

Arch Capital

MI & Reinsurance Tailwinds to Drive Strong Results

ACGL's results exceeded expectations, as upside in the MI and reinsurance businesses offset downside in insurance. We are Neutral on the stock due to valuation but consider Arch a premier franchise and feel that ACGL is the best name for investors seeking to take advantage of the hard reinsurance market.

- **EPS upside; raising estimates.** ACGL reported 4Q23 operating EPS of \$2.49, well above our \$1.97 estimate and consensus of \$2.00. Results benefited from lower attritional losses, which more than offset slightly higher expenses. Compared to our model, the upside was driven partly by more favorable prior-year development (+\$0.03 variance), but this was more than offset by higher cat losses (-\$0.07 variance). Investment income was \$0.06 better as well, and should continue to increase at a strong pace. We are raising our 2024 EPS forecast from \$7.36 to \$7.76 to reflect better reinsurance and MI margins.
- **Business trends were strong overall.** Reinsurance results were lifted by strong margins (CR 80.1% vs. our 82.9% estimate) and healthy premium growth (ex. one-time deals last year). As in recent quarters, MI results were lifted by robust margins (CR -3.3% vs. 32.0%E), helped by sizable releases of post-COVID reserves (-39.0% on CR vs. -12.0%E). Insurance margins were strong in an absolute sense, but fell short of our estimate (CR 93.2% vs. 91.4%E; CR ex. cats and PYD 89.9% vs. 89.7%E) due to higher than expected cat losses and an uptick in the expense ratio. Premiums exceeded expectation as well (NWP +7.5% vs. +1.5%E) as upside in the reinsurance and insurance businesses offset a shortfall in MI. As assumed, ACGL did not repurchase stock in 4Q. Management sounded very positive on the operating environment in the property cat reinsurance and MI markets, but less so on casualty pricing.
- **Our model projects ACGL to report robust results in the near term, but our long-term outlook is mixed.** In our view, Arch will report strong margins and top-line growth in re/insurance, and healthy margins but poor premium growth in MI. In the MI business, reserve releases related to COVID delinquencies should moderate, but we anticipate ongoing favorable development given the strong labor market and the rise in house prices. Higher interest rates are a headwind for growth, but should help premium persistency and margins in the MI division. In reinsurance, margins should benefit from firm pricing. Still, we remain skeptical of a sustained hard market in the reinsurance business. Our model assumes no share repurchases over the next few quarters given ACGL's current stock price and management's intent to deploy capital into the business amid the favorable pricing backdrop.
- **We reiterate our Neutral rating.** In our view, ACGL is a top-tier franchise, but in commoditized markets. While the company is well-positioned to benefit from hard reinsurance pricing, our long-term outlook for the reinsurance market is cautious. Also, we feel that ACGL's valuation is not attractive given its long-term ROE and EPS growth potential.

Neutral

ACGL, ACGL US
Price (14 Feb 24): \$84.87

▲ **Price Target (Dec-24): \$88.00**
Prior (Dec-24): \$80.00

Insurance - Life & Nonlife

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Key Changes (FYE Dec)

	Prev	Cur
Adj. EPS - 24E (\$)	7.36	7.76
Adj. EPS - 25E (\$)	7.60	8.04

Quarterly Forecasts (FYE Dec)

Adj. EPS (\$)	2023A	2024E	2025E
Q1	1.73	2.06	
Q2	1.92	1.91	
Q3	2.31	1.62	
Q4	2.49	2.17	
FY	8.45	7.76	8.04

Style Exposure

Quant Factors	Current		Hist %Rank (1=Top)			
	%Rank	6M	1Y	3Y	5Y	
Value	100	100	100	100	34	
Growth	67	1	34	1	34	
Momentum	67	1	34	34	34	
Quality	1	1	1	1	1	
Low Vol	1	1	1	34	1	
ESGQ	12	12	13	91	98	

4Q23 EPS: \$2.49A vs. \$1.97E

Positives: MI and reinsurance margins; insurance and reinsurance written premiums

Negatives: insurance margins; MI written premiums

Bloomberg: JPMA Bhullar <GO>

Sources for: Style Exposure – J.P. Morgan Quantitative and Derivatives Strategy; all other tables are company data and J.P. Morgan estimates.

See page 13 for analyst certification and important disclosures.

