

Progressive Corp.

Net EPS Comes in Above Estimate as PIF Growth Continues and Catastrophe Losses Better than Expected

Progressive's October results yielded a strong Net EPS beat as catastrophe losses from named storms in the month were lower than expected and on a segment basis, Property performed much better than expected. Policies in force growth saw another month of solid growth, beating across the board.

Summary: October net EPS of \$0.69 comes in well above our estimate of \$0.47. The beat comes primarily due to strong performance in the Property segment and lower than expected catastrophe losses for the month. Cat losses came in at \$249 million which was significantly below our \$595 million estimate based on PGR's prior guidance on Hurricane Milton.

Progressive also saw favorable prior year development to the tune of \$156.4 million translating to 2.4 points. Company wide underlying loss ratio came in above our expectations at 72.4% vs. our 67.4%. Underlying Combined ratio for October also came in 4 points above our estimate, printing 92.6% vs. our 88.6%. PIF growth continues to be strong and beat solidly across the board. NPW growth missed our mark of 29.7% by 10.8 points, coming in at 19.0%, potentially signaling Progressive giving up rate in favor of growth. NPE growth of 18.6% came in above our estimate of 17.2%. Overall, a solid print as PIF growth continued to remain strong, catastrophes came in better than feared, sizeable favorable reserve development, and strong Property results contributed to a bottom line beat. While the underlying loss ratio was a step back from the recent trends, it moves around from month-to-month.

Policies In Force: PIF growth was strong yet again for the month of October. Agency saw growth of 14.9% y/y which compares to our 14.5% estimate. Direct grew 22.5% y/y vs. our 21.5% estimate. Personal Lines showed growth of 16.9%, above our 16.2%. Commercial growth came in at 2.9% y/y vs. our 1.3% estimate. Lastly, Property PIF grew 14.4%, well above our 10.1% estimate. Sequentially, Agency PIF grew 165k and Direct PIF grew 265k.

Personal Lines: Underlying loss ratio came in at 72.8%, above our 67.4% estimate. Expense ratio came in at 20.3% which compares to our 21% estimate. NPW growth was 21.4% vs. our 33.8%, however, it we note that this dislocation is primarily a function of the reporting calendar switch that is being put into effect following this month. NPE growth was solid at 22.1%, but still below our 23.1% estimate. Personal Lines posted underwriting income of \$296.1 million

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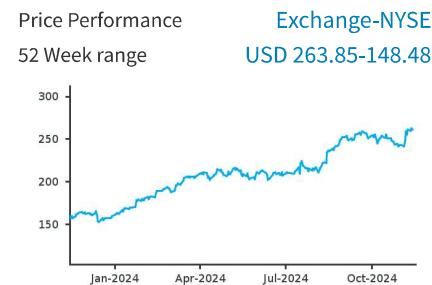
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| CORE

PGR	EQUAL WEIGHT
	Unchanged
North America Insurance/ Non-Life	NEUTRAL
	Unchanged
Price Target	USD 277.00
	Unchanged
Price (14-Nov-24)	USD 257.50
Potential Upside/Downside	+7.6%
Market Cap (USD mn)	150846
Shares Outstanding (mn)	585.81
Free Float (%)	99.69
52 Wk Avg Daily Volume (mn)	2.4
Dividend Yield (%)	0.16
Return on Equity TTM (%)	36.69
Current BVPS (USD)	46.36

Source: Bloomberg



Source: IDC
[Link to Barclays Live for interactive charting](#)

North America Insurance/Non-Life

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compared to our \$243.9 million. On a segment basis within Personal, Agent underlying combined ratio of 91.4% was worse than our 86.6% estimate and Direct's underlying combined of 94.4% also came in meaningfully below our 89.9% estimate.

Commercial Lines: Underlying loss ratio in Commercial Lines was 79.3%, significantly above our 70.5% estimate. Commercial Lines saw solid NPW and NPE growth for the month, growing 13.2% y/y vs. our 15% and 4.4% y/y vs. our -8.2%, respectively. Underwriting income of \$29.1 million came in below our \$69.1 million estimate.

