Total No. of Questions: 6

Total No. of Printed Pages:3

## Enrollment No.....



## Faculty of Commerce / Management Studies End Sem (Even) Examination May-2019 CM3SE04/MS3CO14 Research Methodology

Programme: B.Com.(Hons) / Branch/Specialisation: Commerce / BBA Management

Duration: 3 Hrs. Maximum Marks: 60

Note: All questions are compulsory. Internal choices, if any, are indicated. Answers of Q.1 (MCQs) should be written in full instead of only a, b, c or d.

- Q.1 i. The essential qualities of a researcher are:
  - (a) Spirit of free enquiry
  - (b) Reliance of observation and evidence
  - (c) Systematization or theorizing of knowledge
  - (d) All of these
  - ii. A teacher encounters various problems during his professional 1 research experiences. He should:
    - (a) Resign from his post in such situations
    - (b) Do research on that problem and find a solution
    - (c) Avoid the problematic situations
    - (d) Take the help of the head of the institution
  - iii. Review of the relevant literature is done to know:
    - (a) What is already known about the topic
    - (b) What concepts and theories have been applied to the topic
    - (c) Who are the key contributors to the topic
    - (d) All of these
  - iv. Which of the following is the first step in starting the research 1 process?
    - (a) Searching sources of information to locate problem
    - (b) Survey of related literature
    - (c) Identification of the problem
    - (d) Searching for solutions to the problem

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| v.    | Which of the following is NOT a data collection method?           | 1 |  |  |  |
|-------|---|---|--|--|--|
|       | (a) Research design   |   |  |  |  |
|       | (b) Unstructured interviewing                                     |   |  |  |  |
|       | (c) Postal survey questionnaires                                  |   |  |  |  |
|       | (d) Electronic mail surveys                                       |   |  |  |  |
| vi.   | Which of the following steps are required to design a             | 1 |  |  |  |
|       | questionnaire?  |   |  |  |  |
|       | (a) Preparing a draft of the questionnaire                        |   |  |  |  |
|       | (b) Revision of the draft   |   |  |  |  |
|       | (c) Writing primary and secondary aims of the study               |   |  |  |  |
|       | (d) All of these  |   |  |  |  |
| vii.  | Sampling is advantageous as it                                    | 1 |  |  |  |
|       | (a) Helps in capital-saving (b) Saves time                        |   |  |  |  |
|       | (c) Increases accuracy (d) Both (a) and (b)                       |   |  |  |  |
| viii. | A researcher selects only 10 members as a sample from the total   |   |  |  |  |
|       | population of 5000 and considers it good because:                 |   |  |  |  |
|       | (a) He was a good researcher                                      |   |  |  |  |
|       | (b) He was guided by his supervisor                               |   |  |  |  |
|       | (c) The population was homogeneous                                |   |  |  |  |
|       | (d) All of these  |   |  |  |  |
| ix.   | Bibliography given in a research report:                          | 1 |  |  |  |
|       | (a) Helps those interested in further research                    |   |  |  |  |
|       | (b) Makes the report authentic                                    |   |  |  |  |
|       | (c) Both (a) and (b)  |   |  |  |  |
|       | (d) None of these   |   |  |  |  |
| х.    | Citation means that a particular paper has been:                  |   |  |  |  |
|       | (a) Copied from somewhere else                                    |   |  |  |  |
|       | (b) Discussed orally by another author                            |   |  |  |  |
|       | (c) Quoted in another paper by another author                     |   |  |  |  |
|       | (d) Sold to another publisher                                     |   |  |  |  |
| i.    | Discuss the importance of research in managerial decision making. | 4 |  |  |  |
| ii.   | Explain characteristics of good research.                         | 6 |  |  |  |
| iii.  | Describe different types of research and major applications of    | 6 |  |  |  |
|       | research in managing business operations.                         |   |  |  |  |

Q.2

OR

| Q.3 | 2.3 1. Explain Type I and Type II error in hypothesis testing. |   | 4 |  |
|-----|--|---|---|--|
|     | ii.  | What is research design? Explain exploratory and causal research design.                        | 6 |  |
| OR  | iii.   | What is a 'Hypothesis'? Discuss the procedure of testing a hypothesis.                          | 6 |  |
| Q.4 | i.   | What do you mean by reliability and validity in research?                                       | 4 |  |
|     | ii.  | Discuss the methods of primary data collection in research.                                     | 6 |  |
| OR  | iii.   | Describe the guidelines for constructing a questionnaire.                                       |   |  |
| Q.5 | i.   | What is sampling? Explain importance of sampling in research.                                   | 4 |  |
|     | ii.  | Discuss the different types of probability sampling methods.                                    | 6 |  |
| OR  | iii.   | Explain sampling and non-sampling errors. What are the characteristics of a good sample design? | 6 |  |
| Q.6 |  | Write short note on any two:  |   |  |
|     | i.   | Types of research reports   | 5 |  |
|     | ii.  | Parts of research report  | 5 |  |
|     | iii.   | Research proposal   | 5 |  |
|     |  |   |   |  |

