

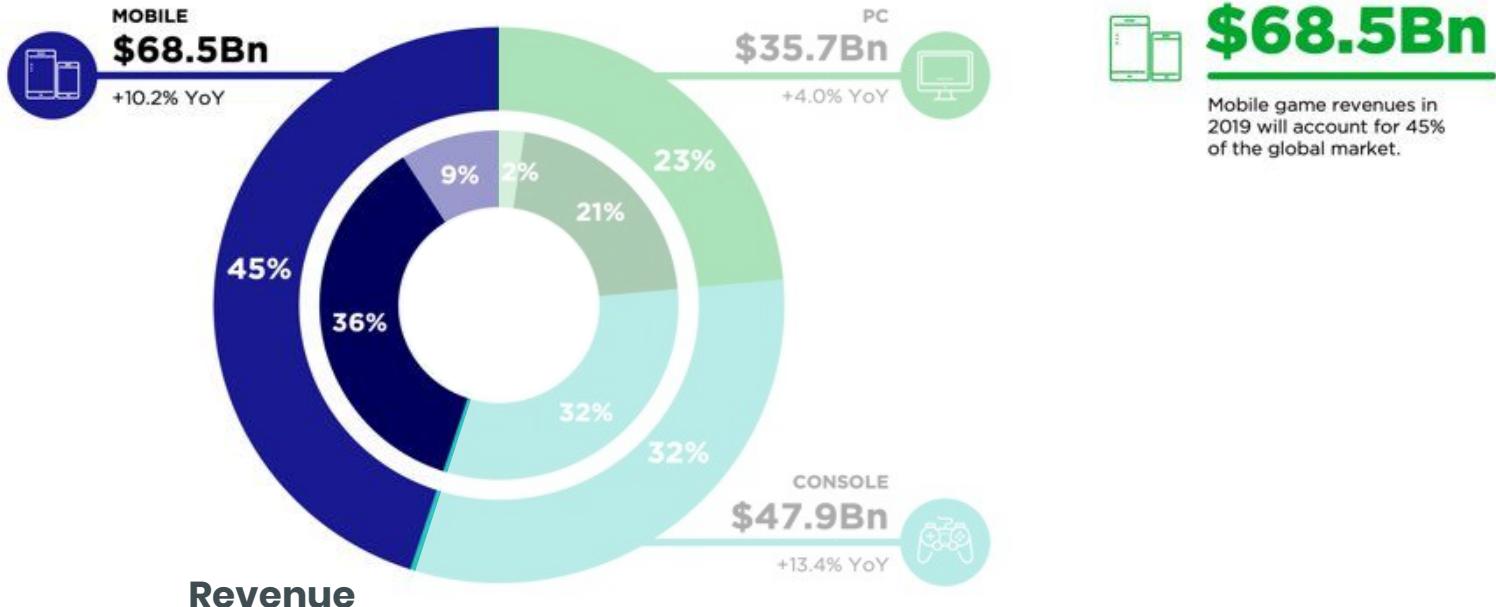
# Mobile Game App Analysis

Customer & Social Analytics

0

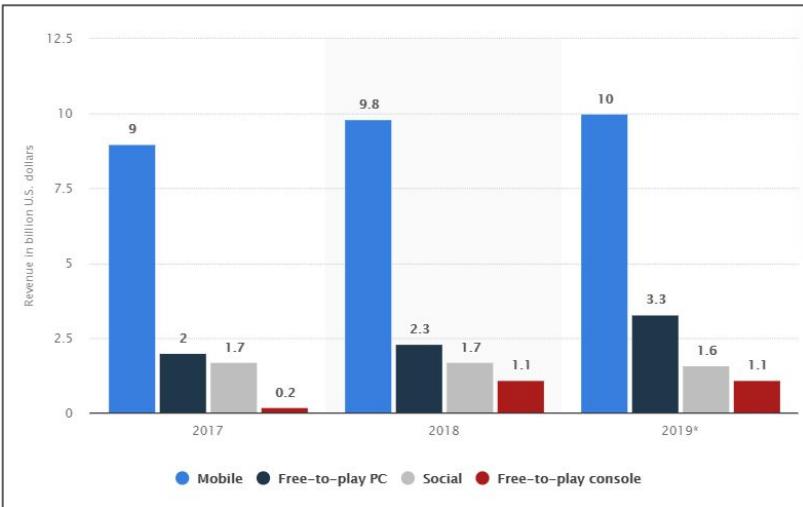
Topic Intro

# Mobile Gaming Share | Total Gaming Rev Worldwide



Source: ©Newzoo | 2019 Global Games Market Report  
[newzoo.com/globalgamesreport](http://newzoo.com/globalgamesreport)

# Digital Games Revenue [North America]



**Growth** of Rev in Mobile

**Proportion** of Revenue is more  
than all other digital game  
platforms combined

1

# Intro & Objective

## Table of Contents

Intro | Goal

Models  
Logistic | Propensity

Data Review  
EDA

Analysis  
Findings

Data Clean





## Project Goals



### Goal 1

Is **price** an important factor



### Goal 2

Is **age rating** an important factor



### Goal 3

Effect of **multilingual**



### Goal 4

Effect of recent **1-yr updates**



## Rating



# 2

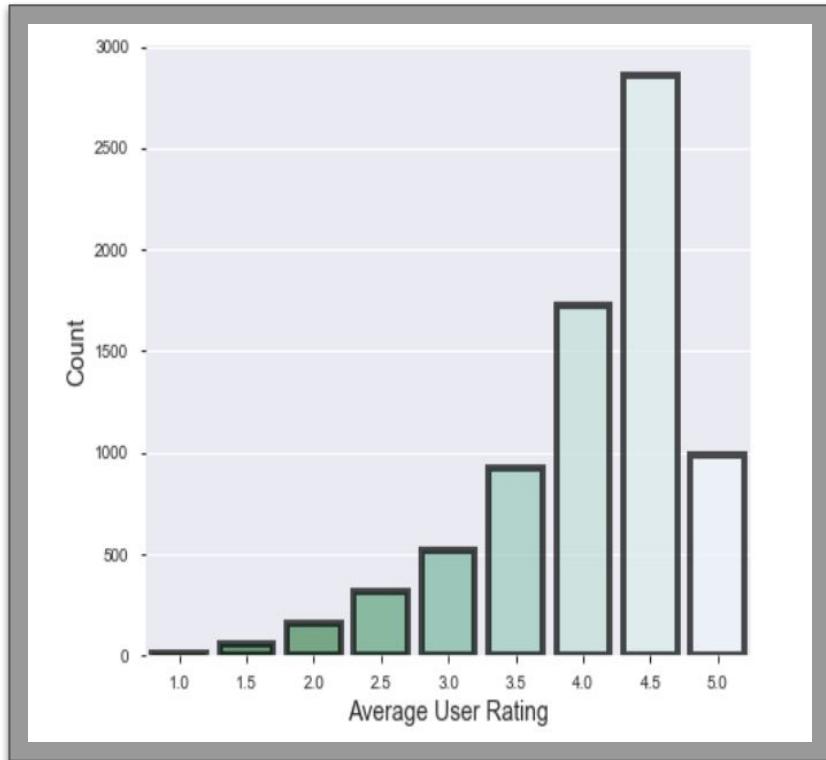
## Data Review

### EDA

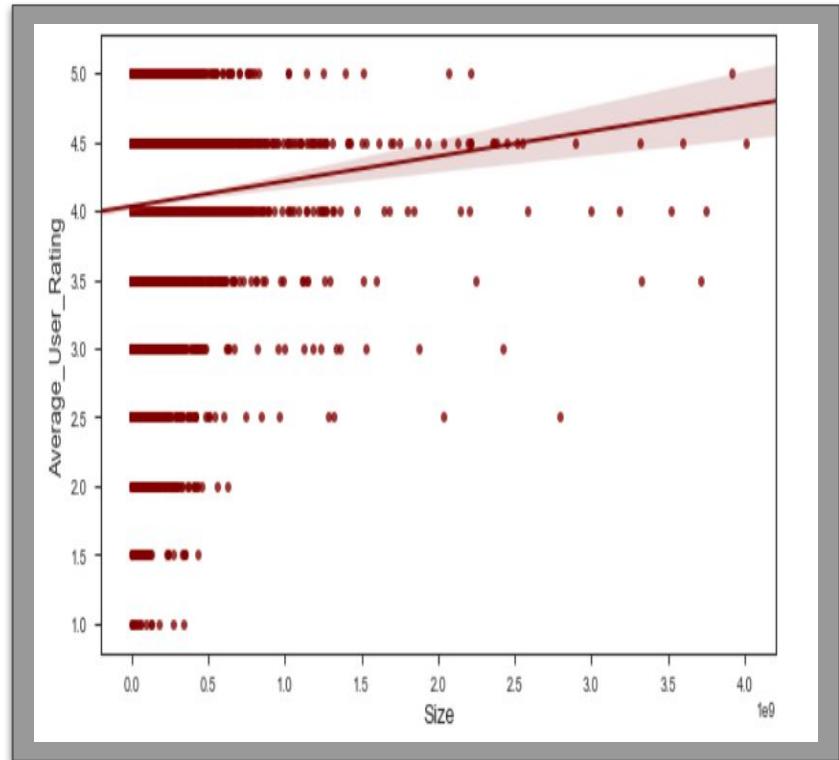
# Data Overview

MOBILE STRATEGY GAMES FEATURE OVERVIEW	
Feature	Feat. Desc.
ID	The assigned ID
Name	The name
Subtitle	The secondary text under the name
Average User Rating	Rounded to nearest .5, requires at least 5 ratings
User Rating Count	No. of ratings internationally, null means it is below 5
Price	Price in USD
In-app Purchases	Prices of available in-app purchases
Description	App description
Developer	App developer
Age Rating	Either 4+, 9+, 12+ or 17+
Languages	ISO2A language codes
Size	Size of the app in bytes
Primary Genre	The main genre
Genres	Genres of the app
Original Release Date	Original Release Date
Current Version Release Date	Current Version Release Date
URL	The URL
Icon URL	512px x 512px jpg

