## "session 11 assignment2"

## ANUJ

putput:	
word_document: default	
html_document:	
df_print: paged	
- <u>-</u>	
``{r}	
*Variable Description	
#age: age of client	
#job : type of job	
#marital : marital status	
#education: highest educational achievement	
default: has credit in default?	
#housing: has housing loan?	
#loan: has personal loan?	
#contact: contact communication type	
#month: last contact month of year	
day_of_week: last contact day of the week	
duration: last contact duration, in seconds	
campaign: number of contacts performed during this campaign and for this client	
pdays: number of days that passed by after the client was last contacted from a previous campaign 999 means client was not previously contacted)	
threvious: number of contacts performed before this campaign and for this client	

```
#poutcome: outcome of the previous marketing campaign
#emp.var.rate: employment variation rate - quarterly indicator
#cons.price.idx: consumer price index - monthly indicator
#cons.conf.idx: consumer confidence index - monthly indicator
#euribor3m: euribor 3 month rate - daily indicator
#nr.employed: number of employees - quarterly indicator
#y - has the client subscribed a term deposit?
## The data set can be obtained from http://archive.ics.uci.edu/ml/datasets/Bank+Marketing
## DATASET UNDERSTANDING
library(readr)
bank_full <- read_delim("C:/Users/Seshan/Desktop/Bank/bank-full.csv",
";", escape_double = FALSE, trim_ws = TRUE)
#Lets look at dataset and generate initial understanding about the column types
str(bank full)
#A deep check for NA in a particular column let say age
if(length(which(is.na(bank_full$age)==TRUE)>0)){
print("Missing Value found in the specified column")
} else
print("All okay: No Missing Value found in the specified column")
# Check another example say
if(length(which(is.na(bank_full$campaign)==TRUE)>0)){print("Missing Value found in the specified
column")} else
print("All okay: No Missing Value found in the specified column")
```

head(bank\_full) ## Displays first 6 rows for each variable

str(bank\_full) ## Describes each variables

summary(bank full) ## Provides basic statistical information of each variable

## DATA EXPLORATION - Check for Missing Data

## Option 1

is.na(bank\_full) ## Displays True for a missing value

## Since it is a large dataset, graphical display of missing values will prove to be easier

##Option 2

require(Amelia)

missmap(bank\_full,main="Missing Data - Bank ", col=c("red","grey"),legend=FALSE)

## No red colour stripes are visible. hence no missing values.

summary(bank\_full) ## displays missing values if any under every variable

#The Pearson's chi-squared test of independence is one of the most basic and common hypothesis tests in the statistical analysis of categorical data. It is a significance test. Given two categorical random variables, X and Y, the chi-squared test of independence determines whether or not there exists a statistical dependence between them. Formally, it is a hypothesis test. The chi-squared test assumes a null hypothesis and an alternate hypothesis. The general practice is, if the p-value that comes out in the result is less than a pre-determined significance level, which is 0.05 usually, then we reject the null hypothesis.

#H0: The The two variables are independent

#H1: The The two variables are dependent

#The null hypothesis of the chi-squared test is that the two variables are independent and the alternate hypothesis is that they are related.

#To establish that two categorical variables (or predictors) are dependent, the chi-squared statistic must have a certain cutoff. This cutoff increases as the number of classes within the variable (or predictor) increases.

#i. Pearson's chi-squared test of independence (significance test)

### Is there any association between Job and default?

```
with(bank_full, chisq.test( job, default))
with(bank_full, table( job, default) )
# OR
with(bank_full, prop.table(table( job,default)))
#Pearson's Chi-squared test
```

```
data: job and default
X-squared = 60.343, df = 11, p-value = 8.008e-09
               default
job
                  no
                       yes
  admin.
                 5097
                        74
  blue-collar
                9531
                       201
  entrepreneur
                1432
                        55
  housemaid
                 1218
                        22
  management
                9294
                       164
                 2238
                        26
  retired
                                                                              Type your text
  self-employed 1546
                        33
                4079
  services
  student
                 935
                 7467
  technician
                       130
                 1273
                        30
  unemployed
                         2
                 286
  unknown
               default
iob
                           no
                1.127381e-01 1.636770e-03
  admin.
  blue-collar
                2.108115e-01 4.445821e-03
  entrepreneur 3.167371e-02 1.216518e-03
                2.694035e-02 4.866072e-04
  housemaid
                2.055694e-01 3.627436e-03
  management
                4.950123e-02 5.750813e-04
  retired
  self-employed 3.419522e-02 7.299109e-04
                9.022141e-02 1.658888e-03
  services
  student
                2.068081e-02 6.635553e-05
  technician
               1.651589e-01 2.875406e-03
```

#### p-value = 8.008e-09

#Pearson's Chi-squared test

#since the p-value is < 2.2e-16 is less than the cu\$t-off value of 0.05, we can reject the null hypothesis in favor of alternative hypothesis and conclude, that the variables,( job & default- p-value = 8.008e-09) are dependent to each other.

