Watson IoT Platform

Watson IoT...

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October 2017

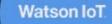




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Watson IoT has the solutions to help

TRANSFORM Pre-packaged



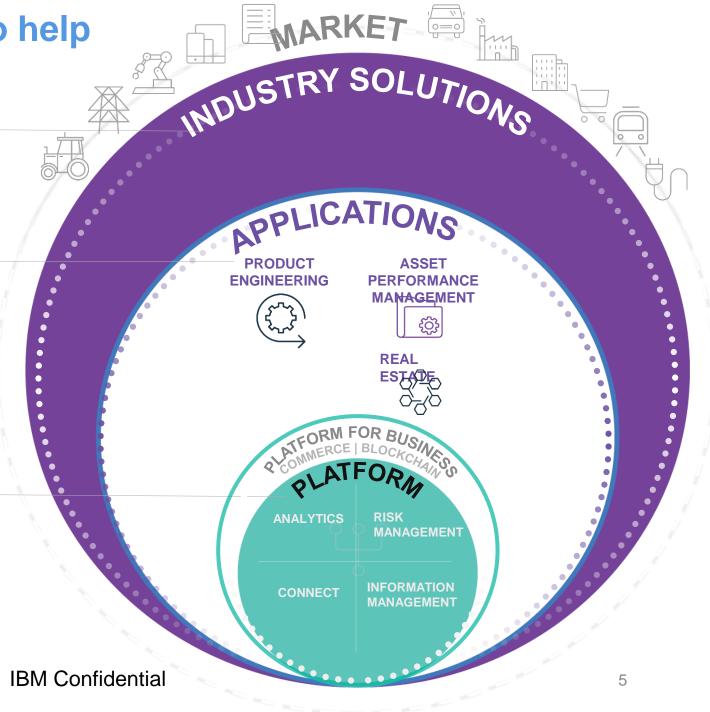
TRANSFORM. Pre-packaged solutions to grow your business with new services and business models.



SOLVE. Applications to improve business outcomes through connected operations and connected products.



BUILD. The tools you need to create, modify, connect, manage, analyze, and secure IoT devices and data.

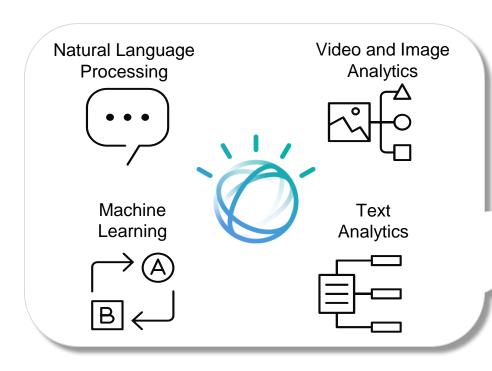


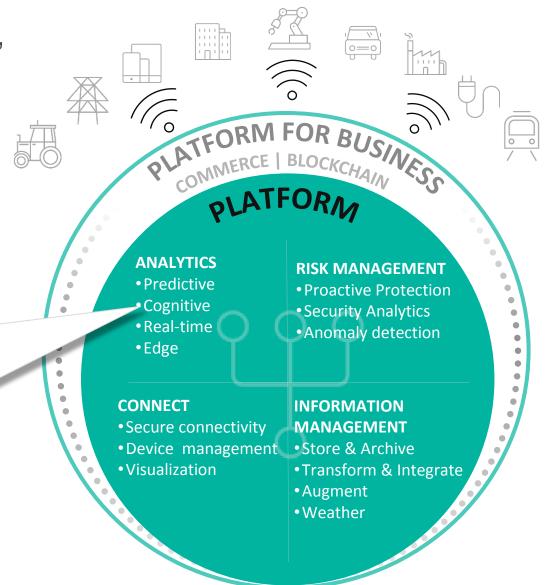




IBM Watson IoT Platform

Make sense of data to optimize operations, manage assets, rethink products and services, and transform customer experience.

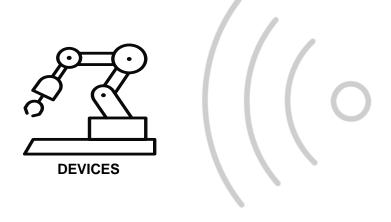


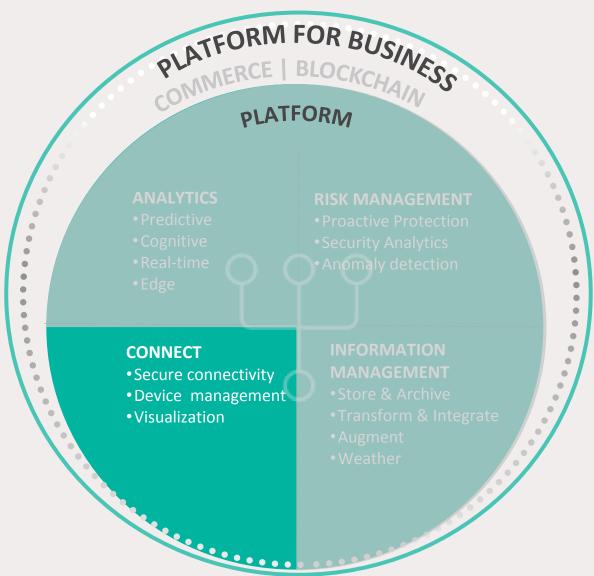


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IBM Watson IoT Platform Connect

