



# Who Are Dedicated Developers and Why are They the Secret to Your Outsourcing Success?

If you own a technology start-up or a web based business with revenues between \$500,000 and \$10,000,000 a year and you are frustrated dealing with unreliable, arrogant, and expensive web and mobile app developers who simply cannot deliver your mission critical projects on time, the first time, keep reading.

By partnering with Dedicated Developers the burden of technology will be lifted as their well organized, structured development team work like your own employees and focus 100% on your crucial technology tasks and complete them to the highest quality while you sleep.

Dedicated Developers was Founded by Amazon Best-Selling Author and Award Winning marketing consultant and speaker - Vishal Bhatia.

Having built multiple businesses from scratch, Vishal knows inside out the challenges and impediments you face in finding the quality technology resources you need at a price that delivers maximum profits. Dedicated Developers solves that challenge with world-class offshore, dedicated programmers who are fluent in English, highly experienced, excellent communicators and so reliable that you can place your most important projects in their hands and get fantastic results. **When you partner with Dedicated Developers you're placing your business at the forefront of technology, innovation, and excellence.**

Don't take our word for it. Throughout the rest of this book you will hear from real Dedicated Developers clients. You'll hear about their challenges, their frustrations and how working with Dedicated Developers has helped these business owners end their frustrations and grow their businesses rapidly.

## **Dedicated Developers**

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*"Before **Eben Pagan personally referred us to Vishal with Dedicated Developers**, our Director of Product was actually jumping out of the product to implement these complex designs and it was really slowing down the growth of our technology. We hired Dedicated Developers to assist us in **complex web design implementation that we're building for Facebook, for Hennessy, for DELL, brands like Spotify, Wired Magazine, Conde Nast etc.** We started with one developer.*

*We were sending them just design files, and he was turning them into awesome pages. Now we've scaled that to 3 full time developers and we're feeding them work daily. **We wouldn't be where we are today without them. We've scaled to 50,000 users in the system in this past year.** We love our Dedicated Developers, they're great."*

**Greg Higgins** - Director of Strategic Partnerships - SplashThat.com - New York, USA

*"I've developed hundreds of websites and run in-house developer teams and freelancers. In-house teams are very expensive and inflexible and trying to build a sustainable business with the unreliability of freelancers is just impossible.*

*I needed a dedicated, outsourcing service that delivered fast, reliable, quality results at a cost that made sense. **I met Vishal with Dedicated Developers at Ontraport's live event Ontrapalooza and decided to partner with them. We're saving around 50% on costs, productivity is up 75% to 100%, we're seeing a 250% ROI** and I'm less stressed than ever before! I highly recommend Dedicated Developers."*

**Steve Schmidt** – Web Strategist – EffectWebAgency.com – Elkhart, IN, USA



*"I contacted seven developers before Dedicated Developers and not one of them could help me! They all said they thought my project was possible but they didn't know how to do it!*

*That's not good enough for me ... had Thomas Edison said that we'd all be walking around in the dark! **Thankfully Ontraport's management team highly recommended us to hook up with Dedicated Developers** and they not only completed my project on time but **I'm seeing an overall reduction of 25% in on-going development costs and a 30% increase in productivity.** I couldn't recommend them highly enough."*

**Tom Richard** – CMO - GymSource.com – Winter Garden, FL, USA

*"I was fed up with freelancers. Poor communication, wasting time and money, being frustrated and anxious about my projects. So I hired a dedicated developer from Dedicated Developers to sort things out.*



*Since then my business has more than doubled, **I've leap-frogged 2 years in development time worth \$6 to \$8 million**, customer satisfaction is at an all time high and I'm less stressed than ever before. I couldn't recommend them more."*

**Dr. Bradley Nelson** – Founder - HealersLibrary.com - St. George, UT, USA



*"I have known Vishal & worked with Dedicated Developers since 2008. I have consulted, advised & coached their company. **I have hired them & several companies I personally know have hired them to hire designers & developers & we have had great experience with them.** So if you need to hire someone to either build something or design something, **give these guys a call because they are really great.**"*