Property: Underlying loss ratio came in much better than expected at 32.3% vs. our 57.6% as a function of materially lower catastrophe losses compared to our estimate. Expense ratio also came in at 27.6%, 140 bps below our estimate of 29%, thus leading to a strong underlying combined ratio beat, posting 59.9% vs. our 86.6% estimate. NPW growth was flattish y/y for October vs. our 15.5% growth estimate, however, NPE growth of 10.9% beat our 9.3% estimate. Underwriting income of \$62.3 million was far above our -\$188.3 million estimate.

FIGURE 1. PGR - Quick Take Summary Financial Information

	Oct-21 Actual	Oct-22 Actual	Oct-23 Actual	Sep-24 Actual	Oct-24 Reported	BARCe	Diff vs BARCe
Summary Financial Information							
Net premiums written	4,347	5,187	5,529	6,570	6,578	7,172	(8.3%)
Growth %	14.5%	19.3%	6.6%	34.1%	19.0%	29.7%	(10.8pp)
Net premiums earned	4,398	4,873	5,383	6,263	6,387	6,309	1.2%
Growth %	12.9%	10.8%	10.5%	34.7%	18.6%	17.2%	1.4pp
Net Investment Income	66	118	182	247	259	254	2.0%
Net Income	374	376	406	585	408	276	47.7%
Operating income	133	232	471	489	478	276	72.8%
Net EPS	\$0.63	\$0.64	\$0.68	\$0.99	\$0.69	\$0.47	47.7%
Operating EPS	\$0.23	\$0.40	\$0.80	\$0.83	\$0.81	\$0.47	72.8%
BVPS	\$31.98	\$25.52	\$30.03	\$46.36	\$45.35	\$46.79	(3.1%)
BVPS xAOCI	\$31.71	\$31.25	\$37.08	\$46.68	\$47.86	\$47.11	1.6%
Operating ROE on BVPS xAOCI	8.7%	15.3%	26.2%	21.6%	20.6%	12.0%	71.5%

Source: Barclays Research, Company Data, Bloomberg

FIGURE 2. PGR - Quick Take Policies In Force

	Oct-21 Actual	Oct-22 Actual	Oct-23 Actual	Sep-24 Actual	Oct-24 Reported	BARCe	Diff vs BARCe
Policies in force							
Policy in force growth:							
Agency - auto	5.0%	(3.6%)	8.6%	12.6%	14.9%	14.5%	0.4pp
Direct - auto	8.9%	3.9%	11.4%	20.0%	22.5%	21.5%	1.0pp
Personal Auto	7.1%	0.5%	10.2%	16.8%	19.3%	18.5%	0.8pp
Total Personal Lines	7.2%	1.6%	9.5%	14.9%	16.9%	16.2%	0.7pp
Total Commercial Lines	18.3%	8.7%	5.8%	1.8%	2.9%	1.3%	1.6pp
Total Property business	-	-	7.3%	14.4%	14.4%	10.1%	4.3pp
Companywide Total	-	-	9.1%	14.4%	16.1%	15.0%	1.1pp