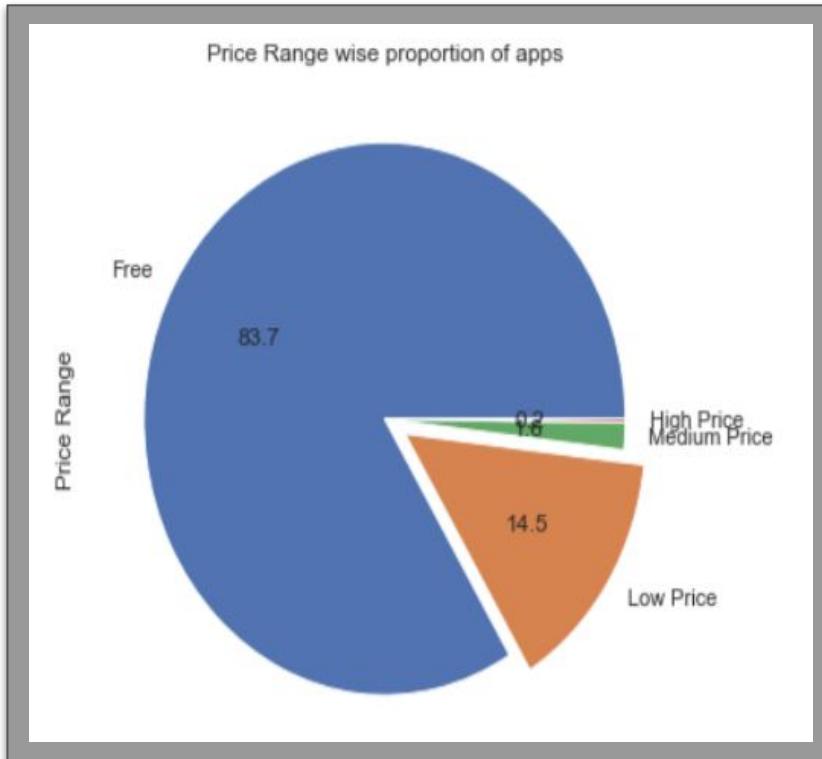
## Average User Rating



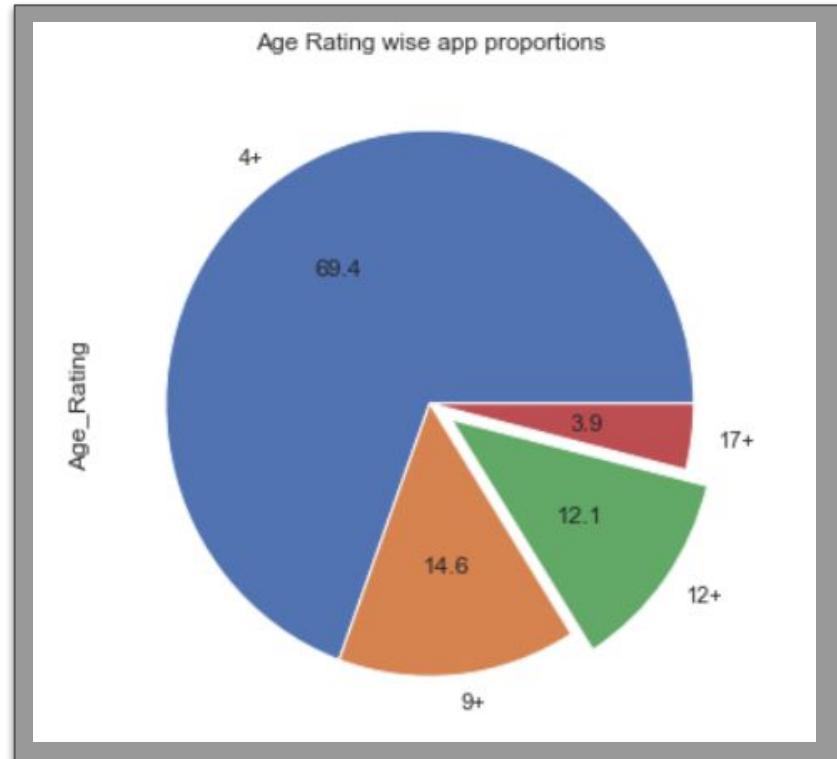
## Average User Rating & Size Correlation



