



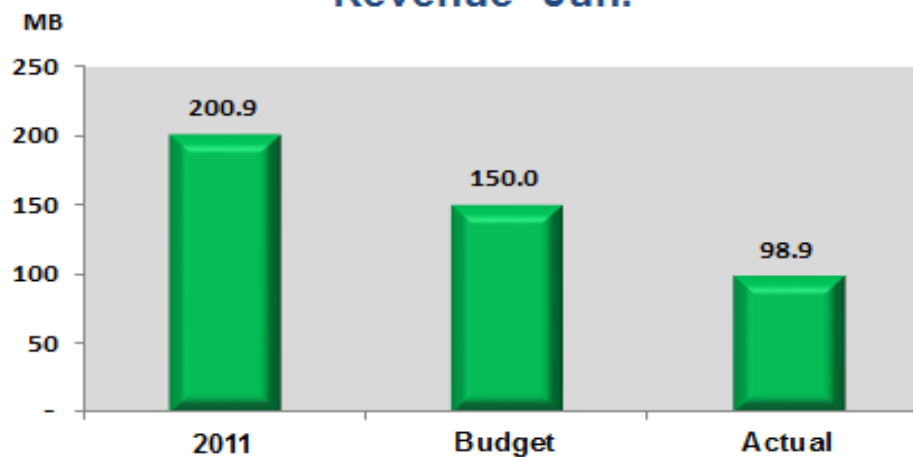
ESG Performance Review

AS of June 30,2012

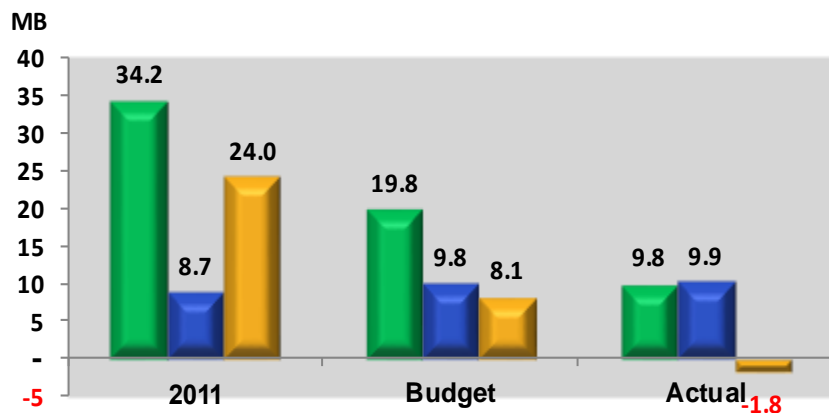


Financial Performance June

Revenue - Jun.

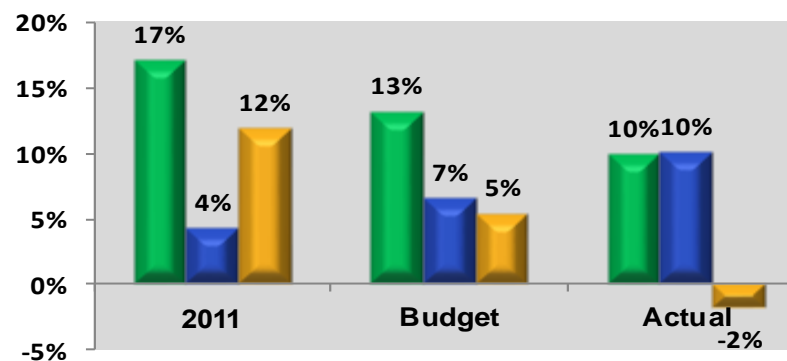


Performance - Jun.



■ GP ■ S&A Exps. ■ NP

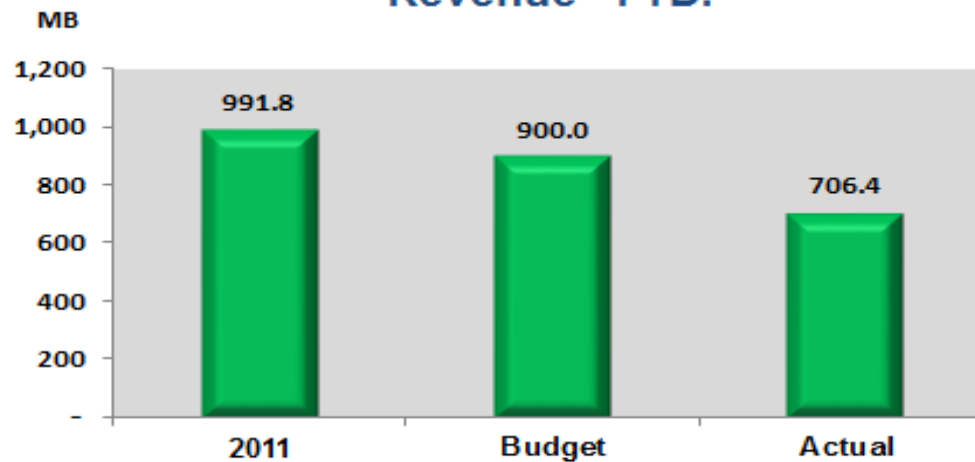
Performance - Jun. (%)



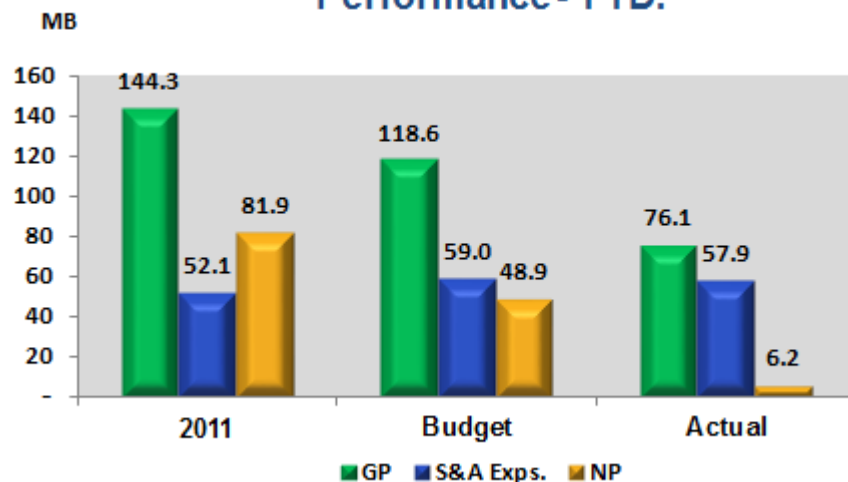
■ GP ■ S&A Exps. ■ NP

Financial Performance YTD.

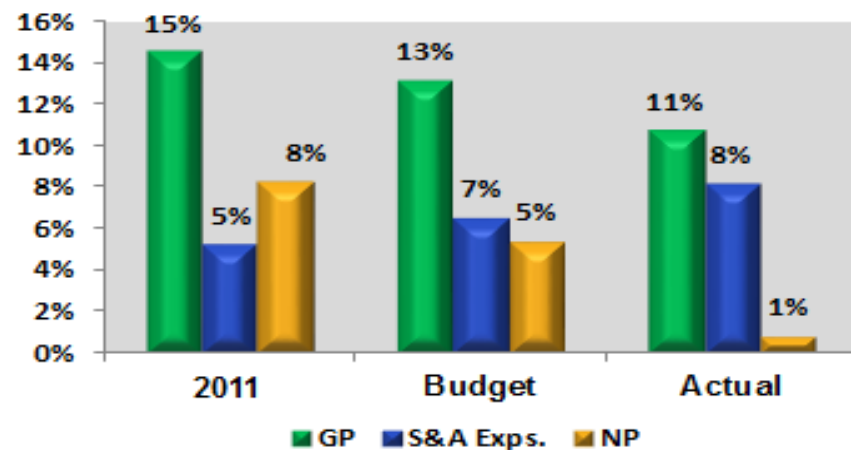
Revenue - YTD.