Source: Barclays Research, Company Data, Bloomberg

FIGURE 3. PGR - Quick Take Total Company P&C Underwriting

	Oct-21 Actual	Oct-22 Actual	Oct-23 Actual	Sep-24 Actual	Oct-24 Reported	BARCe	Diff vs BARCe
Total Company P&C Underwriting							
Net premiums written	4,347	5,187	5,529	6,570	6,578	7,172	(8.3%)
% Growth YoY	14.5%	19.3%	6.6%	34.1%	19.0%	29.7%	(10.8pp)
Net premiums earned	4,398	4,873	5,383	6,263	6,387	6,309	1.2%
% Growth YoY	12.9%	10.8%	10.5%	34.7%	18.6%	17.2%	1.4pp
Loss Ratio	78.9%	77.7%	75.7%	72.6%	73.9%	76.8%	(3.0pp)
Expense Ratio	18.3%	18.1%	16.0%	20.8%	20.2%	21.2%	(1.0pp)
Combined Ratio	97.2%	95.9%	91.7%	93.4%	94.1%	98.0%	(4.0pp)
Loss Ratio ex cats & PYD	80.2%	77.8%	75.9%	64.1%	72.4%	67.4%	5.0pp
Combined Ratio ex Cats and PYD	98.5%	95.9%	91.9%	84.9%	92.6%	88.6%	4.0pp
Catastrophes (\$mn)	-	44	22	570	249	595	(58.1%)
Catastrophes (pts)	-	0.9%	0.4%	9.1%	3.9%	9.4%	(5.5pp)
Reserve development (\$m)	(57)	(46)	(31)	(34)	(156)	-	
Reserve development (pts)	(1.3%)	(0.9%)	(0.6%)	(0.5%)	(2.4%)	-	

Source: Barclays Research, Company Data, Bloomberg

FIGURE 4. PGR - Quick Take Personal Lines Underwriting

	Oct-21 Actual	Oct-22 Actual	Oct-23 Actual	Sep-24 Actual	Oct-24 Reported	BARCe	Diff vs BARCe
Personal Lines Underwriting							
Net premiums written	3,376	3,933	4,329	5,508	5,253	5,791	(9.3%)
% Growth YoY	10.5%	16.5%	10.1%	39.1%	21.4%	33.8%	(12.4pp)
Net premiums earned	3,466	3,781	4,236	5,089	5,173	5,213	(0.8%)
% Growth YoY	7.3%	9.1%	12.0%	39.0%	22.1%	23.1%	(0.9pp)
Loss Ratio	81.2%	79.8%	76.2%	72.5%	74.0%	74.3%	(0.3pp)
Expense Ratio	17.7%	17.6%	15.0%	20.9%	20.3%	21.0%	(0.7pp)
Combined Ratio	98.9%	97.4%	91.2%	93.4%	94.4%	95.3%	(1.0pp)
Loss Ratio ex cats & PYD	82.6%	79.7%	76.4%	64.4%	72.8%	67.4%	5.4pp
Combined Ratio ex Cats and PYD	100.2%	97.3%	91.4%	85.2%	93.1%	88.4%	4.7pp
Catastrophes (\$mn)	(3)	38	17	443	191	360	(46.8%)
Catastrophes (pts)	(0.1%)	1.0%	0.4%	8.7%	3.7%	6.9%	(3.2pp)
Reserve development (\$m)	(45)	(35)	(24)	(28)	(127)	-	
Reserve development (pts)	(1.3%)	(0.9%)	(0.6%)	(0.5%)	(2.4%)	-	

Source: Barclays Research, Company Data, Bloomberg

PGR: Quarterly and Annual EPS (USD)

FY Dec	2023	2024			2025			Change y/y	
	Actual	Old	New	Cons	Old	New	Cons	2024	2025
Q1	0.65A	3.73A	3.73A	3.94A	4.37E	4.29E	3.81E	474%	15%
Q2	0.40A	2.65A	2.65A	2.48A	3.52E	3.48E	3.15E	563%	31%
Q3	2.09A	3.58E	3.58E	3.97A	2.90E	2.87E	3.15E	71%	-20%
Q4	3.03A	3.00E	3.30E	3.07E	3.73E	3.66E	3.75E	9%	11%
Year	6.18A	12.96E	13.26E	13.05E	14.51E	14.31E	14.06E	115%	8%
P/E	41.7		19.4			18.0			