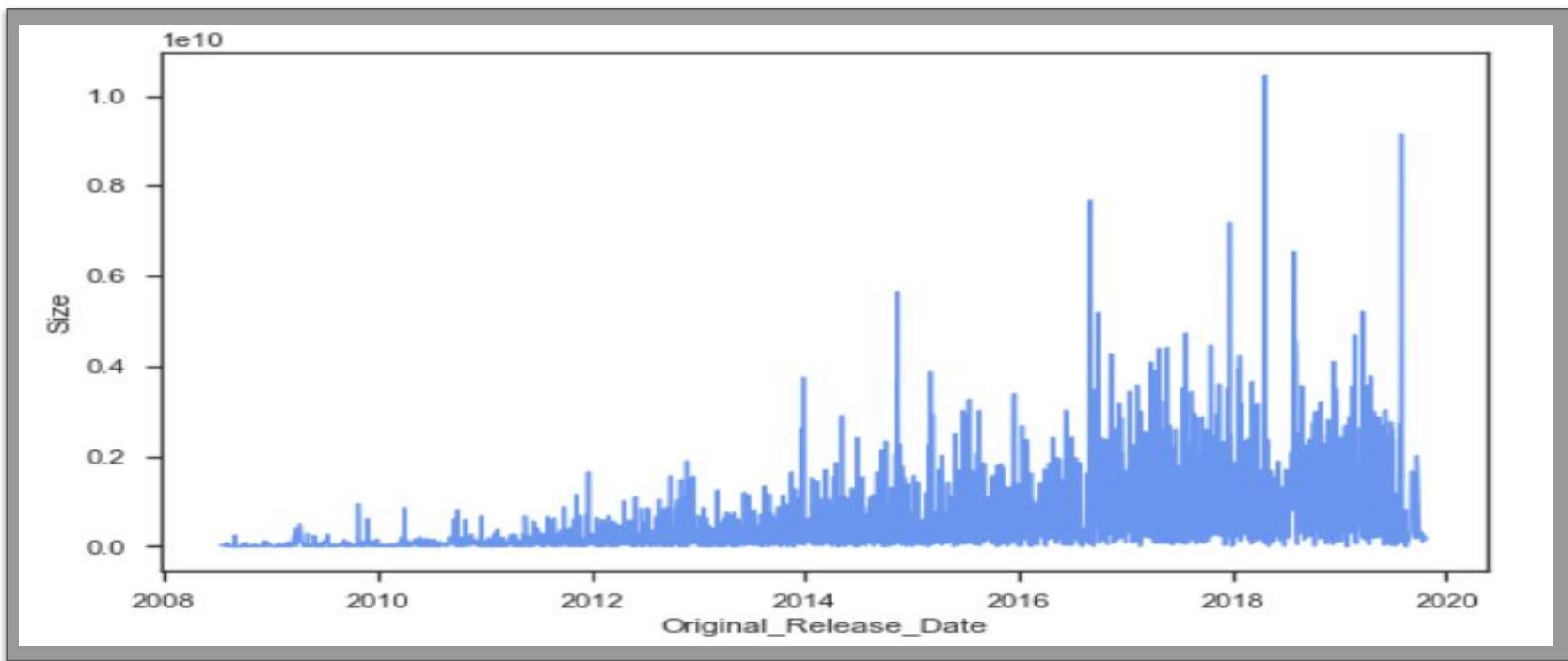
## Price Range of Apps

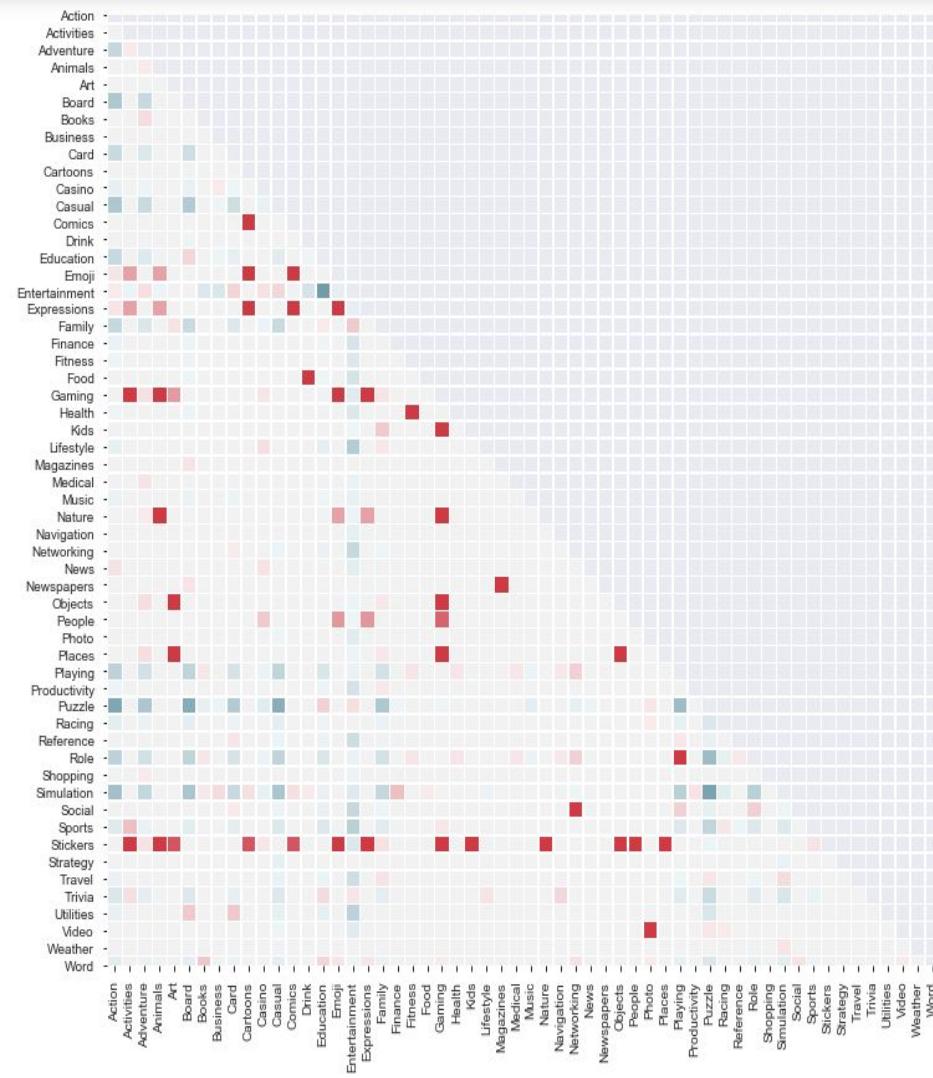


## Age Rating wise app proportions

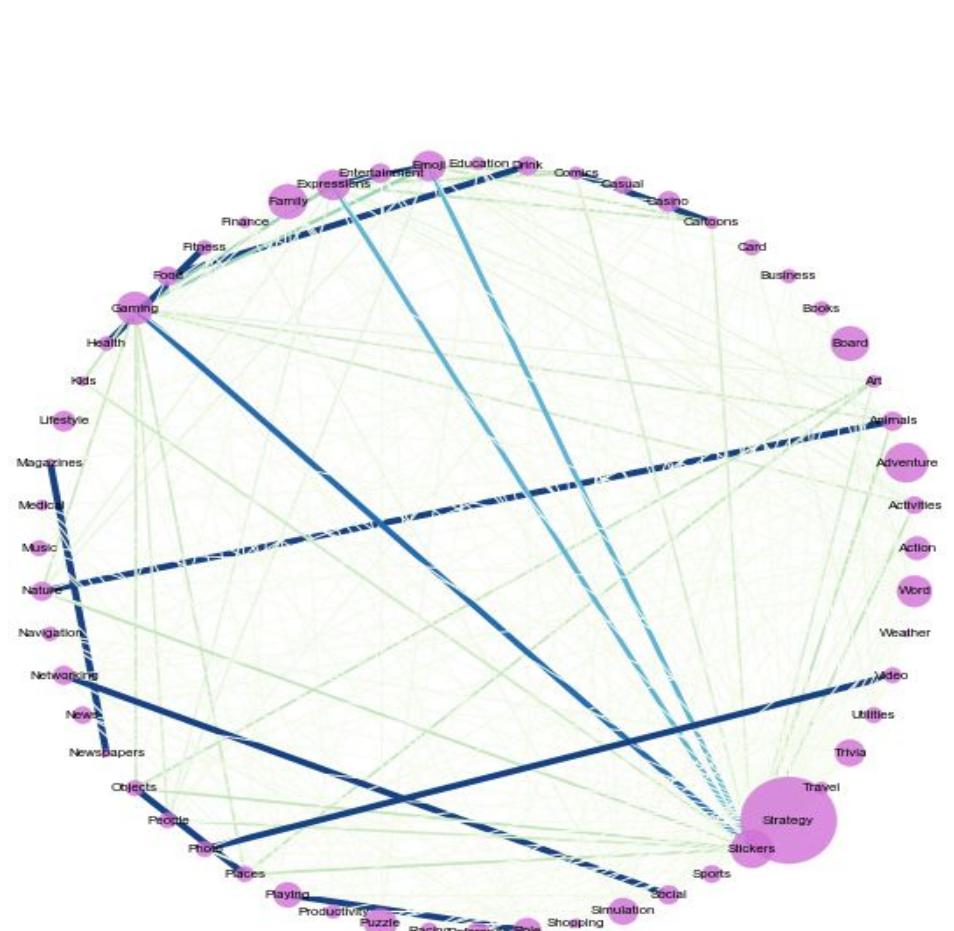


## Effect of Size on Original Release Date

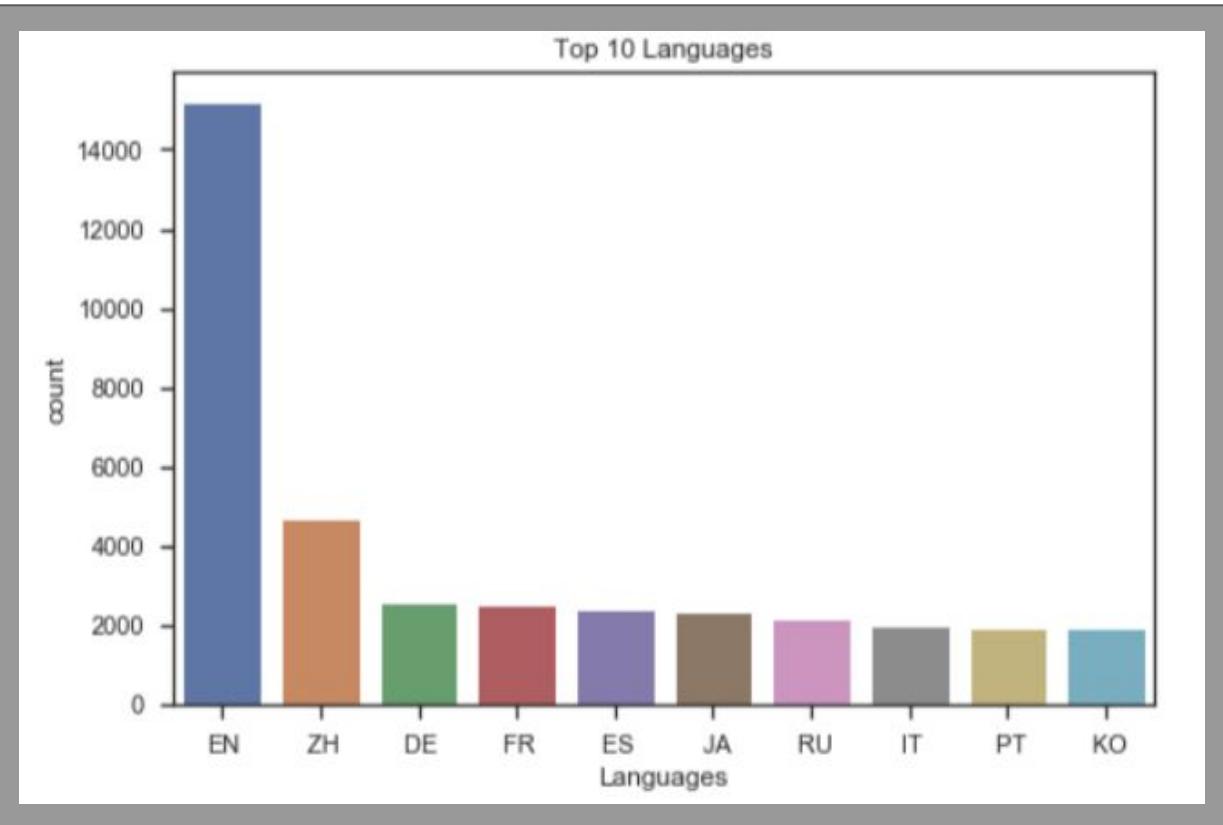




# Correlation Plot for Genre List



# Top 10 Game Languages

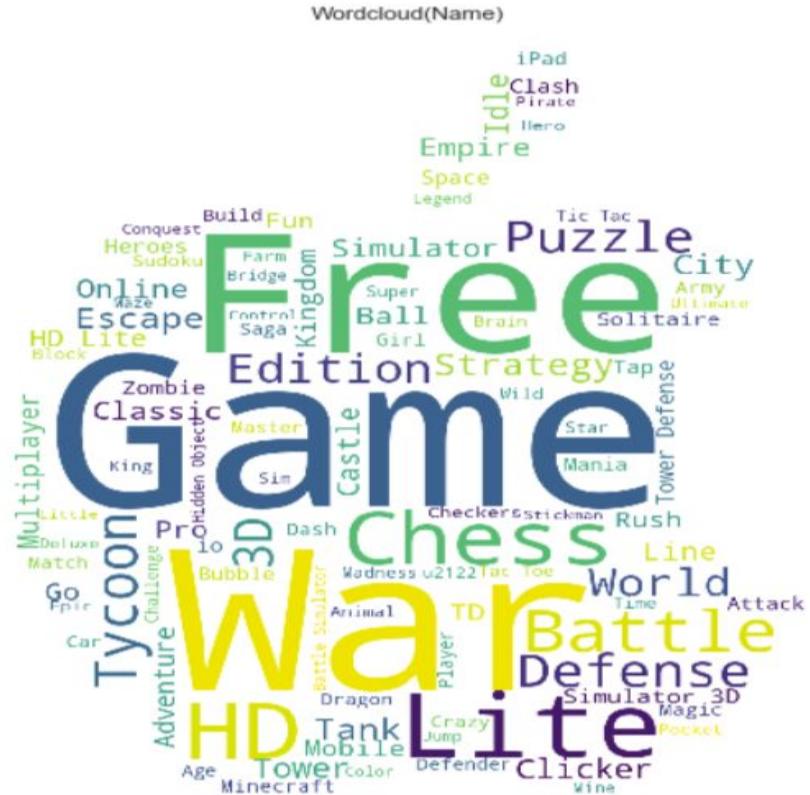


	Languages	Count
0	EN	16834
1	ZH	4989
2	DE	2599
3	FR	2526
4	ES	2420
5	JA	2364
6	RU	2179
7	IT	1996
8	PT	1921
9	KO	1919
10	TR	1357
11	NL	1283
12	PL	1152
13	SV	1127
14	CS	887
15	DA	749
16	TH	744
17	ID	688
18	NB	684
19	FI	668