Connect your devices, equipment, and workforce to gain a new level of insight into your business

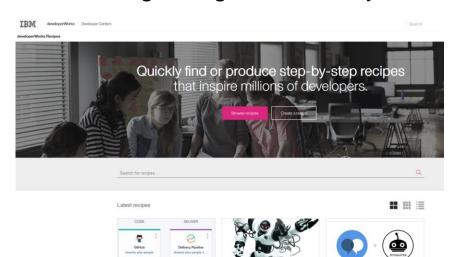




IBM Watson IoT Platform - Connect Connect what matters with the Hub for IoT devices

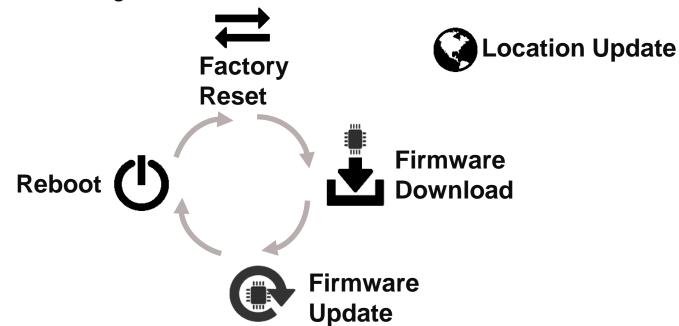
Connect and manage your IoT Devices & Gateways

- Open standards based communications (MQTT, HTTPS)
- Secure communication (TLS)
- Globally scalable starting with a single device
- Fully integrated Gateway support
- Broad and growing device ecosystem



Integrated device management

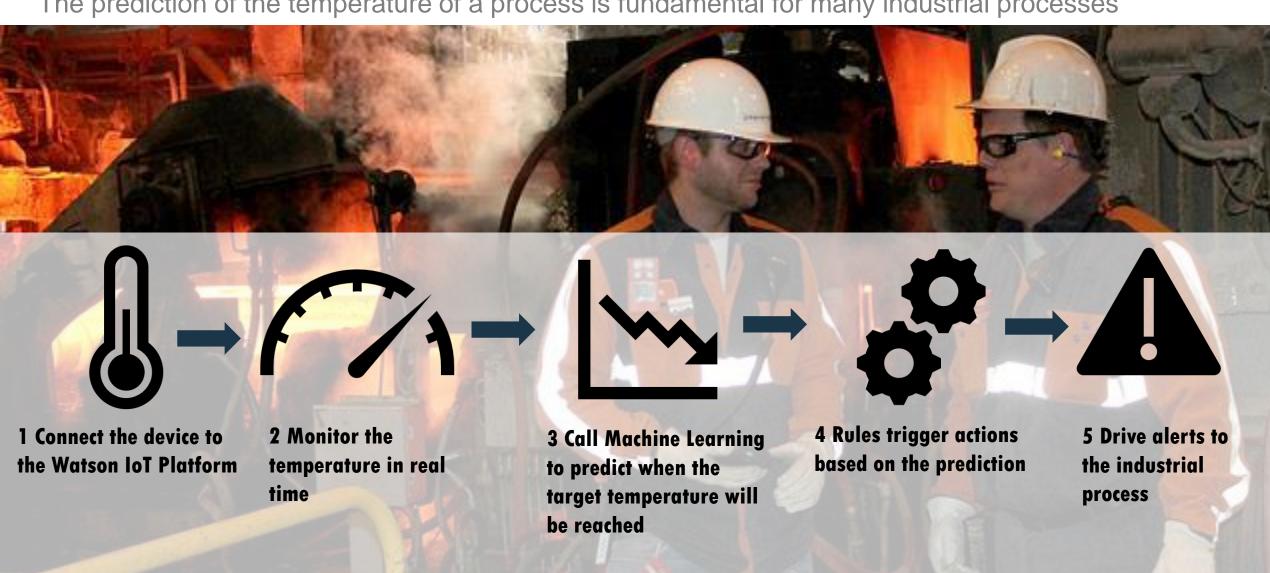
- From dashboard or programmatic APIs
- Action device management functions on thousands of devices at a time
- Create your own custom device management commands





DEMO: Watson IoT working with machine learning

The prediction of the temperature of a process is fundamental for many industrial processes





1 Connect the device to the Watson IoT Platform



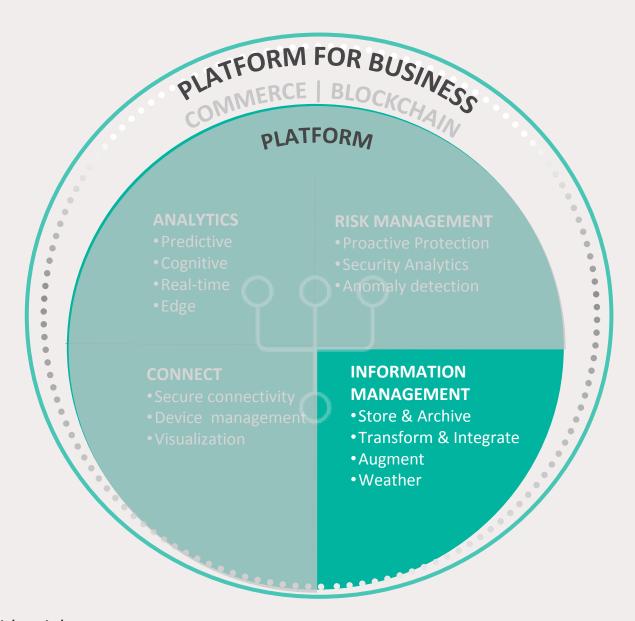


2 Monitor the temperature in real time

IBM Watson IoT Platform Information Management

Identify, aggregate, and transform data from your IoT sources into asset-based data structures.

