nyc_housing

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Harshil Dwivedi, Monica Katoch, Anubhav Maini & Eric Moyal Marketing Analytics Professor Ranjan February 21, 2018, Git Link- https://github.com/anumaini/housing_data

New York Mortgage Decisions

The data problem is what variables are necessary to predict mortgage decisions based on the variables provided in "ny_hmda_2015.csv" such as race, gender, and income. The managerial objective is to obtain an accurate model to predict the outcome of mortgage decisions. Further, we can assess which variables are more pertinent to make this assessment.

Here's how we assessed the dataset:

```
housing_data <- read.csv(file.choose(), header=T)
library(dplyr)

##
## Attaching package: 'dplyr'

## The following objects are masked from 'package:stats':

##
## filter, lag

## The following objects are masked from 'package:base':

##
## intersect, setdiff, setequal, union

library(ggplot2)
library(tidyr)</pre>
```

Using sapply to assess the class of data and creating a data frame for future reference.

```
#Understanding classes for all variables
Variable names <- data.frame(sapply(housing data, class))
Variable_names <- rename(Variable_names, data_class=</pre>
sapply.housing_data..class.)
Variable names num <- 1:78
print(Variable names)
                                   data_class num
##
## action_taken
                                      integer
                                                1
## action taken name
                                       factor
                                                2
## agency_code
                                      integer
                                                3
```

```
factor
## agency abbr
                                                 4
                                                 5
## agency name
                                        factor
## applicant_ethnicity
                                       integer
                                                 6
## applicant ethnicity name
                                                 7
                                        factor
## applicant_income_000s
                                       integer
                                                 8
                                                 9
## applicant_race_1
                                       integer
## applicant race 2
                                                10
                                       integer
## applicant_race_3
                                       integer
                                                11
                                                12
## applicant_race_4
                                       integer
## applicant race 5
                                       integer
                                                13
                                                14
## applicant_race_name_1
                                        factor
                                                15
## applicant race name 2
                                        factor
## applicant race name 3
                                        factor
                                                16
## applicant_race_name_4
                                        factor
                                                17
## applicant_race_name_5
                                        factor
                                                18
## applicant_sex
                                       integer
                                                19
## applicant_sex_name
                                        factor
                                                20
## application date indicator
                                                21
                                       integer
## as_of_year
                                       integer
                                                22
## census_tract_number
                                       numeric
                                                23
## co applicant ethnicity
                                                24
                                       integer
                                                25
## co_applicant_ethnicity_name
                                        factor
## co_applicant_race_1
                                       integer
                                                26
## co applicant race 2
                                                27
                                       integer
                                                28
## co_applicant_race_3
                                       integer
## co_applicant_race_4
                                       integer
                                                29
## co applicant race 5
                                       integer
                                                30
## co_applicant_race_name_1
                                        factor
                                                31
                                                32
## co_applicant_race_name_2
                                        factor
## co applicant race name 3
                                        factor
                                                33
                                                34
## co_applicant_race_name_4
                                        factor
                                                35
## co_applicant_race_name_5
                                        factor
## co applicant sex
                                       integer
                                                36
                                                37
## co_applicant_sex_name
                                        factor
## county_code
                                       integer
                                                38
                                        factor
                                                39
## county name
## denial_reason_1
                                       integer
                                                40
## denial_reason_2
                                                41
                                       integer
## denial_reason_3
                                       integer
                                                42
                                                43
## denial_reason_name_1
                                        factor
## denial_reason_name_2
                                        factor
                                                44
## denial reason name 3
                                        factor
                                                45
## edit status
                                       integer
                                                46
## edit_status_name
                                                47
                                        factor
                                                48
## hoepa status
                                       integer
## hoepa_status_name
                                        factor
                                                49
## lien_status
                                       integer
                                                50
## lien_status_name
                                        factor
                                                51
## loan_purpose
                                       integer
                                                52
## loan_purpose_name
                                        factor
                                                53
```

	loan_type	integer	54
##	loan_type_name	factor	55
##	msamd	integer	56
##	msamd_name	factor	57
##	owner_occupancy	integer	58
##	owner_occupancy_name	factor	59
##	preapproval	integer	60
##	preapproval_name	factor	61
##	property_type	integer	62
##	property_type_name	factor	63
##	purchaser_type	integer	64
##	purchaser_type_name	factor	65
##	respondent_id	factor	66
##	sequence_number	integer	67
##	state_code	integer	68
##	state_abbr	factor	69
##	state_name	factor	70
	hud_median_family_income	integer	71
	loan_amount_000s	integer	72
	number_of_1_to_4_family_units	integer	73
	number_of_owner_occupied_units	integer	74
	minority_population	numeric	
	population		76
	rate_spread	•	77
	tract_to_msamd_income	numeric	78
	_ '_ '. '. '.		_