# b. Is there any significant difference in duration of last call between people having housing loan or not?

```
with(bank_additional_full, chisq.test(duration,housing))
with(bank_additional_full, table( duration,housing) )
# OR
with(bank_additional_full, prop.table(table(duration, housing)))
#data: duration and housing
#X-squared = 3162.3, df = 3086, p-value = 0.1657
```

#P value is above 0.05#

```
Chi-squared approximation may be incorrect
        Pearson's Chi-squared test
       duration and housing
X-squared = 3162.3, df = 3086, p-value = 0.1657
         housing
duration no unknown yes
           1
    0
                    0
    1
2
3
           2
                    0
           1
                    0
                        0
           2
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                        1
    4
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                       10
                    0
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    7
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                    1
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    8
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    11
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    12
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    13
14
          44
                        33
          25
                        43
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          34
                        33
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          35
                        44
                        41
    17
          34
          43
                        40
```

19 24	3 34		
20 29 21 30	0 32 1 42		
22 35	1 42 2 39 5 39 2 32 2 38 1 37 1 33		
23 21	5 39		
24 30 25 25	2 32 2 38		
26 23	1 37		
27 31	2 32 2 38 1 37 1 33 0 24		
24 30 25 25 26 23 27 31 28 25 29 31	0 24 0 36		
30 17	2 35		
31 28 32 20	0 36 2 35 3 32 1 21		
32 20 33 19 34 31	1 21 0 27		
34 31	3 34		
35 34 36 42	3 30 1 39		
37 32	2 36		
38 26	2 32		
39 32 40 26	0 39 2 38		
41 33	2 55		
42 35	1 45		
43 31 44 33	0 27 3 34 3 30 1 39 2 36 2 32 0 39 2 38 2 55 1 45 2 46 3 49 3 39 3 37 3 45 3 46 3 44 3 52 1 59		
45 28	3 39 3 37		
46 37 47 25	3 37		
48 43	3 45 3 46		
49 49	3 44		
50 41 51 41	3 52 1 59		
52 48	4 50		
53 49 54 46	0 44 2 58		
55 48	4 69		
56 51	4 69 2 57 3 65 0 66		
57 41 58 44	3 65 0 66		
59 53	6 72		
60 47 61 49	1 57 6 68		
62 49	0 59		
63 55	1 71		
64 63 65 57	2 74 2 64		
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76 67	0 86	
77 56	3 87	
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92 50	6 84	
83 59		
84 66 85 85 86 55	6 59 1 84	
85 85	1 84	
86 55	2 70	
86 55	3 70	
87 70	3 89 5 81	
88 64	5 81	
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90 73	3 94	
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96 86	2 67	
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98 70	2 72	
99 55	3 71	
100 61	2 82	
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101 62	3 80	
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120 52	2 68	
121 61	4 76	
122 69	4 84	
122 00	6 74	
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124 65	5 94	
125 67	5 80	
126 62	2 88	
120 02	2 88	
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129 64	2 70	
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130 62	4 76	
131 69	5 60	
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134 74	1 58		
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137 61	6 56		
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198 56	2 49 2 44		
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200 60	1 47		
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205 41	0 46		
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272 26	5 36		
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279 19	2 22		
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281 30	0 31		
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283 31	4 31 1 30		
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289 23	2 28		
290 29	1 26		
291 29	2 28		
292 18	0 35		
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294 24	1 35		
295 35	4 28		
296 33	4 28 1 23		
297 28	3 32		
298 29	3 32 1 25		
298 29	1 24		
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302 20	1 25		
303 16	0 23		

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        housing
duration
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         2.427892e-05 0.000000e+00 7.283675e-05
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         4.855783e-05 0.000000e+00 2.427892e-05
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         2.427892e-05 0.000000e+00 0.000000e+00
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         4.855783e-05 0.000000e+00 2.427892e-05
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         8.012042e-04 4.855783e-05 1.019714e-03
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     6.798097e-04 7.283675e-05 7.769253e-04
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     4.612994e-04 0.000000e+00 6.555307e-04
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     7.526464e-04 7.283675e-05 8.254832e-04
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     1.019714e-03 2.427892e-05 9.468777e-04
     7.769253e-04 4.855783e-05 8.740410e-04
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    6.312518e-04 4.855783e-05 9.225988e-04
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     8.012042e-04 4.855783e-05 1.335340e-03
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     8.497621e-04 2.427892e-05 1.092551e-03
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     1.189667e-03 7.283675e-05 1.068272e-03
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    1.165388e-03 9.711566e-05 1.675245e-03
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    9.954356e-04 7.283675e-05 1.578130e-03
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     1.286783e-03 1.456735e-04 1.748082e-03
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     1.553851e-03 1.213946e-04 1.966592e-03
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     1.650966e-03 7.283675e-05 1.990871e-03
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     1.772361e-03 7.283675e-05 2.282218e-03
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     1.238225e-03 1.456735e-04 1.602408e-03
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     1.432456e-03 7.283675e-05 1.286783e-03
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     1.238225e-03 7.283675e-05 1.723803e-03
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     1.165388e-03 4.855783e-05 1.578130e-03
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193
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     9.954356e-04 4.855783e-05 1.626687e-03
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202
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     1.213946e-03 7.283675e-05 9.711566e-04
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     1.311061e-03 4.855783e-05 1.408177e-03
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208
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     1.092551e-03 4.855783e-05 1.141109e-03
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     1.213946e-03 2.427892e-05 1.383898e-03
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212
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     1.092551e-03 2.427892e-05 1.043993e-03
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226
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229
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     8.740410e-04 2.427892e-05 1.043993e-03
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     9.225988e-04 2.427892e-05 8.012042e-04
255
     6.069729e-04 2.427892e-05 9.468777e-04
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     8.740410e-04 7.283675e-05 7.769253e-04
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     7.040886e-04 2.427892e-05 9.225988e-04
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     8.012042e-04 4.855783e-05 8.740410e-04
     5.584151e-04 0.000000e+00 9.225988e-04
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262
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     5.098572e-04 9.711566e-05 7.526464e-04
282
     7.526464e-04 2.427892e-05 7.283675e-04
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     7.040886e-04 2.427892e-05 7.283675e-04
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     4.612994e-04 0.000000e+00 7.040886e-04
286
     6.069729e-04 0.000000e+00 5.098572e-04
287
288
     5.826940e-04 4.855783e-05 7.526464e-04
     5.584151e-04 4.855783e-05 6.798097e-04
289
290
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     7.040886e-04 4.855783e-05 6.798097e-04
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293
     6.798097e-04 0.000000e+00 8.254832e-04
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     5.826940e-04 2.427892e-05 8.497621e-04
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     8.497621e-04 9.711566e-05 6.798097e-04
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     4.370205e-04 0.000000e+00 6.798097e-04
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     8.497621e-04 4.855783e-05 6.069729e-04
301
     4.855783e-04 2.427892e-05 6.069729e-04
302
303
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     6.069729e-04 0.000000e+00 7.040886e-04
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     6.312518e-04 2.427892e-05 8.497621e-04
     5.584151e-04 0.000000e+00 8.497621e-04
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     4.370205e-04 0.000000e+00 4.612994e-04
307
     3.884627e-04 9.711566e-05 5.098572e-04
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     3.884627e-04 2.427892e-05 6.555307e-04
```

