

## DESIGN Ideas

NEED TO KNOW REQUIREMENTS === Be the KNOW ALL Guy ...

Charts only page(s)?

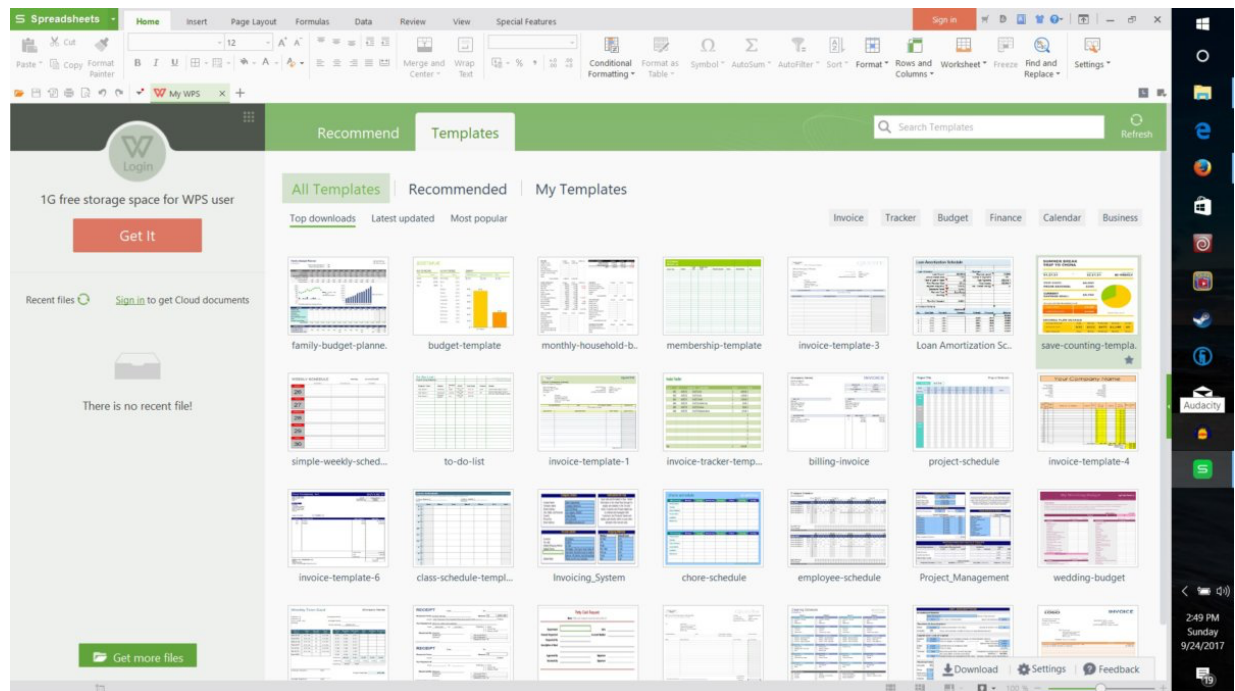
Plots?

User Profiles/Last Saved Settings?/Portal.


What are those UGLY buttons for?

Database know how ... a bit more.

Minimized PRICERS, click to open



Columns



[Sales](#)
[Home](#)
[Opportunities](#)
[Leads](#)
[Tasks](#)
[Files](#)
[Accounts](#)
[Contacts](#)
[Campaigns](#)
[Dashboards](#)
[Reports](#)
[More](#)

**New Case**

**New Note**

**Clone**

Account Name  
[ABC Widgets](#)

Close Date  
12/13/2018

Amount  
\$50,000.00

Opportunity Owner  
[Sang Kong](#)

**S3 Storage**

Angel MedFlight - PDF.pdf

Download

**Qual...**

Need...

Value...

Id. De...

Perce...