Nominal	<u>Ordinal</u>	<u>Interval</u>	Ratio
agency_code			applicant_income_000s
applicant_ethnicity			census_tract_number
applicant_race_1			hud_median_family_income
applicant_sex_name			loan_amount_000s
co_applicant _ethnicity			number_of_1_to_4_family_units
county_name			number_of_owner_occupied_units
denial_reason_1			minority_population
heopa_status			population
lien_status			tract_to_msamd_income
loan_purpose_name			
loan_type_name			
owner_occupancy			

preapproval		
property_type		
purchase_type		
respondent_id		
state_code		
msamd		

Understanding levels for factor type variables in the data set:

```
Variable_factor <- Variable_names%>% filter(data_class == "factor")
factor <- Variable_factor$num</pre>
```

The table Variable_names explains what each variable type is. And those variables with factors/levels are explained in table Variable_factors.

3. Now, we move on to understand the statistics of Data:

```
ratio <- c(8, 23, 71, 72, 73, 74,75,76,78) #these are Ratio Variables
#inspecting and learning about ratio variables
variable stat <- data.frame(summary(housing data[, ratio], na.rm=TRUE))</pre>
#Inspecting IQR's
IQR(housing data$applicant income 000s, na.rm=TRUE)
## [1] 84
IQR(housing_data$applicant_income_000s, na.rm=TRUE)
## [1] 84
IQR(housing_data$census_tract_number, na.rm=TRUE)
## [1] 1223.02
IQR(housing data$hud median family income, na.rm=TRUE)
## [1] 13700
IQR(housing_data$loan_amount_000s, na.rm=TRUE)
## [1] 264
IQR(housing_data$number_of_1_to_4_family_units, na.rm=TRUE)
## [1] 1044
IQR(housing_data$number_of_owner_occupied_units, na.rm=TRUE)
```

```
## [1] 892
IQR(housing_data$minority_population, na.rm=TRUE)
## [1] 31.44
IQR(housing_data$population, na.rm=TRUE)
## [1] 2453
IQR(housing_data$tract_to_msamd_income, na.rm=TRUE)
## [1] 43.65001
#Inspecting SD's
sd(housing_data$applicant_income_000s, na.rm=TRUE)
## [1] 268.4713
sd(housing_data$census_tract_number, na.rm=TRUE)
## [1] 2427.44
sd(housing_data$hud_median_family_income, na.rm=TRUE)
## [1] 16235.41
sd(housing_data$loan_amount_000s, na.rm=TRUE)
## [1] 1173.204
sd(housing_data$number_of_1_to_4_family_units, na.rm=TRUE)
## [1] 790.5034
sd(housing_data$number_of_owner_occupied_units, na.rm=TRUE)
## [1] 609.3794
sd(housing_data$minority_population, na.rm=TRUE)
## [1] 29.03251
sd(housing_data$population, na.rm=TRUE)
## [1] 1881.876
sd(housing_data$tract_to_msamd_income, na.rm=TRUE)
## [1] 53.10745
```

<u>Variable</u>	<u>Mean</u>	Standard Deviation	<u>IQR</u>	<u>Median</u>
applicant_income_000s	140,200	268,471	84,000	90,000

census_tract_number	1387	2,427.44	1223.02	305
hud_median_family_income	78,224	16,235.41	13,700	71,300
loan_amount_000s	333,300	1,173.20	264,000	208,000
number_of_1_to_4_family_units	1,512	790.50	1,044	1,520
number_of_owner_occupied_units	1,214	609.38	892	1,196
minority_population	29.20	29.03	31.44	17.23
population	4,749	1881.88	2453	4,554
tract_to_msamd_income	117.92	53.12	43.65	106.75

4. We handled missing data in two ways:

For data that was missing, we added na.rm=TRUE to the IQR() and sd() methods. This omits the data from the calculation so the method can accurately calculate the interquartile range and standard deviations.

Also, we can convert blanks to NA in the entire data set at the beginning of the beggining of the assessment.