```
2.427892e-04 0.000000e+00 5.584151e-04
      5.826940e-04 1.213946e-04 3.884627e-04
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      6.069729e-04 2.427892e-05 5.584151e-04
 312
     4.855783e-04 7.283675e-05 6.555307e-04
 313
     6.555307e-04 2.427892e-05 6.555307e-04
 314
      4.370205e-04 4.855783e-05 4.612994e-04
 315
      5.584151e-04 4.855783e-05 4.855783e-04
 316
 317
      5.098572e-04 7.283675e-05 8.012042e-04
 318
     4.370205e-04 2.427892e-05 8.983199e-04
 319
      6.798097e-04 4.855783e-05 3.884627e-04
      3.884627e-04 2.427892e-05 7.283675e-04
 320
      3.399048e-04 0.000000e+00 5.098572e-04
 321
 322
      7.526464e-04 2.427892e-05 6.069729e-04
 323
     4.855783e-04 2.427892e-05 6.555307e-04
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     4.612994e-04 2.427892e-05 7.040886e-04
 328
 329
     6.069729e-04 2.427892e-05 8.254832e-04
 330 2.427892e-04 0.000000e+00 4.370205e-04
     4.370205e-04 2.427892e-05 3.884627e-04
 331
 332 6.555307e-04 4.855783e-05 5.826940e-04
reached getOption("max.print") -- omitted 1211 rows ]
```

## Is there any association between consumer price index and consumer?

```
#Is there any association between consumer price index and consumer?
with(bank_additional_full, chisq.test(cons.price.idx,cons.conf.idx))
with(bank_additional_full, table(cons.price.idx,cons.conf.idx))
# OR
with(bank_additional_full, prop.table(table(cons.price.idx,cons.conf.idx)))
```

#p-value < 2.2e-16 and it is very much less than 0.05.we can reject the null hypothesis in favor of alternative hypothesis and conclude, that the variables, (job & Marital-p-value < 2.2e-16),(con.price.idx, consumer- are dependent to each other.

```
Chi-squared approximation may be incorrect
Pearson's Chi-squared test

data: cons.price.idx and cons.conf.idx
X-squared = 1029700, df = 625, p-value < 2.2e-16

cons.conf.idx
cons.price.idx -50.8 -50 -49.5 -47.1 -46.2 -45.9 -42.7 -42 -41.8 -40.8 -40.4
```

0	92.201	0	0	0	0	0	0	0	0	0	0	
0	92.379	0	0	0	0	0	0	0	0	0	0	
0	92.431	0	0	0	0	0	0	0	0	0	0	
0	92.469	0	0	0	0	0	0	0	0	0	0	
0	92.649	0	0	0	0	0	0	0	0	0	0	
0	92.713	0	0	0	0	0	0	0	0	0	0	
0	92.756	0	0	0	0	0	10	0	0	0	0	
0	92.843	0	282	0	0	0	0	0	0	0	0	
0	92.893	0	0	0	0	5794	0	0	0	0	0	
0	92.963	0	0	0	0	0	0	0	0	0	715	
0	93.075	0	0	0	2458	0	0	0	0	0	0	
0	93.2	0	0	0	0	0	0	0	3616	0	0	
0	93.369	0	0	0	0	0	0	0	0	0	0	
0	93.444	0	0	0	0	0	0	0	0	0	0	
0	93.749	0	0	0	0	0	0	0	0	0	0	
0	93.798	0	0	0	0	0	0	0	0	0	0	
67	93.876	0	0	0	0	0	0	0	0	0	0	
0	93.918	0	0	0	0	0	0	6685	0	0	0	
0	93.994	0	0	0	0	0	0	0	0	0	0	
0	94.027	0	0	0	0	0	0	0	0	0	0	
0	94.055	0	0	0	0	0	0	0	0	0	0	
0	94.199	0	0	0	0	0	0	0	0	0	0	
0	94.215	0	0	0	0	0	0	0	0	0	0	
0	94.465	0	0	0	0	0	0	0	0	4374	0	
0	94.601	0	0	204	0	0	0	0	0	0	0	
0	94.767	128	0	0	0	0	0	0	0	0	0	
0		ons.co										
cons.pr					-38.3	-37.5	-36.4	-36.1	-34.8	-34.6	-33.6	-
0	92.201	0	0	0	0	0	0	0	0	0	0	
0	92.379	0	0	0	0	0	0	0	0	0	0	
0	92.431	0	0	0	0	0	0	0	0	0	0	
0	92.469	0	0	0	0	0	0	0	0	0	178	

0	92.649	0	0	0	0	0	0	0	0	0	0	
0	92.713	0	0	0	0	0	0	0	0	0	0	
172	92.756	0	0	0	0	0	0	0	0	0	0	
0	92.843	0	0	0	0	0	0	0	0	0	0	
0	92.893	0	0	0	0	0	0	0	0	0	0	
0 0	92.963	0	0	0	0	0	0	0	0	0	0	
0	93.075	0	0	0	0	0	0	0	0	0	0	
0	93.2	0	0	0	0	0	0	0	0	0	0	
0	93.369	0	0	0	0	0	0	0	264	0	0	
0	93.444	0	0	0	0	0	0	5175	0	0	0	
0	93.749	0	0	0	0	0	0	0	0	174	0	
0	93.798	0	0	0	0	0	0	0	0	0	0	
0	93.876	0	212	0	0	0	0	0	0	0	0	
0	93.918	0	0	0	0	0	0	0	0	0	0	
0	93.994	0	0	0	0	0	7763	0	0	0	0	
0	94.027	0	0	0	233	0	0	0	0	0	0	
0	94.055	0	0	229	0	0	0	0	0	0	0	
0	94.199	0	0	0	0	303	0	0	0	0	0	
0	94.215	311	0	0	0	0	0	0	0	0	0	
0	94.465	0	0	0	0	0	0	0	0	0	0	
0	94.601	0	0	0	0	0	0	0	0	0	0	
0	94.767	0	0	0	0	0	0	0	0	0	0	
	ice.idx	cons.co	nf.idx	_20 8	_26 Q							
cons.pr	92.201 92.379	770	-30.1 0 0	-29.8 0 267	-26.9 0 0							
	92.431	0	0	0	447							
	92.469 92.649	0	0 357	0	0							
	92.713 92.756	0 0	0 0	0 0	0 0 0							
	92.843 92.893	0 0	0 0 0	0	0							
	92.893 92.963 93.075	0	0 0 0	0	0							
	93.2 93.369	0 0	Ŏ O	Ŏ 0	0							
	93.444 93.749	0	0 0 0	0	0 0 0							
	93.798	0	0	0	0							
	93.876 93.918	0	0	0	0							