Consensus numbers are from Bloomberg received on 15-Nov-2024; 13:50 GMT

Source: Barclays Research

North America Insurance/Non-Life						NEUTRAL
Progressive Corp. (PGR)						EQUAL WEIGHT
Income statement (\$mn)	2023A	2024E	2025E	2026E	CAGR	Price (14-Nov-2024) USD 257.50
Net premiums earned	58,664	70,707	86,235	94,395	17.2%	Price Target USD 277.00
Net investment income (NII)	1,892	2,832	3,451	3,704	25.1%	Why EQUAL WEIGHT?
Underwriting income	2,992	7,394	7,535	7,210	34.1%	Our optimism about the growth trajectory of the company is offset by our view that personal auto may be entering a softer market with intense pricing competition reemerging quicker than expected.
Operating income	3,629	7,794	8,410	8,358	32.1%	
Net income	3,902	7,991	8,410	8,358	28.9%	
Effective tax rate (%)	20.4	21.0	21.0	21.0	0.9%	
Combined ratio (%)	94.9	89.5	91.3	92.4	-0.9%	
Combined ratio (ex cats & py development) (%)	90.2	86.2	88.4	89.4	-0.3%	
Per share data (\$)	2023A	2024E	2025E	2026E	CAGR	Up/Downside case
EPS (adj)	6.18	13.26	14.31	14.23	32.1%	Our upside case reflects a 100bps increase in 23% ROE on the back of strong PIF growth driven by the Direct channel, resulting in an increase in premium to the regression line to 65%.
EPS (reported)	6.58	13.57	14.31	14.23	29.3%	
DPS	1.15	2.05	2.21	2.38	27.4%	
BVPS	34.64	46.07	58.10	69.87	26.3%	
BVPS (ex AOCI)	38.12	48.58	60.60	72.37	23.8%	
Diluted shares (mn)	587	588	588	588	0.0%	
Balance sheet and capital return (\$mn)	2023A	2024E	2025E	2026E	CAGR	Downside case
Total investments	65,999	81,328	90,156	98,026	14.1%	Our downside case assumes a decrease in ROE by 100bps to 21% which reflects the possibility of an accelerated decline in auto pricing from intensifying competition, resulting in a greater likelihood of missing on street's 20% sales growth estimate.
Common shareholders' equity (ex AOCI)	22,312	28,455	35,489	42,370	23.8%	
Share buybacks	130	148	84	84	-13.5%	
Dividends paid	673	1,201	1,293	1,393	27.4%	
Balance sheet and capital return metrics	2023A	2024E	2025E	2026E	Average	Up/Downside scenarios
Debt leverage (%)	23.6	19.7	17.0	15.1	18.8	Price History Prior 12 months High 323.00 Current 257.50 Low 148.48
Financial leverage (%)	23.6	19.7	17.0	15.1	18.8	Price Target Next 12 months Upside 277.00 Target 242.00
Total capital return as a % of op. earnings	22.1	17.3	16.4	17.7	18.4	Downside 242.00
Valuation metrics	2023A	2024E	2025E	2026E	Average	
P/BV (ex AOCI) (x)	6.75	5.30	4.25	3.56	4.97	
P/E (adj) (x)	41.7	19.4	18.0	18.1	24.3	
Dividend yield (%)	0.4	0.8	0.9	0.9	0.8	
ROE (%)	21.6	32.0	26.2	21.4	25.3	
ROE (operating ex AOCI) (%)	17.6	29.5	25.1	20.7	23.2	

Note: FY End Dec

Source: Company data, Bloomberg, Barclays Research

Model Updates

Summary: Following Progressive's October results, we adjusted a few of our assumptions slightly, primarily around repurchases price and Property PIF growth. This led to changes in our Net EPS estimates from \$14.51 to \$14.31 in 2025, and \$14.44 to \$14.23 in 2026. We remain Equal Weight with a price target of \$277.