Performance - YTD.



Performance - YTD. (%)





Financial Performance

Budget vs Actual

MB

ESG	Jun.			YTD		
	Budget	Actual	%Var	Budget	Actual	%Var
Revenue	150.0	98.9	-34.1%	900.0	706.4	-21.5%
Gross Profit	19.8	9.8	-50.3%	118.6	76.1	-35.8%
SG&A	9.8	9.9	1.0%	59.0	57.9	-1.9%
Operating Profit	9.9	-0.1	-101.2%	59.5	18.2	-69.4%
Share Serv.	2.3	2.1	-10.2%	13.9	14.1	1.1%
Cash Discount	-0.5	-0.4	-27.7%	-3.3	-2.1	-36.8%
Net Profit	8.1	-1.8	-122.2%	48.9	6.2	-87.3%

MB

Revenue	Jun.			YTD			Jun. (%GP)		YTD (%GP)		
	Budget	Actual	%Var	Budget	Actual	%Var	Budget	Actual	Budget	Actual	
Systems Group 1	148.1	90.1	-39.2%	888.5	667.0	-24.9%	11.5%	5.6%	11.5%	8.6%	
Systems Group 2	-	4.9	N/A	-	15.3	N/A	N/A	11.7%	N/A	10.3%	
Systems Technical	0.8	1.1	34.8%	5.0	5.0	-0.4%	90.0%	96.0%	90.0%	91.4%	
Training	0.8	2.8	238.6%	5.0	7.0	40.6%	75.0%	70.1%	75.0%	61.9%	
PC Technical Service	0.3	0.2	-16.1%	1.5	1.6	6.9%	60.0%	68.5%	60.0%	63.5%	
Board & Marketing	-	-0.3	N/A	-	10.5	N/A	N/A	-364.3%	N/A	68.3%	
Total Revenue	150.0	98.9	-34.1%	900.0	706.4	-21.5%	12.3%	9.9%	12.3%	10.8%	



Financial Performance

2011 vs 2012

MB

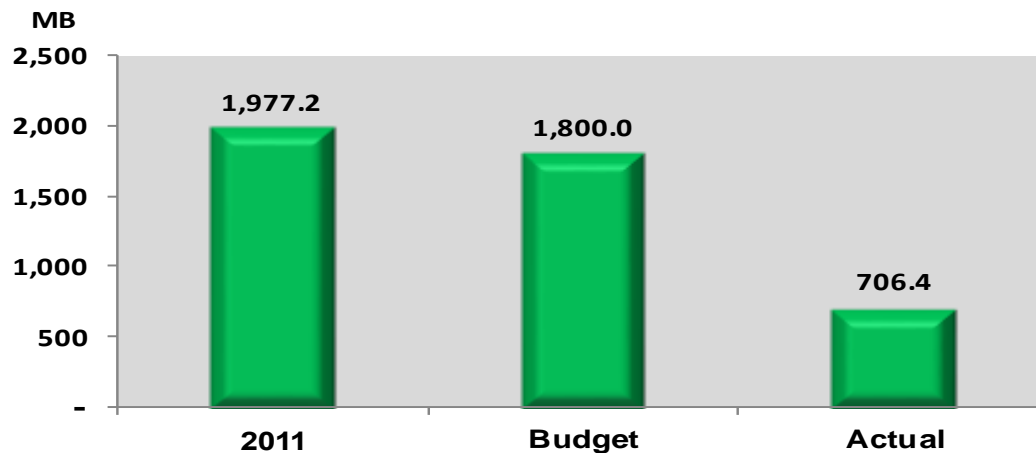
ESG	Jun.			YTD		
	2011	2012	%Var	2011	2012	%Var
Revenue	200.9	98.9	-51%	991.8	706.4	-29%
Gross Profit	34.2	9.8	-71%	144.3	76.1	-47%
SG&A	8.7	9.9	15%	52.1	57.9	11%
Operating Profit	25.6	-0.1	-100%	92.2	18.2	-80%
Share Serv.	2.2	2.1	-4%	15.2	14.1	-7%
Cash Discount	-0.6	-0.4	-31%	-4.9	-2.1	-58%
Net Profit	24.0	-1.8	-108%	81.9	6.2	-92%

MB

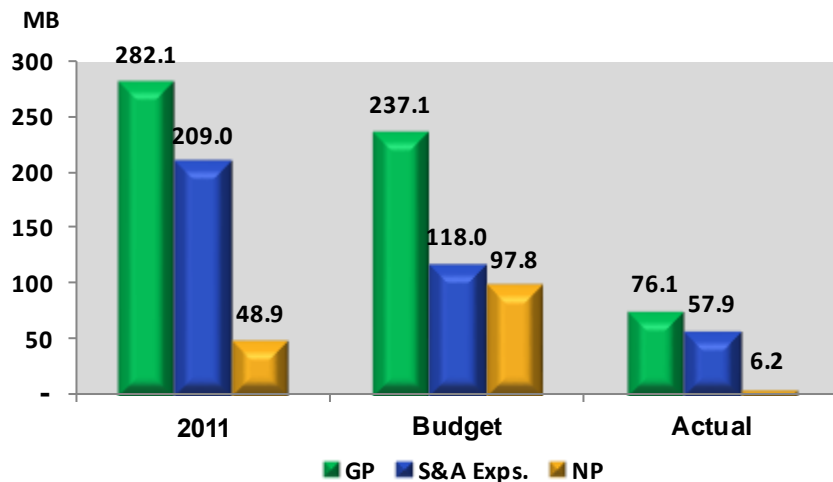
Revenue	Jun.			YTD			Jun. (%GP)		YTD (%GP)		
	2011	2012	%Var	2011	2012	%Var	2011	2012	2011	2012	
Systems Group 1	196.2	90.1	-54.1%	962.2	667.0	-30.7%	11.7%	5.6%	12.3%	8.6%	
Systems Group 2	0.1	4.9	N/A	2.5	15.3	509.9%	7.6%	11.7%	32.1%	10.3%	
Systems Technical	0.7	1.1	59.2%	3.1	5.0	59.0%	99.3%	96.0%	99.8%	91.4%	
Training	1.0	2.8	171.2%	4.0	7.0	77.3%	84.9%	70.1%	68.9%	61.9%	
PC Technical Service	0.1	0.2	65.1%	0.8	1.6	110.8%	60.0%	68.5%	63.0%	63.5%	
Board & Marketing	2.6	-0.3	-110.1%	19.3	10.5	-45.7%	362.4%	-364.3%	97.8%	68.3%	
Total Revenue	200.9	98.9	-50.8%	991.8	706.4	-28.8%	17.0%	9.9%	14.5%	10.8%	

