

Phase 6: User Interface Development

We will do this phase after we finish building our reports and dashboard.

The plan here is to create a custom

Lightning App named "Sales Lead Management". This will give our Sales Rep and Sales Manager users a clean, dedicated workspace with only the tabs they need (Leads, Opportunities, Dashboards, etc.). We will also create a custom

Home Page for the app and place the dashboard we are about to build on it for easy access