P

◀

▶

Stage: Qualification

Mark Stage as Complete

ACTIVITY	CHATTER	DETAILS
Opportunity Owner <a href="#">Sang Kong</a>		Amount \$50,000.00
Private <input type="checkbox"/>		Expected Revenue \$10,000.00
Opportunity Name <b>New Opp 2</b>		Close Date 12/13/2018
Account Name <a href="#">ABC Widgets</a>		Next Step
Type Existing Customer - Upgrade		Stage Qualification
Lead Source Web		Probability (%) 20%
		Primary Campaign Source
Order Number		Main Competitor(s)
Current Generator(s)		Delivery/Installation Status
Tracking Number		
Created By <a href="#">Sang Kong</a> , 9/20/2018 9:19 AM		Last Modified By <a href="#">Sang Kong</a> , 9/20/2018 8:05 PM

**Products (0)**

**Notes & Attachments (1)**

[Angel MedFlight - PDF](#)  
Sep 20, 2018 • 2.4MB • pdf

[View All](#)

**Contact Roles (0)**

**Stage History (3)**

Stage: Qualification

Amount: \$50,000.00  
Probability: 20%  
Expected: \$10,000.00  
Close Date: 12/13/2018  
Last Mod: [Sang Kong](#)  
Last Mod: 9/20/2018 8:05 PM

Stage: Qualification

Amount: \$50,000.00  
Probability: 10%  
Expected: \$5,000.00



ExLibris Alma OA

Acquisitions Resources Fulfillment Admin Analytics

Order lines All

Purchase Order Line Details

Save as template Reopen Change Bib Reference Back Save

\$2.00 a Day, HighBridge Audio, 2015,

Order Line PCL-7842 Order PO line owner PO-12222 Status Closed (2018-01-19)  
 Order line type Electronic Book - One Time Main Library Sent date 2017/05/02

Summary Description Alerts Invoice Lines Associated PO Lines Communications Interested Users History Notes Attachments

Ordered Items

License Select from a list View license

Name	Type	Activation Status	Activation Date	Additional PO Line
1 \$2.00 a Day	-	Active	2018/01/19	

Vendor Information

Material supplier \* EBSCO Electronic/EBR/EBSCO Electronic View vendor

Access provider

Claiming grace period (days) 0 Expected activation after ordering (days) 0

Or expected activation date 2017/05/02 E-Activation due after ordering (days) 30

Pricing

ExLibris Alma University

Acquisitions Resources Fulfillment Admin Analytics

All titles Keywords

User Details

Toggle Account Type Cancel Save

Admin User

ID admin Account Type Internal  
 Record type Staff User group - Manage fulfillment activities

General Information Contact Information Identifiers Notes Blocks Fines/Fees Statistics Attachments Proxy For Audit

User Information

First name \* Admin Middle name

Last name \* User Preferred first name

Preferred middle name Preferred last name

Manage Sets

Back

My Sets Public Sets All Sets

1 - 9 of 9 Name

Content Type: All

Active	Name	Type	Content Type	Created by	Creation Date
1 <input checked="" type="checkbox"/>	All users	Logical	User	exl_impl	09/07/2016 09:19:21 CDT
2 <input checked="" type="checkbox"/>	All users - itemized - 22/09/2016 06:09:22 IDT	Itemized	User	exl_impl	09/21/2016 22:09:31 CDT
3 <input checked="" type="checkbox"/>	Identify records that are not used in the Network - Mon Nov 14 06:34:23 UTC 2016	Itemized	All Titles	exl_impl	11/14/2016 24:34:23 CST
4 <input checked="" type="checkbox"/>	Identify records that are not used in the Network - Thu Nov 10 09:03:01 UTC 2016	Itemized	All Titles	exl_impl	11/10/2016 03:03:01 CST

MENUS ETC

salesforce

'16

Search...

Search

Lindsey Barlow

Setup

Help

Marketing

Home

Chatter

Campaigns

Leads

Contacts

Accounts

Opportunities

Reports

Dashboards

+

Create New...

Recent Items

ExpressLogistic...

Lindsey Barlow

ExploringWorld.com

MetroHealth.com

SolidBranding.com

Cardinal.net

Aethna Marketing - Website

GreenwichMedia.com

GrandHotels.com

Burlington.com

Recycle Bin

Opportunity

ExpressLogistics.com

Customize Page | Edit Layout | Printable View | Help for this Page

Show Feed

Click to add topics:

Open Activities (1) | Activity History (3) | Contact Roles (1) | Campaign Influence (2) | Partners (0) | Stage History (5)

Opportunity Detail

Edit

Delete

Clone

Opportunity Owner

Lindsey Barlow [Change]

Stage

Closing

Opportunity Name

ExpressLogistics.com

Close Date

7/1/2016

Account Name

ExpressLogistics.com

Probability (%)