## Average User Rating > 4



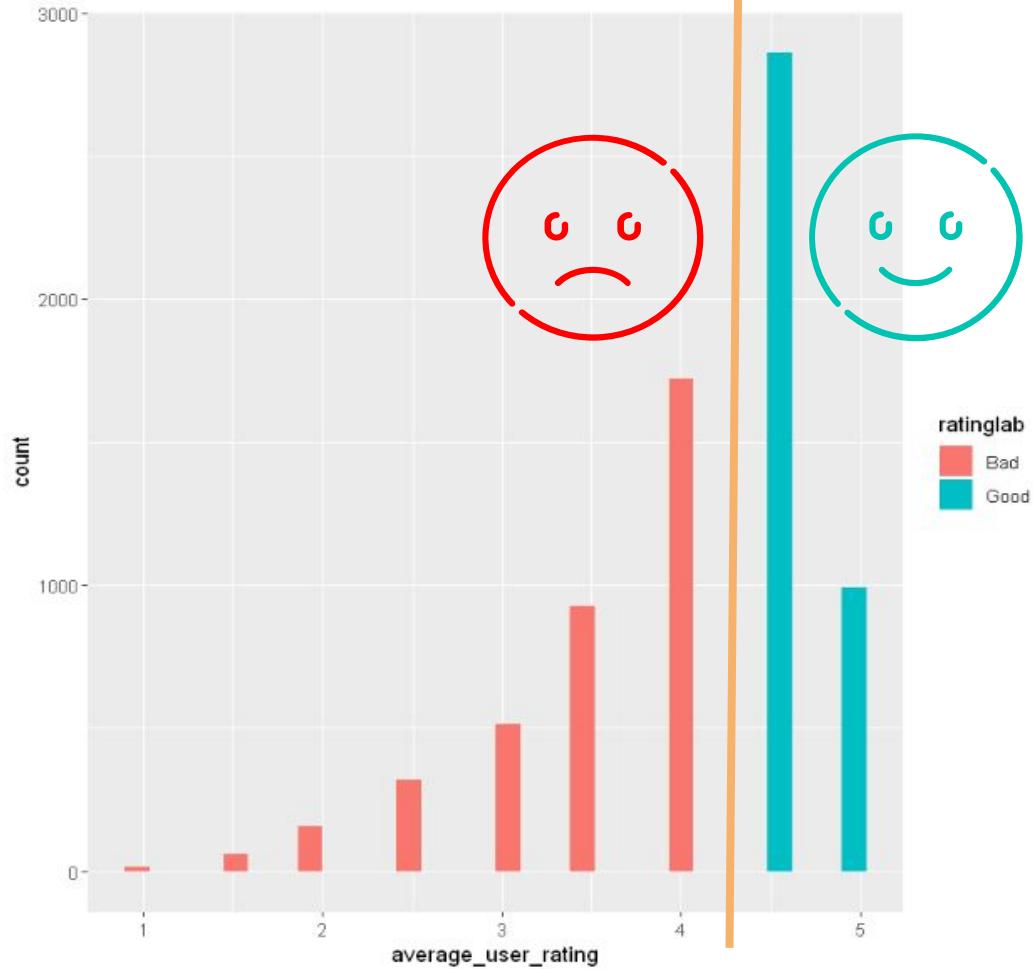
## Average User Rating < 4

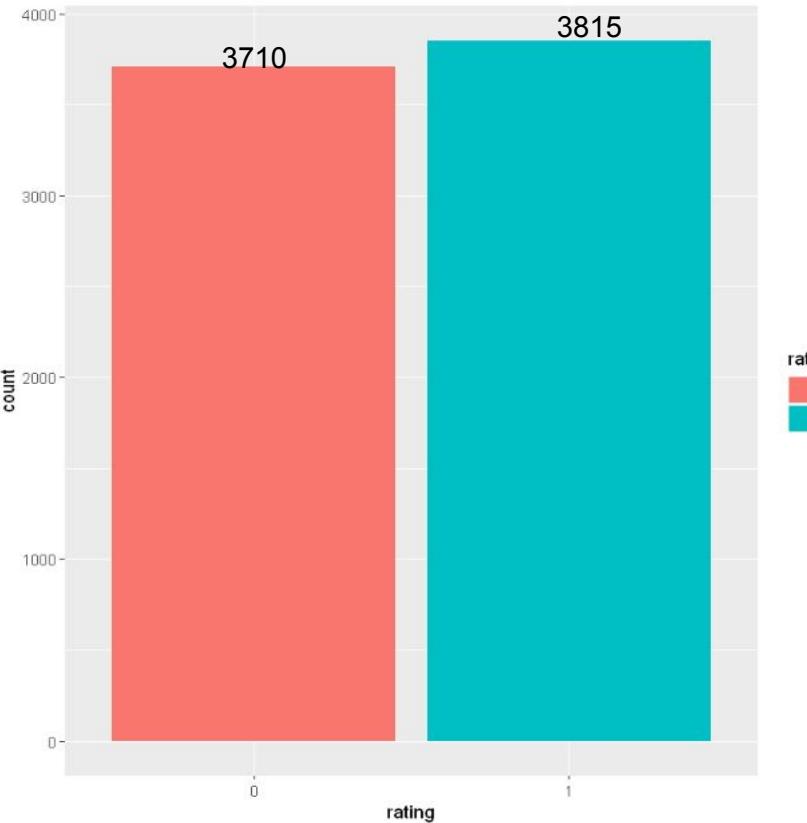


# 3

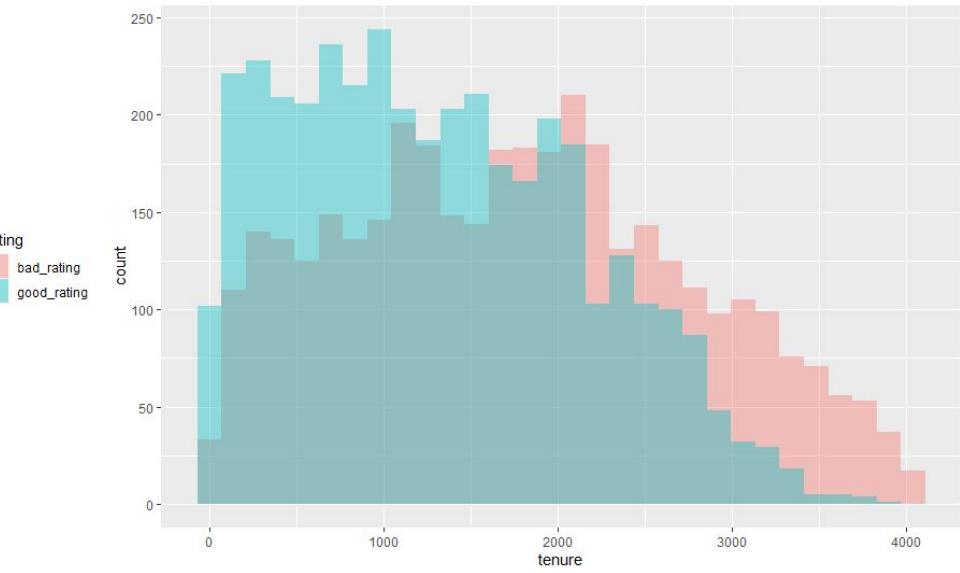
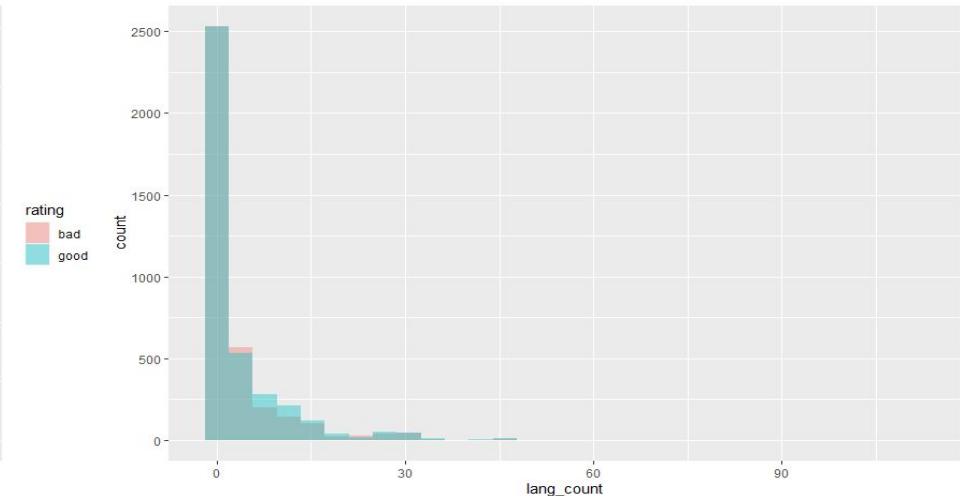
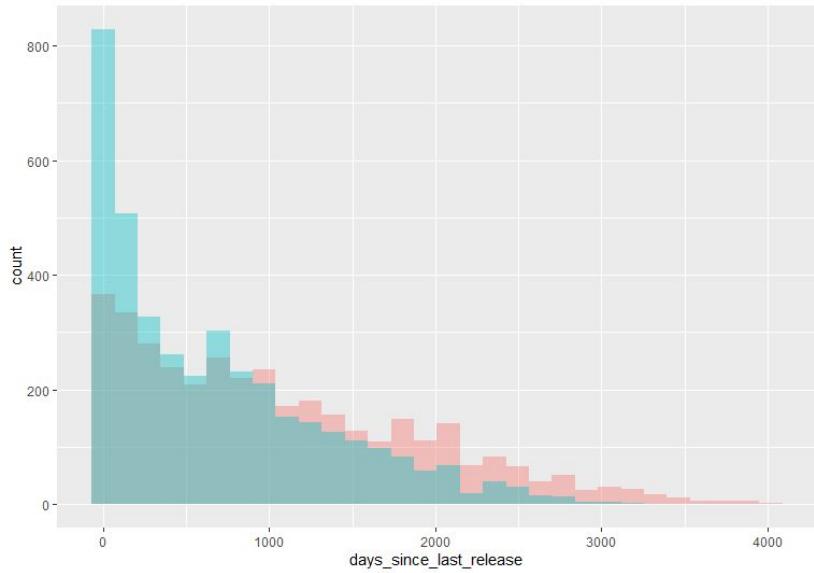
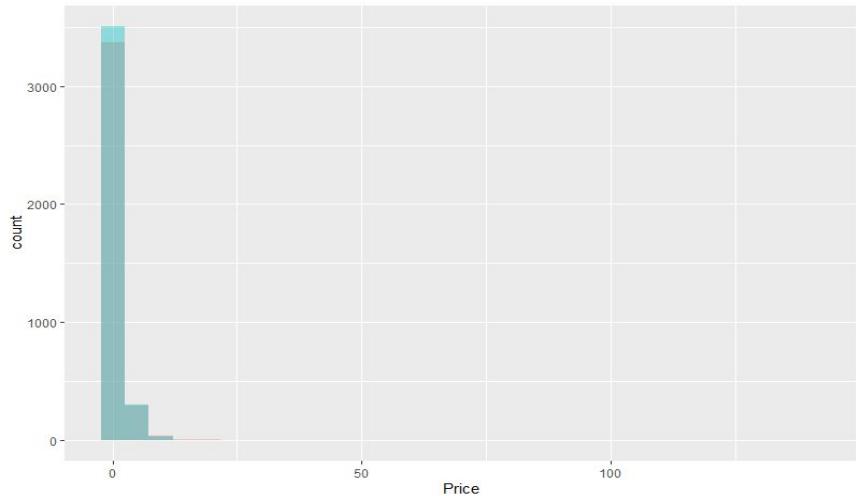
## EDA | Cleaned Data

# Average score Distribution

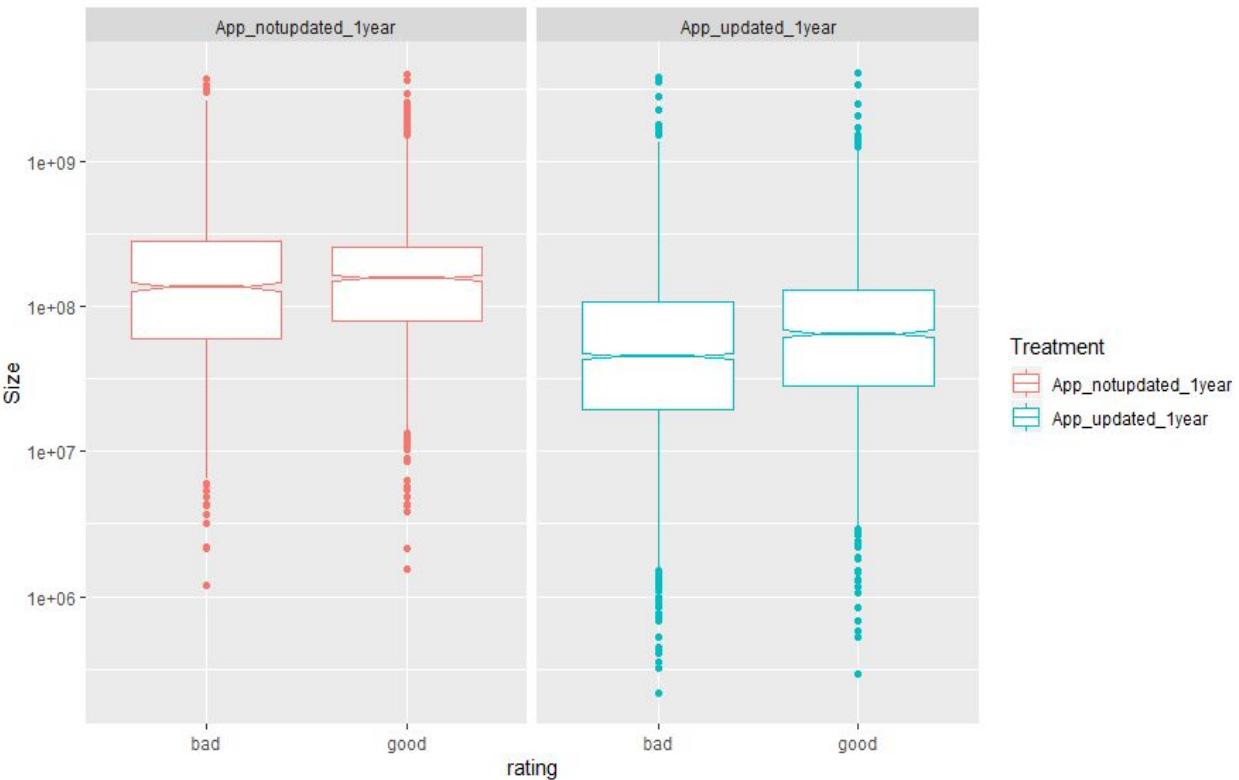




```
data$rating = ifelse(data$average_user_rating >= 4.5, 1, 0)
```

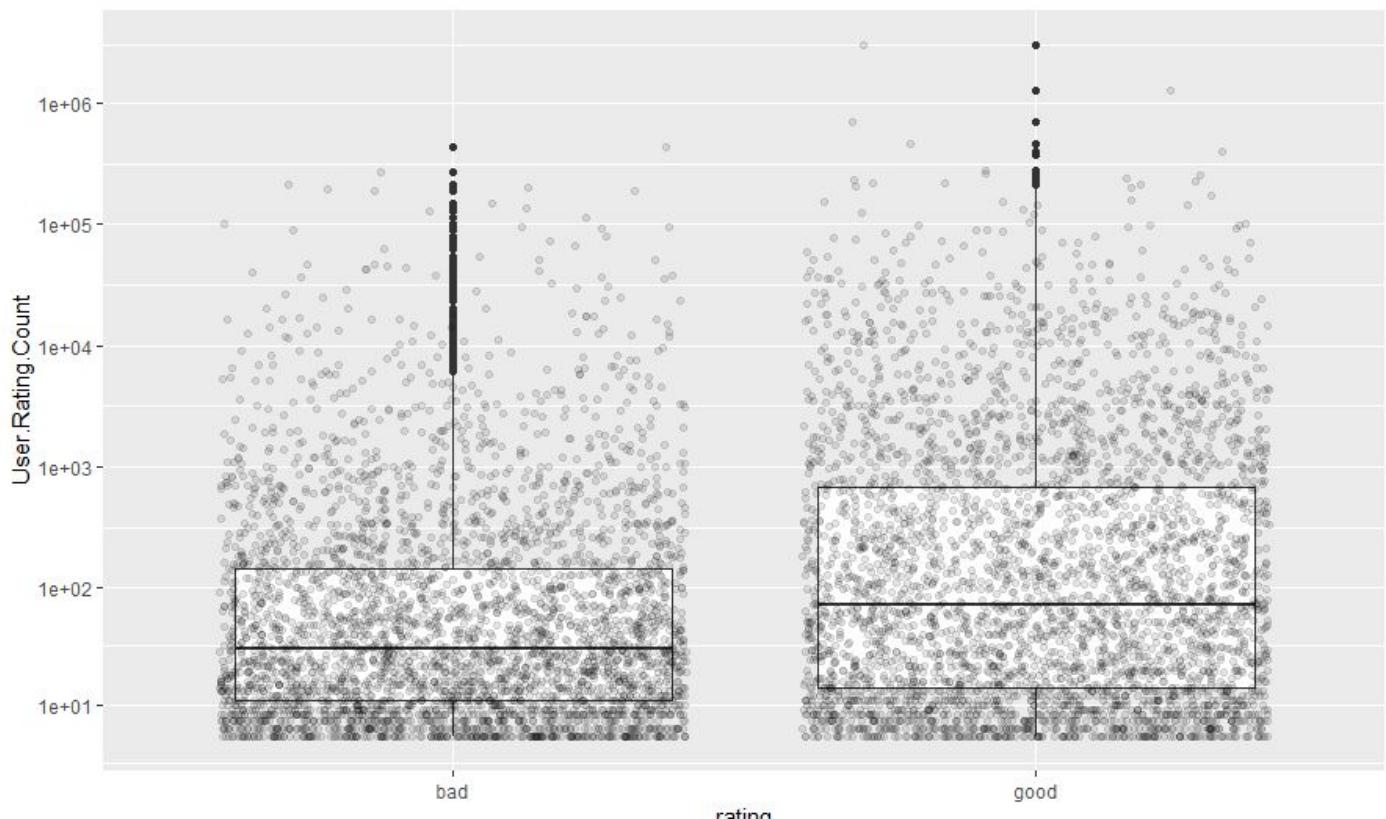


# Updating Effect





# The relationship between rating and # rating



# 4

## Modeling

Logistic | Propensity

# Propensity Modelling

We decided to look **deeper** into the impact of apps with  
**multiple languages** and apps with a **recent updates**