Financial Performance Achieved

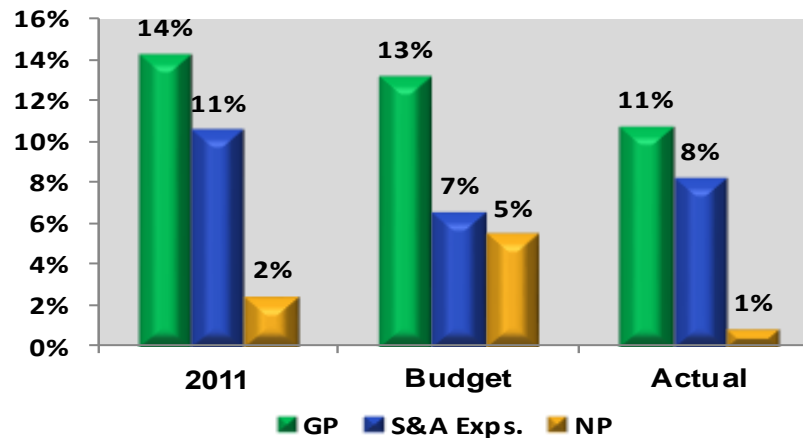
Revenue - Achieved



Performance - Achieved



Performance - Achieved (%)





Financial Performance Achieved

MB

ESG	Achieved			Achieved		
	Budget	Actual	%Ach	2011	2012	%Ach
Revenue	1,800.0	706.4	39.2%	1,977.2	706.4	35.7%
Gross Profit	237.1	76.1	32.1%	282.1	76.1	27.0%
SG&A	118.0	57.9	49.1%	209.0	57.9	27.7%
Operating Profit	119.1	18.2	15.3%	73.0	18.2	24.9%
Share Serv.	27.8	14.1	50.6%	32.6	14.1	43.1%
Cash Discount	-6.6	-2.1	31.6%	-8.5	-2.1	24.4%
Net Profit	97.8	6.2	6.4%	48.9	6.2	12.7%

MB

Revenue	Achieved			Achieved		
	Budget	Actual	%Ach	2011	2012	%Ach
Systems Group 1	1,777.0	667.0	37.5%	1,915.5	667.0	34.8%
Systems Group 2	-	15.3	N/A	17.3	15.3	88.2%
Systems Technical	10.0	5.0	49.8%	11.0	5.0	45.3%
Training	10.0	7.0	70.3%	11.0	7.0	63.8%
PC Technical Service	3.0	1.6	53.4%	1.4	1.6	113.9%
Board & Marketing	-	10.5	N/A	20.9	10.5	50.1%
Total Revenue	1,800.0	706.4	39.2%	1,977.2	706.4	35.7%

Achieved (%GP)	
Budget	Actual
11.5%	8.6%
N/A	10.3%
90.0%	91.4%
75.0%	61.9%
60.0%	63.5%
N/A	68.3%
12.3%	10.8%

Achieved (%GP)	
2011	2012
12.0%	8.6%
20.7%	10.3%
95.3%	91.4%
75.8%	61.9%
61.6%	63.5%
139.4%	68.3%
14.3%	10.8%



Gross Profit Jan.-Jun.

	2011	2012	Million Baht	
			Growth Amt.	%
Revenue	991.8	706.4		
GP Before Rebate	129.1	70.7	-58.5	-45.3%
Rebate	15.1	5.5	-9.7	-63.9%
GP After Rebate	144.3	76.1	-68.1	-47.2%
%GP before Rebate	13.0%	10.0%	-3.0%	
% Rebate	1.5%	0.8%	-0.75%	
%GP After Rebate	14.5%	10.8%	-3.8%	

กำไรขั้นต้นลดลง 68.1 ล้านบาท

รายได้ลดลง 285.4 ล้านบาท ทำให้กำไรขั้นต้นลดลง 37.1 ล้านบาท ($706.4 - 991.8 = -285.4 \times 13.0\% = -37.1$)

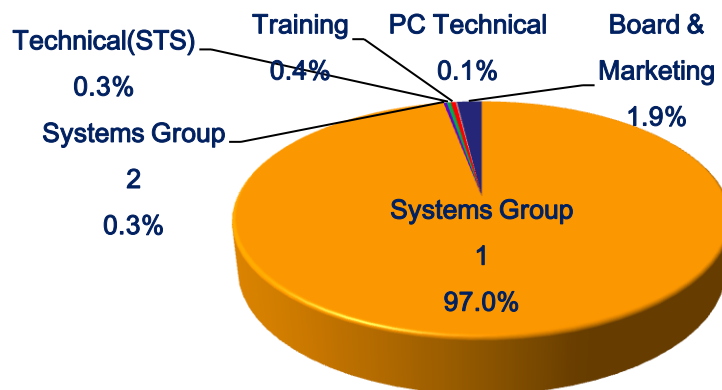
อัตรากำไรขั้นต้นลดลง 3.0% ทำให้กำไรขั้นต้นลดลง 21.2 ล้านบาท ($706.4 \times (10.0\% - 13.0\%) = -21.2$)

Rebate ลดลง ทำให้กำไรลดลง 9.7 ล้านบาท ($5.5 - 15.1 = -9.7$)

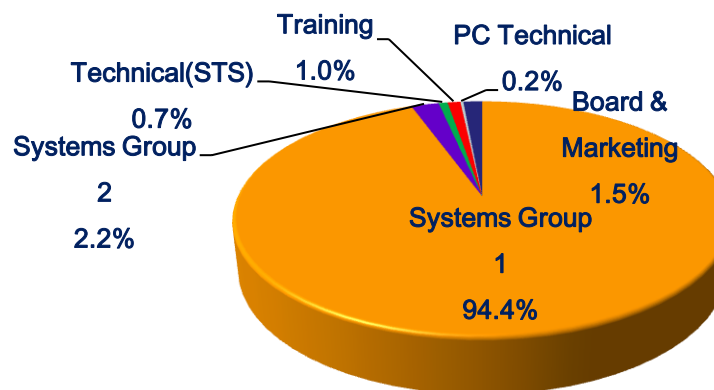
Revenue by SBU Jan.-Jun.

Million Baht

2011



2012



SBU	2011		2012		Revenue Growth(%)
	Revenue	%GP	Revenue	%GP	
Systems Group 1	962.2	12.3%	667.0	8.6%	-30.7%
Systems Group 2	2.5	32.1%	15.3	10.3%	509.9%
SystemsTechnical	3.1	99.8%	5.0	91.4%	59.0%
Training	4.0	68.9%	7.0	61.9%	77.3%
PC Technical Service	0.8	63.0%	1.6	63.5%	110.8%
Board & Marketing	19.3	97.8%	10.5	68.3%	-45.7%
Total	991.8	14.5%	706.4	10.8%	-28.8%



Revenue by Products 2011 vs 2012

MB

Rev / %GP	Jun			YTD		
	2011	2012	%Var	2011	2012	%Var
Systems Storage	9.1	10.3	14%	130.0	197.7	52%
PC	98.2	22.2	-77%	208.1	121.0	-42%
Systems Product	6.9	7.0	2%	262.7	85.2	-68%
Other	50.0	16.4	-67%	135.2	95.7	-29%
Server	13.2	12.2	-8%	104.2	79.4	-24%
Notebook	18.4	20.6	12%	109.6	74.1	-32%
Systems POS	3.8	6.1	61%	23.2	27.1	17%
Systems Banking	-	-	N/A	0.1	13.7	N/A
Printer	3.0	4.8	61%	21.8	13.2	-39%
PC Maintenance	0.0	0.0	5%	0.4	0.3	-29%
Total	202.5	99.6	-51%	995.2	707.5	-29%

