

## SOCIAL MEDIA MARKETING

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#### Why Social Media Marketing?

The idea behind social media marketing is to display your products where people gather, interact with each other and socialize with each other.



# Popular Social Media Platforms

- Facebook: Largest platform with 2.9 billion monthly active users.
- Instagram: Visual content. Growing quickly with over 1 billion monthly active users.
- TikTok: Video-sharing app with over 1 billion monthly active users. Engages younger demographics.



HOW DO YOU CAPTURE THOSE POPULATION?



















#### Creating Engaging Content

- Images the pictures of your products and you working on your products. Not edited pictures
- Videos the videos of your farm and working
- Captivating Captions Write good informative captions that tells people what you are going.
- Consistency in Posting Regularly post valuable content to keep updated.
- **Responding to Comments** Reply to comments and messages. Be professional.

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### Challenges in Social Media Marketing

- Negative Feedback: Handling criticism or crises on social media.
- Staying up-to-date: Consistency in Social Media Posting

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# Conclusion

- Social media is where you engage directly or indirectly with your customers
- Your creativity will make your product standout