## Propensity

Apps with **multiple  
languages** as  
treatment

## Propensity

Apps updated within  
**1-year** as treatment

# Propensity – Multilingual | TTest

## T-Test on Unmatched Data

```
> with(df1, t.test(rating ~ Treatment))

Welch Two Sample t-test

data: rating by Treatment
t = -2.3337, df = 4984.5, p-value = 0.01965
alternative hypothesis: true difference in means is not equal to 0
95 percent confidence interval:
-0.052439001 -0.004558589
sample estimates:
mean in group 0 mean in group 1
0.4999012      0.5284000
```

**Treatment** = lang\_count > 1 language

# Propensity – Multilingual | TTest

## T-Test Covariates

days\_since\_last\_release

```
[[5]]  
  
Welch Two Sample t-test  
  
data: dta_m[, v] by dta_m$Treatment  
t = 1.3827, df = 4803, p-value = 0.1668  
alternative hypothesis: true difference in means is not equal to 0  
95 percent confidence interval:  
-12.45115 72.05248  
sample estimates:  
mean in group 0 mean in group 1  
774.2719 744.4712
```

Adult

```
[[6]]  
  
Welch Two Sample t-test  
  
data: dta_m[, v] by dta_m$Treatment  
t = -0.41333, df = 4819.1, p-value = 0.6794  
alternative hypothesis: true difference in means is not equal to 0  
95 percent confidence interval:  
-0.011900169 0.007755951  
sample estimates:  
mean in group 0 mean in group 1  
0.03025280 0.03232491
```

ln\_mean\_in\_app\_purchase

```
[[7]]  
  
Welch Two Sample t-test  
  
data: dta_m[, v] by dta_m$Treatment  
t = -1.0754, df = 4823.6, p-value = 0.2822  
alternative hypothesis: true difference in means is not equal to 0  
95 percent confidence interval:  
-0.27609378 0.08049146  
sample estimates:  
mean in group 0 mean in group 1  
4.947795 5.045600
```

ln\_user.rating.count

```
Welch Two Sample t-test  
  
data: dta_m[, v] by dta_m$Treatment  
t = -0.66119, df = 4824, p-value = 0.5085  
alternative hypothesis: true difference in means is not equal to 0  
95 percent confidence interval:  
-0.17677644 0.08760867  
sample estimates:  
mean in group 0 mean in group 1  
4.932610 4.977194
```

ln\_price

```
[[2]]  
  
Welch Two Sample t-test  
  
data: dta_m[, v] by dta_m$Treatment  
t = 0.3503, df = 4823.8, p-value = 0.7261  
alternative hypothesis: true difference in means is not equal to 0  
95 percent confidence interval:  
-0.02624995 0.03767177  
sample estimates:  
mean in group 0 mean in group 1  
0.2443014 0.2385905
```

ln\_size

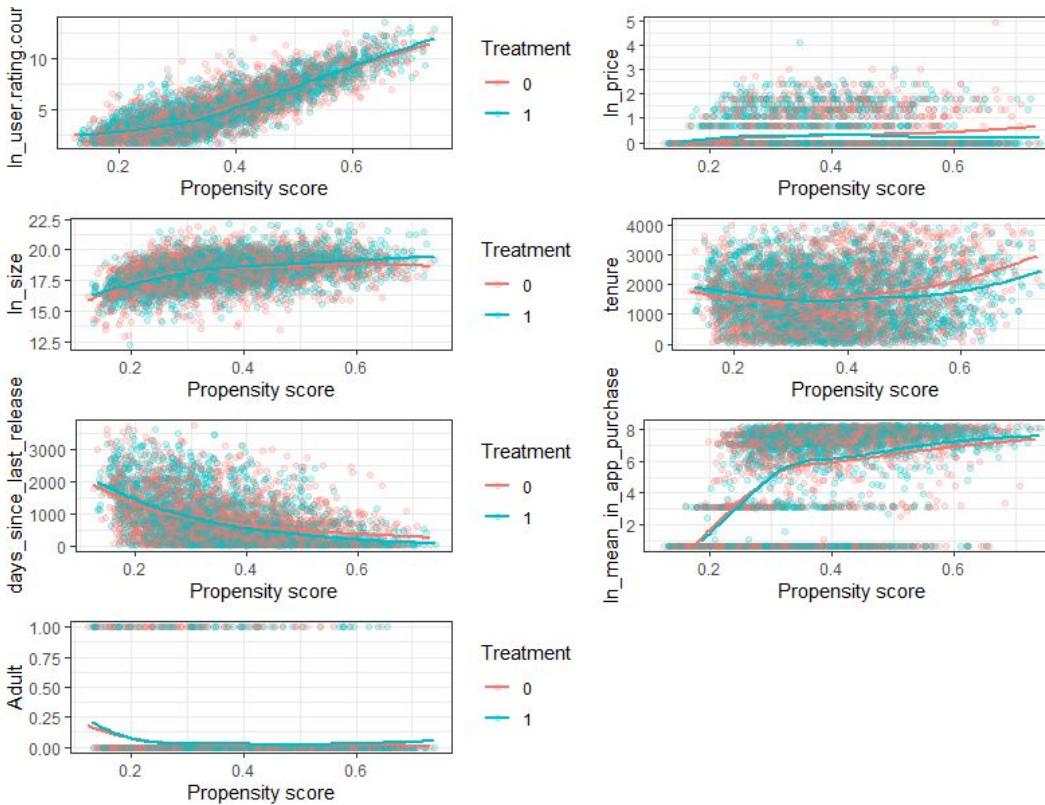
```
[[3]]  
  
Welch Two Sample t-test  
  
data: dta_m[, v] by dta_m$Treatment  
t = -1.3582, df = 4810.7, p-value = 0.1745  
alternative hypothesis: true difference in means is not equal to 0  
95 percent confidence interval:  
-0.11879914 0.02156011  
sample estimates:  
mean in group 0 mean in group 1  
18.22278 18.27140
```

tenure

```
[[4]]  
  
Welch Two Sample t-test  
  
data: dta_m[, v] by dta_m$Treatment  
t = 1.4703, df = 4813.4, p-value = 0.1415  
alternative hypothesis: true difference in means is not equal to 0  
95 percent confidence interval:  
-13.67674 95.73807  
sample estimates:  
mean in group 0 mean in group 1  
1602.697 1561.666
```

# Propensity – Multilingual

## Viz Matching Covariates



# Propensity – Multilingual

## T-Test on matched Data

```
Welch Two Sample t-test
```

```
data: rating by Treatment
t = 2.2233, df = 4823.9, p-value = 0.02624
alternative hypothesis: true difference in means is not equal to 0
95 percent confidence interval:
 0.003772112 0.060048858
sample estimates:
mean in group 0 mean in group 1
 0.5520099      0.5200995
```

# Propensity - 1-Year Updates

## T-Test on Unmatched Data

```
> with(df_1year, t.test(rating ~ Treatment))

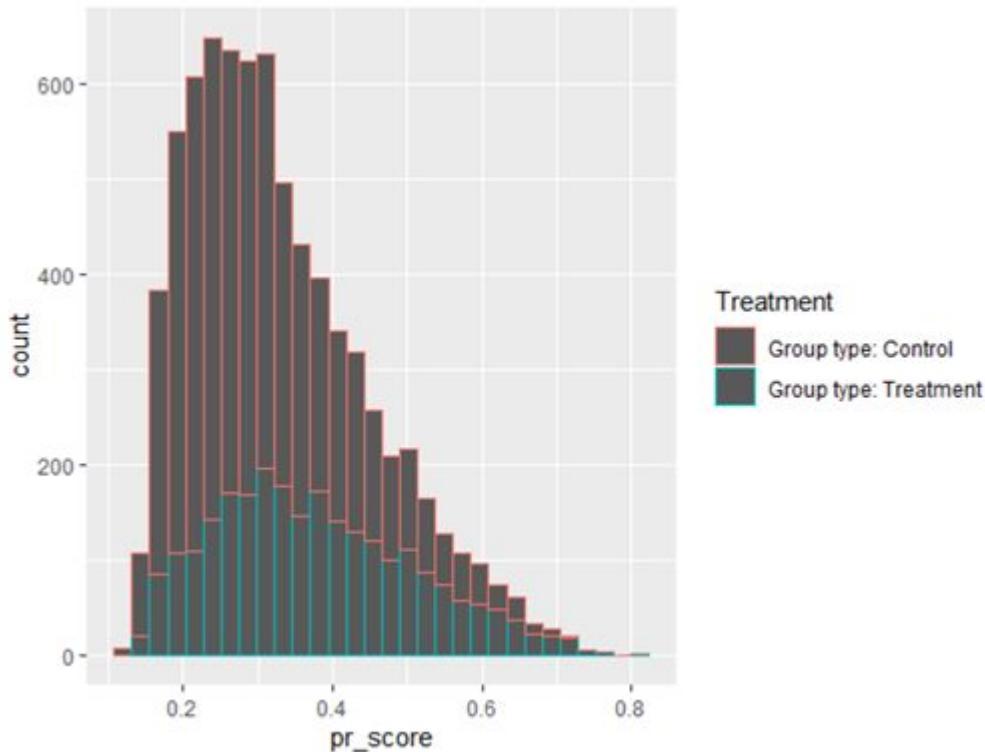
Welch Two Sample t-test

data: rating by Treatment
t = -15.519, df = 5732.5, p-value < 2.2e-16
alternative hypothesis: true difference in means is not equal to 0
95 percent confidence interval:
-0.2048160 -0.1588731
sample estimates:
mean in group 0 mean in group 1
0.4441237     0.6259683
```

**Treatment**=days\_since\_last\_release = *within last  
365 days*

# Propensity - Recent 1-Year Updates

## Match Distribution



# Propensity - Recent 1-Year Updates | TTest

## T-Test Covariates

Tenure

```
[[5]]  
Welch Two Sample t-test  
  
data: dta_m[, v] by dta_m$Treatment  
t = 1.9225, df = 3240.1, p-value = 0.05463  
alternative hypothesis: true difference in means is not equal to 0  
95 percent confidence interval:  
-1.148843 116.831690  
sample estimates:  
mean in group 0 mean in group 1  
1400.534 1342.692
```

Mean\_in\_app\_purchase

```
[[7]]  
Welch Two Sample t-test  
  
data: dta_m[, v] by dta_m$Treatment  
t = 2.3382, df = 3351.4, p-value = 0.01944  
alternative hypothesis: true difference in means is not equal to 0  
95 percent confidence interval:  
15.84893 180.47903  
sample estimates:  
mean in group 0 mean in group 1  
1176.280 1078.116
```

Adult

```
[[6]]  
Welch Two Sample t-test  
  
data: dta_m[, v] by dta_m$Treatment  
t = 0.16495, df = 3351.5, p-value = 0.869  
alternative hypothesis: true difference in means is not equal to 0  
95 percent confidence interval:  
-0.01298339 0.01536860  
sample estimates:  
mean in group 0 mean in group 1  
0.04651163 0.04531902
```

User.Rating.Count

```
Welch Two Sample t-test  
  
data: dta_m[, v] by dta_m$Treatment  
t = -1.6796, df = 1766.7, p-value = 0.09321  
alternative hypothesis: true difference in means is not equal to 0  
95 percent confidence interval:  
-7498.5233 580.1596  
sample estimates:  
mean in group 0 mean in group 1  
1792.955 5252.137
```

Price

```
Welch Two Sample t-test  
  
data: dta_m[, v] by dta_m$Treatment  
t = -0.29304, df = 3273.3, p-value = 0.7695  
alternative hypothesis: true difference in means is not equal to 0  
95 percent confidence interval:  
-0.1643180 0.1215869  
sample estimates:  
mean in group 0 mean in group 1  
0.6126058 0.6339714
```