```
94.027
      0
        0
          0
            0
      0
  94.055
        0
          0
            0
  94.199
94.215
      0
        0
          0
            0
      0
        0
          0
            0
      0
  94.465
        0
          0
            0
  94.601
      0
        0
          0
            0
  94.767
      0
        0
          0
            0
       f.idx
-50.8
    cons.conf
cons.price.idx
            -50
               -49.5
                   -47.1
46.2
  0.0000000000
  0.0000000000
  0.000000000
  0.000000000
  0.000000000
  0.000000000
  0.0000000000
  92.843 0.000000000 0.0068466544 0.000000000 0.0000000000
0.0000000000
  0.1406720404
  0.0000000000
  93.075 0.000000000 0.000000000 0.000000000 0.0596775760
0.000000000
93.2
    0.000000000
  0.0000000000
  0.000000000
  0.000000000
  0.000000000
  0.000000000
  0.000000000
  0.000000000
  0.000000000
  0.000000000
  0.000000000
  94.601 0.000000000 0.000000000 0.0049528989 0.0000000000
0.0000000000
cons.conf.idx
```

```
cons.price.idx
40.8
      -45.9
          -42.7
              -42
                 -41.8
  0.000000000
  0.0000000000
  0.0000000000
  0.000000000
  0.000000000
0.000000000
  0.000000000
  0.0173594251
  0.000000000
    0.000000000 0.000000000 0.0877925609 0.0000000000
  93.2
0.000000000
  0.000000000
  0.000000000
  0.000000000
  0.000000000
  0.0000000000
  93.918 0.000000000 0.1623045547 0.000000000 0.000000000
0.000000000
  0.0000000000
  0.000000000
  0.0000000000
  0.0000000000
  0.000000000
  94.465 0.000000000 0.000000000 0.000000000 0.1061959794
0.000000000
  0.000000000
  0.000000000
    cons.conf.idx
cons.price.idx
      -40.4
         -40.3
              -40
                 -39.8
38.3
  0.000000000
  0.0000000000
  0.000000000
```

```
0.000000000
 0.000000000
 0.0000000000
 0.0000000000
 0.000000000
 0.000000000
0.000000000
 93.2
   0.000000000
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 93.876 0.000000000 0.000000000 0.0051471302 0.0000000000
0.000000000
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 94.215 0.000000000 0.0075507429 0.000000000 0.0000000000
0.0000000000
 0.000000000
 0.000000000
 0.000000000
   cons.conf.idx
-37.5
cons.price.idx
        -36.4
           -36.1
              -34.8
34.6
 0.0000000000
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 0.0000000000
 0.000000000
```

```
0.000000000
  0.000000000
  0.000000000
  0.0000000000
  93.2
     0.000000000
  93.369 0.0000000000 0.000000000 0.000000000 0.0064096339
0.000000000
  93.444 0.000000000 0.000000000 0.1256433913 0.0000000000
0.000000000
0.000000000
  0.000000000
  0.000000000
  93.994 0.000000000 0.1884772264 0.000000000 0.000000000
0.000000000
  0.000000000
  0.0000000000
  0.000000000
  0.000000000
  0.000000000
  0.000000000
  0.000000000
    cons.conf.idx
-33.6
cons.price.idx
            -33
                -31.4
                     -30.1
29.8
  92.201 0.0000000000 0.0000000000 0.0186947655 0.0000000000
0.000000000
92.379
0.0064824706
     0.0000000000
  0.000000000
  92.649 0.000000000 0.000000000 0.000000000 0.0086675731
0.000000000
  92.713 0.000000000 0.0041759736 0.000000000 0.0000000000
0.000000000
  0.000000000
  0.0000000000
  0.000000000
```

```
0.000000000
   0.000000000
   0.0000000000
   0.000000000
   0.000000000
   0.0000000000
0.000000000
   0.000000000
   0.000000000
   0.000000000
   0.000000000
   0.000000000
   0.000000000
   0.000000000
      cons.conf.idx
-26.9
cons.price.idx
   92.201 0.0000000000
   92.379 0.00000000000
92.431 0.0108526755
92.469 0.0000000000
   92.649 0.0000000000
   92.713 0.0000000000
92.756 0.0000000000
92.843 0.0000000000
   92.893 0.0000000000
   92.963
       0.000000000
   93.075
       0.000000000
   93.2
       0.000000000
   93.369 0.0000000000
   93.444 0.0000000000
   93.749
93.798
       0.0000000000
       0.000000000
   93.876
       0.0000000000
   93.918 0.0000000000
   93.994 0.0000000000
   94.027
       0.000000000
   94.055
       0.000000000
   94.199
94.215
       0.000000000
       0.000000000
   94.465
       0.0000000000
   94.601 0.0000000000
   94.
     767
       0.000000000
```

## Is the employment variation rate consistent across job types?