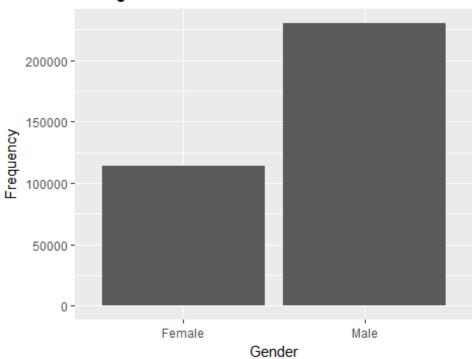
```
Variables <- variable.names(housing_data) # converting all variable names to housing_data <- data.frame(ifelse(housing_data %in% c(""," ","NA"), NA, housing_data))#Treating blanks and reconverting list to Data Frame # renaming the strings colnames(housing_data) <- Variables
```

5. Assesing the variables using data vasualization techniques-

```
summarise(gender_count = n())

ggplot(housing_data_gender, aes(applicant_sex_name, gender_count)) +
    geom_bar(stat = 'identity') +ggtitle("Histogram of
Gender")+xlab("Gender")+ylab("Frequency")
```

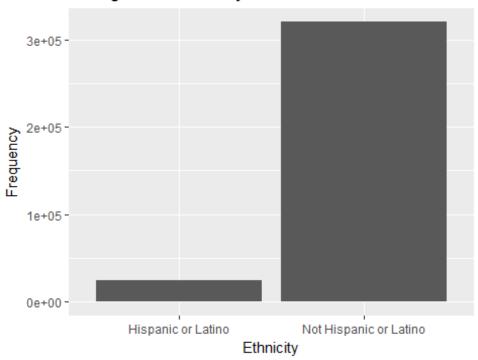
Histogram of Gender



```
#histogram of ethnicity
housing_data_ethnicity <- housing_data_filtered %>%
    group_by(applicant_ethnicity_name) %>%
    summarise(ethnicity_count = n())

ggplot(housing_data_ethnicity, aes(applicant_ethnicity_name,
ethnicity_count))+
    geom_bar(stat = 'identity') + ggtitle("Histogram of
Ethnicity")+xlab("Ethnicity")+ylab("Frequency")
```

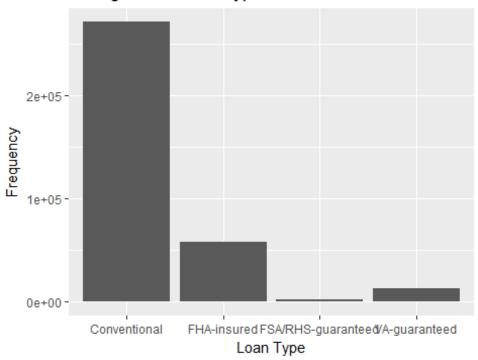
Histogram of Ethnicity



```
#histogram by Loan type
housing_data_loan <- housing_data_filtered %>%
    group_by(loan_type_name) %>%
    summarise(loan_count = n())

ggplot(housing_data_loan, aes(loan_type_name, loan_count)) +
    geom_bar(stat = 'identity') + ggtitle("Histogram of Loan Type")+xlab("Loan Type")+ylab("Frequency")
```

Histogram of Loan Type



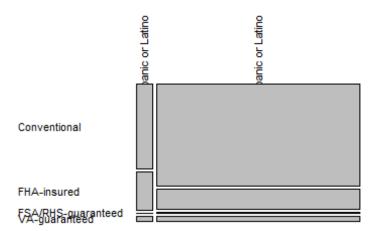
Key Insights:

- a) There are almost twice as many male applicants than female applicants
- b) Significantly lower Hispanic or Latino Applicants in the pool(these only factor those who disclosed)
- c) Conventional Loan applications are the highest followed by FHA insured, VA-guaranteed, and FSA/RHS guaranteed
- 6. Bivariate frequency distributions (tables or plots) for key variables

```
#frequency table for loan type and ethnicity
head(factor(housing_data_filtered$applicant_ethnicity_name))
## [1] Not Hispanic or Latino Not Hispanic or Latino Not Hispanic or Latino
## [4] Not Hispanic or Latino Not Hispanic or Latino Not Hispanic or Latino
## Levels: Hispanic or Latino Not Hispanic or Latino

FreqTable <-
table(housing_data_filtered$applicant_ethnicity_name,housing_data_filtered$lo
an_type_name)
plot(FreqTable, las = 2)</pre>
```

