# OfferXpert

A simple product matcher for a given offer.

The primary objective of this project is to construct a machine learning-based model capable of associating a product with a provided offer. The project is divided into two key phases:

- 1. Retrieval
- 2. Ranker

In the retrieval phase, product and vector attributes are transformed into vectors using the GloVE model and subsequently input into a Siamese neural network. This network features a shared architecture for both product and offer vectors, and it is trained to minimize the dot product between these two vector types. Upon completion of the training process, the resulting product vectors are indexed to facilitate efficient similarity searches when comparing them to offer vectors.

In the ranker phase, it should be noted that, at the current stage of the project, a machine learning-based model is not yet available. Consequently, from the top N retrieved products obtained in the first phase, the system identifies the product whose price falls within the predefined expected range. This range is determined based on the price calculations associated with each respective product.

An example demonstrating the system's usage for end-users is provided within the notebooks/example\_inference notebook.

#### Installation

The environmental variable denoted as PATH\_DATA should be configured to specify the directory in which the files offer.json and product.json are stored.

```
export PATH_DATA=<insert path to data folder>
```

To facilitate the installation of the necessary libraries, it is advised to execute the subsequent command:

```
git clone https://github.com/apdullahyayik/offerxpert.git
pip install .
```

Make sure that unit-tests are passed after running the following command:

#### pytest tests

In the upcoming sections, comprehensive details will be provided pertaining to data analysis, data processing, negative sampling, model building, indexing, search operations, and results.

## Data Analysis

The check-data command has the responsibility for the analysis of data, employing the underlying functionality of data.analyse. An illustrative execution is exemplified as follows:

offerexpert check-data --experiment-folder <insert path to result folder>
Number of offers by product

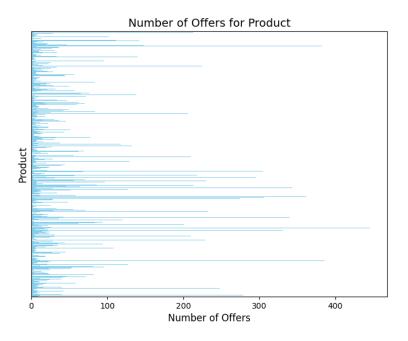


Figure 1: Number of positively verified offers by product

In this graph, distribution of number of positively verified offer by product is displayed.

### **Data Processing**

The data.processor package is in charge of data processing, with each module responsible for a specific field. The final step in this process, combining processed textual features for both offers and products, is executed by the combine\_offer\_and\_product\_features.py module.

#### **Negative Sampling**

data.sampler package is in charge of sampling both positive and negative instances. Positive offers associated with products are sampled based on the information contained within the positivelyVerifiedOfferNames field in the product.json file. In this process, for each positive sample, a specified number, denoted as 'N,' of negative samples are generated. The utilization of this hyperparameter 'N' will be elucidated in subsequent sections.

### Model Building

The modelling module is responsible for constructing the retrieval phase of the project. Additionally, the trainer module is tasked with implementing the training loop. Within the modelling module, a Siamese[1] network is built, comprising a shared tower consisting of feed-forward neural networks. During the training loop in the trainer module, after passing vectors representing offers and products, a dot product is computed. If the offer is positively verified, the dot product is maximized, and conversely, minimized if not. This approach is based on the premise that similar products and offers will have a smaller distance between them, while dissimilar ones will exhibit greater separation. Furthermore, by employing a shared tower (in contrast to the two-tower structure found in the DSSM[2] model), the model can reveal cross-relations between offers and products.

To represent offers and products, GloVE[3] embedding vectors available in the sentence-transformers library are utilized. The choice of GloVE embeddings is motivated by 3 key factors:

- 1. Elementary NLP techniques such as counting vectors and TF-IDF have proven to be ineffective, falling short of meeting the requirements for a Proof of Concept (POC).
- 2. The utilization of extensive transformer embeddings demands substantial hardware resources and an extensive amount of time for experimentation.
- 3. GloVE embeddings can be generated on a CPU relatively quickly compared to transformer models, making them a viable and efficient baseline for assessing the feasibility of a Proof of Concept (POC).
- [1] See pioneering paper: https://www.cs.cmu.edu/~rsalakhu/papers/oneshot1.pdf
- [2] Microsoft Research: https://www.microsoft.com/en-us/research/project/dssm/
- [3] GloVE paper: https://nlp.stanford.edu/pubs/glove.pdf

build-model command is in charge of building model. An example usage is as follows:

```
offerexpert build-model
```

- --experiment-dir ./models
- --experiment-name experiment-default

```
--cache-dir ./cache
--n-neg-sample 3
--patience 20
--n-epochs 100
--lr 0.0001
```

- experiment-dir: The directory where model and its artefacts are saved.
- experiment-name: Sub-folder at experiment-dir. With this argument, several experiments can be saved and compared.
- cache-dir: The directory where processed data is cached. This feature enables faster experimentation.
- n-neg-sample: Number of negative sample generated per positive samples.
- patience: Number of epochs allowed without improvement.
- n-epochs: Number of epochs to train the model.
- 1r: Learning rate.