```
#
with(bank_additional_full, chisq.test( job,emp.var.rate))
with(bank_additional_full, table( job,emp.var.rate) )
# OR
with(bank_additional_full, prop.table(table( job,emp.var.rate)))
```

#p-value < 2.2e-16 is very much less than 0.05

```
Pearson's Chi-squared test
       job and emp.var.rate
X-squared = 4676.8, df = 99, p-value < 2.2e-16
                emp.var.rate
                        -3 -2.9 -1.8 -1.7 -1.1 -0.2 -0.1
iob
                 -3.4
                             562 2231
                                             187
                                                     3
                                                        940 1601 4284
  admin.
                  321
                        47
                                        246
                                                                 3599
  blue-collar
                   64
                              99
                                 2519
                                         58
                                              33
                                                     3
                                                        575 2295
                              38
                                                    0
  entrepreneur
                   24
                         1
                                  306
                                         14
                                               7
                                                        265
                                                             289
                                                                   512
                         9
                                  120
                                         18
                                              16
                                                     1
                                                             229
  housemaid
                   32
                              41
                                                        70
                                                                   524
                                                    0
                        12
  management
                   98
                             121
                                  593
                                         47
                                              38
                                                        522
                                                             553
                                                                   940
                  193
                        33
                             181
                                  338
                                         96
                                              83
                                                    0
                                                        72
                                                             215
                                                                   509
  retired
  self-employed
                   40
                         6
                              60
                                  287
                                         24
                                              12
                                                    0
                                                        187
                                                             253
                                                                   552
                         2
                              88 1040
  services
                   32
                                         47
                                              40
                                                    0
                                                        311
                                                             932
                                                                 1477
                        20
                                              73
                                                    0
                   62
                             144
                                         72
  student
                                  311
                                                         21
                                                              66
                                                                   106
                                             115
                                                     2
                                                        575 1060 3237
  technician
                  145
                         22
                             234
                                 1243
                                        110
                         9
                                                     1
  unemployed
                   44
                              76
                                  164
                                         31
                                              28
                                                        141
                                                             171
                                                                   349
                          2
                                                    0
                                         10
                                               3
                                                                   145
  unknown
                   16
                              19
                                   32
                                                              99
                emp.var.rate
job
1.7
                                          -3
                          -3.4
                                                      -2.9
                                                                    -1.8
 .7
                 7.793532e-03 1.141109e-03 1.364475e-02 5.416626e-02
  admin.
5.972613e-03
                 1.553851e-03 2.185102e-04 2.403613e-03 6.115859e-02
  blue-collar
 .408177e-03
                 5.826940e-04 2.427892e-05 9.225988e-04 7.429348e-03
  entrepreneur
3.399048e-04
  housemaid
                 7.769253e-04 2.185102e-04 9.954356e-04 2.913470e-03
4.370205e-04
                 2.379334e-03 2.913470e-04 2.937749e-03 1.439740e-02
  management
1.141109e-03
  retired
                 4.685831e-03 8.012042e-04 4.394484e-03 8.206274e-03
2.330776e-03
  self-employed 9.711566e-04 1.456735e-04 1.456735e-03 6.968049e-03
5.826940e-04
                 7.769253e-04 4.855783e-05 2.136545e-03 2.525007e-02
  services
  141109e-03
  student
                 1.505293e-03 4.855783e-04 3.496164e-03 7.550743e-03
1.748082e-03
  technician
                 3.520443e-03 5.341362e-04 5.681266e-03 3.017869e-02
2.670681e-03
  unemployed
                 1.068272e-03 2.185102e-04 1.845198e-03 3.981742e-03
7.526464e-04
```

```
3.884627e-04 4.855783e-05 4.612994e-04 7.769253e-04
  unknown
2.427892e-04
               emp.var.rate
job
1.4
                        -1.1
                                     -0.2
                                                   -0.1
                                                                 1.1
                4.540157e-03 7.283675e-05 2.282218e-02 3.887054e-02
  admin.
1.040109e-01
  blue-collar
                8.012042e-04 7.283675e-05 1.396038e-02 5.572011e-02
8.737982e-02
                1.699524e-04 0.000000e+00 6.433913e-03 7.016607e-03
  entrepreneur
1.243081e-02
                3.884627e-04 2.427892e-05 1.699524e-03 5.559872e-03
  housemaid
1.272215e-02
                9.225988e-04 0.000000e+00 1.267359e-02 1.342624e-02
  management
2.282218e-02
  retired
                2.015150e-03 0.000000e+00 1.748082e-03 5.219967e-03
1.235797e-02
  self-employed 2.913470e-04 0.000000e+00 4.540157e-03 6.142566e-03
1.340196e-02
                9.711566e-04 0.000000e+00 7.550743e-03 2.262795e-02
  services
3.585996e-02
                1.772361e-03 0.000000e+00 5.098572e-04 1.602408e-03
  student
2.573565e-03
                2.792075e-03 4.855783e-05 1.396038e-02 2.573565e-02
  technician
7.859085e-02
                6.798097e-04 2.427892e-05 3.423327e-03 4.151695e-03
  unemployed
8.473342e-03
                7.283675e-05 0.000000e+00 9.711566e-05 2.403613e-03
  unknown
3.520443e-03
```

Is the employment variation rate same across education? Which group is more confident?

