MOHAMMAD DANISH

👥 Personal Information

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https://github.com/dk7860

O B J E C T I V E

Have gained good exposure to understand various aspects of Data Science through the certification which has developed a great sense of confidence at a very personal level. Hence, I seek a technically challenging position in the area of Data Analytics, Data Science,.

SKILLS

- Machine Learning with Python
  - ✓ SciPy, Pandas, Numpy, Scikit learn, K-means, SVM, Decision-Tree, HCA, PCA, LDA, XGBoost, Random Forest
- Data Visualisation
  - ✓ Matplotlib,Seaborn,Plotly
- Natural Language Processing
  - ✓ Tf-idf,Bag of words
- SQL and No SQL
  - ✓ MySQL,Mongodb,Cassandra

Current Projects

Credit Card Fraud Detection
- The project aims to build a fraud detection model on credit cards.
- Reduce of *high risk of fraud*.
- Helps in taking preventive action. Reduced risk of fraud in future
- The anonymized variables had been modified in the form of a PCA (Principal Component Analysis).
  https://credit-card-fraud-proj.herokuapp.com/

Store Sales Prediction
- The primary aim of this project is to build a machine learning model that should be able to predict the sales of the different stores of Big Mart according to the provided dataset.
- Helps to emphasis on products showing high sales value.
- Help on focusing only those brands which bring the seller to Store.
- Reduce the risk of keeping the items in store those are having less buying capacity.
  https://big-mart-salesprediction.herokuapp.com/

Diabetes Healthcare
- Build a model to accurately predict whether the patients have diabetes or not.
- Prevention of *pre diabete*s & diabetes
- Helps in taking the precaution before the Sugar level impact the person health .
- Reduced risk of degenerative health diseases
- Control over weight: Poor glucose control are more susceptible to weight gain
- Approach: Regression

Product Demand Forecasting Model.
- Build a model required to predict the demand for the product in the market with different price segments.
- Detection the features heavily responsible for Actual product demand.
- Gives better insight between the Actual Product demand and the product Sold.
- Approach: Regression

TECHNICAL EDUCATION

1. **PGP-MBA in Project & Construction Management**
   MIT College of Management, Pune University | 61% | Pune | Aug 2012- July 2014

2. **B.E IN MECHANICAL ENGINEERING**
   SSVPS College of Engineering, | (North Maharashtra University, Jalgaon) | 63.4% | Aug 2005 - Jul 2011

3. **H. S. C**
   Kendriya Vidyalaya | Mehsana, Gujarat | 57% | Apr 2004 - March 2005

4. **S. S. C**
   Kendriya Vidyalaya | Mehsana, Gujarat | 71% | Apr 2002 - March 2003

DATA SCIENCE INTERNSHIP & CERTIFICATES

1. **SIMPLILEARN(APR-2020 to FEB-2021)**
   A. **Certificate of Achievement as Data Scientist by Simplilearn in collaboration with IBM.**
      https://success.simplilearn.com/c729ed54-683a-416a-83c6-4c38faca6ebc
   B. **Certificate of Achievement as Artificial Intelligence Engineer by Simplilearn in collaboration with IBM.**
      https://success.simplilearn.com/1a7667f1-93b3-4c56-abfa-8e9e5158f69e

2. **Data Science Intern - Ineuron,Bengaluru from Feb 2021 to Jan 2022**
   - Analyzed and performed EDA given Data Set
   - Feature Engineering & Feature Selection
   - Data Modeling
   - Created end-to-end Flask framework
   - Deployed application on Cloud
   - Created HLD of given projects
   - Created LLD of given projects

PROFESSIONAL EXPERIENCE

MISUMI India Pvt Ltd--Senior Engineer(Sales-Specialist) Gurgaon-Haryana from 21 OCTOBER 2021 to till 30/04/22.

- Managing new customers on daily Basis and converting them into a profitable and long- term business
- Identifying sales opportunities by assessing past Sales Data and implementing winning strategy.
- Analyze more than 1000 Customers PAN India on monthly basis and generate a meaningful Insight out of it for Company Future Business including market trends, competitor performance and product strengths

DENYO India Pvt. Ltd, Senior Engineer-Sales & Support, Ahmedabad Gujarat,India. 1 SEPTEMBER 2018 to 31 March 2021.

- Managing Industrial project from over Delhi-NCR,Gujarat region In Automobile Industry ,customers are like Tata Motors, Suzuki
- Contributes to sales engineering effectiveness by identifying short-term and long-range issues and recommending courses of action.

Punch Industry Pvt Ltd as a Marketing officer–Ahmedabad -12 June 2017 to14 August 2018

- Suggesting & following process for proper management of project related tasks.
- Recommended changes, improvements or deletions in products according to customer feedback
- Resolved conflicts and negotiated agreements between parties in order to reach win-win solutions to disagreements and clarify misunderstandings.

ANNAIR DRYCHILL Tech (I) Pvt Ltd as a Regional Sales Engineer 22 November 2014 to 10 June 2017 Ahmedabad

- Develop OEM,End user& Dealers
- Take care of payment issues
- Negotiating with the customers.
- Generate Leads and follow up with incoming leads
- Prepare Monthly salesreport

Languages Known

English,Hindi,Gujarati,German