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Information Management

PLATFORM FOR BUSINESS
PLATFORM

AMANTIS

PLATFORM

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PLATFORM

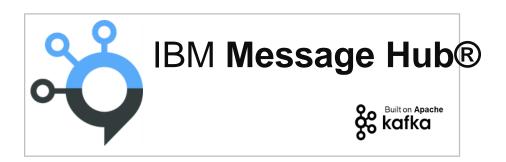
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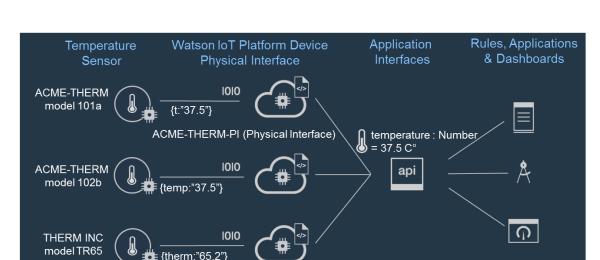
- Built in last event cache
 Always have access to the last reading whether device is on or offline
- Fully managed NoSQL JSON document store built for high integrity and high performance

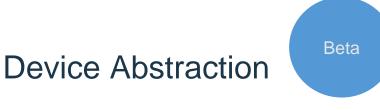


Integration with IBM MessageHub
 Internet scale buffering between the IoT
 Platform and your chosen storage service
 Use as a bridge to other Bluemix services, such as IBM Object Store



Information Management







Define your own APIs to insulate applications from variability across device types, sensor models, variants and versions

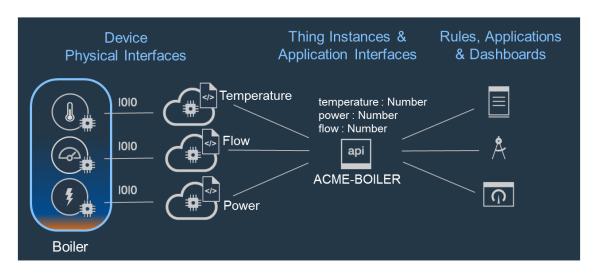
Example: Different models and brands of temperature sensor represented by a single common API



Aggregation into Things

Aggregate multiple devices into logical objects so they can be managed as a single Thing

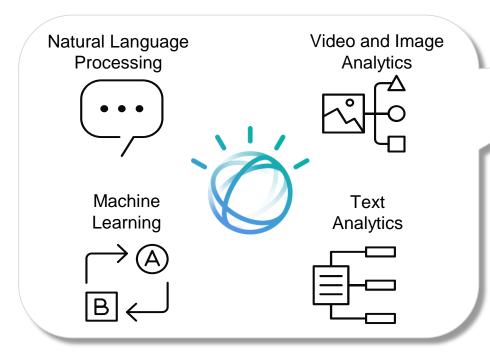
Example: Several different sensors represented as a single boiler object



IBM Watson IoT Platform Analytics

Leverage a host of cutting edge cognitive tools to gain a deeper understanding of your structured and unstructured

data.



PLATFORM FOR BUSINESS **ANALYTICS** Predictive Cognitive • Real-time Edge 16

IBM Watson IoT Platform - Analytics

Real-time Analytics

- Rules and action oriented analytics, built in to the platform
- Business user oriented interface
- Drive automation to take appropriate, prescribed actions

Edge Analytics

- Single click deploy of rules from cloud to Edge
- New openSDK extending gateway choice

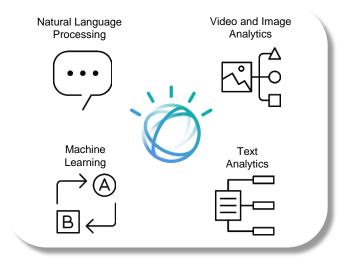
Predictive

- Integrate with IBM PMQ (predictive maintenance and quality) and Watson Machine Learning services
- Forecast usage and operating conditions based on environmental conditions
- Gain insights from devices in context; adjusting designs and manufacturing processes



