



PHARMALENS

Pharma Performance Dashboard

Overview

Product Analysis



PharmaLens

Overview

Product Analysis

Country

All

Sales Team

All

Year

All

7bn

Total Sales

17M

Total Quantity

27

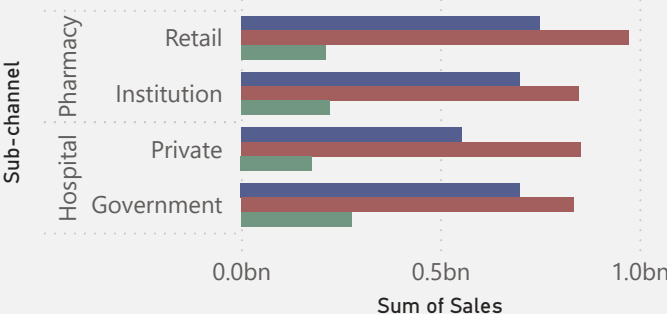
Total Distributors

751

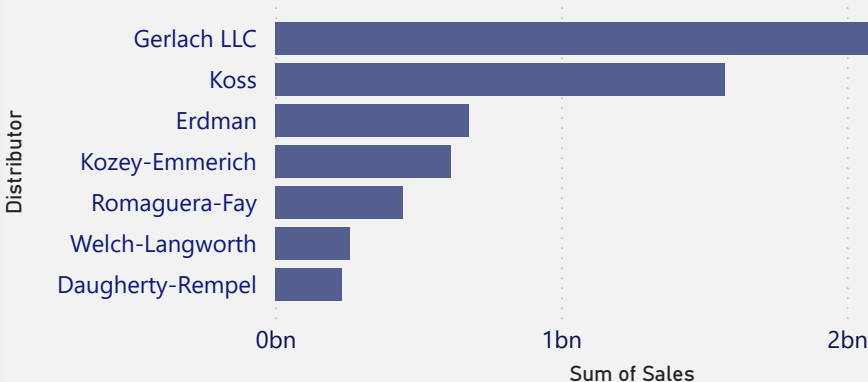
Total Customers

Total Sales by Channels over Time