Size

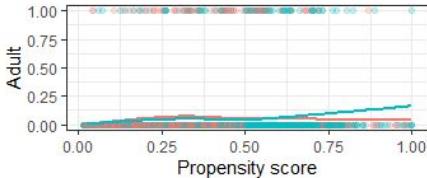
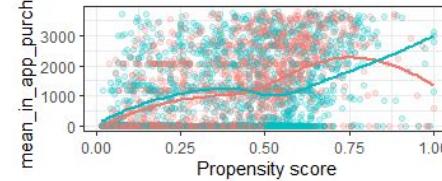
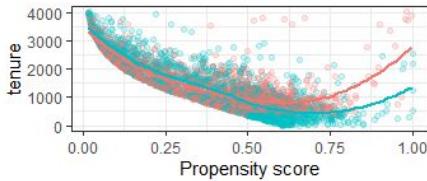
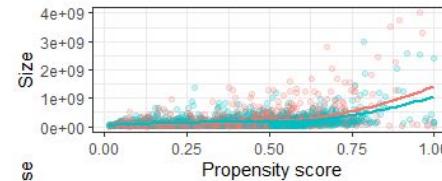
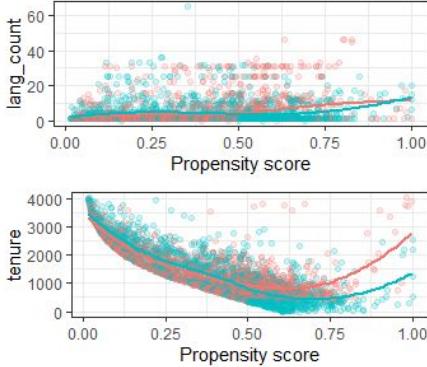
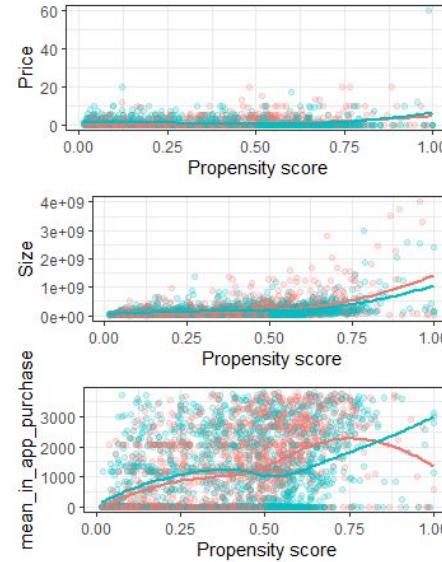
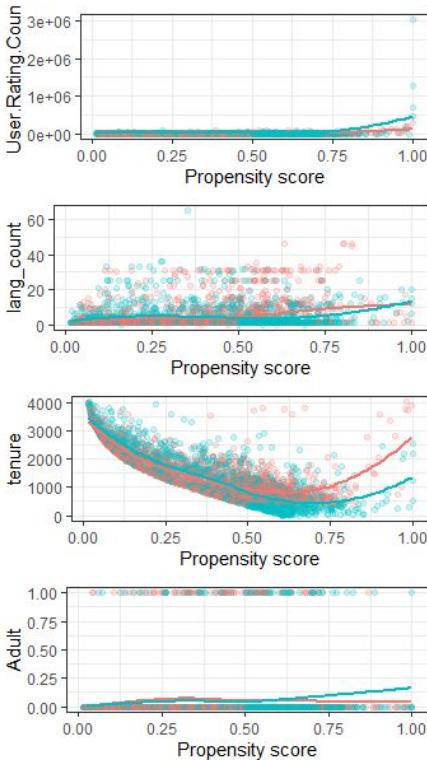
```
[[3]]  
Welch Two Sample t-test  
  
data: dta_m[, v] by dta_m$Treatment  
t = 1.4008, df = 3229.4, p-value = 0.1614  
alternative hypothesis: true difference in means is not equal to 0  
95 percent confidence interval:  
-0.1265507 0.7598244  
sample estimates:  
mean in group 0 mean in group 1  
4.112701 3.796064
```

[[4]]

```
Welch Two Sample t-test  
  
data: dta_m[, v] by dta_m$Treatment  
t = 0.78383, df = 3047.1, p-value = 0.4432  
alternative hypothesis: true difference in means is not equal to 0  
95 percent confidence interval:  
-10365606 24172604  
sample estimates:  
mean in group 0 mean in group 1  
166745315 159841816
```

# Propensity - Recent 1-Year Updates

## Viz Matching Covariates



# Propensity - Recent 1-Year Updates

```
> with(dta_m, t.test(rating ~ Treatment))

  Welch Two Sample t-test

data: rating by Treatment
t = -5.6279, df = 3351.6, p-value = 1.974e-08
alternative hypothesis: true difference in means is not equal to 0
95 percent confidence interval:
-0.13025548 -0.06294667
sample estimates:
mean in group 0 mean in group 1
  0.4794275      0.5760286
```

# Propensity - Recent 1-Year Updates

## Logistics Regression matched data

call:

```
glm(formula = rating ~ Treatment + User.Rating.Count + Size +  
    tenure + Adult + mean_in_app_purchase, family = binomial(),  
    data = dta_m)
```

Deviance Residuals:

Min	1Q	Median	3Q	Max
-1.6864	-1.1852	0.8588	1.0939	2.0025

Coefficients:

	Estimate	Std. Error	z value	Pr(> z )	
(Intercept)	4.033e-01	8.942e-02	4.510	6.49e-06	***
Treatment	3.867e-01	7.109e-02	5.440	5.34e-08	***
User.Rating.Count	7.036e-06	3.103e-06	2.267	0.02339	*
Size	-4.879e-10	1.567e-10	-3.114	0.00185	**
tenure	-4.222e-04	4.314e-05	-9.787	< 2e-16	***
Adult	-4.483e-01	1.707e-01	-2.627	0.00861	**
mean_in_app_purchase	1.598e-04	2.961e-05	5.396	6.81e-08	***

# Propensity - Recent 1-Year Updates | GLM-Log

## Exp on Coefficients

```
> exp(coefficients(model))
(Intercept)          1.4966927
size                  1.0000000
mean_in_app_purchase 1.0001598
```

Treatment	User.Rating.Count
1.4721423	1.0000070
tenure	Adult
0.9995779	0.6387005

# Logistic | Rating Good

		Estimate	Std. Error	z value	Pr(> z )	
	(Rating > 4.0 = Good)	0.458	0.133	3.434	0.001	
Pos Odds	adultAll_age	0.541	0.126	4.304	<b>0.000</b>	<b>sig</b>
	mean_in_app_purchase	0.006	0.003	2.200	<b>0.028</b>	
Pos Odds	price	0.002	0.010	0.180	<b>0.857</b>	<b>Not Sig</b>
	tenure	0.000	0.000	-13.053	0.000	
Pos Odds	days_since_last_release	0.000	0.000	-8.147	0.000	<b>sig</b>
	size	0.000	0.000	-3.210	0.001	
	user_rating_count	0.000	0.000	5.198	<b>0.000</b>	
Neg Odds	lang_count	-0.001	0.004	-0.361	<b>0.718</b>	<b>Not Sig</b>

```
glm(formula = ratingGood ~ tenure + price + days_since_last_release +  
    mean_in_app_purchase + user_rating_count + size + lang_count +  
    adultAll_age, family = binomial, data = logicdata)
```

# 5

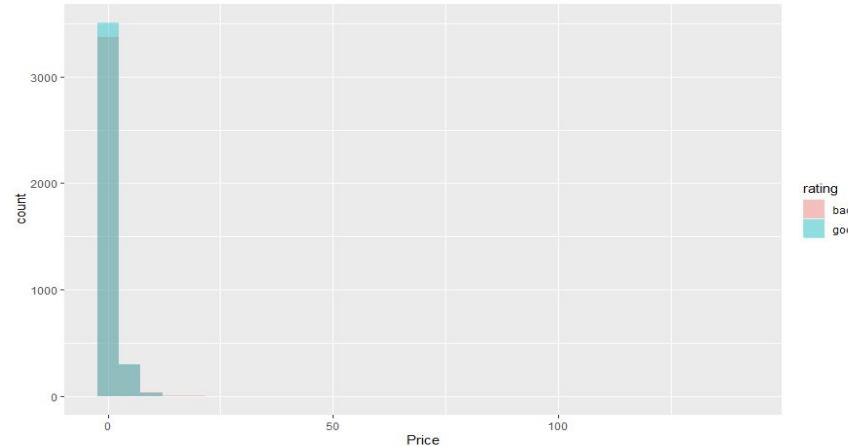
## Findings

# Project Goals



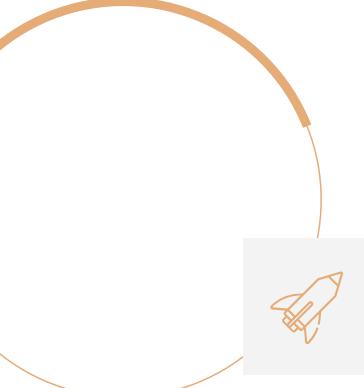
## Goal 1

Is **price** an important factor on rating?



Given our dataset,  
**No.**

Price might be an important factor, but there is **not enough variance** of pricing in our data to determine this.

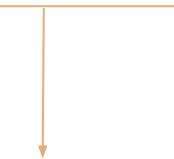


## Project Goals



### Goal 2

Is **age rating** an important factor on rating?



Yes

Age rating is **significant** in standard Logistic model.

Taking age = 17+ is also a **significant covariate** in our final propensity model.

Coefficients:

	Estimate	Std. Error	z value	Pr(> z )	
(Intercept)	4.033e-01	8.942e-02	4.510	6.49e-06	***
Treatment	3.867e-01	7.109e-02	5.440	5.34e-08	***
User.Rating.Count	7.036e-06	3.103e-06	2.267	0.02339	*
Size	-4.879e-10	1.567e-10	-3.114	0.00185	**
tenure	-4.222e-04	4.314e-05	-9.787	< 2e-16	***
Adult	<b>-4.483e-01</b>	<b>1.707e-01</b>	<b>-2.627</b>	<b>0.00861</b>	**
mean_in_app_purchase	1.598e-04	2.961e-05	5.396	6.81e-08	***

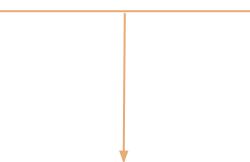


## Project Goals



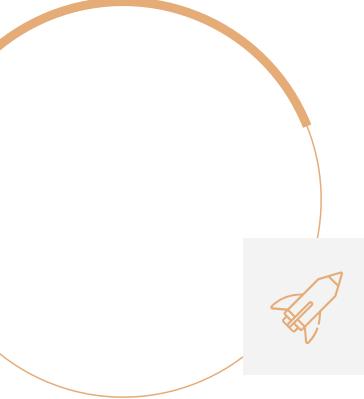
### Goal 3

Does having an app with **multiple languages** have an effect on better ratings?



No

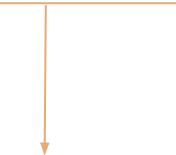




## Project Goals

### Goal 4

Does app  
**updating w/n 1-Yr**  
have an effect on  
better ratings?



Yes

Updating an app within the last year  
is **proven significant** and has a **large positive effect** on app rating.