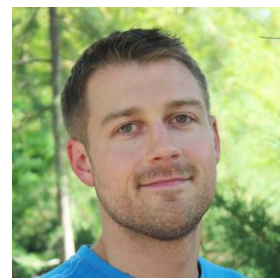
**Eben Pagan** – Hot Topic Media

*"Dedicated Developers and Vishal genuinely cares about every ONTRAPORT client and they're **committed to consistency and quality**. They are a great choice and even have a dedicated ONTRAPORT staff member. Companies like Vishal's help save time, allowing you to focus on what you're most passionate about in your business. **We're proud to have them connected to ONTRAPORT's community.**"*

**ONTRAPORT Client Experience Team**

*"I was doing everything and by everything I mean, graphics, writing, design and unfortunately coding. And I hate coding! I'd rather have a root canal without anesthesia than have to code another site.*

*But the real problem was I couldn't earn any more. I tried some US outsourcers but they cost a bomb and didn't work out. And that's when I hired Dedicated Developers. Since then, **my income has almost quadrupled and because projects are complete in half the time, clients are super-impressed.** Best decision I've made in a long time."*



**Tyler Archer** – President - TylerArcher.com - Boise, ID, USA



*“Vishal and his team at Dedicated Developers are superb. Very thorough, competent and highly professional. What separates Vishal from all the rest of the IT contractors that I have worked with in the past is **the depth of experience and the high personal touch** that he brings to the table.*

***Early on, Vishal made a special trip to visit and sit down with me to discuss my business objectives.** Who in the world of virtual IT consulting does that? Very classy. Additionally, Vishal and company are very creative and are very willing to share ideas even if it's outside their existing contract. It's clear that Vishal is committed to building a long term relationship which I very much appreciate.*

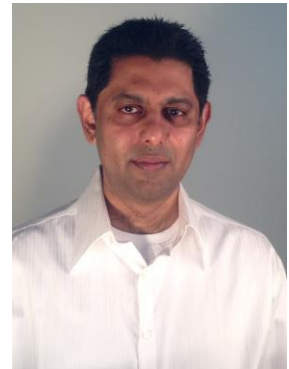
***I am glad I took Eben Pagan's endorsement to hire Vishal and his team and I wholeheartedly recommend them.”***

**Perry Simpson** – Founder - Razorama.com - Santa Barbara, CA USA

*“When the local company we'd hired to build our mobile app failed and cost us over \$50,000 in time and money we thought there may be no way back. But, **Dedicated Developers rescued us.***

*The app is now live on iTunes and Android. Dedicated Developers worked late nights and weekends to help us. I highly endorse them. **Thanks Vishal for staying in touch with me for several years through Eben Pagan's mastermind group and for doing an awesome job.**”*

**Neil Venketramen** - Co-Founder - LeanBuddy.com - Chicago, IL, USA



*“I was working 10 or 12-hour days, and not really taking any breaks, and then some on Saturdays. It was really affecting my quality of life. I tried outsourcers via freelance websites but that was incredibly time consuming so when **I found out about Dedicated Developers through Eben Pagan**, it made financial sense. Because of Dedicated Developers **I've been able to double my client fees with additional products and services and that means my outsourcer pays for herself time and time again.**”*

**Chelsea O'Brien** – President - TechDivaMedia.com - Capon Bridge, WV, USA





*“With too much demand for client websites I had to get help. But hiring outsourcers from the Philippines was a nightmare. I needed flexibility and reliability but I just got excuses and stress.*

***I met Vishal with Dedicated Developers through Eben Pagan and not only have I seen a more than 500% ROI but I make more money because I get more done.** I have more free family time because I know my outsourcers will complete tasks without me and I feel good because by having my dedicated resources from Dedicated Developers I’m helping secure their future too.”*

**Nitin Chhoda** – Founder - TherapyNewsletter.com - Denville, NJ, USA

*“When you outsource you still have to stand by the end product. It's still your name on the line as far as your client is concerned. For us, it's critical to be able to deliver a product that we were still willing to put our names on. That was of critical importance and Dedicated Developers have done exactly that. **We're so glad we were introduced to them through Eben Pagan and we're saving over \$10,000 a month in costs and seeing over 100% growth.**”*



