



## Contact Information:

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## Education

ESADE Business School, Universitat Ramon Llull

**Master of Science in Management – 7.8/10**

**Barcelona, Spain**

2016 - 2017

McDonough School of Business, Georgetown University

**Study Abroad Program in Public Affairs & International Political Economy – 8.5/10**

**Washington D.C, USA**

2017 - 2017

Maharashtra Institute of Technology, University of Pune

**Bachelor of Engineering (Mechanical) – First Class with Distinction**

**Pune, India**

2010 - 2014

## Work Experience

**Cians Analytics – Investment Research & Analytics**

**Senior Analyst II – Investment Banking**

**Delhi-NCR, India**

2021 - Present

- Preparing and analyzing industry overviews for various sectors and markets to access investment avenues for global Investment Banks and PE firms
- Developing research projects that include market sizing, value chain analysis, valuation analysis (precedent transaction & company comparable analysis), company profiles, pitch books, competitive benchmarking, and M&A case studies
- Conducting financial research and analyzing reports of US based public companies. Screening and identifying relevant target companies for clients based on database such as FactSet, Thomson, Pitchbook, Capital IQ

**Bertelsmann SE & Co. KGaA – Venture Capital**

**Venture Capital Assistant**

**Delhi-NCR, India**

2019 - 2020

*Bertelsmann India Investments - Portfolio includes Licious, Pepperfry, Eruditus, Saavn, Treebo, Quikr, Rupeek, Lendingkart, LetsTransport, AgroStar*

- Performed commercial due diligence on start-ups based on business model, operating performance, market size, defensibility, unit economics, competitive analysis, global benchmarking. Performed in-depth market and company research to evaluate investment opportunity and market environment
- Analyzed company decks and financial models to evaluate key metrics and quantitative insights. Served as a resource for new industry-specific trends and presented the results of analysis to management through in-depth presentations and excel models
- Engaged with key stakeholders in the ecosystem such as E-Cells on events and executed strategic initiatives for Corporate Centre commissioned by the headquarters in Germany

**Leonyte Biosystems GmbH – Tech Startup**

**Project Manager**

**Berlin, Germany**

2018 - 2019

- Improved cross-functional coordination by defining weekly team objectives and troubleshooting gaps in product development. Concluded the first Pilot Study to realize the feasibility of the prototype and increased product development efficiency by 5% MoM by implementing new project management tool - Monday
- Reduced timeline by almost 60 days by collaborating with US based external product development vendors. Performed market research by assessing market entry factors such as market size, customers' needs, competitors, price points, and presented the results of analysis to investors

**Iqbal Construction Company – Builder & Developer**

**Project Management - Site Engineer**

**Delhi-NCR, India**

2014 - 2016

- Identified and mitigated site issues to ensure timely delivery of raw materials for a project valued at US\$7Million. Established KPI for quality control and supervised construction teams to achieve quality standards of road construction on National Highway (NH-76)
- Assisted engineering and sourcing team to ensure project packages met agreed specifications, budgets, and timelines. Developed site reports and liaised with stakeholders on project progress for effective communication

## Skills

Analytical Skills, Due Diligence, Financial Modeling, Market Research, Project Management, Competitive Analysis, Critical Thinking, Quantitative Skills, Communication Skills, Microsoft Office - Word, Excel, PowerPoint