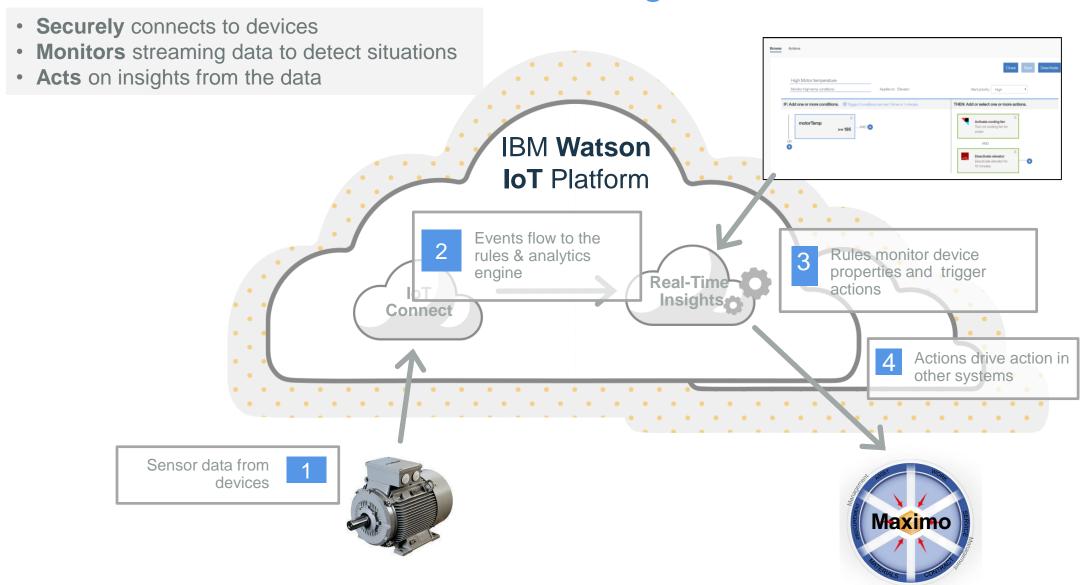
Cognitive

- Watson API families allow easy integration of cognitive analytics into IoT apps
- interact naturally with humans, learn from historical data, analyze image and textual data sources to enrich analytics & insights

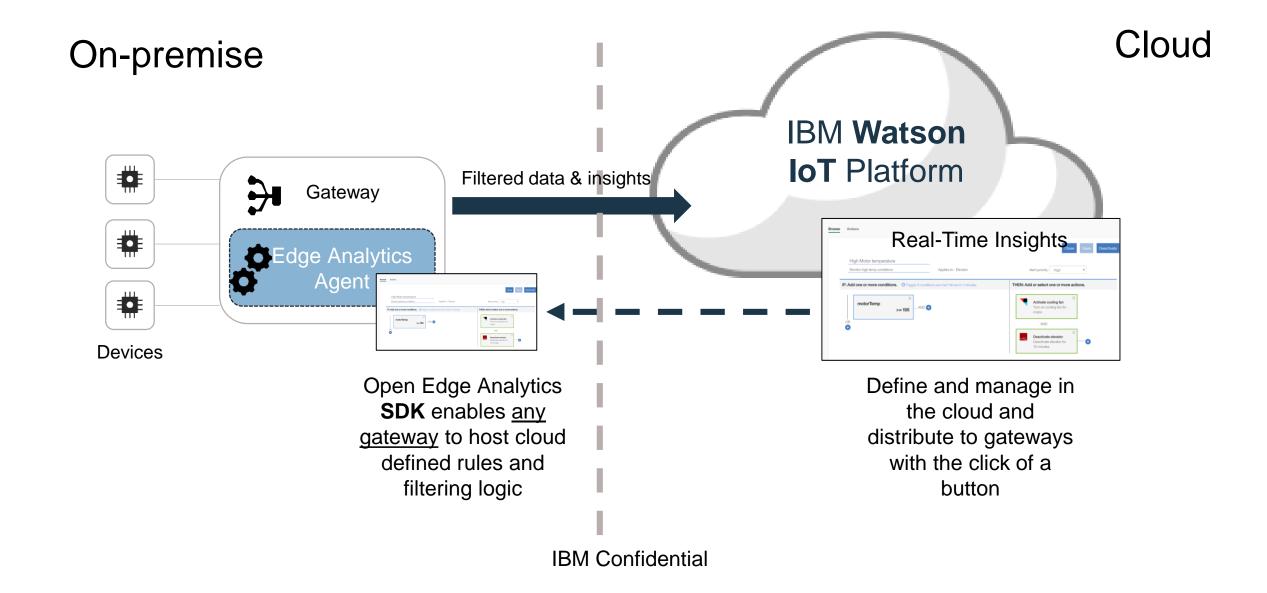


Watson IoT Platform Real-Time Insights

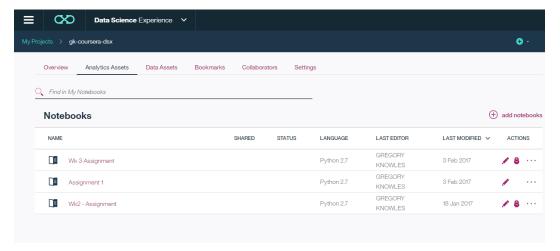
Real-Time



Edge Analytics reduce data feeds, make local decisions, work disconnected



 Extend analytics and actions with data science tools, machine learning and scalable, serverless models









Wizards guide you through the process of creating machine learning (ML) models from IoT data without having to learn complex tools and ML algorithms.