FIGURE 5. Progressive Projections - Summary Financial Information

	4Q23	1Q24	2Q24	3Q24	4Q24E			1Q25E			2024E			2025E			2026E		
	Actual	Actual	Actual	Actual	BARCe	Street	Diff	BARCe	Street	Diff	BARCe	Street	Diff	BARCe	Street	Diff	BARCe	Street	Diff
Summary Financial Information																			
Net premiums written	15,130	18,962	17,902	19,456	18,990	18,690	1.6%	23,489	22,618	3.8%	75,310	75,010	0.4%	88,648	87,304	1.5%	96,157	97,221	(1.1%)
Growth %	21.4%	17.7%	21.6%	24.8%	25.5%	23.5%	2.0pp	23.9%	19.3%	4.6pp	22.4%	21.9%	0.5pp	17.7%	16.4%	1.3pp	8.5%	11.4%	(2.9pp)
Net premiums earned	15,773	16,149	17,210	18,297	19,052	19,202	(0.8%)	19,853	19,807	0.2%	70,707	70,639	0.1%	86,235	83,666	3.1%	94,395	92,977	1.5%
Growth %	22.3%	19.3%	19.0%	22.8%	20.8%	21.7%	(1.0pp)	22.9%	22.7%	0.3pp	20.5%	20.4%	0.1pp	22.0%	18.4%	3.5pp	9.5%	11.1%	(1.7pp)
Net Investment Income	508	618	685	740	790	746	5.9%	827	776	6.5%	2,832	2,788	1.6%	3,451	3,302	4.5%	3,704	3,809	(2.8%)
Net Income	1,988	2,331	1,459	2,333	1,868	1,814	3.0%	2,524	2,224	13.5%	7,991	7,898	1.2%	8,410	8,177	2.9%	8,358	8,345	0.2%
Operating income	1,780	2,191	1,558	2,106	1,937	1,816	6.7%	2,524	2,225	13.4%	7,794	7,750	0.6%	8,410	8,256	1.9%	8,358	8,526	(2.0%)
Net EPS	\$3.37	\$3.94	\$2.48	\$3.97	\$3.18	\$3.09	3.0%	\$4.29	\$3.78	13.6%	\$13.57	\$13.41	1.2%	\$14.31	\$13.94	2.7%	\$14.23	\$14.27	(0.3%)
Operating EPS	\$3.03	\$3.73	\$2.65	\$3.58	\$3.30	\$3.07	7.3%	\$4.29	\$3.80	12.9%	\$13.26	\$13.05	1.6%	\$14.31	\$14.06	1.8%	\$14.23	\$14.51	(1.9%)
BVPS	\$34.6	\$37.2	\$39.9	\$46.4	\$46.1	\$48.0	(3.9%)	\$50.3	\$51.0	(1.5%)	\$46.1	\$48.0	(3.9%)	\$58.1	\$59.1	(1.7%)	\$69.9	\$71.2	(1.9%)
BVPS xOCI	\$38.1	\$41.2	\$43.5	\$46.7	\$48.6	\$47.9	1.4%	\$52.8	\$51.6	2.3%	\$48.6	\$47.6	2.1%	\$60.6	\$58.6	3.5%	\$72.4	\$70.1	3.3%
Operating ROE on BVPS xOCI	32.6%	37.6%	25.1%	31.8%	27.7%	26.0%	1.7pp	33.9%	30.6%	3.3pp	29.5%	31.0%	(1.5pp)	25.1%	26.5%	(1.4pp)	20.7%	22.6%	(1.9pp)

