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# ANURAG SONONE | SALESFORCE DEVELOPER

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## PROFESSIONAL SUMMARY

- Results-driven Salesforce developer with expertise in designing, developing, testing, documenting, and deploying business solutions on the Force.com platform.
- Strong understanding of Salesforce data modeling, security, integration patterns, and customization best practices.
- Proficient in developing Apex Triggers, Classes, Batch Processes, Controllers, and test classes.
- Skilled in building Lightning Web Components and Lightning Aura Components for rich and interactive user interfaces.
- Extensive knowledge of web technologies: HTML, CSS, JavaScript, and AJAX.
- Experience integrating external systems through REST, SOAP, and other APIs.
- Proficient in Salesforce Apex and Core Java.
- Strong command of Object-Oriented Programming (OOP) concepts.
- Familiar with Agile methodologies (Scrum, Kanban) and active contributor to code walkthroughs and reviews.
- Proven ability in effective communication and robust sales, marketing, and negotiation skills, adept at engaging with stakeholders and clients.

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## EDUCATION

**Prof. Ram Meghe Institute of Technology & Research** BE,  
Information Technology  
2010 - 2023  
Grade: CGPA 9.14

**Government Polytechnic, Amravati**  
Diploma of Education, Information Technology  
2007 - 2010  
Grade: 78%

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## WORK EXPERIENCE

### Premium Learning Systems [Salesforce Training and Internship]

**July 2023 – Present**

- Designed databases under the guidance of the project manager.
  - Participated in brainstorming sessions to provide solutions for complex project requirements.
  - Developed Apex classes, triggers, Lightning Web Components, and Flows for UI and Automation.
  - Worked on three projects: Event Booking Application, HR Management Application, and Delivery Management Application.
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## Teleperformance Global Service Private Limited [Client Experience Specialist]

June 2021 – July 2023

- Managed Voice and Non-Voice processes at Flipkart Travel and Cleartrip Support Services using Salesforce Service Cloud CRM and VMware tools.
- Demonstrated proactive problem-solving skills, understanding client challenges, and providing optimal solutions.
- Collaborated within cross-functional teams for effective problem resolution.

## Founder and Wellness Consultant [Fithub Studio, Pune]

Jun 2018 – Nov 2021

- Guided clients with innovation towards holistic well-being, providing insightful consulting and engaging talks.
- Scaled operations with a strategic approach, focusing on comprehensive consulting and leveraging strategic sales for continuous growth in the broader wellness community.
- Skillfully managed a dynamic team of 7 coaches and connected with a diverse client base exceeding 500 for comprehensive lifestyle management.
- Strategically built systems and structures, scaling operations from scratch for continuous growth.

### TRAILHEAD BADGES & POINT

✓ Explorer · 11 badges · 5625 points

### SKILLS

- |                           |               |
|---------------------------|---------------|
| ✓ Salesforce Platform     | ✓ JavaScript  |
| ✓ Lightning Web Component | ✓ HTML        |
| ✓ Apex Programming        | ✓ CSS         |
| ✓ Java                    | ✓ SOQL & SOSL |

### PROJECTS

#### Event Booking Application

Event booking application Includes concert music shows booking where we can access different music shows and book tickets.

This is a single page lightning application

- Concerts Schedule and Pricing Update
- Booking information with Ticket Number

To achieve this worked on Design and development of schema

Created data model, fields, validation rules

Created triggers and flows

Developed lightning web components and controllers

## HR Management Project

By using the Salesforce cloud-based ecosystem, we can take advantage of best-in-class cloud-based tools to help the HR team manage a wide variety of functions, including recruiting, goal alignment and tracking, employee wellness and safety, and learning management.

- Recruiting and applicant tracking
- Self-service employee support
- Employee wellness and safety data
- Training and learning management
- An ideal tool for people operations

To achieve this worked on Design and development of schema

Created data model, fields, validation rules

Created triggers and flows

Developed lightning web components and controllers

## Delivery Management Project

By using the Salesforce cloud-based ecosystem, we can take advantage of best-in-class cloud-based tools to help the HR team manage a wide variety of functions, including recruiting, goal alignment and tracking, employee wellness and safety, and learning management.

- Recruiting and applicant tracking
- Self-service employee support
- Employee wellness and safety data
- Training and learning management
- An ideal tool for people operations

To achieve this worked on Design and development of schema

Created data model, fields, validation rules

Created triggers and flows

Developed lightning web components and controllers

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## HOBBIES

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- Reading Self Help Books
  - Yoga and mindfulness
  - Listening Podcast
  - Wellness Explorer
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