```
with(bank_additional_full, chisq.test( education,emp.var.rate))
with(bank_additional_full, table( education, emp.var.rate) )
# OR
with(bank_additional_full, prop.table(table( education,emp.var.rate)))
```

```
Pearson's Chi-squared test
       education and emp.var.rate
X-squared = 1451.6, df = 63, p-value < 2.2e-16
                      emp.var.rate
                               <u>-3 -2.9 -1.8 -1.7 -1.1 -0.2 -0.1</u>
education
                       -3.4
  basic.4y
                        141
                               17
                                   106
                                       843
                                               75
                                                    59
                                                          3
                                                            238
                                                                   993 1701
  basic.6y
                         36
                               0
                                    35
                                       584
                                               18
                                                    9
                                                          0
                                                             154
                                                                   592
                                                                        864
  basic.9y
                         69
                               16
                                   110 1628
                                               53
                                                    27
                                                             504 1428 2210
                                                          0
                        216
  high.school
                               36
                                   358 2366
                                              183
                                                   143
                                                           4
                                                              809 1857 3543
                               0
                                                    0
                                                          0
  illiterate
                          0
                                     3
                                          3
                                               0
                                                                3
                                                                     2
  professional.course
                        131
                               19
                                   196 1041
                                               93
                                                   113
                                                           3
                                                              470
                                                                   887 2290
                        411
                               70
                                   758 2403
                                              301
                                                          0 1414 1627 4942
  university.degree
                                                   242
```

```
316
                                            50
                                                  42
  unknown
                             14
                                  97
                                                        0
                                                            91 377
                                                                     677
                     emp.var.rate
education
                              -3.4
                                                         -2.9
                      3.423327e-03 4.127416e-04 2.573565e-03 2.046713e-02
  basic.4y
                      8.740410e-04 0.000000e+00 8.497621e-04 1.417889e-02
  basic.6y
                      1.675245e-03 3.884627e-04 2.670681e-03 3.952608e-02
  basic.9y
  high.school
                      5.244246e-03 8.740410e-04 8.691852e-03 5.744392e-02
  illiterate
                      0.000000e+00 0.000000e+00 7.283675e-05 7.283675e-05
  professional.course 3.180538e-03 4.612994e-04 4.758668e-03 2.527435e-02
                      9.978635e-03 1.699524e-03 1.840342e-02 5.834224e-02
  university.degree
                      1.626687e-03 3.399048e-04 2.355055e-03 7.672138e-03
  unknown
                     emp.var.rate
education
                              -1.7
                                            -1.1
                                                         -0.2
                      1.820919e-03 1.432456e-03 7.283675e-05 5.778382e-03
  basic.4y
                      4.370205e-04 2.185102e-04 0.000000e+00 3.738953e-03
  basic.6y
  basic.9y
                      1.286783e-03 6.555307e-04 0.000000e+00 1.223657e-02
  high.school
                      4.443042e-03 3.471885e-03 9.711566e-05 1.964164e-02
  illiterate
                      0.000000e+00 0.000000e+00 0.000000e+00 7.283675e-05
  professional.course 2.257939e-03 2.743518e-03 7.283675e-05 1.141109e-02
  university.degree
                      7.307954e-03 5.875498e-03 0.000000e+00 3.433039e-02
                      1.213946e-03 1.019714e-03 0.000000e+00 2.209381e-03
  unknown
                     emp.var.rate
education
                               1.1
                      2.410896e-02 4.129844e-02
  basic.4y
                      1.437312e-02 2.097698e-02
  basic.6y
  basic.9y
                      3.467029e-02 5.365640e-02
  high.school
                      4.508595e-02 8.602020e-02
  illiterate
                      4.855783e-05 1.699524e-04
  professional.course 2.153540e-02 5.559872e-02
                      3.950180e-02 1.199864e-01
  university.degree
                      9.153151e-03 1.643683e-02
  unknown
```

