

Souvik Sen

Profile

To work in a progressive & growth-oriented environment to give my best at the workplace and to be a part of challenging team to utilize my knowledge and expertise to the maximum.

Employment History

Finance Associate at Daddha Pemmaiah & Co LLP, Bengaluru

September 2023 — Present

Auditing

- Assisted in preparation and finalization of books of accounts for the purpose of finalization of financial statements, including ledger review, reconciliations, and year-end adjustments.
- Assisted in Statutory audits and Internal audits which involved review of statutory compliances, internal financial control, general ledger review, GST reconciliation and compliance of company policies.
- Performed multiple internal audits and reporting on the internal controls and worked upon crucial areas of pay roll, vouching & verification.
- Reviewed monthly accounts and finalized books of accounts for compliance with provisions of Income-tax and Goods and Services Tax.

Direct and Indirect Taxation

- Worked extensively in different faces of Indirect taxation - GST Audits, annual compliances, and registration.
- Worked on monthly compliances - input tax credit reconciliations, preparation and filing of returns viz. Form GSTR-1 and GSTR-38.
- Assisted and independently handled direct tax audits and finalized tax audit reports viz. Form 3CA/ 3CB and 3CD.
- Assisted in verifying compliance of deduction of tax at source (TDS).
- Preparation of written submission, replies, documents, and other relevant details to be submitted before assessing officer during assessment.

Tax Senior at ERNST AND YOUNG, Bengaluru

February 2018 — September 2023

Taxation Compliance (UK Taxation)

- Responsible for managing end to end client engagement cycle including scope, risk, billing and compliance cycle for very large groups and other smaller groups with stakeholders and partners.
- Co-ordinate with statutory tax auditors, other consultants to resolve any tax technical queries or requirements on tax provision, transfer pricing, CIR etc. within the internal agreed timelines.

Details

Bengaluru

India

+91-80170 43613

sen.souvik45@gmail.com

Links

[LinkedIn](#)

Skills

Direct Tax

Indirect Tax

Corporate Tax

Tax Preparation

Tax Filing

Tax Compliance

Internal Audit

Financial Statements

Trial Balance

General Ledger

Transfer Pricing

Business Analysis

Relationship Management

Client Retention

Problem Solving

Project Management

Microsoft Office

SAS (Software)

Power BI

One Source

Languages

Bengali

- Experienced with review of more complex taxation and provisioning aspects like RDEC, Losses regime, Share options, group reporting, pensions etc.
- Audit the financial statements and check compliance under FRS102 and IFRS 101 regulations.
- Hands on experience in variety of industries tax which includes retail, healthcare, manufacturing, food and beverage.
- Building, testing and implementing trial balance mappings tools for corporate tax compliance teams in beehive, training the team on its functionalities, creating user manuals etc.
- Building bot for automation of e-filing packages which overlays between the current systems and HMRC portals - acting as a think tank for the business side by anchoring the business knowledge into technical bits for automation.
- Designing one stop solution and tracker for daily business reporting needs (e.g., work tracker, billing, utilization, compliance cycle progress, deadline tracking etc.)

Relationship Manager at HDFC BANK LTD, Bengaluru

April 2016 — January 2018

- The role involves profiling customers and providing financial products to meet their needs, managing a set of high net worth customers with 140 groups with book sizes above 50 crore.
- The focus is on increasing revenue generation for the bank, recognizing potential customers, and aggressively managing investment product sales.
- The role also involves building and maintaining healthy business relations with major corporate and individual clients, monitoring portfolio clients, answering client queries, and designing methods to achieve income targets on a monthly, quarterly, and yearly basis.

Channel Sales Manager (Retail) Franchisee & COCO at TATA TELESERVICES LTD, Delhi

January 2016 — March 2016

- Executed the channel payout structure to align the channel partners with the circle priorities.
- Worked on improving the customer experience at the Store also track the customer journey from on boarding.
- Ensure the store hygiene parameters as per mystery audit & coordinated with the marketing team to ensure store visibility initiatives (pop-up, SMS blast).
- Worked upon then catchment area to ensure high footfalls in the store & ensured the store profitability (GP1).
- Improving the customer service gaps with in specific SLA which leads to better customer satisfaction index.
- Adhere to the store operational process & system (TIPPS, CRM, LMS, RMS, EBRS, EPOS, Mystery Audit).
- Handled SME accounts (government, corporate entities) with Revenue base (2 CR.).

Management Trainee at TATA TELESERVICES LTD, Kolkata

April 2015 — December 2015

- Managed the daily operations of a prepaid business in a semi-urban territory with 44 BTS and a population of 4.12 lac.
- Bridged the gap in Gross Acquisition Share with the market leader and created a strong subscriber base.
- Led a team of 15 people and achieved a 10% increase in distributor profitability and a 25% growth in the market.
- Conceptualized and rolled out a channel education program on MBO, which has led to 90% conversion and incremental revenue.
- Managed inventory management, worked on high and low voice markets, and managed relationships with 500 retailers.
- Implemented action plans for acquiring a prepaid subscriber base and managed U&R marketing for the prepaid customer base.
- Analyzed subscriber usage patterns and product performance for revenue enhancement.

Summer Internship at Pantaloons Fashion and Retail Ltd, Pune

April 2014 — June 2014

Project Objective - A critical analysis of the impact of the Newly launched brands on consumer perception towards Pantaloons Fashion & Retail Ltd.

- The project dealt with the study of the changes in consumers' perception regarding the newly launched apparel brands and the image makeover of the organization as a whole.
- Pantaloons launched a few new brands of garments and Accessories for men, women and kids and wanted to know the products' likability in terms of how it would aid customer retention and repeat purchases.

Education

PGDM, Globsyn Business School, Kolkata

January 2013 — March 2015

B.COM (HONS.), Heramba Chandra college, Kolkata

January 2009 — April 2012

HSC, B.D Memorial Institute, Kolkata

March 2007 — March 2009

SSC, B.D Memorial Institute, Kolkata

January 2007