Andrés Pérez Corsini

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PROFESSIONAL SUMMARY

- 6+ years' experience in economic consulting, analyzing business strategies and providing regulatory advice.
- Proven problem-solving skills and delivery of data-driven technical insights to clients.
- Expert in International Trade, focused on how international trade can raise or lower domestic markups.
- Adaptive learner with excellent team work and interpersonal aptitudes.
- Deft communicator, capable of decoding complex information for a variety of audiences.

SELECTED EXPERIENCE

Teaching Scholar, Teaching and Research Assistant, University of Notre Dame, Notre Dame, IN

2019-present

- Proved the effects of international trade in profit margins for 900+ top firms across 240+ sectors and 15+ years, combining databases on firm balance sheets, inflation, prices, tariffs, and Input-Output tables.
- Constructed 3 general equilibrium models capturing macroeconomic mechanisms on trade, competition, sunk costs, and risk; tracking its aggregate welfare implications.
- Prepared and delivered clear 50+ presentations in complex economic topics to wide audiences, consistently teaching in four different areas to undergraduate and graduate students.

Senior Economic Consultant, CPA Ferrere, Montevideo, Uruguay

May 2016-July 2019

- Recommended regulatory overhaul of Port Authority working for the country's largest terminal operator, leading to a \$455 million investment in terminal expansions and a new 60-year leasing contract.
- Developed business strategy in forest development on behalf of the forestry trade association that resulted in attracting \$2.7 billion investment, the largest ever in Uruguay's history.
- Produced arguments for ride-hailing company engaged in regulatory discussion, resulting in new favorable legal framework to operate in the country.
- Analyzed national fuel market regulation on behalf of the national fuel retailer's association, focused on the effects
 of breaking the state monopoly on imports, presenting a menu of actions to policymakers
- Evaluated impact of \$20 million import subsidy on behalf of a coalition of automotive importers. The proposal was presented to the Ministry of Economy and resulted in maintaining the subsidy.
- Produced expert opinion on behalf of clients for competition commission in antitrust cases, on subjects like electronic
 payments and port operations.

Economic Consultant, National Directorate of Aquatic Resources, Montevideo, Uruguay April 2013-March 2015

- Revitalized policy design in a \$120 million/year business, analyzing 20+ years of fishing industry data.
- Led economics team, reporting to the national director. Evaluated shipbuilder quotes for vessel renovation.
- Advised in cabinet meetings for stakeholders, designing national public-private strategy for the industry.

Assistant Consultant, National Research and Innovation Agency, Montevideo, Uruguay

June 2012-March 2013

- Supported the \$4 million/year national scholarship system, revising 200+ applications and work plans.
- Coordinated and assisted 20+ meetings of experts, awarding scholarships across a variety of academic fields.
- Prepared packets of candidate information for evaluation committees, aimed at efficient discussions.

EDUCATION

Ph.D. in Economics, University of Notre Dame, Notre Dame, IN - GPA 3.83

August 2024

M.A. in Economics, University of Notre Dame, Notre Dame, IN

August 2020

B.A. in Economics, Universidad de la República, Montevideo, Uruguay

March 2013

SKILLS & MERITS

Computing & Data: MATLAB, Stata, Excel, LaTeX, S&P Capital IQ Compustat, BEA I-O tables, USITC tariff lines.

Languages: Spanish (Native), English (Fluent), Portuguese (Basic), Italian (Basic).

Merits: Richard and Peggy Notebaert Premier Fellowship, consisting of \$200.000.

Service: Student Representative (Graduate), Student Representative (Undergraduate), Deputy of Social Affairs (Frente Amplio Youth), Delegate to the National Convention (Frente Amplio Youth), Chapter Leader (Frente Amplio Youth)

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Hobbies: Martial Arts, Boxing, Cycling.