



**BERENDINA EMPLOYMENT CENTER (GTE)LTD.**



**ESOFT REGIONAL CAMPUS**

**MEMORANDUM OF UNDERSTANDING**

Between

**BERENDINA EMPLOYMENT CENTER (GTE) LTD.**

and

**ESOFT REGIONAL CAMPUS-ANURADHAPURA;**

**April 2017**

**Memorandum of Understanding**

**Between Esoft Regional Campus and Berendina Employment Centre(Gte)Ldt.**

**On Institutional Collaboration for Life Skill and Job Readiness training**

Berendina group is one of the leading poverty alleviation agencies in the non-government sector in Sri Lanka. It consists of, Berendina Employment Centre(Gte)Ltd ,Berendina Microfinance Institute ,Berendina Micro Investment Company limited and Berendina Development Services(Gte)Ltd. Berendina Employment Center (BEC) connects youth with profitable and productive employments. They are counselled and encouraged to attend vocational and other training and also providing scholarships for very poor youth for vocational trainings, A/Ls. Since 2000, BEC has successfully linked over 16,000 youth with jobs and has given over 8500 scholarships for vocational trainings.

Esoft Campus, As the largest, private sector, higher education network in Sri Lanka with 45 centres island-wide, ESOFT creates opportunities for over 30,000 students every year.

Since inception in 2000, Esoft have built a solid reputation for delivering high quality and affordable academic programmes ranging from certificate to postgraduate level, across a variety of disciplines including Computing, Business, Hospitality, Engineering, Language Training and Personal and Professional Development

#### **Purpose of Collaboration**

In pursuance of common interests Berendina Employment Centre (Gte)Ltd and the Esoft Regional campus hereby agree to enter into this Memorandum of Understanding (MOU) to develop mechanisms for institutional collaboration.

This institutional collaboration will help the implementation of the certificate course on Life skill development training after completion of which a certificate will be issued.

#### **Principles of collaboration**

- (i) Acknowledge and respect the statutory autonomy of each other.
- (ii) Agree to explore collaborative mechanisms for delivery of programmes and academic/ professional initiatives while recognizing and respecting the diverse strengths and contributions each brings to the collaboration.
- (iii) The Institutions shall commit themselves to participatory, open and transparent approaches to decision making and problem solving with regard to collaboration.

- (iv) Recognize and respect the obligations of academic and financial accountability, which each institution will bring to the collaboration.
- (v) All academic activities & initiatives will be conducted by the Esoft Regional campus
- (vi) The classes related to the course will be held at the Esoft Regional campus premises

#### **Benefits of Collaboration**

- (i) The proposed collaboration will contribute to enhance the conceptual and professional competencies of the clientele of both the Esoft Regional Campus and Berendina Employment Centre (Gte)Ltd.
- (ii) The collaboration is expected to strengthen the academic and professional links between the Esoft Regional Campus and Berendina Employment Centre (Gte)Ltd.

#### **Responsibilities**

- A. BEC will select the potential youth for the training and will orient on the course. The students will be from low income families in Berendina working areas and they should at least sat for A/Ls(but left the schools)
- B. BEC shall direct a minimum of 29 selected youth to Esoft for training at the time of commencement of training.
- C. Contributions from each party

Students	Rs. 2,000 from a student	Rs.56,000
BEC	Rs. 13,000/student	Rs.377,000
Esoft	Rs. 3,500/student	Rs. 101,500
<b>Total</b>		<b>Rs.534,500</b>

- D. BEC shall pay Rs. 377,000(Both student and BEC contribution) in three instalments; the amount will vary according to the number of students (Rs.13, 000/student Rs. 2000 from a student). If a student is left during the course, the amount to be paid will be calculated according to the prorata basis considering the number of days.

- (Rs.188,500) 50% upon signing of the agreement
  - (Rs. 94,250) 25% upon 75% completion of the course modules
  - (Rs. 94,250) 25% upon successful completion of the course and submission of the progress report.
- E. Esoft shall offer lecture halls, materials equipment to the participants of the Course as mentioned in the proposal (Annexure-1).
- F. Esoft shall provide all training details, attendance summary and performance details of students to BEC who are completing the course.
- G. Esoft will cover the all modules (ASAP module-USAID) as per the time frame and number of hours mentioned in the proposal.

#### **Management of Finances**

- A. Esoft shall accept course fees from the Berendina Employment Centre and duly acknowledge same.

This MOU shall come into effect from the date of signing of this MOU and shall be valid for a period of 05 month thereafter. The parties may at the end of the term, herein, by mutual consent, extend this MOU for such longer period, as they shall mutually agree.

Any additions or alterations to this MOU shall be in any supplement hereto and shall only become valid in writing duly signed by both Parties.

In the event that either party wish to terminate this Memorandum of Understanding, any such Party shall give 2 months prior written notice before the intended date of termination and terminate this Memorandum of Understanding on such date. However, in the interest of newly recruited intakes, such termination shall come into effect only after the completion of the remaining programmes which are already started and are in progress. Termination of this MOU shall not relieve either party of any liability incurred prior to such termination.

If any dispute arises between the parties to this Memorandum of Understanding regarding the obligations of the parties hereunder, which cannot be amicably settled by the parties within 30 days, it shall be referred to arbitration under the provisions of the Arbitration Act No.11 of 1995 of Sri Lanka. The Arbitration proceedings shall be conducted in English language and be held in Colombo, Sri Lanka. Any award made by the arbitrators shall be conclusive and binding on the parties hereto.

This MOU and the rights and liabilities of the Parties hereunder shall be governed by and interpreted pursuant to the Laws of the Democratic Socialist Republic of Sri Lanka.

In witness whereof the parties have signed this Memorandum of Understanding on this 06<sup>th</sup> day of April 2017.

  
.....  
Maithripala Senanayake Mw  
448, Town Hall Place  
Anuradhapura.

Approved and accepted for

Esoft Regional Campus;  
**Esoft Regional Campus**  
448, Town Hall Place  
Maithripala Senanayake Mw  
Anuradhapura.

  
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Witnesses:

Esoft Regional Campus;

.....  
Berendina Employment Center (Gte) Ltd

  
.....  
Harischandra  
District Manager

Approved and accepted for

BERENDINA EMPLOYMENT CENTER (GTE)LTD

  
.....  
Witness:  
District Manager  
Berendina Employment Center  
4th Cross Road, New Bus Stand,  
Anuradhapura.

BERENDINA EMPLOYMENT CENTER (GTE)LTD