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## Marking Scheme CM3SE04/MS3CO14 Research Methodology

| Q.1 | i.  | The essential qualities of a researcher are:                          |                          | 1 |  |  |
|-----|---|---|--------------------------|---|--|--|
|     |   | (d) All of these  |                          |   |  |  |
|     | ii.   | A teacher encounters various problems                                 | during his professional  | 1 |  |  |
|     |   | research experiences. He should:                                      |                          |   |  |  |
|     |   | (b) Do research on that problem and find a                            |                          | 1 |  |  |
|     | iii.  | Review of the relevant literature is done to know:                    |                          |   |  |  |
|     |   | (d) All of these  |                          |   |  |  |
|     | iv.   | Which of the following is the first step                              | in starting the research | 1 |  |  |
|     |   | process?  |                          |   |  |  |
|     |   | (c) Identification of the problem                                     |                          |   |  |  |
|     | v.  | Which of the following is NOT a data collection method?               |                          |   |  |  |
|     |   | (a) Research design   |                          | 1 |  |  |
|     | vi. Which of the following steps are required to design a questic |   |                          |   |  |  |
|     |   | (d) All of these  |                          | _ |  |  |
|     | vii.  | Sampling is advantageous as it  |                          | 1 |  |  |
|     |   | (d) Both (a) and (b)  | 1 0 1                    | 1 |  |  |
|     | V111.   | viii. A researcher selects only 10 members as a sample from the total |                          |   |  |  |
|     |   | population of 5000 and considers it good be                           | ecause:                  |   |  |  |
|     | •   | (c) The population was homogeneous                                    |                          | _ |  |  |
|     | ix.   | Bibliography given in a research report:                              |                          |   |  |  |
|     |   | (c) Both (a) and (b)  |                          | 1 |  |  |
|     | х.  | 1 1 1   |                          |   |  |  |
|     |   | (c) Quoted in another paper by another auth                           | or                       |   |  |  |
| Q.2 | i.  | Importance of research in managerial decis                            | ion making               | 4 |  |  |
| ₹   |   | Any four importance 1 mark for each                                   | (1 mark * 4)             | - |  |  |
|     | ii.   | Any six characteristics of good research.                             | (1 1111111 1)            | 6 |  |  |
|     |   | 1 mark for each   | (1 mark * 6)             |   |  |  |
| OR  | iii.  | Types of research   | 4 marks                  | 6 |  |  |
|     |   | Major applications of research  | 2 marks                  |   |  |  |
|     |   | J 11  |                          |   |  |  |
| Q.3 | i.  | Type I error in hypothesis testing                                    | 2 marks                  | 4 |  |  |
|     |   | Type II error in hypothesis testing                                   | 2 marks                  |   |  |  |
|     |   |   |                          |   |  |  |

|     | ii.  | Research design  | 2 marks         | 6 |  |  |
|-----|------|--|-----------------|---|--|--|
|     |      | Exploratory research design                            | 2 marks         |   |  |  |
|     |      | Causal research design.                                | 2 marks         |   |  |  |
| OR  | iii. | Hypothesis   | 2 marks         | 6 |  |  |
|     |      | Procedure of testing a hypothesis                      | 4 marks         |   |  |  |
| Q.4 | i.   | Reliability  | 2 marks         | 4 |  |  |
|     |      | Validity in research                                   | 2 marks         |   |  |  |
|     | ii.  | Any six methods of primary data collection in research |                 |   |  |  |
|     |      | 1 mark for each method                                 | (1 mark * 6)    |   |  |  |
| OR  | iii. | Any six guidelines for constructing a questionnaire    |                 |   |  |  |
|     |      | 1 mark for each guidelines                             | (1 mark * 6)    |   |  |  |
| Q.5 | i.   | Sampling   | 1 mark          | 4 |  |  |
|     |      | Importance of sampling in research                     | 3 marks         |   |  |  |
|     | ii.  | Any four types of probability sampling methods         |                 |   |  |  |
|     |      | 1.5 marks for each                                     | (1.5 marks * 4) |   |  |  |
| OR  | iii. | Sampling errors  | 1.5 marks       | 6 |  |  |
|     |      | Non-sampling errors                                    | 1.5 marks       |   |  |  |
|     |      | Characteristics of a good sample design                | 3 marks         |   |  |  |
| Q.6 |      | Write short note on any two:                           |                 |   |  |  |
|     | i.   | Any two types of research reports                      |                 | 5 |  |  |
|     |      | 2.5 marks for each                                     | (2.5 marks * 2) |   |  |  |
|     | ii.  | Parts of research report                               |                 | 5 |  |  |
|     |      | Preliminary pages                                      | 1.5 marks       |   |  |  |
|     |      | Main text  | 2 marks         |   |  |  |
|     |      | Matter   | 1.5 marks       |   |  |  |
|     | iii. | Research proposal                                      |                 | 5 |  |  |
|     |      |  |                 |   |  |  |

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