Jun. (%GP)			YTD (% GP)		
2011	2012	%Var	2011	2012	%Var
8.8%	-5.5%	-14.3%	2.3%	6.8%	4.5%
13.9%	7.9%	-6.0%	11.0%	9.7%	-1.3%
7.7%	-0.9%	-8.6%	22.4%	16.5%	-5.9%
17.0%	32.9%	16.0%	22.5%	24.3%	1.7%
9.5%	15.8%	6.4%	14.4%	11.7%	-2.6%
11.7%	6.6%	-5.2%	7.3%	6.6%	-0.7%
17.1%	14.4%	-2.7%	16.3%	13.7%	-2.6%
0.0%	0.0%	0.0%	11.1%	25.7%	14.5%
9.5%	6.5%	-3.0%	10.5%	7.7%	-2.9%
28.5%	24.0%	-4.5%	23.8%	26.5%	2.7%
13.7%	11.0%	-2.7%	14.5%	12.0%	-2.5%



Revenue by Brands Budget vs Actual

MB

Revenue / %GP	Jun.			YTD			Jun. (%GP)		YTD (%GP)		
	Budget	Actual	%Var	Budget	Actual	%Var	Budget	Actual	Budget	Actual	
IBM	70.0	30.9	-55.8%	420.0	390.5	-7.0%	17.1%	4.1%	17.1%	10.7%	
Lenovo	16.7	30.5	82.8%	100.0	118.2	18.2%	8.7%	6.8%	8.7%	8.3%	
HP	25.0	14.9	-40.2%	150.0	73.4	-51.1%	7.8%	11.0%	7.8%	12.1%	
Dell	15.0	6.5	-56.7%	90.0	24.8	-72.5%	6.8%	6.5%	6.8%	6.2%	
Acer	10.0	2.8	-72.4%	60.0	9.6	-84.0%	7.3%	9.5%	7.3%	10.0%	
Other	13.3	14.0	4.7%	80.0	91.0	13.7%	19.9%	38.1%	19.9%	24.4%	
Total Revenue	150.0	99.6	-33.6%	900.0	707.5	-21.4%	13.2%	11.0%	13.2%	12.0%	

Remark : ข้อมูลจาก OP



Revenue by Brands 2011 vs 2012

MB

Revenue / %GP	Jun.			YTD			Jun. (%GP)		YTD (%GP)		
	2011	2012	%Var	2011	2012	%Var	2011	2012	2011	2012	
IBM	30.9	30.9	0.0%	500.9	390.5	-22.0%	7.9%	4.1%	15.6%	10.7%	
Lenovo	16.0	30.5	89.9%	102.2	118.2	15.7%	11.1%	6.8%	8.4%	8.3%	
HP	90.7	14.9	-83.5%	159.3	73.4	-53.9%	15.9%	11.0%	13.8%	12.1%	
Dell	31.8	6.5	-79.6%	81.0	24.8	-69.4%	5.3%	6.5%	5.6%	6.2%	
Acer	9.3	2.8	-70.2%	52.4	9.6	-81.7%	5.8%	9.5%	5.2%	10.0%	
Other	23.7	14.0	-41.0%	99.5	91.0	-8.6%	29.4%	38.1%	28.2%	24.4%	
Total Revenue	202.5	99.6	-50.8%	995.2	707.5	-28.9%	13.7%	11.0%	14.5%	12.0%	

Remark : ข้อมูลจาก OP



Revenue by Brands Achieved

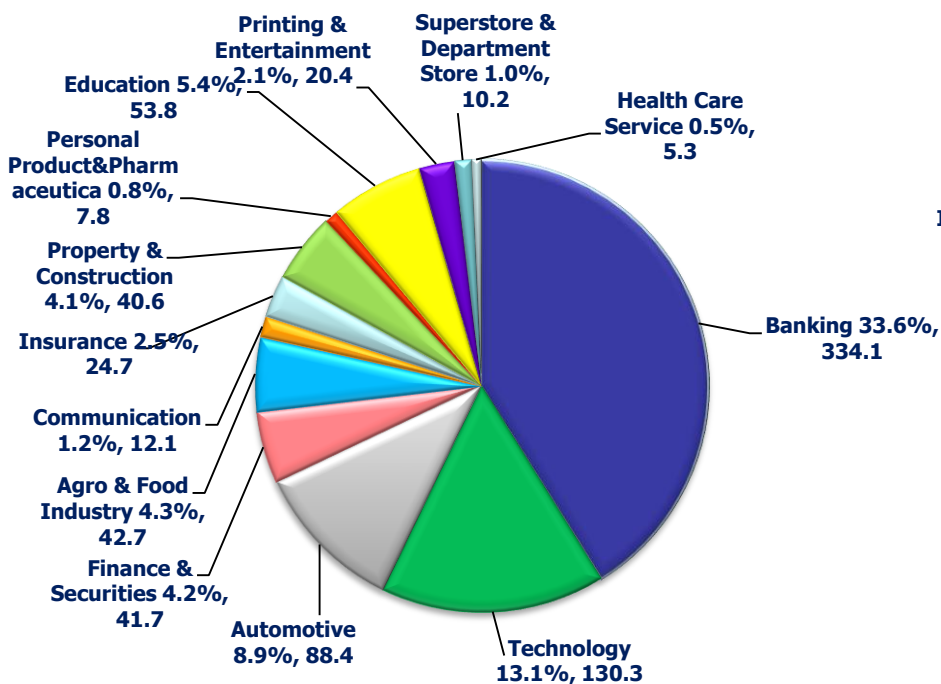
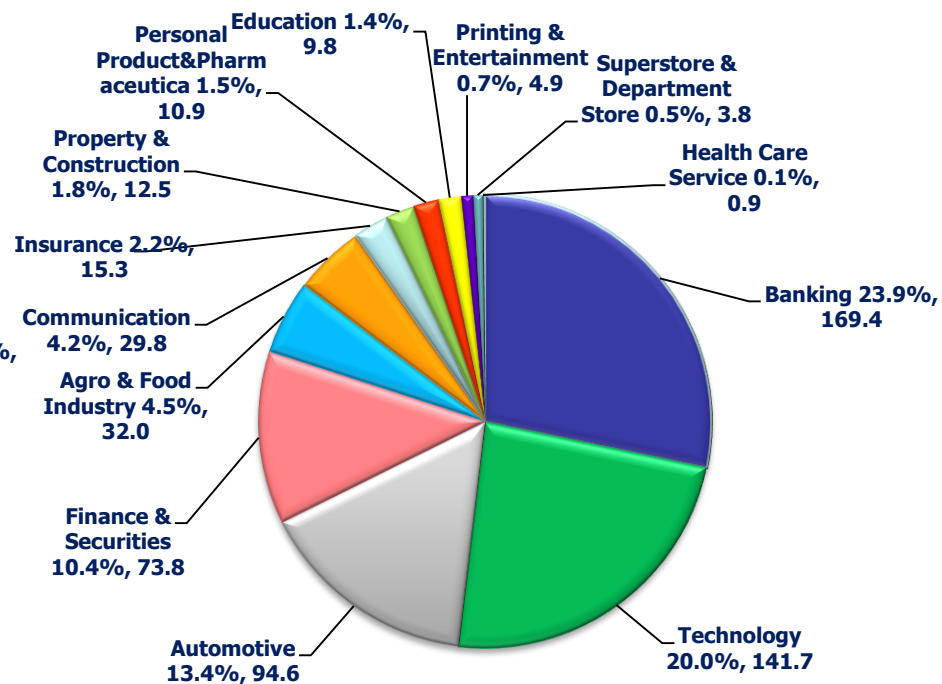
MB

