## **ABHISHEK PALLE**

### **EDUCATION**

Texas A&M University, College Station, TX

Dec 2020

Master of Science, Industrial Engineering (Data Science Track)

GPA: 3.6

Courses - Advanced Predictive Modelling, Machine Learning, Applied Analytics, Time Series Analysis, Deep Learning

Birla Institute of Technology and Science, Pilani, India

May 2016

Bachelor of Technology, Mechanical Engineering

GPA: 3.6

### TECHNICAL SKILLS

• Tools: Python, R, SQL, PySpark, AWS, Hadoop, Scala, Hive, SAP • Visualization: Power BI, Tableau, bokeh, plotly, ggplot2

• **DL framework:** Pytorch, Keras, TensorFlow • **ML package:** numpy, pandas, sklearn, scipy, statsmodels

• ML: Ensemble models, Object Detection (Faster-RCNN, YOLO), Sequence models (RNN, LSTM), Transformer Models (Bert, Roberta)

### WORK EXPERIENCE

### Stanley Black & Decker, Machine Learning Intern

May 2019 - Dec 2019

Business Intelligence

- Developed analytics dashboard on Power BI to manage global assets, monitor field technicians, and track equipment utilization for decision-making purposes, thus successfully enhanced on-time delivery efficiencies by 16%
- Built an interactive dashboard from scratch using Bokeh that helps visualize on-site deployment of equipment, technicians over time, and consignment movement for a given project, and hosted it on AWS EC2
- Generated refurbishment reports using SQL and visualized data in seaborn and plotly to get insights on variances in refurb costs across product lines, translating results into business actions

Financial Loss Prediction

- Reduced RMSE by 38% while predicting consignment expenditure by identifying 10+ relevant features from multiple data sources
- Experimented with ensemble models like Random Forest, XGB, LGBM and interpreted predictions through error analysis, PDP, SHAP *Customer Transaction Prediction*
- Analyzed customer segments using K-Means and built an end-to-end pipeline that preprocesses the data and trains the ML model
- Predicted transactional behavior of customers with 86% accuracy using features such as RFM scores, days between purchases, etc.

Time Series Forecasting & Anomaly Detection

- Built an ensemble time series forecasting model to improvise plant expense forecast, and reduced the forecast error, MAPE by 63%
- Detected anomalies accurately in real-time machine sensor data using DBSCAN, Local Outlier Factor and Isolation Forest

# **Endless Robotics, Machine Learning Engineer**

July 2017 - June 2018

Object Detection for Wall-Painting Robot

- Tackled the problem of locating door co-ordinates in a user supplied image by building an object detection model
- Built an image dataset, annotated the scraped images, and trained deep learning model (Faster-RCNN) using PyTorch
- Achieved an mAP@0.5 IOU of 0.78 while utilizing transfer learning and implementing data augmentation techniques

### PMC, Operations Analyst

July 2016 - June 2017

- Performed discrete event simulation to analyze assembly line for a leading US automotive company; alleviated bottlenecks leading to an increase in throughput by 24 cars per hour
- Forecasted monthly demand of several product lines for India's largest steel manufacturer, performed simulation to recommend optimal equipment count and saved 300K USD in capital expenditure
- Designed an optimized supply chain network flow from distribution centers to customers using PuLP (python LP modeler)

# **RELEVANT PROJECTS**

# **Sentiment Span Extraction**

- Fine-tuned different transformer-based pretrained models BERT, RoBERTa and ALBERT using PyTorch framework to extract word or phrase from the tweet that exemplifies the provided sentiment
- Experimented with preprocessing, model architecture, loss, training schedule, optimizer, postprocess to achieve Jaccard score of 0.72

#### **Wheat Head Detection**

- Built a two-model ensemble of Faster-RCNN and EfficientDet to detect wheat heads, achieving an mAP@0.5-0.75IOU of 0.71
- Applied pseudo-labeling and image augmentation techniques such as CutMix, HSV, Flip to further improve the metric by 6%

### **M5** Hierarchical Time Series Forecasting

- Engineered features and implemented LightGBM to predict daily sales of 30,490 products for Walmart for the next 28 days.
- Implemented recursive strategy to forecast multiple steps ahead, achieving a WRMSSE score of 0.67

### **Multi-Label Topic Classification of Tweet**

- Extracted tweets from twitter using Tweepy API for different combinations of topics
- Implemented ensemble of classifier chains to extract all the topics a user is talking about in a tweet with a precision score of 97.2%

### **Predicting Severity of Insurance Claims**

- Predicted the loss incurred through an insurance claim based on 132 features using Ridge/Lasso regression, Random forests, and Xgboost
- Identified features using Factor Analysis of Mixed Data and obtained the least MAE of \$1133 using Xgboost model

#### Classification on Amazon Review

- Analyzed and classified consumer reviews for Amazon products using Multinomial Naive Bayes, LSTM, GRU, and Bidirectional RNN
- Performed text preprocessing tasks (using regular expressions) and extracted features using tf-idf, pre-trained word embeddings

# **Walmart Sales Forecasting**

- Leveraged Stacked Generalization algorithm to predict weekly sales for 3300 Walmart store-department combinations
- Implementing a hybrid approach of statistical time-series and machine learning methods resulted in a WMAE of 2543

# **Recommender System**

• Predicted and recommended product using ALS and Gradient Boosted Trees for a user based on his previous interests, ratings provided by the user and keywords used by the user