Once the training is finished, following files are saved under the experiment-folder/experiment-name:

- model.pt: Pytorch model itself (git-lfs).
- train\_report.png: This image displays train and validation/test loss over epochs.
- train\_history.csv: This CSV file contains values for train and validation/test loss over epochs.
- cm.png: This image displays a confusion matrix at the word level across all instances.
- faiss-indexer.bin: Indexed product vectors that are outputs from model.pt. This index will be used for efficient searching the most similar product for a given offer vector query (git-lfs).

Besides, the generic classification history of sklearn is being printed.

### **Evaluation**

evaluation command is in charge of evaluation of the model. An example command is as follows:

offerexpert evaluate --experiment-dir ./models --experiment-name experiment-default

Upon the execution of this command, the model and its associated artifacts within the specified experiment-folder/experiment-name directory are loaded. Subsequently, a confusion matrix is generated and saved, and a classification report is printed.

#### Results

The following command is executed to get results:

offerexpert build-model --n-neg-sample 3 --patience 50 --n-epochs 100 --lr 0.0001

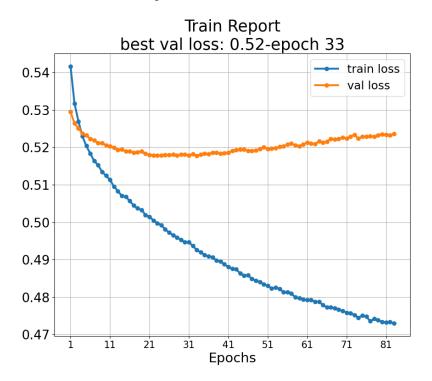
Train and Test Set and Positive/Negative Samples

Certainly, there are a total of 17,993 product-offer pairs that have been positively validated in the dataset. With a specified negative sample count of 3, in the below table one can see number of samples in train and set sets.

Description	Count	Percentage
Positively Verified Product-Offer Pairs Positive Product-Offer Pairs (Training Set) Positive Product-Offer Pairs (Testing Set) Negative Product-Offer Pairs (Training Set) Negative Product-Offer Pairs (Testing Set)	17,945 14,362 3,583 39,405 9,811	80% 20%

#### Training report

This report presents the training progress at the conclusion of each epoch. Notably, it is evident that the training process ended after the 81st epoch due to the absence of observed improvements in validation loss over the course of the past 20 epochs. It is worth highlighting that the validation loss reached its lowest point following the 33rd epoch, prompting the decision to revert the model to its state at that epoch.



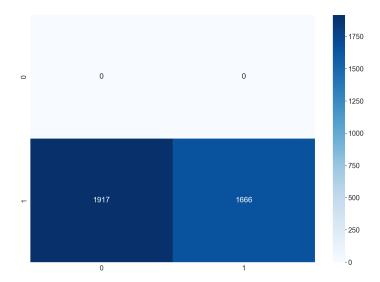
### **Confusion Matrix**

The system evaluation process hinges on the indexing of product vectors within the test set and the subsequent search for matching output offer vectors. The procedure can be summarized as follows:

- 1. Retrieve the top 10 products most closely for the given offer.
- 2. Choose the most closely resembling product that falls within the expected range of product attributes, defined as the mean value plus or minus three times the standard deviation.
- 3. Compare the selected product with the actual one.

It's important to note that these operations exclusively apply to positively verified product-offer pairs, as negative pairs do not serve as ground-truth data for this evaluation.

In the image below, one can observe the confusion matrix representing 3,583 decisions made for positively verified products. It is essential to clarify that the label 1 signifies a match while 0 designates a not-matched outcome. Among these 3,583 cases, there is a correct match in nearly 2,000 instances.



#### Classification Report

The subsequent classification report displays the computation of Weighted Precision, Weighted Recall, and Weighted F-1 score derived from the aforementioned confusion matrix.

	Precision	Recall	F1-Score	Support
0	0.00	0.00	0.00	0
1	1.00	0.63	0.77	3542
Weighted Avg	1.00	0.63	0.77	3542

Please take note that the performance metrics for class '0' are all zero, as elucidated in the preceding section. Consequently, the system demonstrates a Weighted F-1 score of 77%, which is indeed a promising result.