

## Says

What have we heard them say?
What can we imagine them saying?

This report deal's into the fascinating realm of business expenses and provides a visual exploration of the various expenditures incurred by different businesses. It showcases the distribution of expenses, identifies key cost drivers, and highlights areas of potential optimization or concern.



What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?



Decision-makers, financial analysts, and stakeholders can gain valuable insights into the financial health of businesses, identify areas of inefficiency or opportunity, and make informed decisions to optimize resources and drive growth.



Decisionmakers,
financial
analysts, and
stakeholders

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The visual representations allow for intuitive analysis, facilitating a deeper understanding of expenditure patterns and their implications for business performance



## Does

What behavior have we observed? What can we imagine them doing?



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understanding of

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?