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Price Performance



Company Data

Shares O/S (mn)	373
52-week range (\$)	90.65-62.10
Market cap (\$ mn)	31,681.97
Exchange rate	1.00
Free float(%)	97.0%
3M - Avg daily vol (mn)	1.74
3M - Avg daily val (\$ mn)	139.2
Volatility (90 Day)	25
Index	S&P 500
BBG BUY HOLD SELL	12 5 1

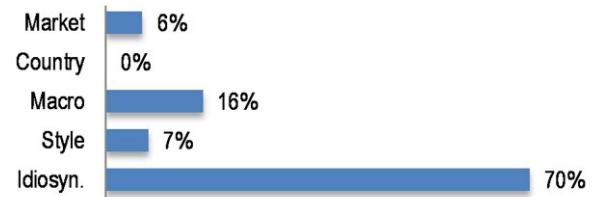
Key Metrics (FYE Dec)

	FY23A	FY24E	FY25E
Financial Estimates			
NEP (Premium)	12,440	14,698	16,432
Underwriting income	2,612	2,008	2,146
Net investment income	1,023	1,313	1,535
Operating income	3,635	3,322	3,681
Adj. PBT	3,569	3,680	4,065
Adj. net income	3,201	2,952	3,033
Adj. EPS	8.45	7.76	8.04
BBG EPS	7.96	7.72	8.26
DPS	0.00	0.00	0.00
Investments	16,792	19,638	22,053
BVPS	46.94	54.90	62.78
NAVPS	46.94	54.90	62.78
Margins and Growth			
Adj. EPS growth	73.4%	(8.2%)	3.6%
Ratios			
Adj. tax rate	24.5%	8.0%	15.0%
Loss ratio	(50.2%)	(57.8%)	(58.5%)
Combined ratio	(21.4%)	(29.3%)	(30.1%)
Invest inc. % of Investments	-	-	-
Regulatory solvency ratio	-	-	-
Leverage (Debt/Debt+Equity)	-	-	-
ROE	21.6%	15.6%	14.1%
Valuation			
Dividend yield	0.0%	0.0%	0.0%
Adj. P/E	10.0	10.9	10.6
P/BV	1.8	1.5	1.4

Summary Investment Thesis and Valuation

We reiterate our Neutral rating. Arch is a leading reinsurance franchise with a track record of higher and less volatile underwriting margins than most peers. Still, we are Neutral because of our cautious long-term outlook for the P&C reinsurance market and the stock's valuation. In our view, near-term results in the MI business will be marked by weak premium growth and moderating margins as attritional loss ratios normalize higher, partially offset by continued reserve release from post-COVID accident years. Over time, we expect MI returns to be held back by the commoditized nature of the product, black box pricing, and higher capital requirements. In P&C reinsurance, hard pricing and tighter terms/conditions should boost underwriting results in the near term, but our long-term outlook is negative as we remain skeptical of a sustained hard market.

Performance Drivers



Factors	6M Corr	1Y Corr
Market: MSCI EM Latam	0.04	0.25
Country: Bermuda	-0.32	0.05
Macro:		
HSI Volatility Index	-0.27	-0.29
Markit EM Composite PMI SA	-0.46	-0.24
Emerging Central Bank Rate	0.32	0.21
Quant Styles:		
Quality	0.46	0.33
LowVol	0.42	0.28
Momentum	0.40	0.24

Source: J.P. Morgan Quantitative and Derivatives Strategy for Performance Drivers; company data, Bloomberg Finance L.P. and J.P. Morgan estimates for all other tables. Note: Price history may not be complete or exact.

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Investment Thesis

Please see Page 5 for a detailed review of 4Q23 results. ACGL will hold its earnings conference call at 11:00 AM Eastern on February 15, 2024. Conference call participants need to register at this link: <https://register.event.com/register/Bla77bb69939154a5f80bec221534ac007>. The call replay can be accessed at: ir.archcapgroup.com.

We consider ACGL the best stock for those seeking to invest on the hard reinsurance pricing theme, but are Neutral due to valuation. In our view, ACGL is an industry-leading reinsurance franchise with a unique culture and approach to underwriting that should generate above-average, and less volatile, margins over time. Arch is also a leading mortgage insurer, a business that we believe is structurally better than P&C reinsurance. We expect ACGL's reinsurance results to remain strong into 2024 given the market's discipline on pricing and terms/conditions. In primary P&C, ACGL has gained share and expanded margins, especially in E&S. In the MI business, margins should moderate from their abnormally high levels recently, but stay strong overall, while premium growth is likely to be weak. Despite optimism on near-term results, our long-term outlook is less upbeat and we anticipate a turn in pricing if reinsurers' margins sustain at recent levels over the next 1-2 years. The reinsurance market suffers from structural issues such as low barriers to entry, lack of differentiation among carriers, and limited pricing power, and we expect sustained robust results to drive softening of terms/conditions. Still, our overall view of ACGL is positive and we could get more bullish if the stock pulls back.

