

we'll create the reports and dashboards that a Sales Manager would use to track performance.

Sales Pipeline by Stage | Sales | Google Gemini

orgfarm 4c931cd8fd-dev.edvelop.lightning.force.com/lightning/r/Report/000yK000005LVmDUAN/view

Search...

Sales Home Opportunities Leads Tasks Files Accounts Contacts Campaigns Dashboards Reports Chatter Groups Calendar More

Report: Opportunities
Sales Pipeline by Stage

Total Records: 3 Total Amount: \$345,000.00

Enable Field Editing Search Add Chart Edit

Stage	Owner Role	Opportunity Owner	Account Name	Opportunity Name	Fiscal Period	Amount	Expected Revenue	Probability (%)	Age	Close Date
Value Proposition (1)	-	OrgFarm EPIC	Grand Hotels & Resorts Ltd	Grand Hotels Guest Portable Generators	Q2-2015	\$250,000.00	\$125,000.00	50%	70	7/12/2025
Subtotal						\$250,000.00				
Id. Decision Makers (2)	-	OrgFarm EPIC	GenePoint	GenePoint Lab Generators	Q2-2015	\$60,000.00	\$36,000.00	60%	70	7/6/2025
	-	OrgFarm EPIC	Edge Communications	Edge Emergency Generator	Q2-2015	\$35,000.00	\$21,000.00	60%	70	7/18/2025
Subtotal						\$95,000.00				
Total (3)						\$345,000.00				

Row Counts Detail Rows Subtotals Grand Total

To Do List

23°C Cloudy 9/26/2024

The screenshot displays the Salesforce Lightning Reports interface. At the top, there's a navigation bar with tabs like Home, Opportunities, Leads, Tasks, Files, Accounts, Contacts, Campaigns, Dashboards, Reports (selected), Chatter, Groups, and Calendar. Below this is a search bar and a sidebar menu. The main area shows a report titled "Report: Leads by Source".

Report: Leads by Source

Total Records: 6

Lead Source	First Name	Last Name	Title	Company / Account	Email	Street	Rating	Lead Owner
- (1)	Anuj	Pande	-	xyz	Abc@xyz.com	-	-	Anuj Pande
Subtotal								
Web (5)	Sid	gon	-	Test Corp	ABDRF@Dish	-	-	Sales Rep
	siddant	gondane	-	Test Corp	abc@xyz.com	-	-	Sales Rep
	sic	gondane	-	Test Corp	xyz@abc.cpm	-	-	Sales Rep
	hgvhg	hgvh	-	Test Corp	nawdhav@gmail.com	-	-	Sales Rep
	bibab	v	-	Test Corp	-	-	-	Sales Rep
Subtotal								
Total (6)								

At the bottom, there are filters for Row Counts, Detail Rows, Subtotals, and Grand Total.

Dashboard

