



TRAINING PROPOSAL

Government Officer as a Change Agent

Client: Berendina Employment Center (Gte) Ltd



Proposed By: life Skill Academy

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01. Program Overview:

Considerable percentage of Sri Lankan youth looks for job opportunities in government sector but government sector has failed to provide sufficient job opportunities to meet that demand. Especially youth job seekers are not much aware of vocational training opportunities and most of them have no interest to become entrepreneurs. In the other hand there are many career opportunities available in the private sector but the unemployed youth doesn't pay their concern on developing necessary skills and specially attitudes to fit the private sector job demands. This situation has created a big issue in Sri Lankan job market.

Therefore, we have a responsibility to guide this unemployed youth to be employed before it makes severe impacts.

02. Program Objectives:

The main objective of this 01-day training session is to enhance the capacity of government staff in terms of career counselling knowledge and how to facilitate the youth in the field level for their career vision - field level government staff need to do career counselling for marginalized/rural youth in the field for choose their career path/vision, motivate, change their attitude, demand by the market in order to reduce the problem of youth unemployment.

03. Programme out line:

Part 01: Be the change to make a change – Attitudinal development

The most of the government development officers strongly believe that government jobs are the best. With this kind of mindset, it will be very difficult for them to motivate or promote other vocational training opportunities for the youth to become valuable contributors for the economy while solving unemployment. Therefore, first of all we need to change their mindset and strengthen them with sufficient information such as job opportunities, emerging job demands with new development (such as tourism, skilled carpentry, mechanical etc.) earning capacity, vocational training institutes, type of trainings.

Content:

01. Be the change to see a change
02. Role of development officers in assisting unemployed youth and facilitating them for identifying their potential career and how it positively contributes to the families in villages where development officers working.
03. How attitudes of Youth affect their career?
04. Success stories of Sri Lankans who have made a change and impact on lives of others

Part 02: Development officers as career counselors - Skills and knowledge Development

After the first part of the training session, they will be ready to change, motivate, guide unemployed youth towards the current job market. To do that in an effective manner, development officers need to have some set of skills related to career counseling. Part 2 will be allocated to make them strengthen with necessary skills.

Content: Tools to Guide

1. Introduction to what is career counselling and not?
2. Essential skills for counsellors (Such as listening, communicating, Resilience, patience and humanity, genuine interest on others etc.)
3. Type of education methods you can use to change the mindset unemployed youth
4. Type of events you can organize as a change agent
5. Essential information you need to have (course, opportunities, job demand) and from where you can obtain them.

04. No of Participants:

- 110

05. Target Group:

- Field staffs, Divisional secretariat, Ambagamuba, Ginigathena, Nuwareliya district

06. Training methodology:

- Instructor led Presentations.
- Interactive small Group Activity/ Games
- Video Vignette Example
- Motivational stories
- Sharing trainer experience as a career counselor and human talent development trainer
- Questions and answers

07. Time Duration:

- One Full day (9.30am – 4.30pm)

08. Program Date:

- 15th February 2019

09. Location:

- Ginigathhena

10. Training materials / equipment:

- Subject to be provided by the client
(MM projector with screen, Sounds System with Clip on microphone,
Materials for the activities, Location with lunch & refreshments for the participants)

11. Medium:

- Sinhala

12. Investment:

- Trainer Fee: (Out of Colombo)

No. of Participants	Usual fee	Discounted fee
Up to 50	Rs. 125,000	Rs.110,000
51-150	Rs. 140,000	Rs.125,000

- Participant's work book: Rs. 130 per book
- Travelling Maharagama to Ginigathhena 95km x 2 x Rs.35 =
Rs.6,650

Resource Person:



Why to fulfill your training requirement
with
Mohan Palliyaguru

Mohan as a Trainer & his work experience

Mohan Palliyaguru, a highly accomplished and renowned Corporate Trainer and a Motivational Speaker who has an extensive work experience of 20 years.

He carries a wide ranging experience of 15 years, starting as a seller in finance services and ending up as a Marketing Director while handling several roles during his career ladder and more than 10 years into Corporate Training to serve as a trainer over 750 companies and thousands of people. His desire to see an attitudinal change in people and his highly appreciated contribution in enriching people's experiences led to the establishment of **"Life Skill Academy – Nation's Soft Skills Academy"** in 2014.

Mohan has gained tremendous respect and appreciation through his various workshops on positive attitude & motivation, leadership & supervisory skills, Selling & communication skills, training of trainers, customer care, work-life balance and presentation skills as he is expert on above training areas.

People will believe who they admire

Mohan is a public figure. He appears on television and Radio very often and has gained a good reputation among Sri Lankans. Most of his TV shows and radio programs are related to Motivational discussions, career development, positive attitude and good habits for life success.

Some of the programs he participated as the key presenter are **"Mama Wasanawanthai"**, **"Diriya Sihinaya"** & **"Wismitha Mathakaya"** on TV Derana, **"Hodama Eka"** on Siyatha TV, and currently conducting **"Sihinawalata Piyapath"** on TV1, **"Rata Yana Atha"** on V FM and poya day discussions - **"Deepaloka Sudham Sabhawa"** on TV1 and **"Thurunu Sithata Pahan Eliya"** on Rupahavini.

He is a very active person in social media flat form spreading good attitudes and thoughts especially among the youth.

The reputation he has earned is a definite advantage as people are willing to listen to the persons they admire.

Educational Background

Mohan's theoretical grounding is derived from **B.A. (Special) Degree** from **University of Colombo**, Sri Lanka. He also holds a **Diploma in Marketing (USA)**, **Diploma in Psychology (SL)** and he is a **Certified Trainer of International Academy of Leadership** in West Germany.

International Exposure

He was selected to represent Sri Lanka and participate in an in- house training conducted by **"International Academy for Leadership"** at Gummersbach in **Germany** which covered **International conflict management, Conflict prevention, Media management** etc. It enabled him to network internationally as individuals across 22 countries participated in

this program and he revisited the same in 2005 to participate in a program on **“The use and application of participative seminar techniques”** with special emphasis on visualization. 6

He got an opportunity to participate in a training intervention in **Kathmandu – Nepal** on the theme **“Basic skills of Communication and facilitation”** which gave him wide exposure and knowledge and was trained as a facilitator/ trainer by a talented international team under the main guidance of **Dr. Stefan Melnik**.

Mohan participated in a Training of Trainer (TOT) 7 day in-house program with many representatives from South East Asia in 2009.

To see trainer’s videos, photos & client details please click below links

<http://www.lifeskillacademy.lk/>
<http://derana.lk/mamawasanawanthai/>

Special note: This proposal is valid only for 3 months