



Enrollment No.....

Faculty of Engineering
End Sem (Odd) Examination Dec-2019
OE00053 E-Commerce
Programme: B.Tech. Branch/Specialisation: All

Duration: 3 Hrs.**Maximum Marks: 60**

Note: All questions are compulsory. Internal choices, if any, are indicated. Answers of Q.1 (MCQs) should be written in full instead of only a, b, c or d.

- Q.1 i. The dimension of E-commerce that enables commerce across national boundaries is called **1**
 (a) Interactivity (b) Global reach
 (c) Richness (d) Ubiquity
- ii. Which of the following describes E-commerce? **1**
 (a) Doing Business electronically
 (b) Doing business
 (c) Sale of goods
 (d) All of these
- iii. Which of the following is a method of transferring money from one person's account to another? **1**
 (a) Electronic check (b) Credit card
 (c) E-transfer (d) None of these
- iv. Which of the following is not related to security mechanism? **1**
 (a) Encryption (b) Decryption
 (c) E-cash (d) All of these
- v. Which of the following is not obstacle of m-commerce? **1**
 (a) Slow Connectivity (b) Security
 (c) Reliability (d) None of these
- vi. Which of the following is an E-Governance model? **1**
 (a) Broadcasting (b) Critical-flow
 (c) Comparative Analysis (d) All of these
- vii. Which is a function of E-Commerce **1**
 (a) Marketing (b) Advertising
 (c) Warehousing (d) All of these
- viii. Smart Card is better protected than other cards using **1**
 (a) Encryption (b) Firewall (c) Hub (d) All of these

- ix. Which type of technology will increase the portability and mobility? **1**
 (a) Implant chips (b) Micro payments
 (c) Internet phone calls (d) All of these
- x. Digital signature is a: **1**
 (a) Digital id, sends as an attachment to a web page/e-mail/message
 (b) Is used for verifying the attachments send using web
 (c) Both (a) and (b)
 (d) None of these
- Q.2 i. What is e-commerce? **2**
 ii. Explain policies of e commerce. **3**
 iii. What are advantages and disadvantages of B2C and C2C? **5**
 OR iv. Explain the limitation of e commerce. **5**
- Q.3 i. What are the marketing strategies of e commerce? **2**
 ii. Define architectural framework of e commerce. **8**
 OR iii. Explain the different types of e commerce marketing. **8**
- Q.4 i. Defined m- commerce with example. **3**
 ii. Compare Broadcasting model & Critical flow model with suitable example. **7**
 OR iii. Write a short note on: **7**
 (a) Mobilization & Lobbying (b) Interactive Services G2C2G
- Q.5 i. Explain E-Seva with real time example. **4**
 ii. Explain the different application of data warehousing & Data Mining in e government. **6**
 OR iii. Write a short note on: **6**
 (a) Issues in e-governance implementation
 (b) E-framework.
- Q.6 Attempt any two: **5**
 i. What are the challenges and Approach to E-Government Security? **5**
 ii. Explain E-Payment Security. **5**
 iii. Define Security Concern in E-Commerce **5**

Marking Scheme
OE00053 E-Commerce

Q.1	i.	The dimension of E-commerce that enables commerce across national boundaries is called	1
		(b) Global reach	
	ii.	Which of the following describes E-commerce?	1
		(a) Doing Business electronically	
	iii.	Which of the following is a method of transferring money from one person's account to another?	1
		(a) Electronic check	
	iv.	Which of the following is not related to security mechanism?	1
		(c) E-cash	
	v.	Which of the following is not obstacle of m-commerce?	1
		(d) None of these	
	vi.	Which of the following is an E-Governance model?	1
		(d) All of these	
	vii.	Which is a function of E-Commerce	1
		(d) All of these	
	viii.	Smart Card is better protected than other cards using	1
		(a) Encryption	
	ix.	Which type of technology will increase the portability and mobility?	1
		(d) All of these	
	x.	Digital signature is a:	1
		(c) Both (a) and (b)	
Q.2	i.	Definition of e-commerce	2
	ii.	Any three policies of e commerce	3
		1 mark for each policy	(1 mark * 3)
	iii.	At least two advantages of B2C and C2C	5
OR		At least two disadvantages of B2C and C2C	5
		2.5 marks	
	iv.	Any five limitation of e commerce.	5
		1 mark for each limitation	(1 mark * 5)
Q.3	i.	At least two marketing strategies of e commerce	2
		1 mark for each strategy	(1 mark * 2)

OR	ii.	Architectural framework of e commerce	8
		Explanation	4 marks
		Diagram	4 marks
	iii.	At least four types of e commerce marketing	8
Q.4		2 marks for each type	(2 marks * 4)
	i.	Definition m- commerce	3
		Example	2 marks
	ii.	Comparison Broadcasting model & Critical flow model	7
OR		At least five comparison with example (1 mark * 5)	5 marks
		Diagram	2 marks
	iii.	Write a short note on:	7
		(a) Mobilization & Lobbying	3.5 marks
Q.5		(b) Interactive Services G2C2G	3.5 marks
	i.	Definition of E-Seva	4
		Explanation with example	2 marks
	ii.	At least four applications of data warehousing & Data Mining	6
OR		1.5 marks for each application	(1.5 marks * 4)
	iii.	Write a short note on:	6
		(a) Issues in e-governance implementation	3 marks
		(b) E-framework.	3 marks
Q.6		Attempt any two:	
	i.	Challenges and Approach to E-Government Security	5
		1 mark for each	(1 mark * 5)
	ii.	E-Payment Security	5
		Stepwise marking	
	iii.	Security parameters and concern explanation	5