```
bank_marketing_data <- read_delim("C:/Users/Seshan/Desktop/bank_marketing_data.csv", ";", escape_double = FALSE, trim_ws = TRUE) head(bank_marketing_data)
```

# We look at difference between mean and median in summary if it's more there might be outliers

boxplot(bank\_marketing\_data\$age, main="Age Box plot",yaxt="n", xlab="Age", horizontal=TRUE, col=terrain.colors(2))

# By plotting histogram we can ensure if there are outliers or not

## DATA VISUALISATION

## Use Box plots (Only for continuous variables)- To Check Ouliers

boxplot(bank\_marketing\_data\$age~bank\_marketing\_data\$contact, main=" AGE",ylab="age of customers",xlab="contact")

boxplot(bank\_marketing\_data\$age~bank\_marketing\_data\$job, main=" AGE",ylab="age of customers",xlab="job")

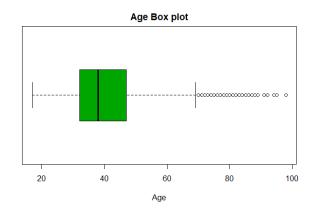
boxplot(bank\_marketing\_data\$age~bank\_marketing\_data\$education, main=" AGE",ylab="age of customers",xlab="education")

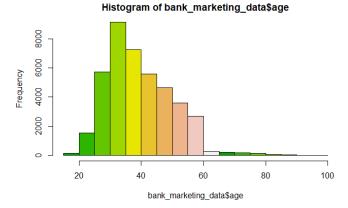
boxplot(bank\_marketing\_data\$age~bank\_marketing\_data\$marital, main=" AGE",ylab="age of customers",xlab="marital")

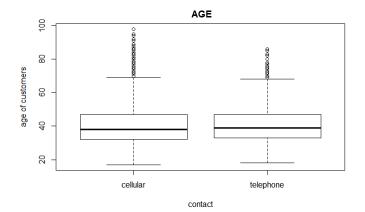
```
## Barplots for Categorical Variables
barplot(table(bank_marketing_data$job),col="red",main="JOB")
barplot(table(bank_marketing_data$marital),col="green",main="Marital")
barplot(table(bank_marketing_data$education),col="red",main="Education")
barplot(table(bank_marketing_data$emp.var.rate ),col="red",main="emp.var.rate")
hist(bank_marketing_data$age,col=terrain.colors(10))
```

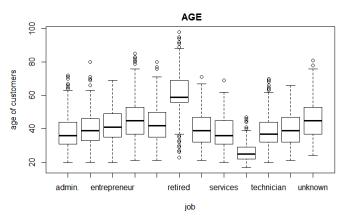
#Correlation Analysis What we saw in the box plot can be emphasized by correlation plot, It can tell if predictor is a good predictor or not a good predictor. This analysis can help us decide if we can drop some columns/predictors depending upon its correlation with the outcome variable. library(psych)

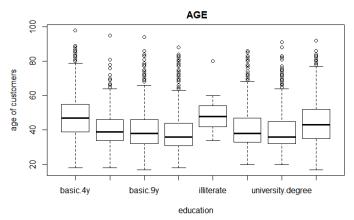
```
pairs.panels(bank_marketing_data[, c(1:8,17)]) pairs.panels(bank_marketing_data[, c(9:17)]) pairs.panels(bank_marketing_data[, c(1:8,19)])
```

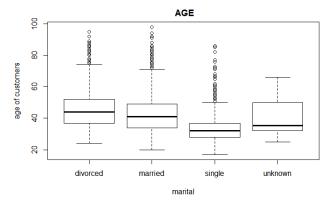


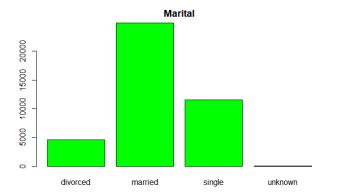


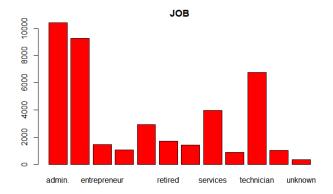


