



Anup Hanamant Itale
Metallurgical Engineering & Materials Science
Indian Institute of Technology Bombay
Specialization: Metallurgical Process Engg.

16D110010
UG Fourth Year (Dual Degree)
Male
DOB: 10/02/1999

Examination	University	Institute	Year	CPI / %
Graduation	IIT Bombay	IIT Bombay	2019	8.89

Scholastic Achievements

- Currently, **Department rank 2** in the dual degree batch & **8** amongst the 105 students of MEMS department [Present]
- Pursuing **Minor Degree in Industrial Engineering & Operations Research** with a minor CPI of **10.00** [Present]
- Conferred the **Institute Academic Prize (25 out of 900 students) 2 times** for exemplary performance in academics ['18- '19]
- Achieved the prestigious **Panasonic Ratti Chhatr Scholarship**, awarded to only **30 students across all IITs** ['16]
- Recipient of the reputable **NTSE** scholarship for being amongst the **top 1000** out of **8 lakh** students across the country ['14]

Professional Experience

Standard Chartered | Risk Internship – Collections Strategy Team [May '19-July '19]

Credit Cards	<ul style="list-style-type: none"> Studied & monitored the implementation of the Collections & Recoveries Framework (CRF) of Pre-X; Increased the CRF coverage 2.5 times from 20k to 50k accounts Designed a data driven allocation strategy & treatment plan for 60 days past due (DPD) accounts
Business Loans	<ul style="list-style-type: none"> Implemented the CRF over a portfolio of 2000+ accounts with a total value of INR 800 million
Personal Loans	<ul style="list-style-type: none"> Formulated a CRF for Pre-X accounts based on the previous 3 months performance data to streamline the efforts of the collections team and to stop the inflow into X-DPD (i.e. delinquency) Operationalized the CRF by making a process flow involving 5 departments of bank to target 8000 risky accounts thus aiming to stop a value of INR 20 million from flowing into delinquency
Policy	<ul style="list-style-type: none"> Created a dashboard to summarize the credit cards sourcing performance based on last 4 years data

NiYO | Market Research Internship – SME Invoice Discounting [Nov '18-Dec '18]

Received a performance bonus for **exemplary work and the ownership** of project shown during the internship

- Created a **competitor matrix** of business loan models adopted by **13** domestic **Fintech firms** as well as international players
- Formulated a **comprehensive market entry strategy** based on primary & secondary research in a recommendation report

Dhanvikas | Consulting Internship [Nov '17-Jan '18]

Received **"Exceeds expectations"** rating along with a performance bonus for being the **top performer**

- Worked in a team of **7** and led the **SME segmentation** part in the **market entry** strategy of the **Fintech start-up**
- Developed **action plan & snapshot of 15 SME industries** which were incorporated into business plan & investor presentations

Positions of Responsibility

Institute Internship Coordinator Placement Cell (Apr'18-Apr'19)	<ul style="list-style-type: none"> Selected as a part of 21-member team responsible for procuring internships for 1800+ students Contributed to policy changes to strike a balance between company requirements and student needs Forged relationship with 300+ universities to provide international research exposure to students Actualized a total of 76 (85% of the batch) internships for the students of ME&MS Department
Head & Mentor Department Academic Mentorship Program (Present)	<ul style="list-style-type: none"> Selected and led a team of 28 mentors to increase academic outreach & support 150+ students Implemented and monitored the revamped Academic Rehab Program (ARP) in the ME&MS department Arranged subject experts & conducted 6 help sessions over 2 semesters for academically weak students Represented the students at department senate to put forward the issues and opinions of the students

Key Projects

Future of Virtual Currencies in India | Member, ShARE- Global student body functioning as consultancy [Sept'17-Oct '17]

Received **"Excellent"** rating from the **ShARE global heads**

- Researched about stands of **governments & rise** of virtual currencies from **0.2 USD billion** in 2013 to **150 USD billion** in 2017
- Presented a **detailed report** on the **challenges** in front of virtual currencies in Indian markets and their **solutions**

Aditiya, Second Generation Satellite | Team Member - Mechanical Subsystem [Jan '17-Nov'17]

- Created **impedance matching** circuit & integrated the computerized model of the Pratham satellite on **SolidWorks**
- Performed **Modal and Harmonic analysis** on models of monopole & solar panel of satellite using **Ansys**

Moneyball - Baseball Sports Analysis | Self project – edX [June '18]

- Simplified** the problem of reaching to the playoffs in baseball league to difference in runs scored by a team
- Built **linear regression** models based on data of last 10 years using **R language** to predict success of a team

Extra-Curricular Activities and Social Work

Education	<ul style="list-style-type: none"> Created 11 physics videos for the MH State Govt. e-learning app which is regularly used by 17lac+ students ['19] Led GMAT team for a 7-day camp at Ziro, Arunachal Pradesh & conducted science activities for 40+ students ['16] Developed extensive self-paced module of 900+ questions for NTS exam based on the previous year analysis ['17]
Adventure & Social Cause	<ul style="list-style-type: none"> Co-led field visit to towns situated at the Myanmar border in Manipur to study the situation at the border ['18] Was a part of Dhol-Tasha-Barchi Dance group for 4 consecutive years in Ganeshotsav for a social cause ['11-'16] Completed 10+ treks in the Sahyadri mountains and attended 2 adventure camps in the western ghats