Revenue / %GP	Achieved			Achieved			Achieved (%GP)		Achieved (%GP)	
	Budget	Actual	%Ach	2011	2012	%Ach	Budget	Actual	2011	2012
IBM	840.0	390.5	46.5%	967.1	390.5	40.4%	17.1%	10.7%	17.7%	10.7%
Lenovo	200.0	118.2	59.1%	235.0	118.2	50.3%	8.7%	8.3%	9.2%	8.3%
HP	300.0	73.4	24.5%	272.8	73.4	26.9%	7.8%	12.1%	13.1%	12.1%
Dell	180.0	24.8	13.8%	202.3	24.8	12.2%	6.8%	6.2%	5.9%	6.2%
Acer	120.0	9.6	8.0%	93.4	9.6	10.3%	7.3%	10.0%	6.2%	10.0%
Other	160.0	91.0	56.9%	229.1	91.0	39.7%	19.9%	24.4%	25.9%	24.4%
Total Revenue	1,800.0	707.5	39.3%	1,999.6	707.5	35.4%	13.2%	12.0%	15.3%	12.0%

Remark : ข้อมูลจาก OP



Revenue by Industry Jan.-Jun.

2011

2012


Remark : YR2011 Group Other Share 18.4% 183.0 MB , YR2012 Other Share 15.3% 108.1 MB
: Technology Exclude Communication

Top 10 Suppliers Jan.-Jun.

Million Baht

No.	Supplier	2011		2012		Variance	
		Amount	%Share	Amount	%Share	Amount	%
1	IBM Thailand	407.9	50.3%	301.5	53.8%	-106.4	-26.1%
	Systems-Storage	118.6	14.6%	156.6	27.9%	37.9	32.0%
	Systems-Product	195.6	24.1%	61.8	11.0%	-133.8	-68.4%
	Server	66.1	8.1%	45.7	8.1%	-20.4	-30.9%
	Other	27.6	3.4%	37.4	6.7%	9.9	35.9%
2	Lenovo (Thailand) Limited	81.6	10.1%	96.4	17.2%	14.8	18.1%
	Notebook	40.3	5.0%	47.7	8.5%	7.4	18.4%
	PC	39.2	4.8%	42.7	7.6%	3.5	8.9%
	Other	2.1	0.3%	6.0	1.1%	3.9	188.3%
3	Hewlett-Packard(Thailand) Ltd.	115.5	14.2%	46.5	8.3%	-69.0	-59.7%
	PC	89.3	11.0%	31.3	5.6%	-58.0	-65.0%
	Server	11.0	1.4%	9.7	1.7%	-1.3	-11.9%
	Notebook	8.4	1.0%	2.5	0.4%	-5.8	-69.9%
	Systems	2.7	0.3%	1.0	0.2%	-1.7	-62.5%
	Other	4.2	0.5%	2.1	0.4%	-2.1	-50.9%
4	SIS Distribution(Thailand)Pcl.	34.8	4.3%	34.3	6.1%	-0.5	-1.4%
	Printer	10.1	1.2%	9.4	1.7%	-0.8	-7.5%
	PC	5.7	0.7%	6.8	1.2%	1.1	19.0%
	Notebook	7.7	0.9%	6.4	1.1%	-1.3	-17.3%
	Server	7.8	1.0%	5.9	1.1%	-1.8	-23.6%
	Other	3.5	0.4%	5.8	1.0%	2.3	67.1%
5	Dell Corporation(Thailand) Co.,Ltd.	73.6	9.1%	31.8	5.7%	-41.7	-56.7%
	PC	25.3	3.1%	23.0	4.1%	-2.3	-9.1%
	Notebook	16.1	2.0%	7.0	1.3%	-9.0	-56.1%
	Other	32.2	4.0%	1.8	0.3%	-30.4	-94.5%
6	Other	97.6	12.0%	50.2	9.0%	-47.4	-48.6%
	Total	811.1	100.0%	560.9	100.0%	-250.2	-30.8%



2012 ESG Business Plan

Strategy : Improve Margin

➤ Focusing System I & Storage

Million Baht

	2011		2012		Variance	
	Revenue	%GP	Revenue	%GP	Revenue	%GP
Systems i	163.0	26.8%	32.9	18.2%	-130.1	-8.6%
Systems Storage	131.0	2.5%	197.7	6.8%	66.7	4.3%

2012 ESG Business Plan

Strategy : Revenue Growth

Million Baht

➤ New Supplier / New Solution (Samsung,Toshiba,True)

Samsung	2012	
	Revenue	%GP
Notebook	1.01	4.8%
PC	1.05	5.8%
Other	0.03	25.0%
Total	2.09	5.6%

➤ Sell More Services & Education

	2011		2012		Variance	
	Revenue	%GP	Revenue	%GP	Revenue	%GP
Systems Group 1	64.7	20.9%	60.4	10.6%	-4.3	-10.3%
Systems Group 2	0.0	11.1%	0.4	5.0%	0.4	-6.1%
Systems Technical	3.1	99.8%	4.4	98.6%	1.3	-1.2%
Training	4.0	68.9%	7.0	61.6%	3.0	-7.2%
PC Technical	0.5	83.6%	1.2	77.4%	0.7	-6.2%
Other	2.6	68.1%	1.7	-51.7%	-0.9	-119.7%
Total	74.9	28.8%	75.1	20.2%	0.2	-8.6%



Selling & Admin Expense 2011 vs 2012 / Budget vs 2012

MB

Selling Expenses	YTD			% of Revenue	
	2011	2012	%Var	2011	2012
Commission	5.8	5.9	0.7%	0.6%	0.8%
Advertising & promotion	1.8	1.6	-12.7%	0.2%	0.2%
Transportation	1.4	1.1	-24.5%	0.1%	0.1%
Entertainments	0.5	0.4	-22.9%	0.0%	0.1%
Other sale expenses	0.6	0.5	-12.1%	0.1%	0.1%
Total	10.1	9.4	-7.0%	1.0%	1.3%

MB

	YTD			% of Revenue	
	Budget	2012	%Var	Budget	2012
	6.5	5.9	-10.0%	0.7%	0.8%
	0.8	1.6	114.2%	0.1%	0.2%
	1.2	1.1	-12.8%	0.1%	0.1%
	0.7	0.4	-50.8%	0.1%	0.1%
	0.7	0.5	-28.2%	0.1%	0.1%
	9.9	9.4	-5.2%	1.1%	1.3%

MB

Admin Expenses	YTD			% of Revenue	
	2011	2012	%Var	2011	2012
Salary & Employee Benefits	31.6	35.6	12.6%	3.2%	5.0%
Office & Premises expenses	4.1	4.6	10.7%	0.4%	0.6%
Travelling expenses	3.1	2.9	-8.6%	0.3%	0.4%
Depreciation expenses	1.3	1.0	-27.0%	0.1%	0.1%
Other expenses	1.8	4.5	152.3%	0.2%	0.6%
Total	42.0	48.5	15.6%	4.2%	6.9%

MB

	YTD			% of Revenue	
	Budget	2012	%Var	Budget	2012
	38.9	35.6	-8.7%	4.3%	5.0%
	4.6	4.6	-1.3%	0.5%	0.6%
	2.9	2.9	0.5%	0.3%	0.4%
	1.3	1.0	-24.1%	0.1%	0.1%
	1.4	4.5	222.1%	0.2%	0.6%
	49.1	48.5	-1.2%	5.5%	6.9%

