

**Akhilesh Kumar Misra**  
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Have 07 year O&M work experience at satellite Earth Station, have experience of Implementation, O&M of IP Services for 06 years, NLD (OFC+DWDM+SDH Links) Operations & maintenance in UP (E) Circle for 05 Years. Served VSNL/Tata Communications Ltd (TCL) for around 18 years from March 1992 to Jan 2010.

Served Reliance communications as Circle POI Lead, UP (E) for 01 year, completed important task of MNP IOT Testing assigned by management as SPOC for all the services by Reliance Communications.

Worked as Fiber SME for Mahindra for JIO Account in UP-E & did HOTO, Planning & deployment of resources for O&M of OFC Network.

Have experience in OFC Projects in Telecom, Oil & Gas. Handled 18 Inches Gas Pipe Line project for Indian Oil in Tamil Nadu, PNG MDPE laying & GI project work in Kanpur, UP for IGL.

Handled Recruitment of Manpower, Procurement for the Operations & Project rollout. Also have experience in Sales & Marketing of Data Services, after Sales Service of Automotive Batteries.

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### CAREER PROFILE

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#### **Sr. Coordinator, Projects & Operations, Arkonik Fiber India Pvt Ltd**

**Dec 2024 to Mar 2025**

- O&M of 2000 Km of OFC Network of BSNL & GFGNL.
- Manpower recruitment for Operational requirements.
- Material Planning & Spares management.
- Supporting Bidding for New Projects, O&M Job Works.

#### **O&M Head, UP (E) (BSNL), Aerial Telecom Solutions**

**Sept 2022 to Dec 2022**

- O&M of BTS sites, Land Lines, Leased Ccts in Kanpur, Gorakhpur, Sitapur BSNL BAs.
- Material Management for Operations & Maintenance for the area of responsibility.
- Recruitment, replacement, retention of manpower in the field.
- Payment follows up with client / BSNL.
- Regular meeting with BSNL Management regarding Operations & other issues.
- Monthly review meeting with ATS management.

#### **Head Project, VTPL Global Infra, Kanpur**

**June 2020 to Aug 2022**

- MDPE Laying / OSP work.
- Testing & Flushing of laid MDPE.
- GI work at Consumer premises as per IGL Guidelines.
- Material management for project work.
- ROW permissions from PWD, Mandi Samiti, Gram Panchayat.
- Recruitment of staff, onboarding sub vendors in field.

**General Manager, Hans Energy Systems (P) Ltd, Kanpur**

**Sept 2019 to May 2020**

- Bidding for projects of RDSO, COFMOW, Ordinance Factories.
- Payments follow up with clients.
- Weekly review with Team for progress of undergoing Projects.
- Recruitment of manpower for Projects requirements.
- Coordination for Field Testing for products to be offered to the clients.
- Study of Tender documents & coordination with Partners towards timely submission.
- Pre-Bid Meetings, participation at defense Exhibitions.

**Head Project, Unitel Projects, Surendra Nagar**

**Apr 2018 to Mar 2019**

- Hiring resources manpower, equipment's required at site.
- Coordination with Forest, NHAI, Railway for ROW.
- Weekly review meeting with client, Indian Oil at Surendra Nagar.
- Procurement of Material.
- Coordination with Third Party Inspection team for route clearance.
- Billing to client & coordination for payment.

**Head (Sales & Service), Battery Division, UP, Dynavolt India**

**July 2017 to March 2018**

- Market Survey, appointed distributors & service centers.
- Marketing of product with the help of Distributors.
- Helped Distributors to add new retailers to grow business.
- Coordination for early replacement of faulty units under warranty.
- Follow up with distributors for payments.

**Senior Manager, Stalwart Alloys, Sahabad, Harayana**

**Nov 2016 to June 2017**

- General Management at lead manufacturing plant.
- Process improvements to reduce wastage.
- Monitoring the schedule maintenance of equipment in the plant.
- Procurement of consumable items.
- Online Bidding on auction websites for procure usable material for plant.
- Monitoring the finished goods dispatch to clients.

**Circle Fiber SME, Mahindra, Lucknow, UP (E)**

**July 2016 to Oct 2016**

- Recruited Fiber O&M manpower for JIO network O&M in the circle for 13 CMPs.
- Completed Network survey with OTDR traces towards HOTO process.
- Negotiated & deployed FRTs keeping SLA of customer.
- Warehouse selection keeping budget & SLA for OSP Spares.
- Planned & worked towards aerial to underground of 100 KM in different CMPs.
- Completed Patrolling monitoring with smart phone with Application installed for monitoring.