90%

Type

NewfangledCMS Site

Amount

\$80,000.00

Additional Information

Primary Campaign Source

CTA--Contact Us

Lead Source

Web - Contact Us

Description

System Information

Created By

Lindsey Barlow, 4/13/2015 1:41 PM

Last Modified By

Lindsey Barlow, 6/21/2016 7:50 AM

Edit

Delete

Clone

Open Activities

New Task

New Event

Open Activities Help

Action	Subject	Name	Task	Due Date	Status	Priority	Assigned To
<a href="#">Edit</a>   <a href="#">Cls</a>	Closing check-in	Babara Levy	<input checked="" type="checkbox"/>	6/27/2016	Not Started	Normal	Lindsey Barlow

Activity History

Log a Call

Mail Merge

Send an Email

View All

Activity History Help

Action	Subject	Name	Task	Due Date	Assigned To	Last Modified Date/Time
<a href="#">Edit</a>   <a href="#">Del</a>	Send Contract	Babara Levy	<input checked="" type="checkbox"/>	5/16/2016	Lindsey Barlow	6/21/2016 7:48 AM
<a href="#">Edit</a>   <a href="#">Del</a>	Web Meeting	Babara Levy	<input type="checkbox"/>	4/11/2016 10:30 AM	Lindsey Barlow	6/21/2016 7:48 AM
<a href="#">Edit</a>   <a href="#">Del</a>	Initial Call	Babara Levy	<input type="checkbox"/>	3/7/2016 9:00 AM	Lindsey Barlow	6/21/2016 7:47 AM

Contact Roles

New

Contact Roles Help

Action	Contact Name	Account Name	Email	Phone	Role	Primary
<a href="#">Edit</a>   <a href="#">Del</a>	Babara Levy	ExpressLogistics.com	b.levy@expressl&t.net	(503) 421-7800	Decision Maker	<input checked="" type="checkbox"/>

Campaign Influence

Add to Campaign

Campaign Influence Help

Action	Campaign Name	Contact Name	Contact Role	Responded	Primary Campaign Source
<a href="#">Edit</a>   <a href="#">Del</a>	Conference--The Newfangled Seminar--Apr 2015	Babara Levy	Decision Maker	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<a href="#">Edit</a>   <a href="#">Del</a>	CTA--Contact Us				<input checked="" type="checkbox"/>

Partners

New

Partners Help

No records to display

Stage History

Stage History Help

Stage	Amount	Probability (%)	Expected Revenue	Close Date	Last Modified
Closing	\$80,000.00	90%	\$72,000.00	7/1/2016	Lindsey Barlow, 6/21/2016 7:50 AM
Closing	\$80,000.00	90%	\$72,000.00	10/2/2015	Lindsey Barlow, 10/2/2015 12:47 PM
Closing	\$80,000.00	90%	\$72,000.00	5/14/2015	Lindsey Barlow, 4/14/2015 11:27 AM
Contract Out	\$80,000.00	75%	\$60,000.00	5/14/2015	Lindsey Barlow, 4/14/2015 11:26 AM
Value Proposition	\$80,000.00	50%	\$40,000.00	3/16/2016	Lindsey Barlow, 4/13/2015 1:41 PM

Chat

Purchase Order Line Details
Change Bib Reference
Delete
Cancel line
Relink
Defer
Order Now
Save
Back
Save and Continue

100 Days of Real Food: How We Did It, What We Learned, and 100 Easy, Wholesome Reci...

Order Line POL-245  
Order line type Print Book - One Time  
Order -  
PO line owner Law Library  
Status In Review (2017-03-06)  
Sent date -

Summary
Description
Alerts
Invoice Lines
Associated PO Lines
Communications
Interested Users
History
Notes
Attachments

1 - 6 of 6
Created by
Q
Add Note
Share
Settings

	Created On	Updated On	Updated By	Note	
1	06/06/2017	06/06/2017	-	Order Response: Order number POL-245. Accepted as is. Replacement sent	...
2	06/06/2017	06/06/2017	-	Order Response: Order number POL-245. Accepted as is. Replacement sent	...
3	03/06/2017	03/06/2017	-	Line was removed from Order PO-6902.	...
4	02/11/2016	02/11/2016	-	Order Response: Order number POL-245. Cancelled. Out of print.	...
5	02/11/2016	02/11/2016	-	Order Response: Order number POL-245. Cancelled. Out of print.	...
6	08/13/2015	08/13/2015	Implementor, Ex Libris [A]	It was decided to cancel the poline. Operation done on 2015-08-13 by exL_impl	...

