

Amazon Devices - Daily Sales Flash (Offline) - IN - 2022-08-08

AMAZON.COM CONFIDENTIAL - DO NOT FORWARD

Entity	Entity ID	Sales										Expenses										Profit										Totals														
		Q1-2023					Q2-2023					Q3-2023					Q4-2023					Q1-2024					Q2-2024					Q3-2024					Q4-2024					Q1-2025				
		Sales	Costs	Profit	Margin	Volume	Sales	Costs	Profit	Margin	Volume	Sales	Costs	Profit	Margin	Volume	Sales	Costs	Profit	Margin	Volume	Sales	Costs	Profit	Margin	Volume	Sales	Costs	Profit	Margin	Volume	Sales	Costs	Profit	Margin	Volume										
Entity A	Entity A	100	60	40	40%	1000	120	70	50	42%	1200	150	80	50	33%	1500	180	90	50	28%	1800	200	100	50	25%	2000	220	110	50	23%	2200	240	120	50	21%	2400	260	130	50	19%	2600					
	Entity A	100	60	40	40%	1000	120	70	50	42%	1200	150	80	50	33%	1500	180	90	50	28%	1800	200	100	50	25%	2000	220	110	50	23%	2200	240	120	50	21%	2400	260	130	50	19%	2600					
	Entity A	100	60	40	40%	1000	120	70	50	42%	1200	150	80	50	33%	1500	180	90	50	28%	1800	200	100	50	25%	2000	220	110	50	23%	2200	240	120	50	21%	2400	260	130	50	19%	2600					
	Entity A	100	60	40	40%	1000	120	70	50	42%	1200	150	80	50	33%	1500	180	90	50	28%	1800	200	100	50	25%	2000	220	110	50	23%	2200	240	120	50	21%	2400	260	130	50	19%	2600					
Entity B	Entity B	150	90	60	40%	1500	180	100	80	44%	1800	220	120	100	45%	2200	250	130	100	40%	2500	280	140	100	36%	2800	300	150	100	33%	3000	320	160	100	30%	3200	340	170	100	27%	3400					
	Entity B	150	90	60	40%	1500	180	100	80	44%	1800	220	120	100	45%	2200	250	130	100	40%	2500	280	140	100	36%	2800	300	150	100	33%	3000	320	160	100	30%	3200	340	170	100	27%	3400					
	Entity B	150	90	60	40%	1500	180	100	80	44%	1800	220	120	100	45%	2200	250	130	100	40%	2500	280	140	100	36%	2800	300	150	100	33%	3000	320	160	100	30%	3200	340	170	100	27%	3400					
	Entity B	150	90	60	40%	1500	180	100	80	44%	1800	220	120	100	45%	2200	250	130	100	40%	2500	280	140	100	36%	2800	300	150	100	33%	3000	320	160	100	30%	3200	340	170	100	27%	3400					
Entity C	Entity C	200	120	80	40%	2000	240	130	110	45%	2400	280	150	130	46%	2800	320	170	150	47%	3200	360	190	170	47%	3600	400	210	190	53%	4000	440	230	210	55%	4400	480	250	230	57%	4800					
	Entity C	200	120	80	40%	2000	240	130	110	45%	2400	280	150	130	46%	2800	320	170	150	47%	3200	360	190	170	47%	3600	400	210	190	53%	4000	440	230	210	55%	4400	480	250	230	57%	4800					
	Entity C	200	120	80	40%	2000	240	130	110	45%	2400	280	150	130	46%	2800	320	170	150	47%	3200	360	190	170	47%	3600	400	210	190	53%	4000	440	230	210	55%	4400	480	250	230	57%	4800					
	Entity C	200	120	80	40%	2000	240	130	110	45%	2400	280	150	130	46%	2800	320	170	150	47%	3200	360	190	170	47%	3600	400	210	190	53%	4000	440	230	210	55%	4400	480	250	230	57%	4800					

[illegible][illegible][illegible]