**Jared Prazen** - Director of Business Development - TrafficMotion.com - Cheyenne, WY, USA



*“I wasted thousands and thousands of dollars trying to figure out how I could use freelancers to build my business. I bought all the courses, took all the steps but was still stuck.*

*It was easy enough to hire a freelancer in the Philippines or somewhere but then trying to tell them what I wanted and actually get it done was almost impossible. **So when Eben Pagan recommended Dedicated Developers, I turned to them and haven't looked back. I've saved over 60% on local development costs,** I saved about 18 months in development time*

*and I'm dominating my niche. It's brilliant.”*

**Jane Nguyen** – Founder - Complete Business Accounting - Brookfield, Queensland, Australia



*"You've solved some really big headaches for us. Our past developers were a real challenge because they were independent and they didn't have any backup when they got stuck. That meant we ended up wasting time and money trying to help them, guide them, force them to get things done right and on time. We accomplished a lot more than we could have without you and **things are without a shadow of a doubt easier and less stressful** with Dedicated Developers. **I am glad my business partner Dennis heard about them on one of Eben Pagan's live coaching calls.**"*

**Mike Lambert** – CTO - GetAStart.com - Chicago, IL, USA

*"Managing over a dozen freelancers across the world was horrendous. It was an absolute nightmare. I would never build a business that way again. **I was introduced to Vishal with Dedicated Developers by Eben Pagan's mastermind team at one of his live events.** Partnering with Dedicated Developers is completely the opposite. With our part-time dedicated developer, **we save around 40 to 50 hours a month and we're producing \$2,000 or more a week in additional revenue.** I can't recommend them highly enough."*



**Jovan Will** - Co-Founder - Alpha Advisor Academy - Mesa, AZ, USA



*"I could have lost my business because I had to spend most of my time on stuff that didn't make money. I handed all that off to my dedicated outsourcer at Dedicated Developers, which now allows me to get on with the money making activities. **I am very glad I met Vishal with Dedicated Developers at Eben Pagan's live event. The value is astonishing. I must be getting around \$75,000 per year in services and I pay a tiny fraction of that!** More importantly, I'm less stressed, have loads more free time and my appointment diary is filled!"*

**Bill Parravano** – Founder - TheKneePainGuru.com - Asheville, NC, USA



*"I couldn't do it all. I was literally going crazy. It was either stop doing things that were driving me crazy and move forward or else I was literally stuck where I was. That's when **I found out about Dedicated Developers through Brendon Burchard.***

*Since then **I was able to launch my whole product in 3 months. That really is amazing. Without them it would have taken at least another six months.** Best of all I'm so much less stressed, less worried, less aggravated. The frustrations have gone and I no longer fear marketing or embarrassment about my website. It's a great thing and I can't thank you enough."*

**Joui Turandot** – President - RockstarAttraction.com - San Francisco, CA, USA

*"Within the first 6 months of working with Vishal and his team, I started getting **17% more leads** from the internet and started **converting 12% more clients** through my websites. I have been very impressed by their work."*

**Dr. Sam Bakhtiar** – Founder - FitConcepts.com - Chino, CA, USA



*"I have been working with Vishal and his team for 5 months now. Whenever I see their work, I always get thrilled to look at the designs. The thing that I really liked about them was that they were really interested in **understanding my ultimate objective** and what message I was trying to deliver through my websites."*

**Sonja Solaro** - Author, Award Winning Entrepreneur & Business Coach - Watertown, SD, USA

*"Vishal is a well-respected and innovative entrepreneur whose drive to become the best in the world is surpassed only by his **dedication to his team** in helping them reach their goals and live their dreams."*

*Vishal's enthusiasm in learning new things is one of his strongest traits, and his willingness to share this knowledge to all who ask will undoubtedly help him reach and exceed his personal and business milestones."*

**Dr. Bob Clarke** - Award Winning Entrepreneur - BobAndRosemary.com – New Jersey, USA





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