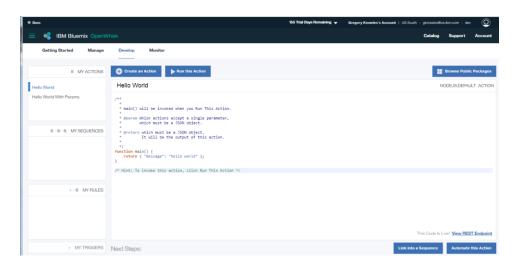
Powered by IBM Data Science Experience and Watson Machine Learning.



Extensible, scalable event handling with OpenWhisk actions

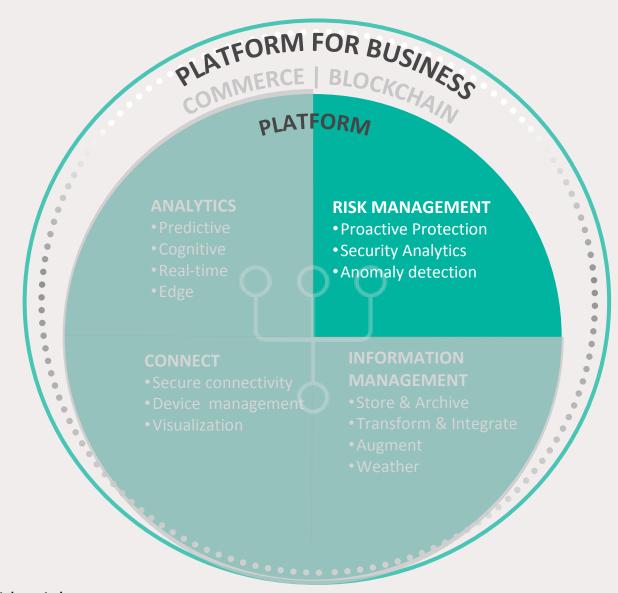
The scalable, event driven micro services that run in the server-less environment of OpenWhisk work seamlessly with Watson IoT Platform Real-Time Insights

Leverages OpenWhisk as the action engine for defining reusable actions in a variety of languages



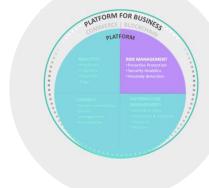
IBM Watson IoT Platform Risk Management

Manage risk and gather insights across your entire IoT landscape.



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Risk Management



Security assessment

Data anonymization

Threat intelligence

PROFESSIONAL SERVICES

Security dashboard

Policy management



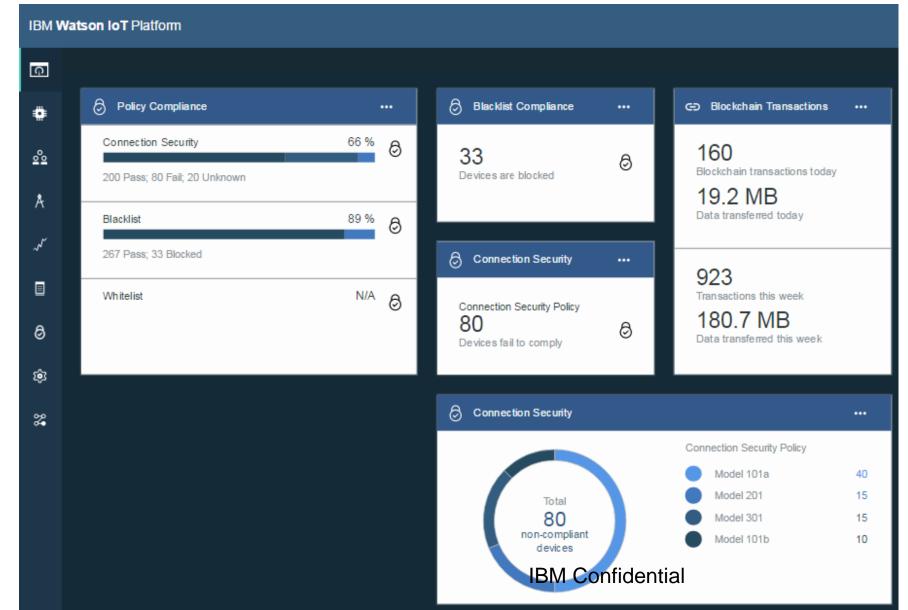
ADVANCED PLATFORM CAPABILITIES

Security by design



INCLUDED IN BASE WATSON IOT PLATFORM

Risk Management & Policy Dashboard Your single perspective on IoT risk exposure





- Implement and accumulate reusable checks to identify device compromise and malicious events
- Protect against threats to the IoT environment with blacklists, whitelists and device behaviour thresholds
- Maintain platform resilience by acting on alerts automatically

Watson IoT Platform powers the first commercial drones featuring cognitive computing capabilities

By putting Watson IoT capabilities into flight, Aerialtronics can help companies open up expansive number of possibilities to gain insight in places not easily accessible to humans. Possible scenarios include helping organizations across multiple industries, from monitoring city traffic patterns to inspecting wind turbines, oil rigs and cell tower optimization.