Total Selling & Admin Exp.	52.1	57.9	11.2%	5.3%	8.2%
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	59.0	57.9	-1.9%	6.6%	8.2%
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Selling & Admin Expense Achieved

MB

Selling Expenses	Achieved			% of Revenue	
	2011	YTD2012	%Var	2011	YTD2012
Commission	12.5	5.9	47.1%	0.6%	0.8%
Advertising & promotion	1.5	1.6	105.3%	0.1%	0.2%
Transportation	2.5	1.1	42.7%	0.1%	0.1%
Entertainments	1.6	0.4	22.0%	0.1%	0.1%
Other sale expenses	1.1	0.5	45.1%	0.1%	0.1%
Total	19.2	9.4	48.9%	1.0%	1.3%

MB

	Achieved			% of Revenue	
	Budget	YTD2012	%Var	Budget	YTD2012
	13.1	5.9	45.0%	0.7%	0.8%
	1.5	1.6	107.1%	0.1%	0.2%
	2.4	1.1	43.6%	0.1%	0.1%
	1.4	0.4	24.6%	0.1%	0.1%
	1.4	0.5	35.9%	0.1%	0.1%
Total	19.8	9.4	47.4%	1.1%	1.3%

MB

Admin Expenses	Achieved			% of Revenue	
	2011	YTD2012	%Var	2011	YTD2012
Salary & Employee Benefits	81.3	35.6	43.7%	4.1%	5.0%
Office & Premises expenses	8.6	4.6	52.9%	0.4%	0.6%
Travelling expenses	6.3	2.9	45.7%	0.3%	0.4%
Depreciation expenses	2.5	1.0	38.1%	0.1%	0.1%
Other expenses	91.0	4.5	5.0%	4.6%	0.6%
Total	189.8	48.5	25.6%	9.6%	6.9%

MB

	Achieved			% of Revenue	
	Budget	YTD2012	%Var	Budget	YTD2012
	77.9	35.6	45.7%	4.3%	5.0%
	9.3	4.6	49.3%	0.5%	0.6%
	5.7	2.9	50.3%	0.3%	0.4%
	2.5	1.0	38.0%	0.1%	0.1%
	2.8	4.5	161.0%	0.2%	0.6%
Total	98.2	48.5	49.4%	5.5%	6.9%

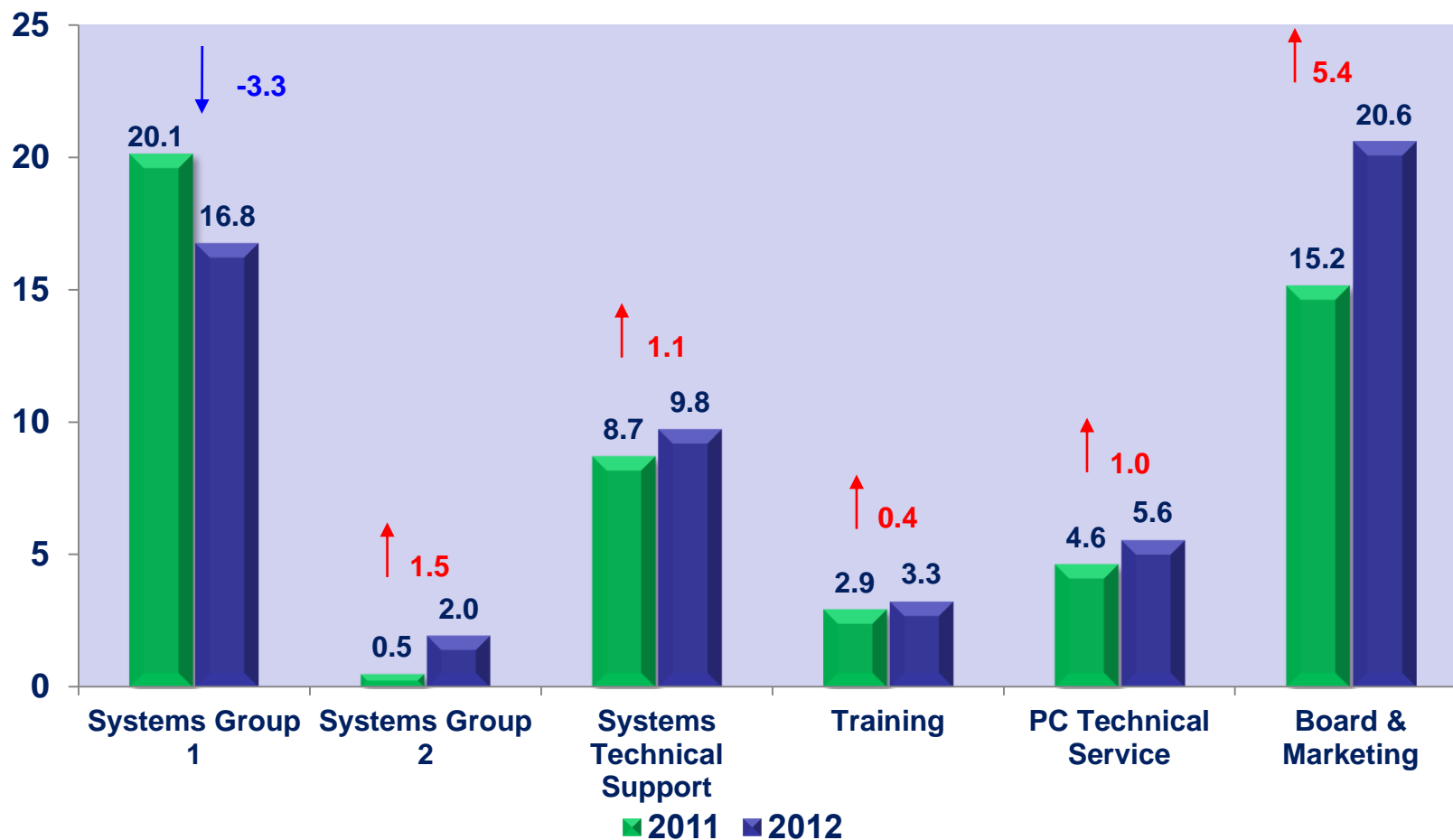
Total Selling & Admin Exp.	209.0	57.9	27.7%	10.6%	8.2%
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118.0	57.9	49.1%	6.6%	8.2%
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Selling & Admin Expense Jan.-Jun.

Million Baht





Share Service Jun.'2012

ESG - % Share Service		
Assumption for Share Services	%	Key Driver
Board (100)	33.33%	Involving
IA & BP (839)	33.33%	Involving
Account (810)	11.06%	Invoice,Asset,PO,FW
MIS (831)	26.61%	User-AS400
HR (833)	20.39%	Headcount
Legal (834)	37.56%	Contract,Proxy
ITS (837)	20.39%	Mail-User
Operation (835)	28.32%	Premiss+Build.serv. (Office Space)
		Office Exp.(BU Staff)
		Depre.off.equip. (User-AS400)
		Other (Proportion)
Total ESG-Avg.Share Services	24.34%	

Remark Jun.'2011 ESG Share Services = 27.44%

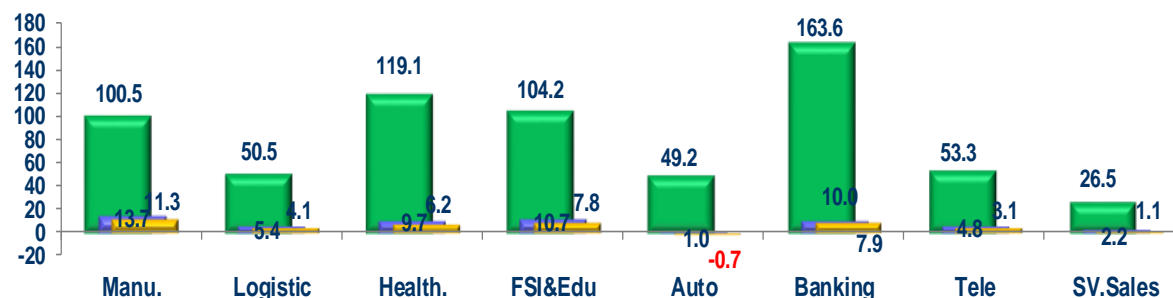


Systems Group 1

Statement of Comprehensive Income

Jan.-Jun.