P&C Reinsurance: Near-Term Outlook Upbeat; L-T Cautious

Arch's near-term reinsurance margins should benefit from hard pricing and tighter terms, but our long-term outlook is cautious. The company has historically generated better and less volatile margins than most reinsurers, which we attribute to its focus on specialty business (where pricing tends to be less competitive), conservative underwriting, ability to shift mix based on changing conditions, and judicious management of catastrophe risk. In particular, ACGL prices business using the risk-free rate (leading to more conservative underwriting) and uses a long-term compensation plan for underwriters based on margins over a multi-year period. Furthermore, the creation of 3rd party capital vehicles such as Premia Re generates fee income for the company. Overall, we consider Arch a top-tier reinsurer and expect firm pricing to boost results through 2024. Still, our long-term outlook for reinsurance is cautious given its commoditized nature, the ease of entry of new capital, and a broad set of capital providers (including some, such as pension funds, with lower return thresholds). We are skeptical of prolonged hard pricing and believe that 1-2 years of strong margins will erode pricing discipline. Any signs of softening of terms/conditions or capacity entering the market would likely hurt sentiment on reinsurance stocks, which have become consensus longs since late 2022.

MI: Margins to Revert to More Normal Levels, Growth Weak

ACGL expanded in mortgage insurance through acquisitions (CMG in 2014 and United Guaranty in 2016) when market conditions were favorable, marked by appreciating home prices, stringent lending standards at mortgage issuers, and disciplined pricing by mortgage insurers. Arch's MI business has generated healthy margins since then and, despite the temporary setback from COVID-related delinquencies in 2020, results have been strong. We expect MI margins, which have been unsustainably strong, to revert lower to more normal levels as COVID-related reserve releases taper off. However, ACGL's more conservative loss picks post-COVID could lead to near-term upside. The strong labor market and elevated home prices are also supportive of margins. Higher interest rates are a headwind for new sales, but should boost persistency.

4Q23 Details

This evening, ACGL reported fourth quarter 2023 operating EPS of \$2.49, significantly above our \$1.97 estimate and consensus of \$2.00 as lower attritional losses more than offset slightly higher expenses. Compared to our model, the EPS upside was driven partly by more favorable prior-year development (+\$0.03 variance), while cat losses were higher than assumed (-\$0.07 variance). Also, investment income was \$0.06 better than assumed. By division, upside in the MI and reinsurance businesses offset downside in insurance.

Table 1: 4Q23 Operating Earnings: Actual versus Expected

\$ in millions, except per share amounts

	4Q23E	4Q23A	Upside / (downside) to EPS	Comments
Underwriting Income by Division:				
Mortgage	187	286	\$0.26	margins benefited from reserve release (CR -3.3% vs. 32.0%E)
Insurance	121	99	-\$0.06	margins worse than assumed (CR 93.2% vs. 91.4%E); premium growth healthy
Reinsurance	274	330	\$0.15	margins drove upside (80.1% vs. 82.9%E); premium growth modest
Underwriting income	582	715	\$0.35	
Net investment income	288	313	\$0.06	pre-tax investment yield of 4.11% in 4Q23 versus 3.68% in 3Q23 and 2.80% in 4Q22
Earnings from affiliates	25	69	\$0.12	
Other income (losses) / COLI	4	23	\$0.05	
Other expenses / corporate	40	55	-\$0.04	
Interest expense	34	34	\$0.00	
Pretax operating income	825	1,031	\$0.54	
Income tax expense	66	76	-\$0.03	tax benefit due to the establishment of a Bermuda deferred tax asset
Preferred dividends	10	10	\$0.00	
Operating income	749	945	\$0.52	
Weighted average dilutive shares	379.9	379.8	\$0.00	no share buybacks as expected
Operating EPS	\$1.97	\$2.49	\$0.52	no major unusual items

Source: Company reports and J.P. Morgan estimates.

Business trends were strong overall. Reinsurance results were lifted by strong margins (CR 80.1% versus our 82.9% estimate) and healthy premium growth (adjusted for one-time deals last year). As in recent quarters, MI results were lifted by robust margins (CR -3.3% vs. 32.0%E), helped by sizable releases of non-COVID reserves (-39.0% on CR vs. -12.0%E). Insurance margins were strong in an absolute sense, but fell short of our estimate (CR 93.2% vs. 91.4%E; CR ex. cats and PYD 89.9% vs. 89.7%E) due to higher than expected cat losses and an uptick in the expense ratio. Premium growth was better than anticipated as well (NWP +7.5% vs. +1.5%E) as upside in the reinsurance and insurance businesses offset a shortfall in MI. As assumed, Arch did not repurchase stock in the fourth quarter.

Table 2: 4Q23 Key Financial Metrics

\$ in millions

	4Q23E	4Q23A
Net premiums written	3,079	3,261
% change (y-o-y)	1.5%	7.5%
Net investment income	288	313
% change (y-o-y)	59.2%	72.9%
Loss ratio ex cats and PYD	54.2%	48.9%
Catastrophe losses	3.3%	4.1%
PYD (favorable) / unfavorable	-3.7%	-4.1%
Loss ratio	53.8%	49.0%
Expense ratio	28.5%	30.0%
Combined ratio	82.3%	78.9%
Combined ratio ex cats & PYD	82.7%	78.9%
Share buybacks (\$ mil.)	-	-

Source: Company reports and J.P. Morgan estimates.