Region	Country	Global Performance Overview - Q3 2023																														Overall Status
		North America										Europe					Asia-Pacific					Total Revenue (M\$)	Total Profit (M\$)									
		USA					Canada					UK					Germany							Japan								
		Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD			Q1	Q2	Q3	Q4	YTD				
		Product A	Product B	Product C	Product D	Product E	Product A	Product B	Product C	Product D	Product E	Product A	Product B	Product C	Product D	Product E	Product A	Product B	Product C	Product D	Product E	Product A	Product B	Product C	Product D	Product E	Product A	Product B	Product C	Product D	Product E	
North America	USA	100	120	150	180	200	110	130	160	190	210	120	140	170	200	220	130	150	180	210	230	140	160	190	220	240	150	170	200	230	250	
		110	130	160	190	210	120	140	170	200	220	130	150	180	210	230	140	160	190	220	240	150	170	200	230	250	160	180	210	240	260	
		120	140	170	200	220	130	150	180	210	230	140	160	190	220	240	150	170	200	230	250	160	180	210	240	260	170	190	220	250	270	
		130	150	180	210	230	140	160	190	220	240	150	170	200	230	250	160	180	210	240	260	170	190	220	250	270	180	200	230	260	280	
Europe	UK	90	110	130	150	170	100	120	140	160	180	110	130	150	170	190	120	140	160	180	200	130	150	170	190	210	140	160	180	200	220	
		100	120	140	160	180	110	130	150	170	190	120	140	160	180	200	130	150	170	190	210	140	160	180	200	220	150	170	190	210	230	
		110	130	150	170	190	120	140	160	180	200	130	150	170	190	210	140	160	180	200	220	150	170	190	210	230	160	180	200	220	240	
		120	140	160	180	200	130	150	170	190	210	140	160	180	200	220	150	170	190	210	230	160	180	200	220	240	170	190	210	230	250	
Asia-Pacific	Japan	80	100	120	140	160	90	110	130	150	170	100	120	140	160	180	110	130	150	170	190	120	140	160	180	200	130	150	170	190	210	
		90	110	130	150	170	100	120	140	160	180	110	130	150	170	190	120	140	160	180	200	130	150	170	190	210	140	160	180	200	220	
		100	120	140	160	180	110	130	150	170	190	120	140	160	180	200	130	150	170	190	210	140	160	180	200	220	150	170	190	210	230	
		110	130	150	170	190	120	140	160	180	200	130	150	170	190	210	140	160	180	200	220	150	170	190	210	230	160	180	200	220	240	

[illegible]

Region	Country	Global Performance Metrics - Q3 2023																													
		North America										Europe										Asia-Pacific							Global Totals		
		USA					Canada					UK					Germany					Japan					Australia		Grand Total	Avg. Score	
		Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q1	Q2			
		Region	Country	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q1	Q2	
North America	USA	85	88	90	92	355	78	80	82	85	325	70	72	75	78	295	65	68	70	72	275	60	62	65	68	255	68	70			
	Canada	75	78	80	82	315	68	70	72	75	285	60	62	65	68	255	55	58	60	62	235	50	52	55	58	215	55	58			
	USA	90	92	95	98	375	85	88	90	92	355	78	80	82	85	325	70	72	75	78	295	65	68	70	72	275	70	72			
	Canada	80	82	85	88	335	75	78	80	82	315	68	70	72	75	285	60	62	65	68	255	55	58	60	62	235	65	68			
	USA	88	90	92	95	365	82	85	88	90	345	75	78	80	82	315	68	70	72	75	285	62	65	68	70	265	68	70			
	Canada	78	80	82	85	325	72	75	78	80	295	65	68	70	72	265	58	60	62	65	245	52	55	58	60	225	58	60			
	USA	92	95	98	100	385	88	90	92	95	365	82	85	88	90	345	75	78	80	82	315	68	70	72	75	285	72	75			
	Canada	82	85	88	90	345	78	80	82	85	315	72	75	78	80	295	65	68	70	72	265	60	62	65	68	245	70	72			
	USA	85	88	90	92	355	80	82	85	88	335	75	78	80	82	315	68	70	72	75	285	62	65	68	70	265	68	70			
	Canada	75	78	80	82	315	70	72	75	78	285	65	68	70	72	255	58	60	62	65	235	52	55	58	60	215	58	60			
Europe	UK	78	80	82	85	325	70	72	75	78	295	65	68	70	72	265	60	62	65	68	245	55	58	60	62	225	60	62			
	Germany	82	85	88	90	345	75	78	80	82	315	68	70	72	75	285	62	65	68	70	265	58	60	62	65	245	62	65			
	UK	85	88	90	92	355	78	80	82	85	325	70	72	75	78	295	65	68	70	72	265	60	62	65	68	245	65	68			
	Germany	80	82	85	88	335	72	75	78	80	305	65	68	70	72	275	60	62	65	68	255	55	58	60	62	235	60	62			
	UK	88	90	92	95	365	82	85	88	90	345	75	78	80	82	315	68	70	72	75	285	62	65	68	70	265	70	72			
	Germany	85	88	90	92	355	78	80	82	85	325	70	72	75	78	295	65	68	70	72	265	60	62	65	68	245	68	70			
	UK	90	92	95	98	375	85	88	90	92	355	78	80	82	85	325	70	72	75	78	295	65	68	70	72	265	72	75			
	Germany	88	90	92	95	3																									