Million Baht



Stems Group 1	2011	2012	% Variance	2012								
				Manu.	Logistic	Health.	FSI&Edu	Auto	Banking	Tele	SV.Sale	
Revenue	962.2	667.0	-295.2 -30.7%	100.5	50.5	119.1	104.2	49.2	163.6	53.3	26.5	
Cost	843.9	609.5	-234.4 -27.8%	86.8	45.2	109.4	93.5	48.3	153.6	48.5	24.3	
Gross Profit	118.2	57.5	-60.8 -51.4%	13.7	5.4	9.7	10.7	1.0	10.0	4.8	2.2	
Expenses	20.1	16.8	-3.4 -16.8%	2.5	1.3	3.6	2.9	1.7	2.1	1.7	1.2	
Net Profit	98.1	40.7	-57.4 -58.5%	11.3	4.1	6.2	7.8	-0.7	7.9	3.1	1.1	
%GP	12.3%	8.6%		13.7%	10.6%	8.2%	10.2%	1.9%	6.1%	9.0%	8.4%	
%Net Profit	10.2%	6.1%		11.2%	8.1%	5.2%	7.5%	-1.4%	4.8%	5.9%	4.0%	



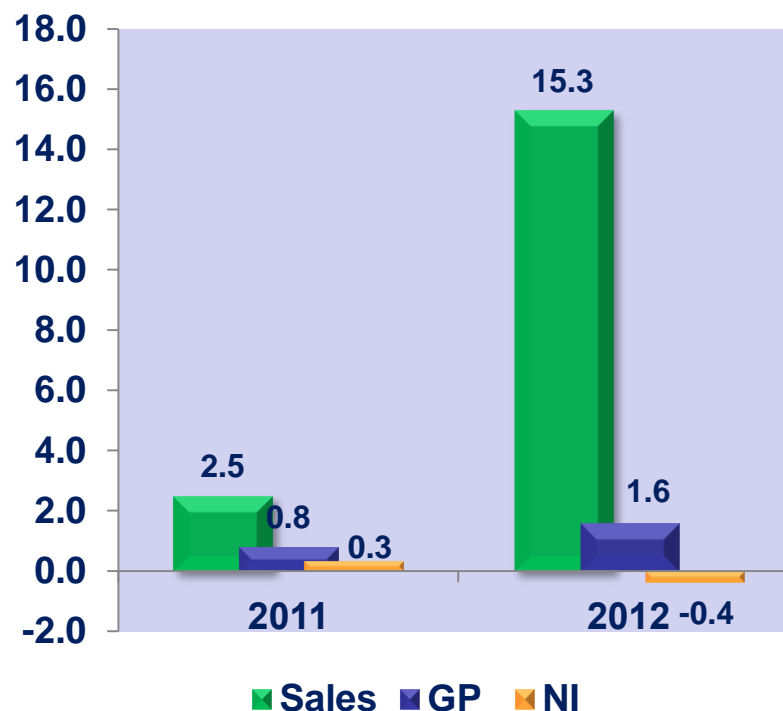
Systems Group 2

Statement of Comprehensive Income

Jan.-Jun.

Million Baht

(Million Baht)						
Systems Group 2	2011	%	2012	%	% Variance	
Revenue	2.5	100.0%	15.3	100.0%	12.8	509.9%
Cost	1.7	67.9%	13.7	89.7%	12.0	705.3%
Gross Profit	0.8	32.1%	1.6	10.3%	0.8	96.4%
Expenses	0.5	19.7%	2.0	12.8%	1.5	295.4%
Net Profit	0.3	12.4%	-0.4	-2.4%	-0.7	-219.7%

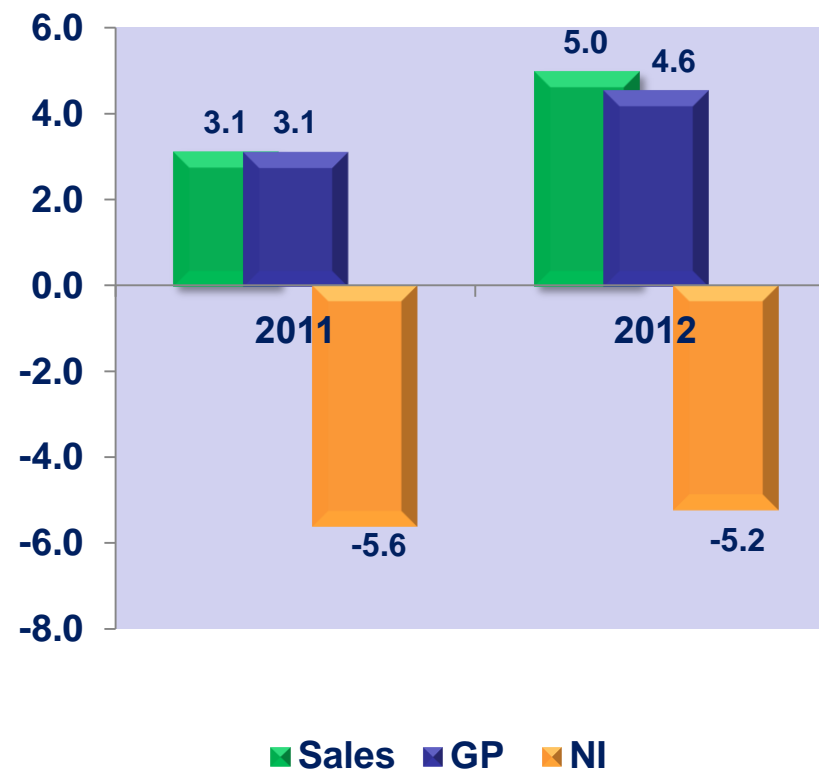




Systems Technical - Statement of Comprehensive Income Jan.-Jun.