**Sr. Manager (Project), Shakti Infravision (P) Ltd, Kanpur**

**Aug 2011 to June 2016**

- Management of manpower & equipment's for sites.
- Repairs of company owned equipment's.
- Hiring additional equipment's as per site requirements.
- Billing & coordination for payments.
- Manpower Planning & recruitment as per project requirements.

**Circle POI Lead/AGM, Reliance Communications, UP(E)**

**Jan 18,2010 to Dec 31,2010**

- Augmentation of POIs with Other Telecom Operators.
- SPOC for MNP IOT Testing.
- SPOC for USO related matters for TERM Cell (DOT), GTL, BSNL.
- Coordination with BSNL towards reducing SID Clashing.
- Improvement of ASR for BSNL POIs.
- SPOC for all Govt Departments.
- Coordination for EB connections in Kanpur, Allahabad, Banda, Fatehpur operations areas.
- Coordination with BSNL for taking their cell sites for RCOM services coverage expansion.
- Coordination with TERM/DOT for Network audit, submission of reports.

**Manager, NLD, Tata Communications, UP(E)**

**Apr 2005 – Jan 15, 2010**

- O&M of DWDM (Alcatel, Huawei) & SDH (Alcatel) Links, OFC Routes.
- O&M of NLD POIs in the UP-E region.
- O&M of DG Sets, UPS, Battery Banks, Air conditioning.
- Maintenance of OFC & ISP Spares.
- Coordination for payment of Port charges & Infra charges to BSNL for POIs.
- Vendor Management, Manpower Management.
- Joint Audit with TTSL for uptime improvements of co-location sites.
- Periodic Preventive Maintenance on OSP routes.
- Survey & Handover of new Routes for O&M from Projects.

**Manager (Network), Tata Communications / VSNL, Indore**

**April 2004 - March, 2005**

**Sr. Engineer, Tata Communications / VSNL, Indore**

**April, 1999 - March 2004**

- Installation & O&M of VSAT satellite earth station for backbone connectivity.
- O&M of backbone links through BSNL.
- Installation & O&M of IPLC, ILL, VPN, ISDN Ccts.
- Monitoring of traffic load on backbone & customer links.
- Network security implementation **at ISP end routers.**
- O&M of Cisco, Alcatel, 3 COM RASes for Dial Up service.
- Installation & O&M of UPS, battery Banks, Air Conditioning.
- Order management for walk in customers / on line orders / Retailers & distributors
- Coordination with Airtel for payments for E1/R2 lines taken on revenue sharing model.
- Spares maintenance for O&M.

**Engineer, Vikram Satellite Earth Station, VSNL, Arvi, Pune** **April 1996 – March 1999**  
**Technical Assistant, Vikram Satellite Earth Station, VSNL, Arvi, Pune** **March 1992 – Mar 1996**

- O&M of IDR, SCPC, TDMA, FDMA satellite communication systems.
- O&M of TV signals transmission/Reception at Satellite Earth Station.
- O&M of servo antenna tracking systems.
- O&M of RWC/Microwave Links between Earth Station & Switching center/Mumbai.
- O&M of PDH Backbone links/ on OFC links of BSNL / DOT.
- Lead the Team of O&M Engineers as Shift In-Charge at Intelsat Operations Center.
- O&M of DG, Battery Banks, Air-condition, Fire Fighting Equipment's.
- Purchase & Inventory Management.

**Technical Support Engineer, Automotive Ancilliary at Kanpur** **Oct 1989 – Dec 1991**

### **Trainings & Certifications**

- OFC/OSP Training at Dura line at Panjim, Goa. 2005
- DWDM & SDH Training at Alcatel Gurgaon. 2005
- Battery maintenance training at Amar Raja Tirupati. 2006
- IP Addressing training by APNIC at Mumbai. 2002
- 12 Week CCNA & CCNP (R&S) course at Zoom Technologies, Hyderanbad 2016
- 12 Week Course / Certificate on Cyber Security by NPTEL & IIT Kanpur 2024

### **EDUCATION**

- Bachelor Of Technology (Electronics) , KNIT Sultanpur, UP 1985-1989
- Master of Business Administration (HR), IGNOU, New Delhi 2001-2003