Mortgage Insurance: Results Lifted by Reserve Releases

In our view, mortgage insurance (MI) will be marked by weak premium growth, high persistency, and strong (but normalizing) margins. Higher interest rates should suppress mortgage insurance volumes, while reserve releases from cures of COVID-related delinquencies should moderate. Still, division results have been significantly better than assumed in recent quarter and that was the case in 4Q23. The MI division reported underwriting income of \$286 million in 4Q23, well above our \$187 million estimate, driven by upside in margins (CR -3.3% vs. 32.0%E). Earned premiums were weak, but higher than anticipated (-5.9% from 4Q22 vs. -8.6%E). The upside in margins was due to greater than assumed favorable reserve releases (-39.0% vs. -12.0%E) as well as a lower attritional loss ratio (18.3% vs. 24.0%E). Consistent with commentary after 3Q23 results, management attributed the reserve releases to better than expected cure rates and more favorable assumptions (lower average per claim reserve and lower ultimate loss per notice of default) for business issued in accident years 2020-2022. Meanwhile, attritional losses benefited from lower estimated claim rates, partially offset by a modest uptick in new delinquencies. Similar to the recent trend, top-line growth in the MI market remains sluggish, with net written premiums declining for 9 consecutive quarters. We expect factors that are boosting margins in the business (higher rates, lower inventory of houses, etc.) to continue to suppress top-line growth in the MI division.

In 2020 and early 2021, MI margins were hurt by artificially high delinquencies caused by homeowners availing themselves of government forbearance programs. However,

after an initial spike in 2Q20, the number of delinquent loans has steadily declined. With the expiry of the forbearance programs, a significant portion of previously delinquent loans has cured, particularly loans by borrowers who were taking advantage of the mortgage payment holiday but were not in financial distress. Meanwhile, higher house prices have provided a cushion to homeowners under stress who are struggling to pay their mortgages, limiting losses for MI carriers. The percent of loans in default in the U.S. primary MI business inched up slightly from 1.65% at 9/30/23 to 1.74% at 12/31/23, but remains low overall.

Table 3: Mortgage Insurance Key Metrics

\$ in millions

	4Q21	2021	1Q22	2Q22	3Q22	4Q22	2022	1Q23	2Q23	3Q23	4Q23E	4Q23A
Net written premiums	289	1,261	288	294	276	275	1,133	261	265	271	264	255
Premium Growth (y/y)	-12.8%	-1.5%	-14.0%	-12.5%	-8.2%	-5.1%	-10.2%	-9.4%	-9.8%	-1.9%	-4.0%	-7.1%
Losses and LAE ex. cats and PYD	14.8%	18.2%	17.6%	18.8%	21.0%	25.2%	20.7%	25.3%	24.3%	21.6%	24.0%	18.3%
Catastrophe losses	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
PYD (favorable) / unfavorable	-24.2%	-13.7%	-36.5%	-40.7%	-45.1%	-72.1%	-48.6%	-24.6%	-28.7%	-33.5%	-12.0%	-39.0%
Loss ratio	-9.4%	4.4%	-18.9%	-21.9%	-24.1%	-46.9%	-28.0%	0.7%	-4.4%	-11.9%	12.0%	-20.7%
Acquisition expense ratio	4.4%	7.6%	3.6%	3.4%	2.4%	4.4%	3.5%	2.4%	2.4%	0.7%	3.0%	0.4%
Operating expense ratio	16.7%	15.1%	18.4%	17.0%	16.5%	15.4%	16.8%	16.9%	17.0%	16.0%	17.0%	17.1%
Expense ratio	21.1%	22.7%	22.1%	20.4%	18.8%	19.8%	20.3%	19.3%	19.4%	16.7%	20.0%	17.5%
Combined ratio	11.6%	27.1%	3.2%	-1.5%	-5.2%	-27.1%	-7.7%	19.9%	15.0%	4.8%	32.0%	-3.3%
Combined ratio ex cats & PYD	35.8%	40.9%	39.7%	39.2%	39.9%	45.0%	41.0%	44.5%	43.7%	38.3%	44.0%	35.7%
Underwriting Income (Loss)	269	953	285	298	299	374	1,257	243	253	282	187	286

Source: Company reports and J.P. Morgan estimates.