Source: Barclays Research, Company Data, Bloomberg

FIGURE 6. Progressive Projections - Policies In Force

	4Q23	1Q24	2Q24	3Q24	4Q24E			1Q25E			2024E			2025E			2026E		
	Actual	Actual	Actual	Actual	BARCe	Street	Diff												
Policies in force																			
Policy in force growth:																			
Agency - auto	7.3%	5.1%	6.2%	12.6%	17.0%	16.8%	0.2pp	16.5%	16.1%	0.4pp	17.0%	16.8%	0.2pp	11.0%	8.5%	2.5pp	7.0%	6.4%	0.6pp
Direct - auto	10.5%	7.8%	12.1%	20.0%	22.5%	23.9%	(1.4pp)	18.0%	21.2%	(3.2pp)	22.5%	23.9%	(1.4pp)	12.0%	12.0%	0.0pp	7.0%	10.4%	(3.4pp)
Personal Auto	9.1%	6.7%	9.6%	16.8%	20.2%	21.3%	(1.1pp)	17.4%	19.5%	(2.1pp)	20.2%	21.3%	(1.1pp)	11.6%	10.1%	1.5pp	7.0%	9.2%	(2.2pp)
Total Personal Lines	8.7%	6.9%	9.2%	14.9%	17.5%	18.4%	(0.9pp)	15.4%	16.9%	(1.6pp)	17.5%	18.4%	(0.9pp)	10.8%	9.4%	1.4pp	7.2%	8.1%	(0.9pp)
Total Commercial Lines	5.0%	2.8%	1.5%	1.8%	1.3%	3.3%	(2.0pp)	1.3%	3.9%	(2.6pp)	1.3%	3.1%	(1.8pp)	2.1%	3.7%	(1.6pp)	2.1%	5.3%	(3.2pp)
Total Property business	8.6%	10.2%	12.3%	14.4%	13.5%	13.4%	0.1pp	12.0%	12.1%	(0.1pp)	13.5%	13.4%	0.1pp	9.2%	8.4%	0.8pp	8.8%	7.7%	1.1pp
Companywide Total	8.5%	7.1%	9.2%	14.4%	16.5%	17.1%	(0.6pp)	14.5%	15.7%	(1.2pp)	16.5%	17.1%	(0.6pp)	10.3%	8.9%	1.5pp	7.2%	8.8%	(1.6pp)

Source: Barclays Research, Company Data, Bloomberg

FIGURE 7. Progressive Projections Total Company P&C Underwriting

	4Q23	1Q24	2Q24	3Q24	4Q24E			1Q25E			2024E			2025E			2026E		
	Actual	Actual	Actual	Actual	BARCe	Street	Diff												
Total Company P&C Underwriting																			
Net premiums written	15,130	18,962	17,902	19,456	18,990	18,690	1.6%	23,489	22,618	3.8%	75,310	75,010	0.4%	88,648	87,304	1.5%	96,157	97,221	(1.1%)
% Growth YoY	21.4%	17.7%	21.6%	24.8%	25.5%	23.5%	2.0pp	23.9%	19.3%	4.6pp	22.4%	21.9%	0.5pp	17.7%	16.4%	1.3pp	8.5%	11.4%	(2.9pp)
Net premiums earned	15,773	16,149	17,210	18,297	19,052	19,202	(0.8%)	19,853	19,807	0.2%	70,707	70,639	0.1%	86,235	83,666	3.1%	94,395	92,977	1.5%
% Growth YoY	22.3%	19.3%	19.0%	22.8%	20.8%	21.7%	(1.0pp)	22.9%	22.7%	0.3pp	20.5%	20.4%	0.1pp	22.0%	18.4%	3.5pp	9.5%	11.1%	(1.7pp)
Loss Ratio	72.7%	67.9%	73.2%	68.4%	69.7%	70.7%	(0.9pp)	66.1%	68.5%	(2.4pp)	69.8%	69.7%	0.1pp	69.6%	70.7%	(1.1pp)	71.2%	71.8%	(0.5pp)
Expense Ratio	16.0%	18.1%	18.8%	20.7%	21.1%	20.3%	0.8pp	21.6%	20.2%	1.3pp	19.7%	19.3%	0.4pp	21.7%	20.2%	1.5pp	21.1%	19.9%	1.2pp
Combined Ratio	88.7%	86.1%	91.9%	89.0%	90.8%	91.6%	(0.8pp)	87.6%	89.2%	(1.6pp)	89.5%	89.3%	0.2pp	91.3%	91.4%	(0.1pp)	92.4%	92.2%	0.2pp
Loss Ratio ex cats & PYD	72.7%	65.8%	66.1%	65.1%	68.5%	68.2%	0.4pp	64.1%	67.3%	(3.2pp)	66.4%	66.8%	(0.4pp)	66.7%	68.4%	(1.7pp)	68.3%	69.4%	(1.1pp)
Combined Ratio ex Cats and PYD	88.7%	84.0%	84.8%	85.8%	89.6%	88.7%	0.9pp	85.7%	87.6%	(1.9pp)	86.2%	86.0%	0.1pp	88.4%	88.7%	(0.4pp)	89.4%	89.5%	(0.0pp)
Catastrophes (\$mn)	58	350	1,273	733	380	595	(36.2%)	280	305	(8.3%)	2,736	2,952	(7.3%)	2,393	2,334	2.5%	2,624	2,637	(0.5%)
Catastrophes (pts)	0.4%	2.2%	7.4%	4.0%	2.0%	3.1%	(1.1pp)	1.4%	1.5%	(0.1pp)	3.9%	4.2%	(0.3pp)	2.8%	2.8%	(0.0pp)	2.8%	2.8%	(0.1pp)
Reserve development (\$m)	(53)	(11)	(51)	(137)	(156)	(16)		111	84		(356)	(236)		111	76		126	60	
Reserve development (pts)	(0.3%)	(0.1%)	(0.3%)	(0.7%)	(0.8%)	(0.1%)	(0.7pp)	0.6%	0.4%	0.1pp	(0.5%)	(0.3%)	(0.2pp)	0.1%	0.1%	0.0pp	0.1%	0.1%	0.1pp