Million Baht

(Million Baht)						
Technical	2011	%	2012	%	%Variance	
Revenue	3.1	100.0%	5.0	100.0%	1.8	59.0%
Cost	0.0	0.2%	0.4	8.6%	0.4	N.A.
Gross Profit	3.1	99.8%	4.6	91.4%	1.4	45.6%
Expenses	8.7	278.3%	9.8	195.9%	1.0	12.0%
Net Profit	-5.6	-178.4%	-5.2	-104.6%	0.4	-6.8%

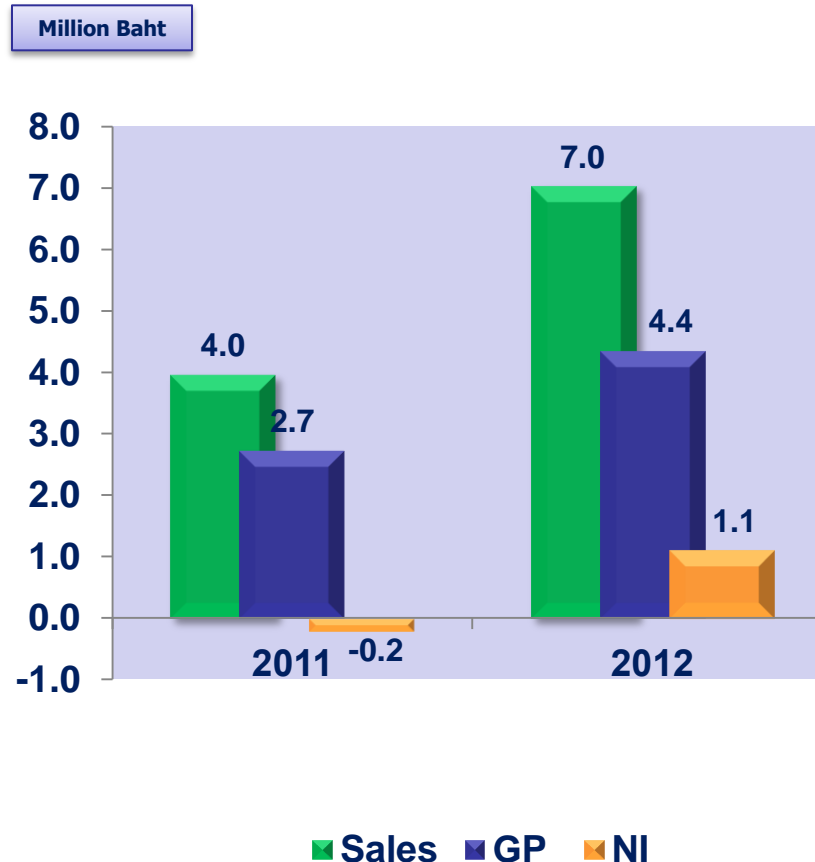




Training- Statement of Comprehensive Income Jan.-Jun.

(Million Baht)

Traning	2011	%	2012	%	%Variance	
Revenue	4.0	100.0%	7.0	100.0%	3.1	77.3%
Cost	1.2	31.1%	2.7	38.1%	1.4	117.0%
Gross Profit	2.7	68.9%	4.4	61.9%	1.6	59.4%
Expenses	2.9	74.2%	3.3	46.2%	0.3	10.6%
Net Profit	-0.2	-5.3%	1.1	15.7%	1.3	-626.5%

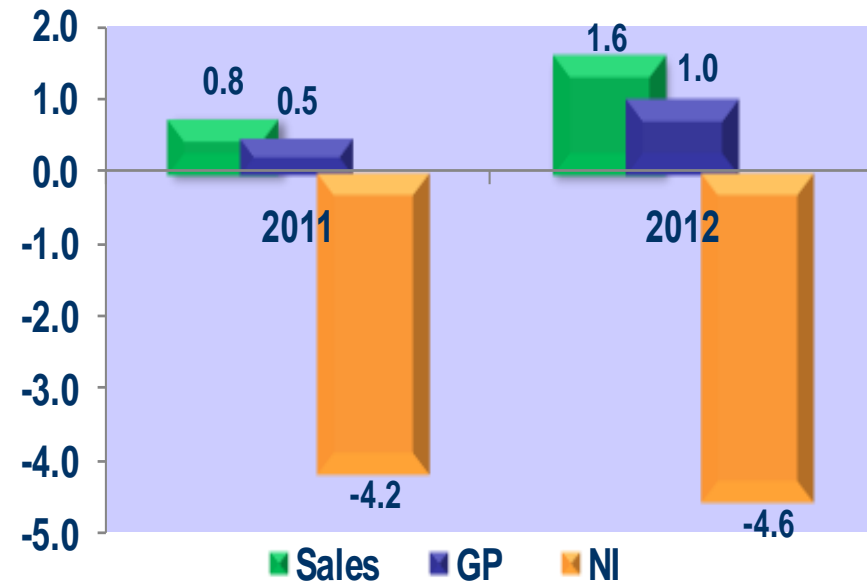




PC Technical Service- Statement of Comprehensive Income Jan.-Jun.

Million Baht

Traning					(Million Baht)	
	2011	%	2012	%	%Variance	
Revenue	0.8	100.0%	1.6	100.0%	0.8	110.8%
Cost	0.3	37.0%	0.6	36.5%	0.3	108.4%
Gross Profit	0.5	63.0%	1.0	63.5%	0.5	112.1%
Expenses	4.6	610.8%	5.6	347.7%	0.9	20.0%
Net Profit	-4.2	-547.7%	-4.6	-284.2%	-0.4	9.4%

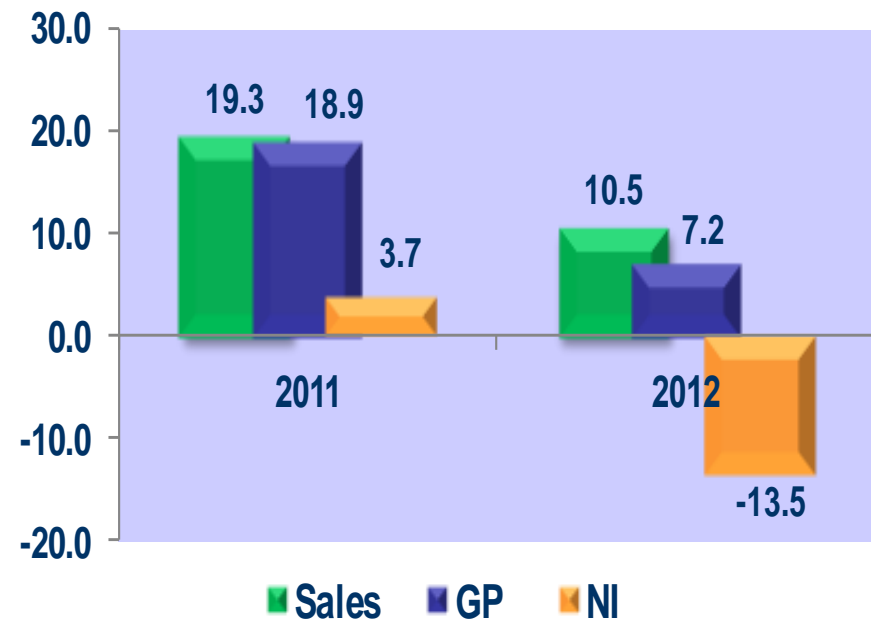




Board & Marketing Statement of Comprehensive Income Jan.-Jun.

Million Baht

Board & Marketing	(Million Baht)					
	2011	%	2012	%	%Variance	
Revenue	19.3	100.0%	10.5	100.0%	-8.8	-45.7%
Cost	0.4	2.2%	3.3	31.7%	2.9	683.1%
Gross Profit	18.9	97.8%	7.2	68.3%	-11.7	-62.1%
Expenses	15.2	78.5%	20.6	196.6%	5.5	36.0%
Net Profit	3.7	19.3%	-13.5	-128.3%	-17.2	-461.1%



Financial Ratio : Cash Cycle

Working Capital 2011-2012



AR & Inventory 2011-2012

Million Baht

AR		Jul 13'12
Outstanding	199.0	
Over 30 Days	15.3	7.7%

Inventory		Jul 13'12
Outstanding	24.8	
Over 30 Days	3.0	11.9%

	2011	Jun.'12
Cash Cycle	9	26