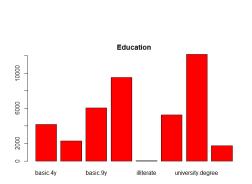


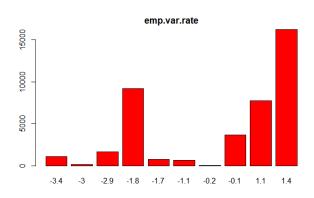


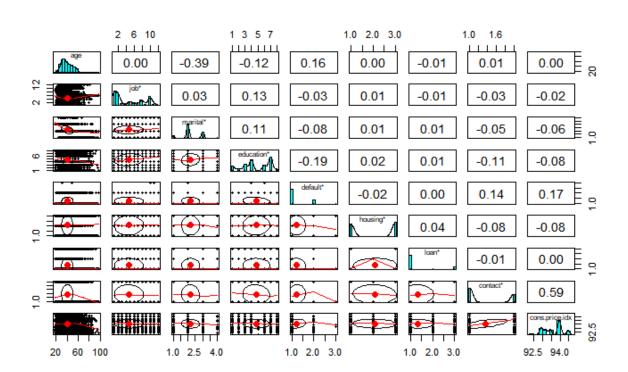


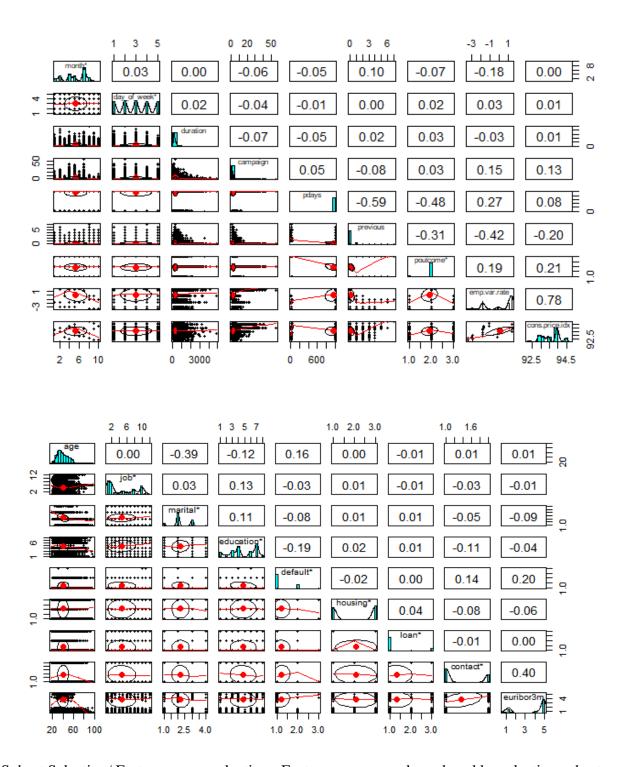












Subset Selection/ Feature-space reduction: Features-space can be reduced by selecting subsets based upon correlation values obtained ##########Subset Selection########## lib bank\_marketing\_data\_sub<-bank\_marketing\_data[, c(1:4,7:9,12,14,15,17)] str(bank\_marketing\_data\_sub)

pairs.panels(bank\_marketing\_data\_sub)

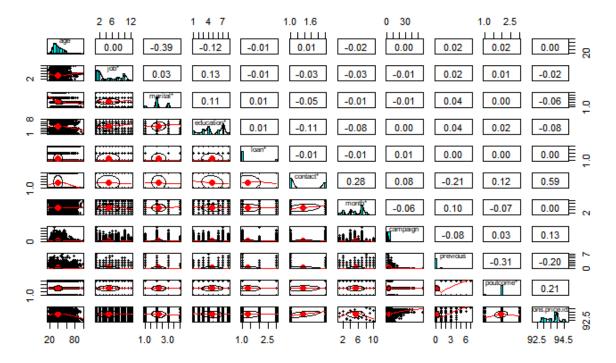
#bank\_marketing\_data\_sub\$is\_divorced <- ifelse( bank\_marketing\_data\_sub\$marital == "divorced", 1, 0)

bank\_marketing\_data\_sub\$is\_nr.employed <- ifelse( bank\_marketing\_data\_sub\$education == "employed", 1, 0)

#bank\_marketing\_data\_sub\$is\_single <- ifelse( bank\_marketing\_data\_sub\$marital == "single",
1, 0)</pre>

bank\_marketing\_data\_sub\$nr.employed <- NULL

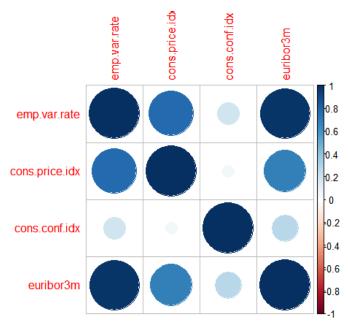
str(bank\_marketing\_data\_sub)



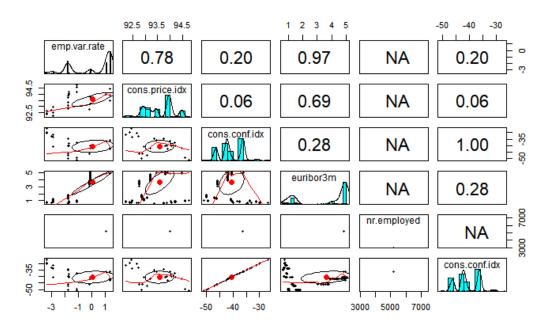
#scatter.smooth(x=bank\_marketing\_data\$job, y=bank\_marketing\_data\$emp.var.rate,
main="emp.var.rate ~ job") # scatterplot
# load library
library(corrplot)
# load the data
data<-bank\_marketing\_data
data(bank\_marketing\_data\_sub)
# calculate correlations</pre>

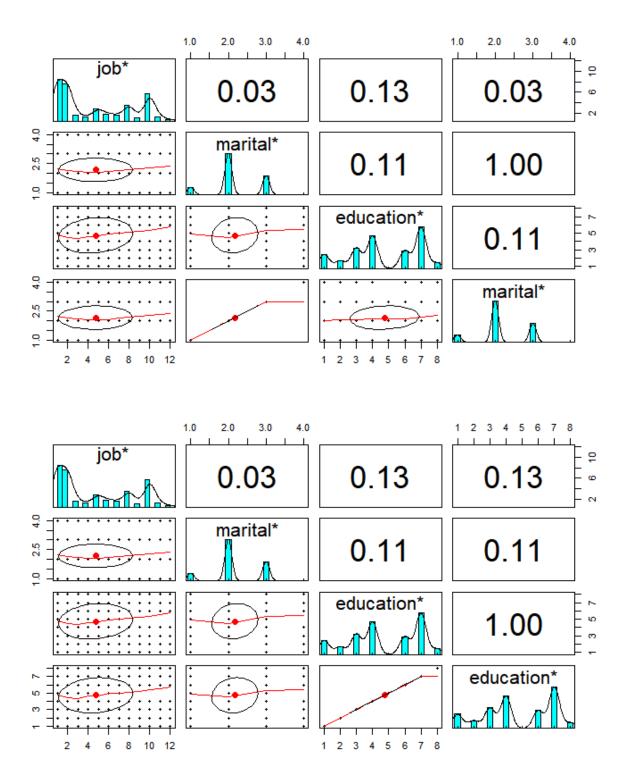
correlations <- cor(bank\_marketing\_data[,16:19])

# create correlation plot
correlations, method="circle")



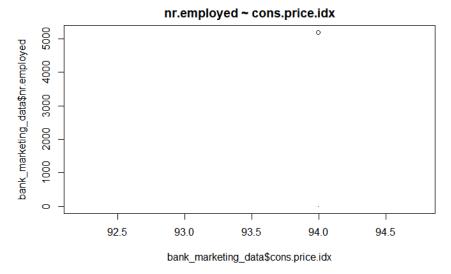
airs.panels(bank\_marketing\_data[, c(16:20,18)]) pairs.panels(bank\_marketing\_data[, c(2:4,3)]) pairs.panels(bank\_marketing\_data[, c(2:4,4)])



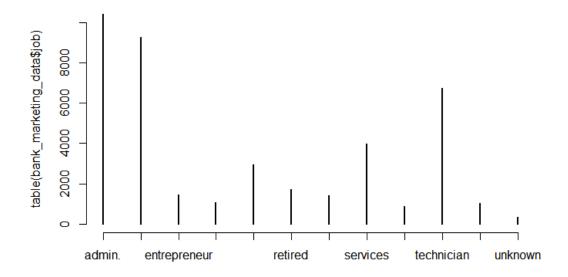


head(bank\_marketing\_data)

 $scatter.smooth(x=bank\_marketing\_data\$cons.price.idx, y=bank\_marketing\_data\$nr.employed, main="nr.employed \sim cons.price.idx")$ 



#cor(bank\_marketing\_data\$age, bank\_marketing\_data\$emp.var.rate)
head(bank\_marketing\_data)
table(bank\_marketing\_data\$job)
table(bank\_marketing\_data\$marital)
plot(table(bank\_marketing\_data\$job))



library(psych)
pairs.panels(bank\_marketing\_data[,1:6])