Treatment  
/1-year  
Update =

**47.2%**

# Our Team



Shuochen  
Xu



Geoffrey  
Nel



Aneesh  
Kalag



Anuja  
Dixit

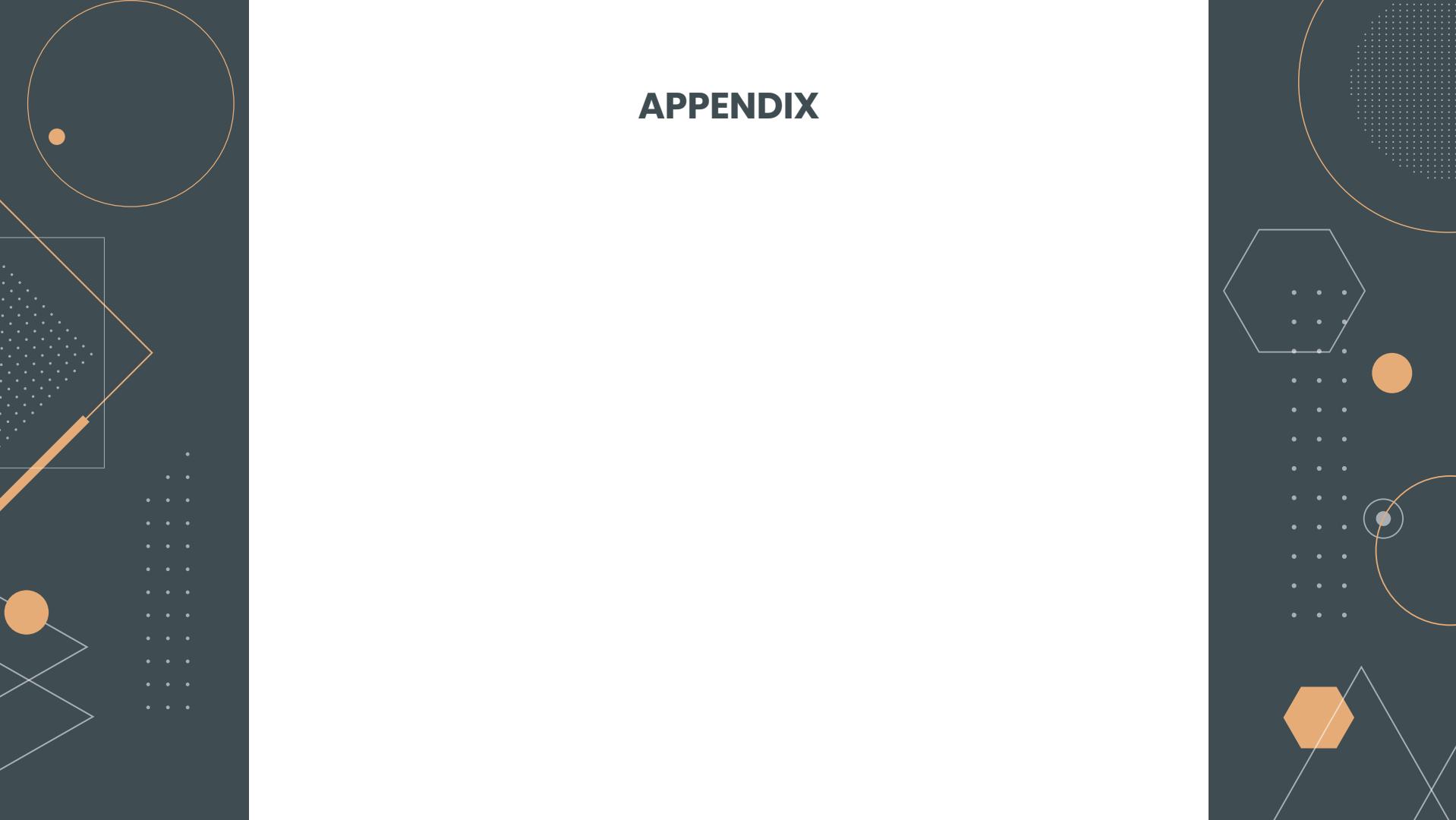


Arpita  
Sharda

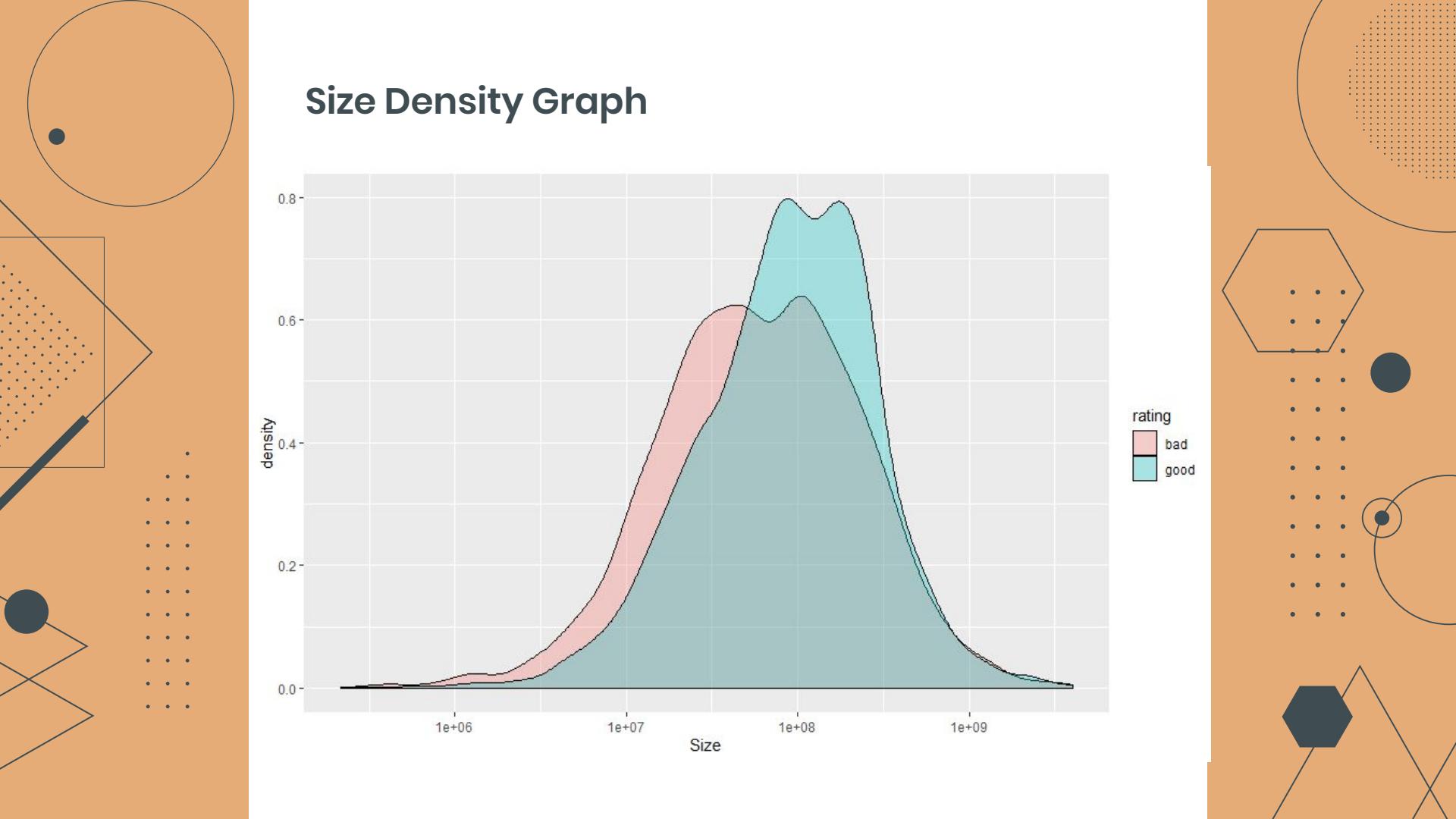
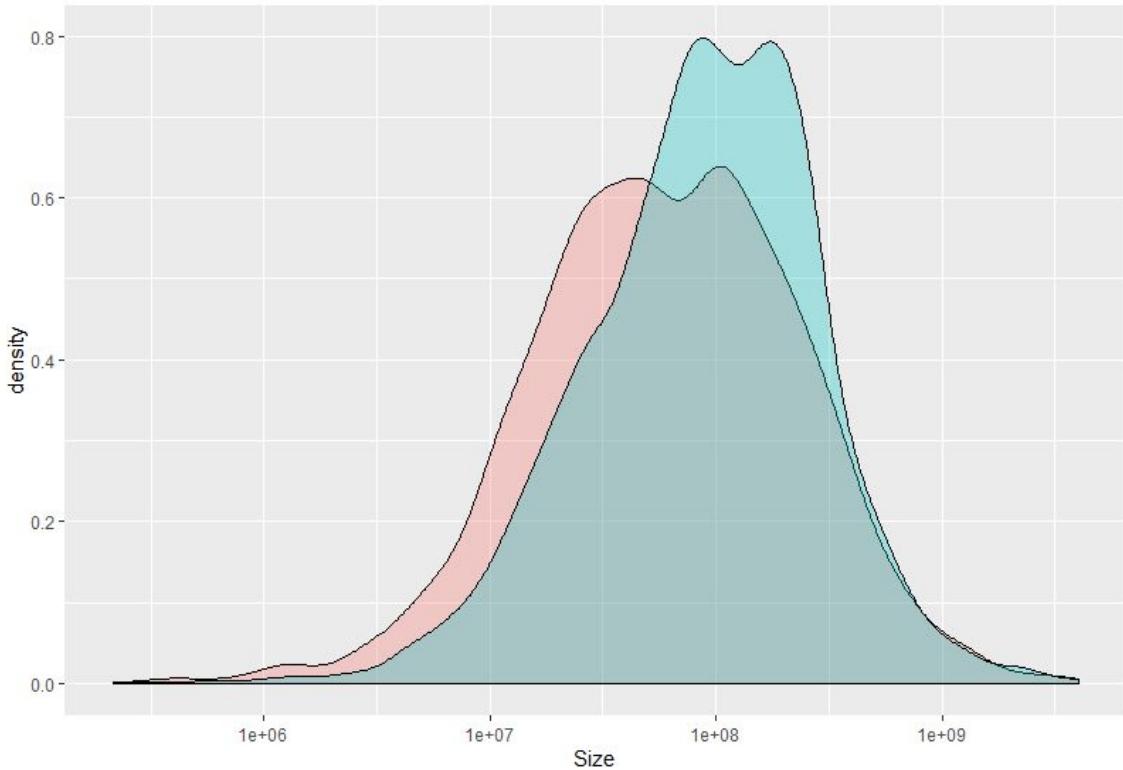
# END