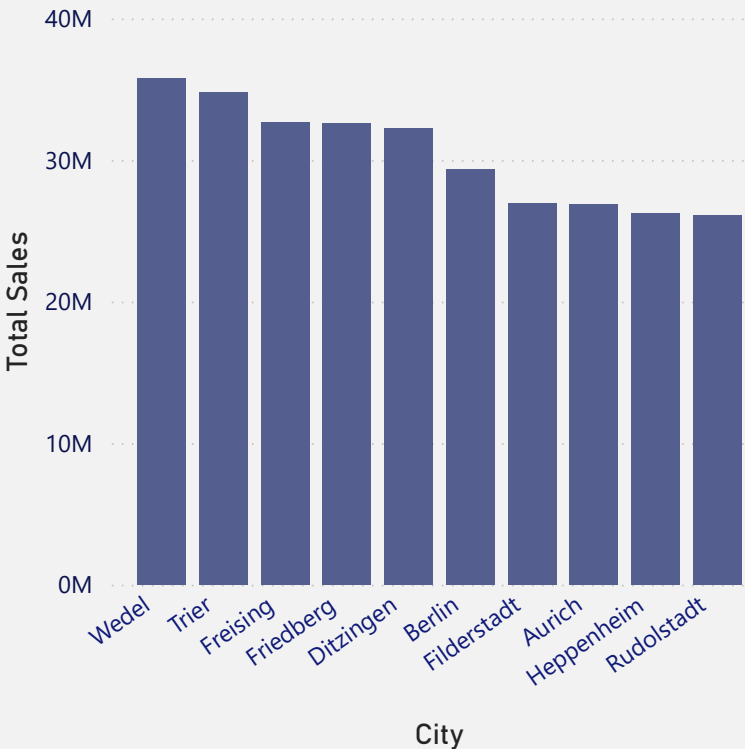
Year ● 2017 ● 2018 ● 2019



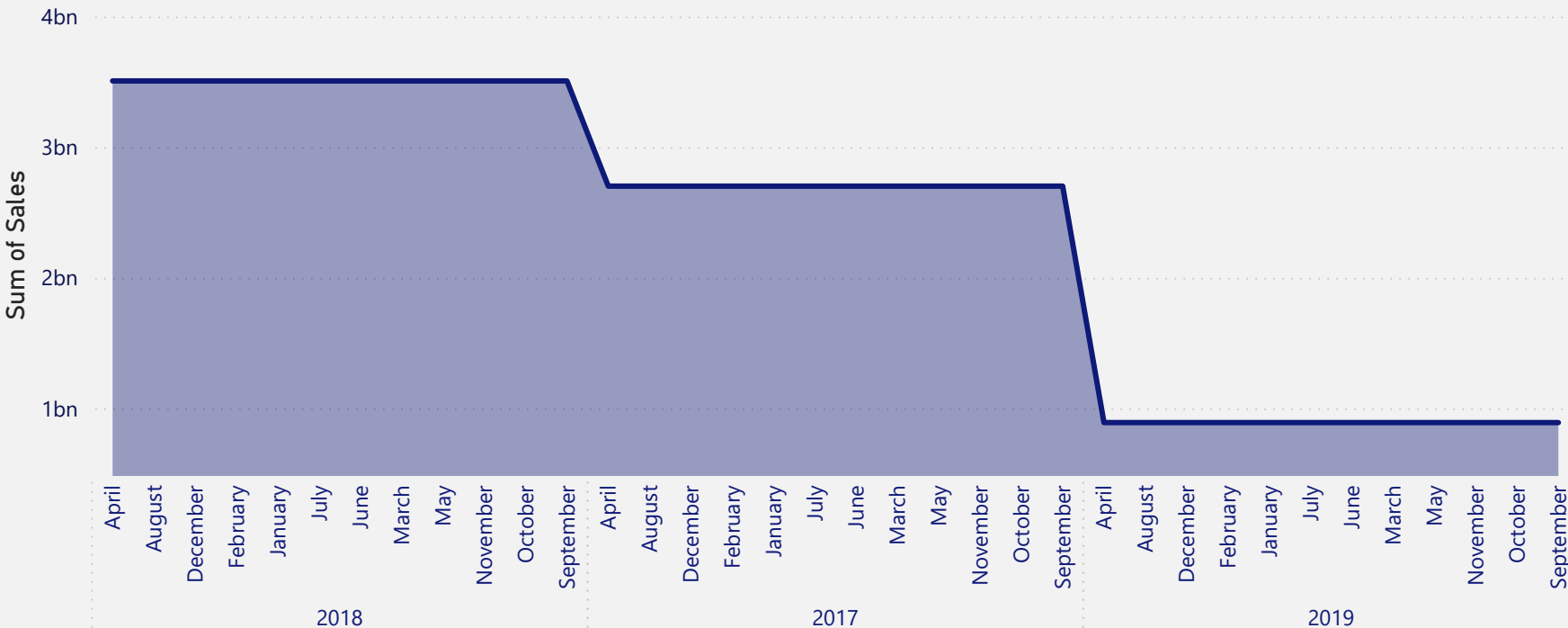
Top 10 Distributors



Top 10 cities



Distribution of Sales by Year





PharmaLens

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All

Sales Team

All

Year

All

241

Total Products

414

Average Price

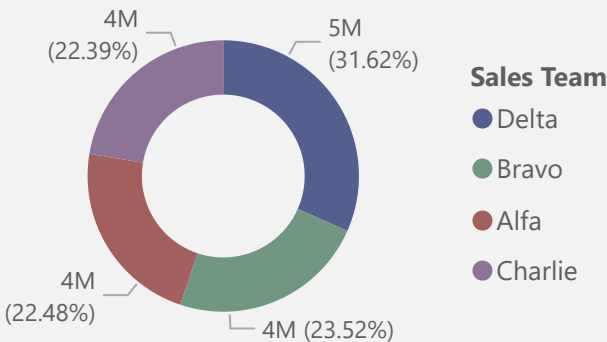
29M

Average Sales per Pro...