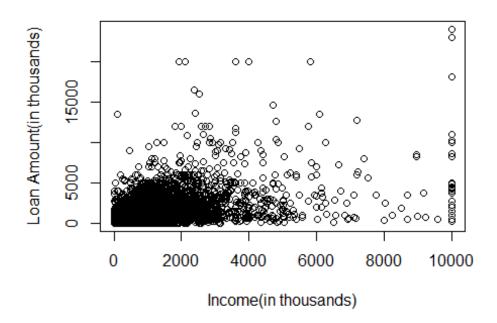
FreqTable



We understand the distribution of data basis ethnicity and loan type. Conventional non Hispanic or Latino applicants are the largest in this data set. Other three loan types follow suit as per the bi-variate Frequecy table.

to observe the relation between Loan amount and applicant's income
plot(housing_data_filtered\$loan_amount_000s ~
housing_data_filtered\$applicant_income_000s, main="Scatterplot of loan amount
and applicant's income",xlab="Income(in thousands)",ylab="Loan Amount(in
thousands)")

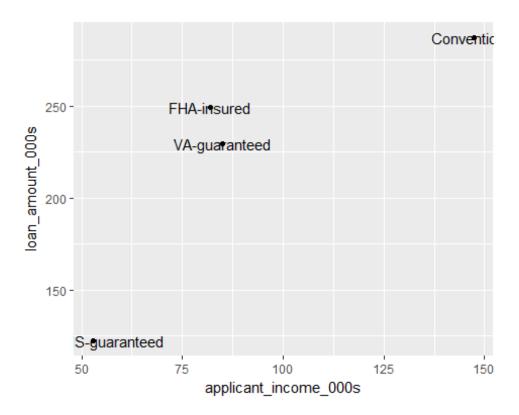
Scatterplot of loan amount and applicant's incom



#As you can observe that there is a higher concentration of lower loan
amounts as a factor of lower income. Although there are instances where the
loan amounts for the same income are higher/audacious(in the real world),
these outliers make a small portion of the data.

bivariate plot for relationship between applicant's income (mean) and loan
amount (mean) by loan type
housing_data_agg <- aggregate(housing_data_filtered,
list(housing_data_filtered\$loan_type_name), mean, na.rm=TRUE)

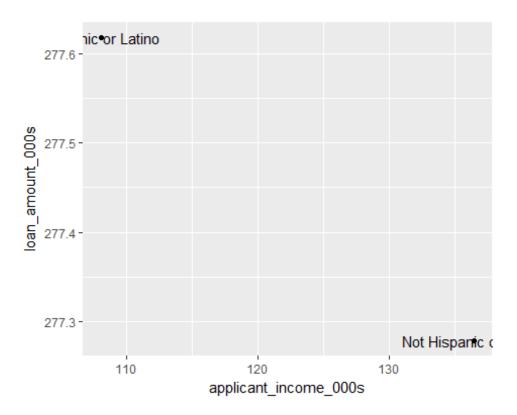
ggplot(housing_data_agg, aes(applicant_income_000s, loan_amount_000s)) +
geom_point() +
geom_text(aes(label=housing_data_agg\$Group.1))</pre>



#on working with averages for loan amount and income and factoring the loan
type, we notice that conventional loan averages as a factor of mean income
and loan are diagnoally dispered in the graph when compared to HS guarenteed.
This means that the HS guarenteed applicants have lesser incomes and also
apply for lower loan amounts, which in the real word makes sense. We can draw
conclusions accordingly for the other two as they lie in between these plots.

bivariate plot for relationship between applicant's income (mean)
and loan amount (mean) by ethnicity
housing_data_agg <- aggregate(housing_data_filtered,
list(housing_data_filtered\$applicant_ethnicity_name), mean, na.rm=TRUE)

ggplot(housing_data_agg, aes(applicant_income_000s, loan_amount_000s)) +
geom_point() +
 geom_text(aes(label=housing_data_agg\$Group.1))</pre>



#on doing a similar analysis as above between income and loans on the basis of ethnicity, we learn that those applicants who identify as Hispanic or Latino have lower incomes and apply for high loan amounts. The contrary is observed for those who did not identify with this ethnicity.

7. We now understand how the data is spread out on the basis of income, gender, loan amount and ethnicity. Making assumptions about the probability of the getting the loan approved will require more advanced techniques such as creating models- both linear and r.part based, creating predictions, using bootstrapping techniques to improve these predictions. What we do know is the important variables especially those in the code called ratio(ratio variables).

We also know that we can group various collumns. Below are the assessment and the framework for the next step of predictions. This is just an example of how we will asses this data for creating predictive models and create them in the next submission. (only visible in R Markdown file)