In our view, MI margins will continue to benefit from reserve releases, but to a lesser extent than in recent quarters. Higher reported delinquencies at the onset of COVID led Arch and its MI peers to establish corresponding reserves despite the healthy labor market and appreciation in house prices. A meaningful portion of these delinquencies was due to homeowners taking advantage of the government's forbearance protection programs (to preserve liquidity), not actual financial hardship. Under U.S. GAAP accounting, Arch had to establish reserves based on reported delinquencies despite the high likelihood that the delinquencies would eventually cure (unlike other P&C lines an IBSR component is disallowed under U.S. GAAP for primary MI business). With most of these delinquent loans curing following the expiration of forbearance programs (initially set for 12/31/20, but then extended through 9/30/21 and, in some cases, year-end 2021 or beyond), ACGL has been releasing these previously incurred reserves. Currently, more than 80% of MI reserves are from accident years after COVID, suggesting less of a benefit from the release of reserves related to COVID delinquencies. Despite an expected decline, we project MI margins to remain healthy given the strong labor and housing markets, cures on previously delinquent loans, and the equity cushion accumulated by homeowners due to the appreciation in house prices. Higher interest rates are a positive for margins as well, as they are resulting in homeowners' staying in their existing houses (where they have more equity) longer than typical and are thereby improving persistency in the MI book. On a cautious note, top-line growth is likely to be weak as higher interest rates reduce mortgage originations. While a weaker economy could deflate home prices and lead to higher mortgage defaults, a material uptick in losses seems unlikely in the near term. Barring a recession, we expect core margins to stay healthy, though declining reserve releases will drive margins and earnings lower even if economic trends stay favorable.

ACGL has become a leading competitor in the MI market through acquisitions and could expand further via M&A, although deals seem unlikely in the near term.

ACGL entered the mortgage re/insurance business in 2011 but was only marginally involved in the market at the onset, competing as a primary insurer through credit unions and as a reinsurer through the GSE credit risk transfer program. The company's 2014 acquisition of CMG Mortgage Insurance from Cuna Mutual gave it a bigger foothold as it received a ratings upgrade for its MI business (from BBB+ to A- at S&P) and gained distribution in the bank channel. Following the deal, Arch became a top 10 competitor in the domestic private MI market. Arch's market position strengthened further following its 2017 acquisition of United Guaranty (UGC) from AIG, which catapulted it to a top-3 spot (as part of the deal AIG retained 50% of mortgage insurance blocks originated by UGC pre 2017). Arch has also expanded in foreign MI markets through M&A, including its acquisition of Westpac's mortgage insurance business in Australia (closed in August 2021).

Insurance: Weaker Margins Offset Robust Premiums

The insurance business reported lower than assumed underwriting margins, but robust premium growth, contrary to the trend in the previous quarter. The division generated underwriting income of \$99 million in 4Q23, short of our \$121 million estimate, due to lower than expected margins (CR 93.2% vs. 91.4%E). Margins were suppressed by higher than anticipated cat losses (3.8% on CR versus 2.0%E), but missed our assumption on a core basis as well (CR ex. cats and PYD 89.9% vs. 89.7%E). Meanwhile, premium growth was strong on both a net written (+19.1% vs. +12.5%E) and earned basis (+16.5% vs. +12.6%E). Management attributed the strong premium growth to new accounts, increased volumes from existing accounts, and price increases. Favorable pricing conditions and the rise in reinsurance costs prompted the company to retain more business than in the past.

Table 4: Insurance Key Metrics

\$ in millions

	4Q21	2021	1Q22	2022	3Q22	4Q22	2022	1Q23	2Q23	3Q23	4Q23E	4Q23A
Net written premiums	1,036	4,148	1,207	1,228	1,369	1,217	5,021	1,437	1,454	1,522	1,369	1,449
Premium Growth (y/y)	23.7%	31.2%	21.3%	27.5%	18.6%	17.4%	21.0%	19.1%	18.4%	11.2%	12.5%	19.1%
Losses and LAE ex. cats and PYD	57.5%	59.5%	55.5%	56.0%	56.0%	56.2%	56.0%	54.8%	55.2%	55.7%	55.7%	55.1%
Catastrophe losses	2.0%	5.6%	3.1%	1.5%	13.4%	2.8%	5.3%	1.6%	2.6%	2.6%	2.0%	3.8%
PYD (favorable) / unfavorable	-0.3%	-0.4%	-0.1%	-0.4%	-0.1%	-0.3%	-0.2%	-0.5%	-0.5%	-0.8%	-0.3%	-0.5%
Loss ratio	59.2%	64.6%	58.5%	57.1%	69.3%	58.7%	61.0%	55.9%	57.3%	57.5%	57.4%	58.4%
Acquisition expense ratio	18.8%	16.7%	19.1%	19.4%	19.6%	19.6%	19.4%	19.5%	19.9%	19.1%	19.5%	19.1%
Operating expense ratio	14.9%	15.4%	16.2%	14.6%	13.9%	13.8%	14.6%	15.5%	14.7%	14.3%	14.5%	15.7%
Expense ratio	33.7%	32.1%	35.3%	34.0%	33.5%	33.5%	34.0%	35.0%	34.6%	33.4%	34.0%	34.8%
Combined ratio	93.0%	96.8%	93.8%	91.1%	102.8%	92.1%	95.1%	90.9%	91.9%	90.9%	91.4%	93.2%
Combined ratio ex cats & PYD	91.3%	91.6%	90.8%	90.0%	89.5%	89.6%	90.0%	89.8%	89.8%	89.1%	89.7%	89.9%
Underwriting Income (Loss)	71	117	63	98	(34)	98	225	114	108	129	121	99

Source: Company reports and J.P. Morgan estimates.