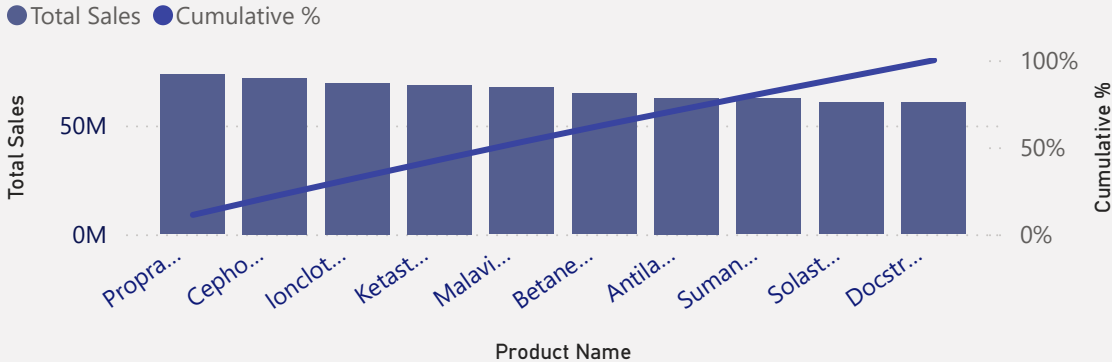
74M

Top Product Sales

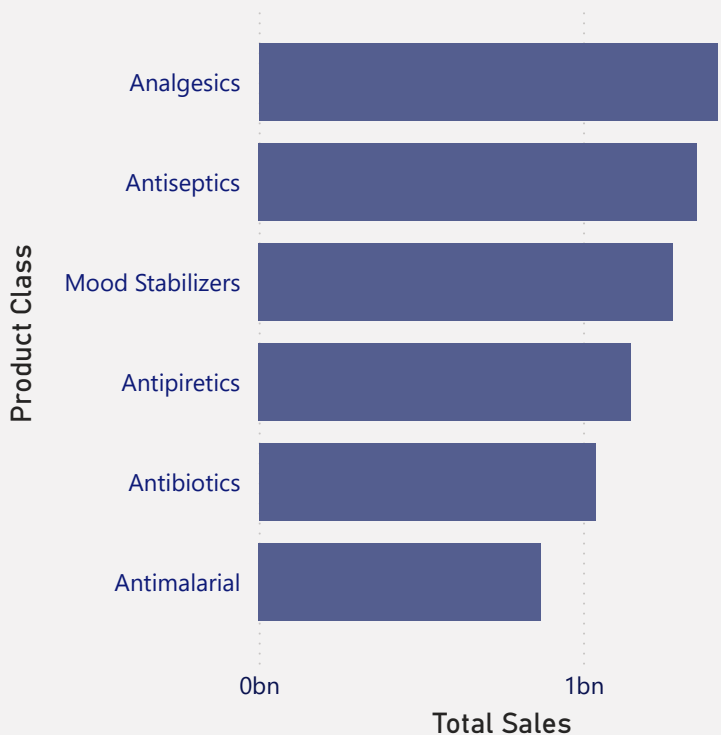
Total Quantity by Sales Team



Total Sales and Cumulative % by Product Name



Total Sales by Product Class



Channel Product Name	Hospital			Pharmacy			Total		
	Total Sales	Total Quantity	Average Price	Total Sales	Total Quantity	Average Price	Total Sales	Total Quantity	Ave
⊕ Acelimus	38172074	51169	746.00	21413930	28705	746.00	59586004	79874	
⊕ Alimmethate Insudase	32761872	52503	624.00	24157536	38714	624.00	56919408	91217	
⊕ Antilamin Clinbital	22053432	33213	664.00	40504664	61001	664.00	62558096	94214	
⊕ Betanem	31058352	50832	611.00	33714369	55179	611.00	64772721	106011	
⊕ Cephozumab Synmethate	42991872	55979	768.00	28912128	37646	768.00	71904000	93625	
⊕ Docstryl Rivacin	27644982	35038	789.00	32861061	41649	789.00	60506043	76687	
⊕ Doxivorin	32777352	63522	516.00	25860888	50118	516.00	58638240	113640	
⊕ Flutacerol	32168355	43179	745.00	25034980	33604	745.00	57203335	76783	
⊕ Halcifergen Nevazone	30444800	42880	710.00	25652300	36130	710.00	56097100	79010	
⊕ Ionclotide	39298049	62279	631.00	30267808	47968	631.00	69565857	110247	
⊕ Ketastadil	37715853	49431	763.00	30946517	40559	763.00	68662370	89990	
⊕ Magnemunex	19210009	27881	689.00	40469793	58737	689.00	59679802	86618	
⊕ Malavirine Alimdine	38221144	49832	767.00	29289429	38187	767.00	67510573	88019	
⊕ Morphizolid Tianalin	28828926	38853	742.00	27427288	36964	742.00	56256214	75817	
⊕ Propratecan	44100166	64663	682.00	29408522	43121	682.00	73508688	107784	
⊕ Solasteride	21871720	42061	520.00	38787320	74591	520.00	60659040	116652	
Total	638399326	964738	661.73	604528867	935118	646.47	1242928193	1899856	