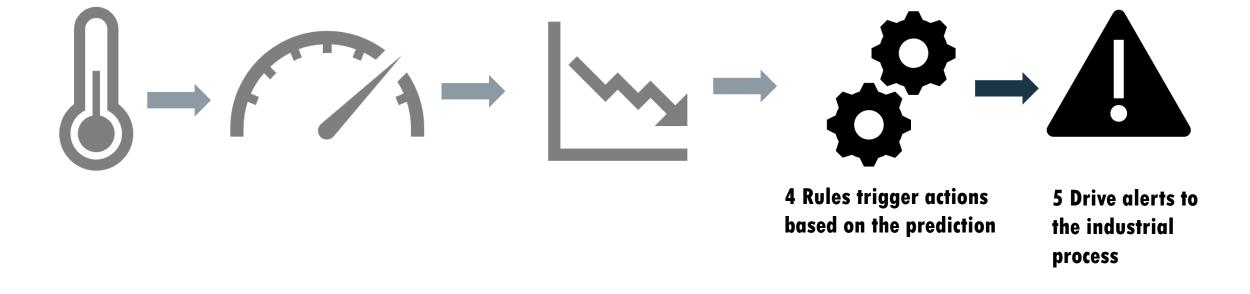




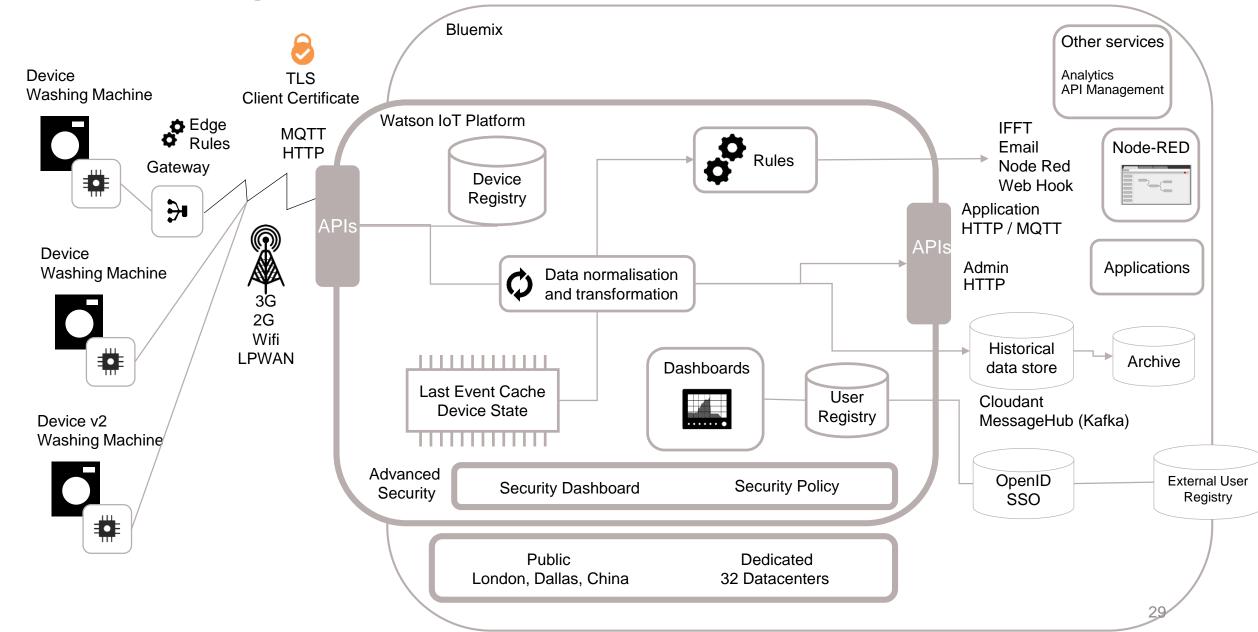


3 Call Machine Learning to predict when the target temperature will be reached





Flow through the platform



Deployment options & Geography choices

Watson IoT Platform is available in two deployment options

- 1. Public cloud (multi-tenant)
- 2. Dedicated cloud (isolated single tenant)

Globally to all our users across 175 countries, including China

Customers can order a Dedicated version of the Platform in any of our <u>46 IBM Cloud</u> (SoftLayer) data centers located around the world

We can address the geo privacy rules & regulatory compliance as required





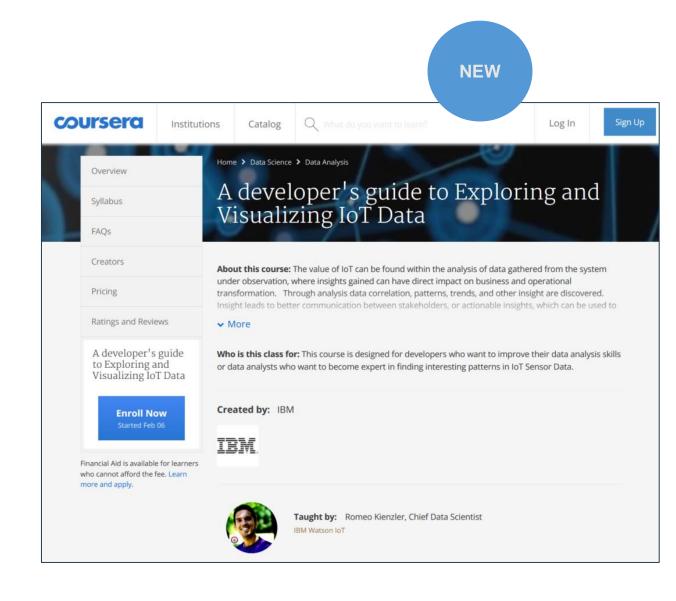
Developer Ecosystem

 New pages on ibm.com/iot for developers and technology partners

http://www.ibm.com/internet-of-things/roles/iot-developer/http://www.ibm.com/internet-of-things/partners/find-a-partner/