Source: Barclays Research, Company Data, Bloomberg

FIGURE 8. Progressive Projections - Personal Lines Underwriting

	4Q23	1Q24	2Q24	3Q24	4Q24E			1Q25E			2024E			2025E			2026E		
	Actual	Actual	Actual	Actual	BARCe	Street	Diff												
Personal Lines Underwriting																			
Net premiums written	12,214	14,481	14,562	16,290	15,714	15,415	1.9%	18,433	17,849	3.3%	61,047	60,747	0.5%	72,816	71,974	1.2%	79,259	80,335	(1.3%)
% Growth YoY	25.2%	19.5%	25.5%	28.7%	28.7%	26.2%	2.5pp	27.3%	23.3%	4.0pp	25.7%	25.0%	0.6pp	19.3%	18.5%	0.8pp	8.8%		
Net premiums earned	12,472	12,878	13,809	14,808	15,671	15,665	0.0%	16,436	16,212	1.4%	57,166	57,161	0.0%	70,689	69,495	1.7%	77,724	78,143	(0.5%)
% Growth YoY	25.1%	21.7%	21.3%	25.7%	25.6%	25.6%	0.0pp	27.6%	25.9%	1.7pp	23.7%	23.7%	0.0pp	23.7%	21.6%	2.1pp	10.0%		
Loss Ratio	72.1%	67.0%	70.2%	68.9%	69.8%	70.4%	(0.6pp)	65.3%	68.2%	(2.9pp)	69.0%	69.4%	(0.4pp)	69.4%	70.3%	(1.0pp)	71.4%	71.5%	(0.1pp)
Expense Ratio	14.9%	17.5%	18.4%	20.7%	21.1%	20.9%	0.1pp	21.5%	20.8%	0.6pp	19.5%	19.5%	0.0pp	21.6%	20.8%	0.9pp	20.9%	20.5%	0.4pp
Combined Ratio	87.0%	84.5%	88.6%	89.6%	90.9%	91.2%	(0.4pp)	86.8%	89.0%	(2.3pp)	88.6%	89.0%	(0.4pp)	91.0%	91.1%	(0.2pp)	92.3%	92.1%	0.3pp
Loss Ratio ex cats & PYD	71.9%	65.5%	65.5%	65.4%	68.9%	69.5%	(0.7pp)	63.8%	67.4%	(3.6pp)	66.4%	68.1%	(1.7pp)	67.0%	69.3%	(2.4pp)	69.0%	70.4%	(1.4pp)
Combined Ratio ex Cats and PYD	86.8%	83.0%	83.9%	86.1%	89.9%	90.5%	(0.5pp)	85.2%	88.2%	(3.0pp)	85.9%	87.6%	(1.7pp)	88.6%	90.1%	(1.5pp)	89.9%	90.9%	(1.0pp)
Catastrophes (\$mn)	67	205	691	642	275	940	(70.7%)	154	986	(84.4%)	1,813	5,455	(66.8%)	1,585	5,312	(70.2%)	1,749		
Catastrophes (pts)	0.5%	1.6%	5.0%	4.3%	1.8%	6.0%	(4.2pp)	0.9%	6.1%	(5.1pp)	3.2%	9.5%	(6.4pp)	2.2%	7.6%	(5.4pp)	2.2%		
Reserve development (\$m)	(42)	(9)	(41)	(111)	(127)			97			(288)			97			110		
Reserve development (pts)	(0.3%)	(0.1%)	(0.3%)	(0.7%)	(0.8%)			0.6%			(0.5%)			0.1%			0.1%		

