Total No. of Questions: 6

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## Faculty of Management Studies End Sem Examination Dec-2023

## MS3ET01 Export-Import Finance

Branch/Specialisation: Management Programme: BBA

**Maximum Marks: 60 Duration: 3 Hrs.** 

| Q.1 (M | 1CQs |   | al choices, if any, are indicated. Answers d of only a, b, c or d. Assume suitable data usual meaning. |   |  |
|--------|------|---|--|---|--|
| Q.1 i. |      | Advance payment guarantee ass           |  | 1 |  |
|        |      | • | orter will make advance payments   |   |  |
|        |      | (b) The exporter that the import        |  |   |  |
|        |      | exporter, if the latter fails           | the money he has advanced to the   |   |  |
|        |      | (d) The exporter that the bank w        | vill extend credit for the contract  |   |  |
|        | ii.  | Open account method of payme            | ent is beneficial to-  | 1 |  |
|        |      | (a) The buyer (b                        | ) The seller   |   |  |
|        |      | (c) The buying agent (d                 | ) Both the buyer and seller  |   |  |
| ii     | iii. | The term EXIM stands for-               |  | 1 |  |
|        |      | (a) Ex -import                          |  |   |  |
|        |      | (b) Export and Import management        |  |   |  |
|        |      | (c) Export and import                   |  |   |  |
|        |      | (d) All of these                        |  |   |  |
|        | iv.  | A is an unconditional                   | al written promise by one party to pay   | 1 |  |
|        |      | money to another party.                 |  |   |  |
|        |      | ` ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' | ) Time draft   |   |  |
|        |      | ` ' 1                                   | I) Promissory note   |   |  |
|        | v.   | The amount of packing credit sh         | -  | 1 |  |
|        |      | (a) The local cost of manufacture       | re for the exporter  |   |  |
|        |      | (b) FOB value of the export con         |  |   |  |
|        |      | (c) CIF value of the export cont        |  |   |  |
|        |      | (d) The cost of manufacture of          | or FOB value of the export contract  |   |  |
|        |      | whichever is less                       |  |   |  |

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|     | vi.   | Packing credit is-   | 1 |  |  |
|-----|-------|--|---|--|--|
|     |       | (a) An advance made for packing goods for export   |   |  |  |
|     |       | (b) Post-shipment finance for export   |   |  |  |
|     |       | (c) A priority sector advance  |   |  |  |
|     |       | (d) Advance for importer   |   |  |  |
|     | vii.  | Duty drawback is the refund of duty chargeable on-   | 1 |  |  |
|     |       | (a) Exported material  |   |  |  |
|     |       | (b) Imported material  |   |  |  |
|     |       | (c) Damaged material   |   |  |  |
|     |       | (d) Exports to Indian owned warehouses in Europe   |   |  |  |
|     | viii. | Availing post-shipment credit in foreign currency is compulsory for-   | 1 |  |  |
|     |       | (a) Exporters who have not availed packing credit  |   |  |  |
|     |       | (b) All exporters who have availed packing credit  |   |  |  |
|     |       | (c) Exporters who have availed pre-shipment credit in foreign currency                                       |   |  |  |
|     |       | (d) Exporters who have availed credit from banks   |   |  |  |
|     | ix.   | For export-oriented units, Exim bank finances-   | 1 |  |  |
|     |       | (a) Term loans only  |   |  |  |
|     |       | (b) Both working capital and term loans  |   |  |  |
|     |       | (c) Term loans, working capital and long-term working capital  |   |  |  |
|     |       | (d) For investment from overseas   |   |  |  |
|     | х.    | Exim bank lending to foreign governments take the form of-   | 1 |  |  |
|     |       | (a) Soft loans (b) Commercial loans  |   |  |  |
|     |       | (c) Lines of credit (d) Relending facility   |   |  |  |
| Q.2 | i.    | What is advance payment in export import?  | 2 |  |  |
|     | ii.   | Explain open account method of payment in international trade.   | 3 |  |  |
|     | iii.  | What are the four methods of payment in international trade?   | 5 |  |  |
| OR  | iv.   | Differentiate the term documentary bill and documentary credit under   | 5 |  |  |
|     |       | L/C.   |   |  |  |
| Q.3 | i.    | What is a banker's acceptance for import and export?   | 2 |  |  |
|     | ii.   | Do commercial bank provide medium and long term loan?  |   |  |  |
| OR  | iii.  | Do commercial bank provide medium and long term loan?  Explain the purpose and features of promissory notes. |   |  |  |
| Q.4 | i.    | What is pre-shipment finance?  | 3 |  |  |
|     | ii.   | Explain the schemes for sub-suppliers.   | 7 |  |  |
| OR  | iii.  | Explain EXIM banks scheme for deemed exporters.  | 7 |  |  |
|     |       |  |   |  |  |

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| Q.5 | i.<br>ii. | Define the term undrawn balance.  Explain negotiation of export documents drawn under L/C.  | 4 6        |
|-----|-----------|---|------------|
| OR  | 111.      | Explain the term goods sent on consignment.   | 6          |
| Q.6 | i.<br>ii. | Attempt any two: Give forfaiting mechanism meaning with example. Explain the problems of export and import finance with suitable example. | <b>5 5</b> |
|     | iii.      | Define the term post-shipment credit in foreign currency.  ******   | 5          |