

# ABHISHEK PALLE

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## EDUCATION

**Texas A&M University**, College Station, TX

**Dec 2020**

*Master of Science, Industrial Engineering (Data Science Track)*

**GPA: 3.6**

*Courses - Advanced Predictive Modelling, Machine Learning, Applied Analytics, Time Series Analysis, Deep Learning*

**Birla Institute of Technology and Science**, Pilani, India

**May 2016**

*Bachelor of Technology, Mechanical Engineering*

**GPA: 3.6**

## TECHNICAL SKILLS

- **Tools:** Python, R, SQL, PySpark, AWS, Hadoop, Scala, Hive, SAP
- **DL framework:** Pytorch, Keras, TensorFlow
- **ML:** Ensemble models, Object Detection (Faster-RCNN, YOLO), Sequence models (RNN, LSTM), Transformer Models (Bert, Roberta)
- **Visualization:** Power BI, Tableau, bokeh, plotly, ggplot2
- **ML package:** numpy, pandas, sklearn, scipy, statsmodels

## WORK EXPERIENCE

**Stanley Black & Decker, Machine Learning Intern**

**May 2019 - Dec 2019**

*Business Intelligence*

- Developed analytics dashboard on Power BI to manage global assets, monitor field technicians, and track equipment utilization for decision-making purposes, thus successfully enhanced on-time delivery efficiencies by 16%
- Built an interactive dashboard from scratch using Bokeh that helps visualize on-site deployment of equipment, technicians over time, and consignment movement for a given project, and hosted it on AWS EC2
- Generated refurbishment reports using SQL and visualized data in seaborn and plotly to get insights on variances in refurb costs across product lines, translating results into business actions

*Financial Loss Prediction*

- Reduced RMSE by 38% while predicting consignment expenditure by identifying 10+ relevant features from multiple data sources
- Experimented with ensemble models like Random Forest, XGB, LGBM and interpreted predictions through error analysis, PDP, SHAP

*Customer Transaction Prediction*

- Analyzed customer segments using K-Means and built an end-to-end pipeline that preprocesses the data and trains the ML model
- Predicted transactional behavior of customers with 86% accuracy using features such as RFM scores, days between purchases, etc.

*Time Series Forecasting & Anomaly Detection*

- Built an ensemble time series forecasting model to improvise plant expense forecast, and reduced the forecast error, MAPE by 63%
- Detected anomalies accurately in real-time machine sensor data using DBSCAN, Local Outlier Factor and Isolation Forest

**Endless Robotics, Machine Learning Engineer**

**July 2017 – June 2018**

*Object Detection for Wall-Painting Robot*

- Tackled the problem of locating door co-ordinates in a user supplied image by building an object detection model
- Built an image dataset, annotated the scraped images, and trained deep learning model (Faster-RCNN) using PyTorch
- Achieved an mAP@0.5 IOU of 0.78 while utilizing transfer learning and implementing data augmentation techniques

**PMC, Operations Analyst**

**July 2016 – June 2017**

- Performed discrete event simulation to analyze assembly line for a leading US automotive company; alleviated bottlenecks leading to an increase in throughput by 24 cars per hour
- Forecasted monthly demand of several product lines for India's largest steel manufacturer, performed simulation to recommend optimal equipment count and saved 300K USD in capital expenditure
- Designed an optimized supply chain network flow from distribution centers to customers using PuLP (python LP modeler)

## RELEVANT PROJECTS

**Sentiment Span Extraction**

- Fine-tuned different transformer-based pretrained models BERT, RoBERTa and ALBERT using PyTorch framework to extract word or phrase from the tweet that exemplifies the provided sentiment
- Experimented with preprocessing, model architecture, loss, training schedule, optimizer, postprocess to achieve Jaccard score of 0.72

**Wheat Head Detection**

- Built a two-model ensemble of Faster-RCNN and EfficientDet to detect wheat heads, achieving an mAP@0.5-0.75IOU of 0.71
- Applied pseudo-labeling and image augmentation techniques such as CutMix, HSV, Flip to further improve the metric by 6%

**M5 Hierarchical Time Series Forecasting**

- Engineered features and implemented LightGBM to predict daily sales of 30,490 products for Walmart for the next 28 days.
- Implemented recursive strategy to forecast multiple steps ahead, achieving a WRMSSE score of 0.67

**Multi-Label Topic Classification of Tweet**

- Extracted tweets from twitter using Tweepy API for different combinations of topics
- Implemented ensemble of classifier chains to extract all the topics a user is talking about in a tweet with a precision score of 97.2%

**Predicting Severity of Insurance Claims**

- Predicted the loss incurred through an insurance claim based on 132 features using Ridge/Lasso regression, Random forests, and Xgboost
- Identified features using Factor Analysis of Mixed Data and obtained the least MAE of \$1133 using Xgboost model

**Classification on Amazon Review**

- Analyzed and classified consumer reviews for Amazon products using Multinomial Naive Bayes, LSTM, GRU, and Bidirectional RNN
- Performed text preprocessing tasks (using regular expressions) and extracted features using tf-idf, pre-trained word embeddings

**Walmart Sales Forecasting**

- Leveraged Stacked Generalization algorithm to predict weekly sales for 3300 Walmart store-department combinations
- Implementing a hybrid approach of statistical time-series and machine learning methods resulted in a WMAE of 2543

**Credit Card Fraud Detection**

- Analyzed an imbalanced dataset and improved the recall by 42% using over-sampling technique (SMOTE)
- Performed hyper-parameter tuning on Logistic Regression, Ensemble methods and SVM to identify best solution for the classification task

**Recommender System**

- Predicted and recommended product using ALS and Gradient Boosted Trees for a user based on his previous interests, ratings provided by the user and keywords used by the user