Arch's primary P&C business is benefiting from favorable pricing, but we expect margin improvement in the business to be less than implied by price hikes. After shrinking its "cycle managed" business (now called as wholesale/large capacity) from 2012 to 2017, ACGL is seeing strong growth in this part of its primary book, driven by price hikes in the broader market, particularly in E&S. Results in less opportunistic parts of ACGL's book (specialty small/middle market and franchise) have been healthy as

well. High inflation and rising reinsurance costs are driving an uptick in insurance pricing, especially in property and cat-exposed lines. Despite the increase in prices, we do not anticipate a material improvement in primary commercial lines margins at Arch and peers due to headwinds from higher inflation and reinsurance costs. Management teams at insurance underwriters as well as many investors are optimistic about improving non-cat margins at commercial insurers, but **we feel that assessing results on a non-cat basis is not as relevant given the significant increase in reinsurance retentions at primary companies.** On an overall combined ratio basis, results for most primary insurers were weak in 2023 given elevated cat losses. In contrast, reinsurers' cat losses have not increased to the same extent. We feel that consensus EPS forecasts for commercial lines insurers do not adequately reflect the shift in cat loads from reinsurers to primary carriers following the uptick in retention levels with 1/1/2023 reinsurance renewals.

Reinsurance: Robust Margins Lifted Results

The reinsurance business reported strong margins and premium growth, consistent with the trends in recent quarters. The business reported underwriting income of \$330 million in 4Q23, considerably above our \$274 million assumption, helped by upside in margins. The combined ratio was 80.1% in 4Q23 versus our 82.9% assumption as lower attritional losses (48.5% vs. 57.9%E) offset slightly less favorable reserve development (-1.3% vs. -5.3%E) and an uptick in the acquisition expense ratio (22.5% vs. 21.0%E). ACGL attributed the uptick in the acquisition expense ratio to business mix, not a change in market dynamics. Gross written premiums were weaker than expected (+9.7% vs. +15.0%E), but were healthy nonetheless. Net written premium were flat, but this was more due to a few non-recurring transactions in 4Q22, absent which they would have increased 25.6%. Management sounded upbeat on Arch's positioning amid capacity constraints in the property cat market. The increase in reinsurance attachment points in early 2023 shifted the risk of cat losses from reinsurers to primary carriers and management indicated that terms remained fairly consistent with 1/1/24 renewals. Conversely, contrary to its initial expectation, management has not seen a marked improvement in pricing and terms in the casualty market.

Table 5: Reinsurance Key Metrics

\$ in millions

	4Q21	2021	1Q22	2Q22	3Q22	4Q22	2022	1Q23	2Q23	3Q23	4Q23E	4Q23A
Net written premiums	709	3,254	1,139	1,163	1,079	1,543	4,924	1,726	1,709	1,562	1,447	1,557
Premium Growth (y/y)	44.5%	32.4%	14.0%	25.7%	73.6%	117.6%	51.3%	51.5%	47.0%	44.8%	-6.3%	0.9%
Losses and LAE ex. cats and PYD	54.9%	57.9%	52.6%	55.3%	58.4%	57.4%	56.2%	56.6%	50.8%	49.9%	57.9%	48.5%
Catastrophe losses	6.7%	15.4%	6.7%	7.1%	39.1%	0.0%	12.9%	4.4%	6.3%	9.3%	5.0%	5.1%
PYD (favorable) / unfavorable	-6.4%	-5.6%	-2.8%	-4.5%	-4.9%	-4.5%	-4.3%	-3.4%	-1.8%	-2.8%	-5.3%	-1.3%
Loss ratio	55.2%	67.8%	56.5%	57.9%	92.6%	52.9%	64.9%	57.6%	55.3%	56.4%	57.7%	52.3%
Acquisition expense ratio	20.0%	18.9%	21.4%	20.4%	20.8%	19.9%	20.5%	21.1%	21.6%	19.7%	21.0%	22.5%
Operating expense ratio	7.9%	7.5%	8.7%	7.1%	6.3%	5.6%	6.8%	5.6%	5.1%	4.0%	4.2%	5.2%
Expense ratio	27.9%	26.4%	30.1%	27.5%	27.1%	25.5%	27.3%	26.7%	26.7%	23.7%	25.2%	27.8%
Combined ratio	83.1%	94.2%	86.6%	85.5%	119.7%	78.5%	92.2%	84.3%	82.0%	80.0%	82.9%	80.1%
Combined ratio ex cats & PYD	82.8%	84.3%	82.7%	82.9%	85.5%	83.0%	83.5%	83.3%	77.5%	73.5%	83.1%	76.3%
Underwriting Income (Loss)	133	170	109	139	(197)	263	314	213	245	310	274	330

Source: Company reports and J.P. Morgan estimates.