- Two IoT Courses on Coursera
- New Platform "Lite" plan freemium in perpetuity
 - 200 MB exchanged
 - 200 MB analysed/mth
 - 500 devices





The IoT Value Chain

Connectivity & Security technology

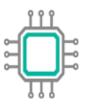
Connectivity & Security technology

Connectivity, Security and edge analytics

Relationships & reach

SoftLayer Cloud platform Bluemix innovation platform IoT services IBM IoT Industry solutions IBM GBS services Industry sales & distribution expertise

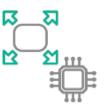
Silicon



IoT Devices



Gateways



Networks



Cloud







Silicon, sensors embedded OSes & recipes IoT devices & recipes for connecting them

Gateways and recipes for connecting them

Network partners

Additional value add cloud services

Customer solutions built on IBM and partner IoT technology

End-end IoT solution

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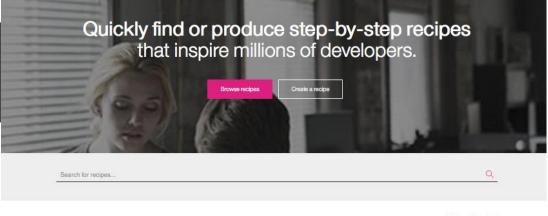
Open ecosystem & partnership strategy extend IBM Watson IoT platform

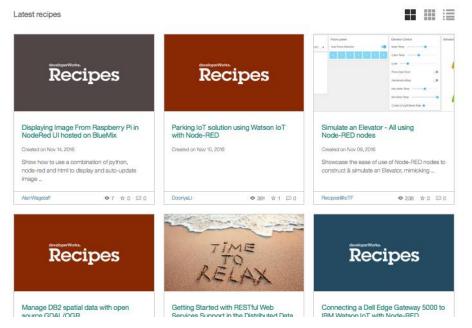
Derive IoT value on the Cloud through strong industry partnerships and open ecosystem



Wide variety of supported devices

- ✓ Self Service
- ✓ Open ecosystem
- ✓ Simple tutorials
- ✓ Connect in moments





Ready for IBM Watson IoT



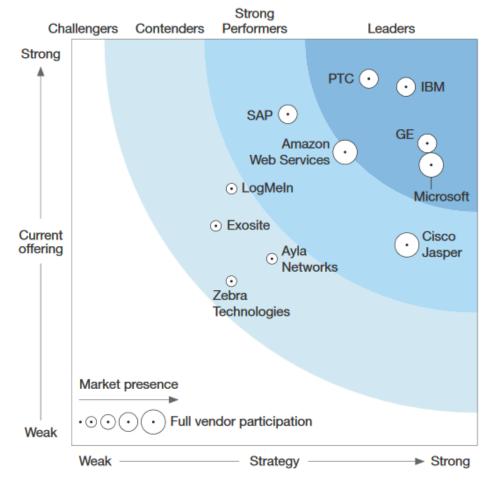
Ready for

IBM Watson IoT

http://ibm.biz/ready4wiot

IBM is a Leader in The Forrester Wave™: loT Software Platforms, Q4 2016





Source: Forrester Research Inc. "The Forrester Wave™: IoT Software Platforms, Q4 2016," by Michele Pelino and Andrew Hewitt with Christopher Voce, Merritt Maxim, Frank E. Gillett, Jeffrey S. Hammond, Michael Caputo and Diane Lynch, November 15, 2016

"The Watson IoT Platform can serve a broad range of advanced IoT use cases. The tech giant doubled down on IoT in 2015 with an investment of \$3 billion dollars to create a new IoT business unit. The new org includes more than 1,000 researchers, developers, and designers dedicated specifically to developing the Watson IoT Platform. Since then, IBM has added significant capabilities to the platform, including augmented reality, cognitive capabilities, blockchain, edge analytics, analytics tooling, and natural language processing (to name a few). With a strong commitment to open source standards and a robust global partner ecosystem, IBM is well positioned for market leadership. However, according to some customers, Watson is not well integrated with analytics engines, and IBM's product portfolio terminology is confusing and hard to decipher."

Source: Forrester Research Inc. "The Forrester Wave™: IoT Software Platforms, Q4 2016," by Michele Pelino and Andrew Hewitt with Christopher Voce, Merritt Maxim, Frank E. Gillett, Jeffrey S. Hammond, Michael Caputo and Diane Lynch, November 15, 2016.