## PAGENATION

**Subject:** Missing persons--Fiction. False personation--Fiction. Istanbul (Turkey)--Fiction. and others  
**Record number:** 14204205  
Physical (1)
Electronic
Digital
Other details

20

**The Morris book / with a description of dances as performed by the Morris men of England, by Cecil J. Sharp and Herbert C. Macilwaine ..**  
**Book (Book - Physical)** By Sharp, Cecil James, (London : Novello and company ltd 1909-13.)  
**Subject:** Morris dance.  
**Language:** English  
**Record number:** CAB15015564 //r903  
Physical (1)
Electronic
Digital
Other details

1
2
3
4
5
▶
Last
1
of 231
Go

## SUMMARY VIEW

☐ testGeneralMsg2
View Local Resources
View
...

Book  
Creation Date: 07/09/2015  
Update Date: 05/26/2016  
Requested Media: Any  
Other details

Internal Identifier: 117259350000121  
Request Status: Cancelled by staff  
Pickup At: Reading Room 1

Request with active general messages  
MMS ID: 9914810000121  
Event Type: a  
Additional Info: b  
Needs patron information: 03/02/2016  
Notes: Request Note

☐ testGeneralMsg2
View Local Resources
View
...

Book  
Creation Date: 11/11/2015  
Update Date: 05/26/2016  
Requested Media: Any  
Other details

Internal Identifier: 339633700000121  
Request Status: Cancelled by staff  
Pickup At: Main Library

MMS ID: 99202610100121  
Notes: Request Note

☐ 00000goresh11
View Local Resources
View
...

Article  
OCLC Number: 4566  
LCCN: 1234  
Creation Date: 07/04/2016  
Update Date: 10/06/2016  
Requested Media: Any  
Other details

Internal Identifier: 776955710000121  
Request Status: Cancelled by staff  
Pickup At: Main Library

MMS ID: 99330010000121

LEFT NAV:

Horizontal LINES/Splitters and Accordions (better)

salesforce

Search...

Search

Catalog Test Admin

Help & Training

Sales

HomeChatterFilesLeadsAccountsContactsOpportunitiesReportsDashboardsProductsForecastsCatalog HomeCatalog ViewerSigma Connection Settings

Create New...

Recent Items

Example Opp

Insurance 4 You

Demo Opp

Demo 3

Acme Opp

ELT.1

Catalog Test User

Demo Opp2

Acme Enterprise

Opp.3

Recycle Bin

Opportunity

Example Opp

Customize Page | Edit Layout | Printable View | Help for this Page

Show Feed

Products (Standard Price Book) | Open Activities | Activity History | Contact Roles | Partners | Competitors | Notes & Attachments | Stage History

Opportunity Detail

EditDeleteCloneSharingSync Product Prices

Opportunity Owner

Catalog Test Admin [Change]

Close Date

04/09/2015

Opportunity Name

Example Opp

Stage

Prospecting

Account Name

Insurance 4 You

Probability (%)

10%

Type

Amount

\$45.00

Primary Campaign Source

Sigma Catalog Connector

Contains Inactive Products

Products Require Sync

Additional Information

Lead Source

Next Step

Description

System Information

Created By

Catalog Test Admin, 04/09/2015 9:38 AM

Last Modified By

Catalog Test Admin, 04/09/2015 9:40 AM

EditDeleteCloneSharingSync Product Prices

Products (Standard Price Book)

Add ProductEdit AllChoose Price BookSort

Products (Standard Price Book) Help

Action	Product	Quantity	Sales Price	Date	Line Description	List Price	List Recurring Price	Sales Recurring Price	Inactive Product	Customized Price
Edit   Del	Evolution Broadband Platinum - Fibre	1.00	\$45.00			\$52.00	\$23.99	\$23.99	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Open Activities

New TaskNew Event

Open Activities Help

No records to display

Activity History

Log a CallMail MergeSend an Email

Activity Chat