We are skeptical of sustained hard reinsurance pricing, but market trends are holding up better than our initial expectations and we believe that Arch is better

positioned than peers in the current environment. ACGL's reinsurance segment was initially established to take advantage of the hard market for casualty coverage in the early 2000s. Over the years, however, management has shifted Arch Re's business mix away from casualty risks towards other specialty lines such as surety, accident and health, agriculture, and trade credit, which are generally less competitive and have more attractive risk-reward. The hard pricing environment has boosted results in recent years and is causing management to increase its exposure to property coverages. This, in turn, should drive continued strong premiums and margins in the near term. Still, we expect the pace of price hikes to moderate longer term and remain skeptical of a sustained hard reinsurance market. Factors that contributed to a multi-year soft market prior to 2018 (glut of capital, greater fluidity/speed of capital, more providers of capacity, broker consolidation) are still prevalent, and should preclude prolonged hard pricing. On a positive note, ACGL's reinsurance results could benefit from the release of COVID-related reserves, a portion of which remain in IBNR. Similarly, loss reserves for Ian could ultimately prove to be too conservative (most reinsurers booked higher Ian-related losses than primary carriers).

Raising EPS Estimates

We are increasing our 2024 EPS forecast from \$7.36 to \$7.76. Our revised model reflects higher than previously assumed margins in the reinsurance and MI businesses. We consider catastrophe losses (which would affect reinsurance and insurance margins) and housing market conditions (which affect MI margins and premium growth) the key sources of potential variance in reported results and our projections.

Arch Capital (Neutral; Price Target: \$88.00)

Investment Thesis

We consider Arch a premier re/insurance franchise, but bullish investor sentiment and valuation keep us from being more positive on the stock. Arch is a leading reinsurance business that we project to report superior and less volatile underwriting margins over time because of its unique culture and approach to the market. Also, Arch is a top competitor in mortgage insurance (MI), which we consider structurally better business than P&C reinsurance. In the near term, we expect MI results to be marked by weak premium growth and compressing, albeit still healthy, margins as loss ratios normalize. In reinsurance, firm pricing should boost both premium growth and margins in the immediate future. However, our long-term view of the reinsurance business is cautious. The reinsurance business suffers from structural issues such as low barriers to entry, lack of differentiation by carrier, and limited pricing power. As such, we expect sustained high margins to erode price discipline and attract additional capacity into the market. Lastly, investor sentiment on ACGL is bullish and the stock's valuation is not compelling relative to the company's long-term ROE and EPS growth potential.

Valuation

We are raising our December 2024 price target from \$80 to \$88 to reflect our higher EPS and book value forecasts. Our price target assumes a 1.5x multiple on our 12/31/24E BV ex. AOCI forecast, a 1.6x multiple on our 12/31/24E BV forecast, and an 11.0x multiple on our 2025 EPS estimate, and we corroborate this approach with a sum-of-the-parts analysis that values ACGL's re/insurance business separately from mortgage insurance. Our target multiples for ACGL reflect its current business mix, which has become less skewed to mortgage insurance. ACGL trades at 1.9x BV and 10.8x 2024E EPS compared to 1.2x and 6.2x for the reinsurance sector, 1.1x and 7.9x for MI peers, and 1.9x and 12.4x for the broader P&C group.

Risks to Rating and Price Target

In our opinion, ACGL could outperform and exceed our price target if:

- **Re/insurance pricing stays firm for an extended period.** A prolonged hard market could drive upside to our EPS estimates and lift sentiment on the stock.
- **Management sustains insurance underwriting margins close to the recent level.** In our view, investor sentiment could improve if ACGL is able to sustain insurance combined ratios in the low to mid 90s, a significant improvement from ~100% previously, even as the tailwind from the current hard market recedes.

We feel that the stock could underperform the group and fail to reach our target if:

- **Additional capacity enters the reinsurance market.** This, in turn, could result in a reversal in pricing trends and potentially drive a reduction in EPS estimates as well as hurt sentiment on the sector.
- **The housing market deteriorates.** Given Arch's meaningful exposure to mortgage insurance and the more systematic nature of mortgage insurance risk, rising unemployment, higher mortgage defaults, and decreasing home values would pressure the company's results and hurt sentiment on the stock.
- **The pace of reserve development moderates.** Favorable reserve development has been a notable contributor to ACGL's results in recent years. A slowdown in the pace of development could pressure margins and returns.