# Thanks!

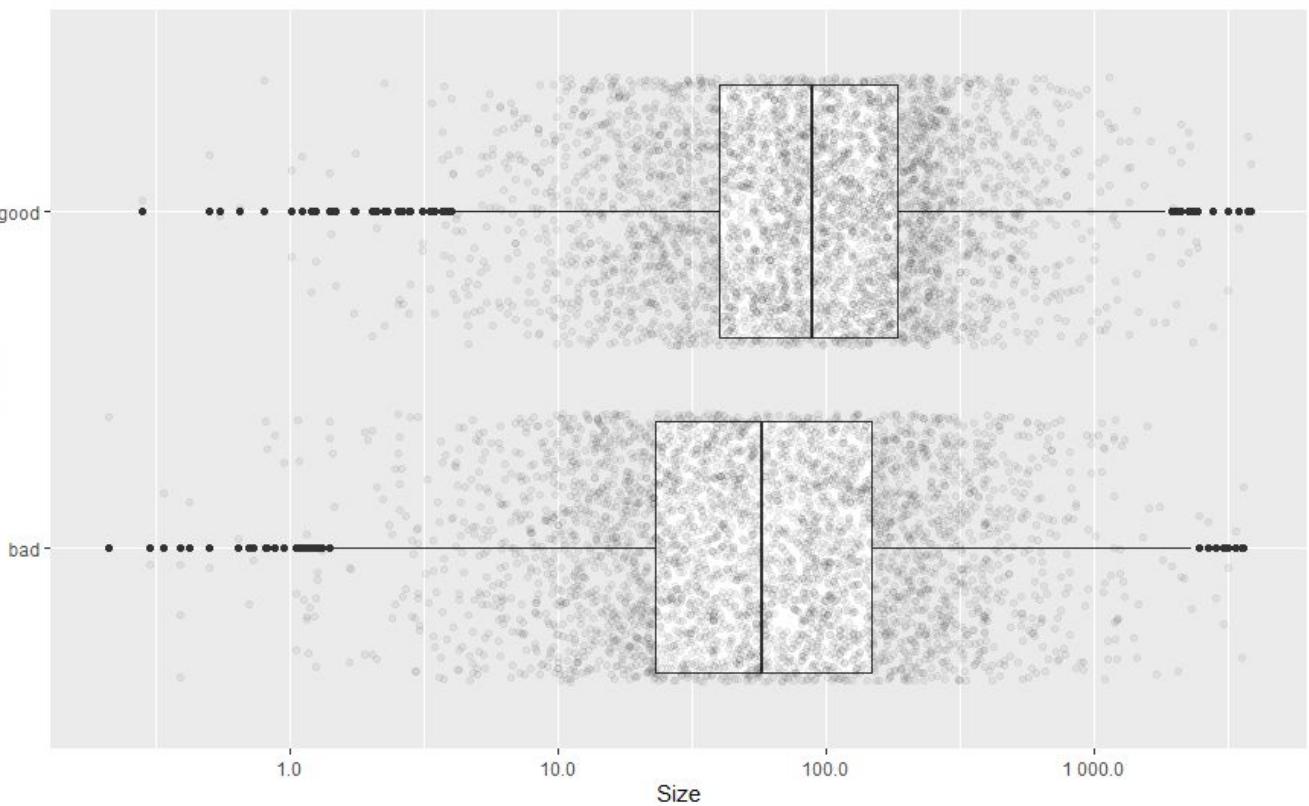
# APPENDIX



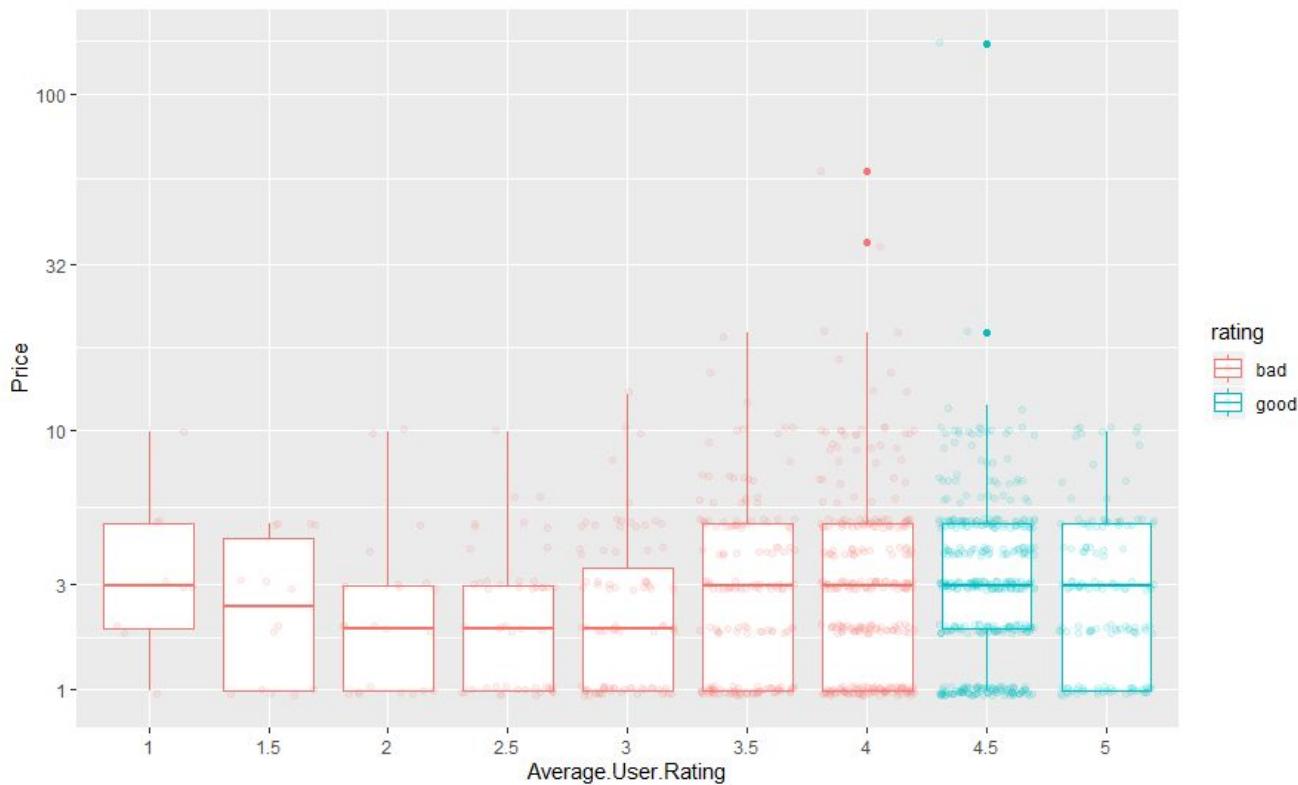
# Size Density Graph



# Size & Rating



# The rating of non-free games



# NLP - Lemmatizing the Description

```
['barrels', 'fun', 'simple', 'challenging', 'solitaire', 'game', 'match', 'barrels', 'clear', 'board', 'time', 'runs', 'faster', 'higher', 'score', 'featuring', 'difficulty', 'levels', 'complete', 'game', 'instructions', 'barrels', 'fun', 'sure', 'keep', 'entertained', 'bus', 'classes', 'whenever', 'wherever', 'go', 'challenge', 'friends', 'see', 'get', 'highest', 'score', 'get', 'look', 'gameplay', 'check', 'play', 'video', 'website']
```

Before Lemmatizing

After Lemmatizing

```
['barrel', 'fun', 'simple', 'challenging', 'solitaire', 'game', 'match', 'barrel', 'clear', 'board', 'time', 'run', 'faster', 'higher', 'score', 'featuring', 'difficulty', 'level', 'complete', 'game', 'instruction', 'barrel', 'fun', 'sure', 'keep', 'entertained', 'bus', 'class', 'whenever', 'wherever', 'go', 'challenge', 'friend', 'see', 'get', 'highest', 'score', 'get', 'look', 'gameplay', 'check', 'play', 'video', 'website']
```

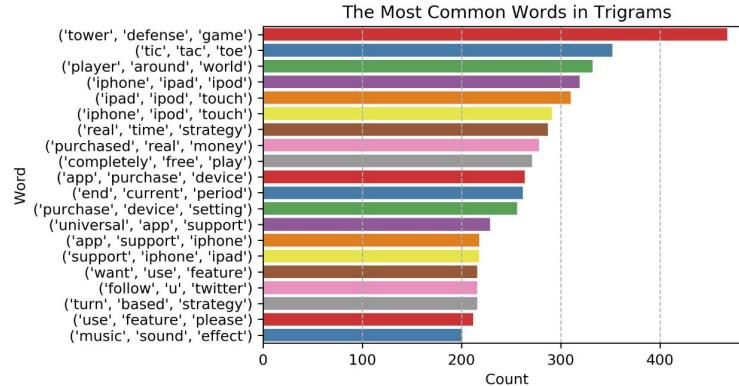
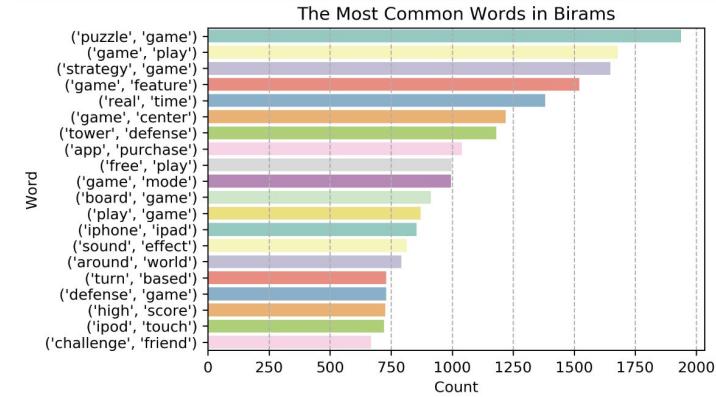
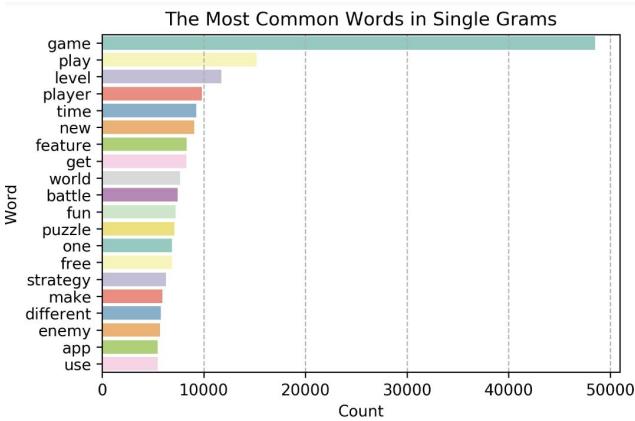
```
def tk(description):
    description = rm_lower(description)
    token = word_tokenize(description)

    stopwords_en = set(stopwords.words('english')) # set of stopwords

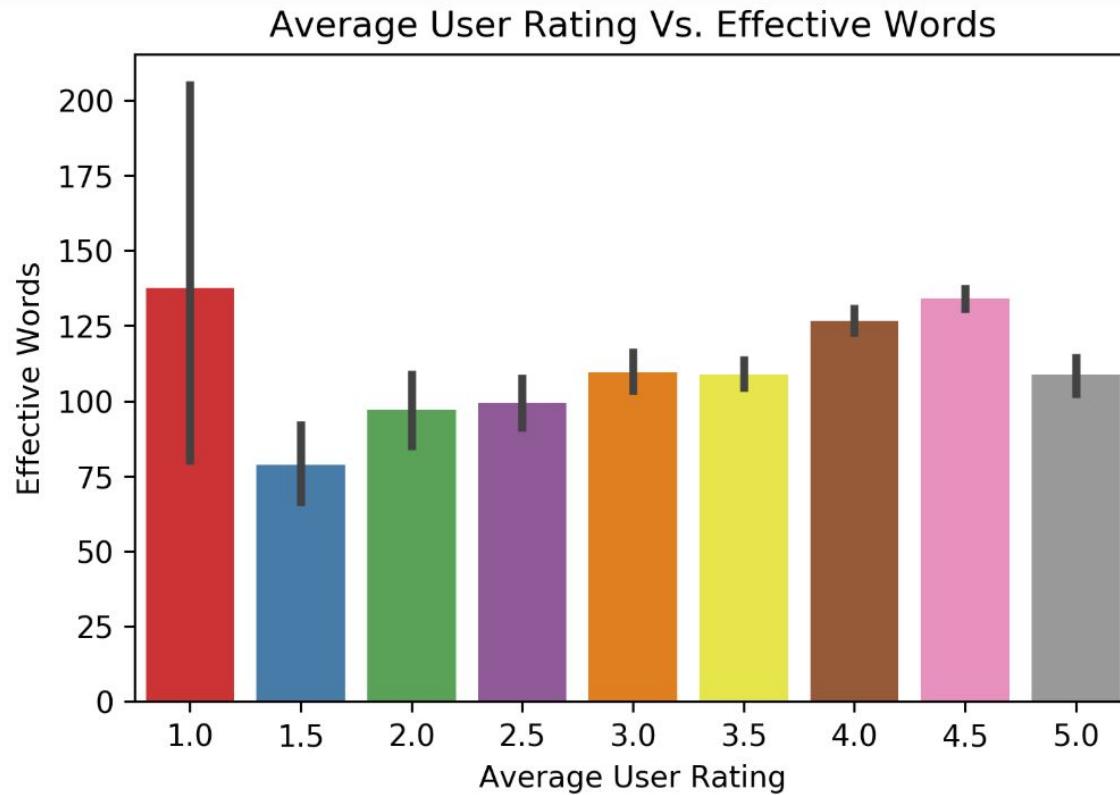
    token = [word for word in token if word not in stopwords_en]
    token = [WordNetLemmatizer().lemmatize(word) for word in token]

    return token
```

# NLP - Birams & Trirams



# NLP - Impact of Effective Words



## Average User Rating > 4

### Wordcloud (Description)



## Average User Rating < 4

### Wordcloud (Description)



# WORDCLOUD COMPARISON DESC

# NLP - WordCloud after Lemmatizing