Source: Barclays Research, Company Data, Bloomberg

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Progressive Corp. (PGR, 14-Nov-2024, USD 257.50), Equal Weight/Neutral, CD/CE/J/K/M

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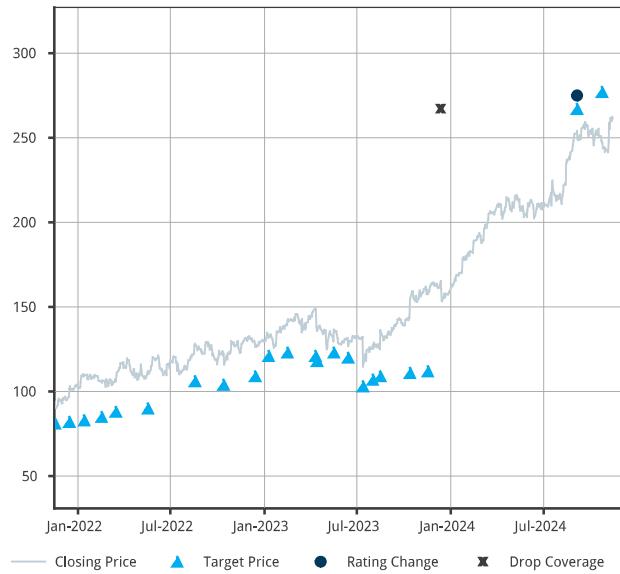
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Industry View: **NEUTRAL**

Closing Price: **USD 257.50** (14-Nov-2024)

Rating and Price Target Chart - USD (as of 14-Nov-2024)

Currency=USD



Source: IDC, Barclays Research

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Publication Date	Closing Price*	Rating	Adjusted Price Target
23-Oct-2024	248.25		277.00
04-Sep-2024	252.20	Equal Weight	267.00
05-Dec-2023	163.41	Coverage Dropped	
17-Nov-2023	159.94		112.00
13-Oct-2023	143.30		111.00
16-Aug-2023	125.05		109.00
01-Aug-2023	125.98		107.00
13-Jul-2023	132.11		103.00
14-Jun-2023	131.68		120.00
17-May-2023	129.76		123.00
14-Apr-2023	138.21		118.00
11-Apr-2023	149.00		121.00
15-Feb-2023	139.27		123.00
09-Jan-2023	134.61		121.00
14-Dec-2022	126.58		109.00
13-Oct-2022	121.40		104.00
18-Aug-2022	122.49		106.00
18-May-2022	111.19		90.00
16-Mar-2022	107.31		88.00
16-Feb-2022	105.78		85.00
13-Jan-2022	109.85		83.00
15-Dec-2021	97.14		82.00
17-Nov-2021	90.73		81.00

On 15-Nov-2021, prior to any intra-day change that may have been published, the rating for this security was Underweight, and the adjusted price target was 82.00.

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