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Key Takeaways

- ✓ IBM is leveraging its capabilities in Cloud, Analytics and Security to provide **business** value and transformations to our IoT clients across all industries
- ✓ IBM is **investing significantly** and **relentlessly delivering** new technologies, partnerships & solutions to ensure continued leadership with IBM's Watson IoT Platform
- ✓ IBM is working across the entire IoT industry to lead open standards, to educate and to enable IoT innovation end to end



IBM's point of view on the Internet of Things ibm.com/loT



Explore IBM
Watson IoT
Play Try Buy



Join us in our IoT conversations
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BACKUP

IBM Watson IoT Platform | Connect Connect your devices, equipment, and workforce to

Connect your devices, equipment, and workforce to gain a new level of insight into your business



Our users include embedded developers, cloud application developers, IoT system administrators and operators plus IoT device end users

Want to compose IoT applications quickly and be able to operate and manage resulting systems.

Expect fast time-to-value, simplicity, flexibility, clear documentation.

Focus Areas

HTTP/S Support
Ability to send commands via HTTP/S

Large payload support
Supporting MBs, static images, snippets and clips, binary

3 MQTT v5
Updates to the MQTT specification, better error handling and improved efficiency

4 IPv6
Support IPv6 and IPv4 devices

5 Video and Audio
Streaming

ANALYTICS Real-time Machine Learning Cognitive Edge CONNECT Secure connectivity Device management Visualization NANALYTICS RISK MANAGEME Proactive Protection Security Analytics Anomaly detection INFORMATION MANAGEMENT Store & Archive Transform & Integrate Augment Weather

IBM Watson IoT Platform | Information Management

Identify, aggregate, and transform data from your IoT sources into asset-based data structures.



Our users include, IoT Data Scientist, IoT Architects, IoT System Administrators and operators

Want to organise and integrate the data coming in and going out of the platform.

Expect ease of use, fast time-to-value, pre-integrated capabilities, flexibility.

Focus Areas

- Data Storage
 Providing access to the latest device data and proving a choice of historical data stores for use by IoT applications and analytics
- 2 Object model for the data of my things
 As a data scientist or application developer I need access to an object model of my things that I can include in my application
- Integrate data from other sources

 The platform needs to be able to ingest data from other sources (such as Weather data from The Weather Company or Geospatial data services) and use it to enrich the data coming from the device
- 3rd Party IoT Platform integration
 Provide the mechanism by which alternative IoT device platforms can connect to the Watson IoT platform

INFORMATION MANAGEMENT Store & Archive Transform & Integrate Augment Weather

IBM Watson IoT Platform | Analytics Leverage a host of cutting edge cognitive tools to

Leverage a host of cutting edge cognitive tools to gain a deeper understanding of your structured and unstructured data.



Our users include systems integrators, asset analysts, maintenance managers, cloud application developers, IoT system administrators and operators plus LOB end users

Want to gain insights from IoT data and respond accordingly, compose IoT applications with analytics insights and operate and manage resulting systems.

Expect ease of use, fast time-to-value, pre-integrated capabilities, flexibility.

Focus Areas

Real-Time

Enhance capabilities with more advanced rules and analytical capabilities, including the infusion of machine learning

Machine Learning
Integrate analytical modeling to predict machine and process health, failures, quality, etc. to forecast business critical issues

Cognitive

Integrate cognitive capabilities to enable solutions that interact naturally with humans, learn from historical data, and analyze image and textual data sources to enrich analytics & insights

Enable flexible model allowing analytics to be distributed from cloud to edge for data & decision efficiency

ANALYTICS Predictive Cognitive Real-time Edge

IBM Watson IoT Platform | Risk Management Manage risk and gather insights across your entire

Manage risk and gather insights across your entire IoT landscape.



Our users Adam and Sally

Want to know that they have a secured IoT environment and know what to do when threats are detected

Expect to only have to work with out-of-the-ordinary situations. Known situations are handled by the system.

Focus Areas

Advanced Protection

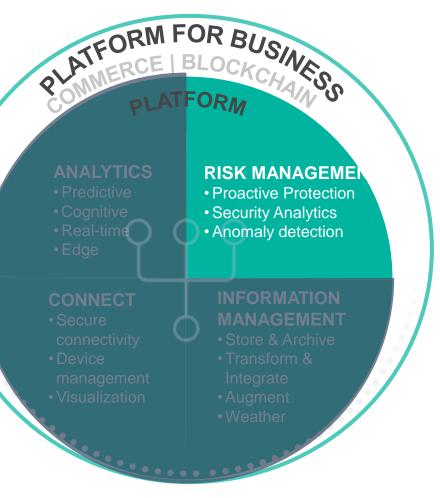
Protect devices and data through Authentication, Authorization & Access Control. Data privacy standards and data masking.

Advanced Device Management

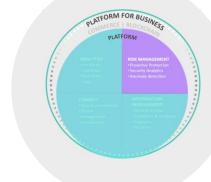
Register devices for secure operations by defining and managing cryptographic key material. Protect devices against operational compromise. Respond to device level threats and attacks. Resolve compromised devices

Security Dashboard
Visualization of security status and easy access to device management and operations

Security Policy Definition & Management
Anomaly detection to quickly spot security and critical issues



Risk and Security Management Professional Services



IoT Security Assessment

Assess IoT risks specific to your solution context

IoT Data Anonymization

Protect your IoT data using IBM tooling and experts
Ensure data privacy while maximizing data utility



IoT Threat Intelligence

Enable your enterprise to respond IoT Security events by understanding them in real-time