Arch Capital: Summary of Financials

Income Statement - Annual	FY23A	FY24E	FY25E	Income Statement - Quarterly	1Q24E	2Q24E	3Q24E	4Q24E
Earned premiums	-	-	-	Earned premiums	-	-	-	-
Policy charges and fee income	-	-	-	Policy charges and fee income	-	-	-	-
Net investment income	-	-	-	Net investment income	-	-	-	-
Other income	-	-	-	Other income	-	-	-	-
Total revenues	-	-	-	Total revenues	-	-	-	-
Insurance and annuity benefits	-	-	-	Insurance and annuity benefits	-	-	-	-
Interest credited	-	-	-	Interest credited	-	-	-	-
Interest expense	(133)	(139)	(145)	Interest expense	(34)	(35)	(35)	(35)
Acquisition & operating expenses	(2,312)	(2,756)	(3,108)	Acquisition & operating expenses	(655)	(685)	(702)	(713)
Amortization of acquisition costs (net)	-	-	-	Amortization of acquisition costs (net)	-	-	-	-
Other expenses	-	-	-	Other expenses	-	-	-	-
Total expenses	-	-	-	Total expenses	-	-	-	-
Pretax income	3,569	3,680	4,065	Pretax income	968	912	788	1,012
Income taxes	873	(294)	(610)	Income taxes	(77)	(73)	(63)	(81)
Total net income	4,403	3,346	3,415	Total net income	881	829	715	921
Total operating income	3,201	2,952	3,033	Total operating income	782	730	617	823
Weighted average diluted shares	379	380	377	Weighted average diluted shares	380	382	381	379
EPS - operating	8.45	7.76	8.04	EPS - operating	2.06	1.91	1.62	2.17
Balance Sheet and Capital Data	FY23A	FY24E	FY25E	Ratio Analysis	FY23A	FY24E	FY25E	FY26E
Shareholders' equity	-	-	-	EPS growth - operating	73.4%	(8.2%)	3.6%	-
Shareholders' equity ex. AOCI	-	-	-	Book value per share (ex. AOCI) growth	31.5%	16.4%	13.9%	-
Shares outstanding	373	371	363	Return on equity (ROE)	21.6%	15.6%	14.1%	-
Book value per share	46.94	54.90	62.78	Return on equity (ex. AOCI)	-	-	-	-
Book value per share (ex. AOCI)	48.75	56.73	64.64	Dividend payout ratio	0.0%	0.0%	0.0%	-
Capital for share repurchases	-	-	-	Total revenue growth	-	-	-	-
Capital for dividends	-	-	-	Total expense growth	-	-	-	-
Dividends	0.00	0.00	0.00	Tax rate	24.5%	8.0%	15.0%	-

Source: Company reports and J.P. Morgan estimates.
 Note: \$ in millions (except per-share data). Fiscal year ends Dec

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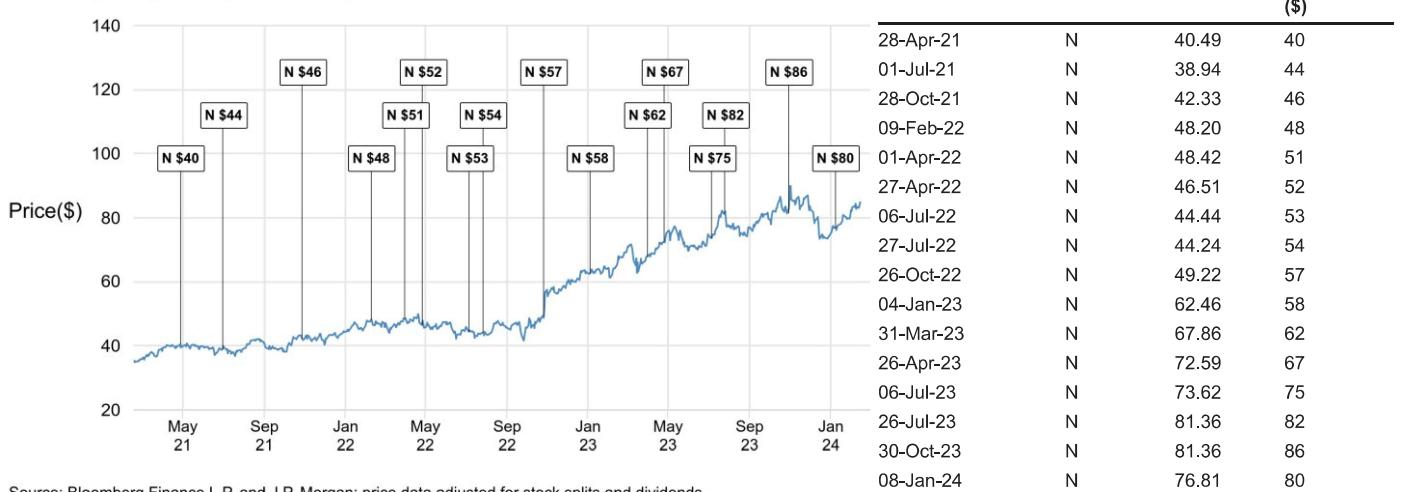
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Arch Capital (ACGL, ACGL US) Price Chart



Source: Bloomberg Finance L.P. and J.P. Morgan; price data adjusted for stock splits and dividends.
 Initiated coverage Dec 15, 2003. All share prices are as of market close on the previous business day.

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