions	• Won 1 st prize in Impulse (Aero modelling Club Event) in Takneek'11, the intra IIT Kanpur Technical Event.	
	• Got appreciation certificate in Hover-On Competition (Aero Modelling Event) in Techfest'13, the IIT Bombay	
	Technical Festival.	
	• Won 1 st prize in SHABDRANG, the Hindi Dumb Charades competition in Galaxy '13 and '14, the intra IIT Kanpur	
	Cultural Event.	
Social	• Taught underprivileged students as part of Prayas , an IIT Kanpur initiative fulfilling the goal of education for all.	