# **Kaggle Airbnb New User Predictor**

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# **Project Overview**

Airbnb is an online peer-to-peer property rental service that allows users to book short-term lodging. This includes rooms, apartments, entire homes, vacation rentals, etc. Airbnb brokers reservations between users and landlords for lodging all over the world. As of January 2018, the company had over 3 million listings in 65,000 cities over 191 countries ( reference ).

One way to immediately pique a new user's interest is to advertise bookings in a city or country the user would first like to visit. By accurately predicting where a new user will book his or her first trip, Airbnb can curate personalized content to showcase that will result in the user completing their booking. For Airbnb, this helps decrease the average time for first booking for a new user and helps personalize content for their community. It also improves the new user's first booking experience by curating content to their travel preferences.

Airbnb has done a fair amount of research on this topic, including initiating a <u>Kaggle Recruitment</u> <u>Challenge</u> to address this very issue. Many of the contestants shared their views on their approach to solving the first booking problem and their findings during implementation (see <u>Pons</u> and <u>Kuroyanagi</u>).

# **Problem Statement**

The challenge then becomes: How can Airbnb predict the country in which a new user will make his or her first booking?

In this project, we will predict a new user's first booking by deploying machine learning algorithms to analyze data about the user that will help predict this first booking. Airbnb has posted this very problem as a <a href="Kaggle Recruitment Challenge">Kaggle Recruitment Challenge</a> and has provided New User Booking Data to help participants develop models to predict a new user's first booking. This data includes information about users demographics, web session records, and summary statistics.

Our goal is to analyze the data, build and train a model, and test this model to predict a new user's first booking.

# **Solution Statement**

We believe that features in training dataset can be leveraged to come up with a model that can accurately predict where a new user's first destination will be. We understand that information about past users, including their actions, characteristics, demographics, and personal information, can be used to develop a machine learning model to predict where a new user with similar traits would decide to travel.

We will begin with the 15 features included in the <code>training\_set</code> as the inputs for the model, and the <code>country\_destination</code> feature as the label. Along the way, we may find some features less useful than others, while some features combined may help simplify our model. These will be explored more as we test our model's capabilities and determine the pros and cons of using different models. We will be sure to test out a variety of supervised-learning models, including SVM, Decision Trees, and Random Forest. We will use ensemble learning techniques such as Gradient Tree Boosting and XGBoost as our final solution and will prove finalize how boosting will yield a better result than standard supervised learning algorithms. We will also do parameter tuning using Gridsearch.

# **Evaluation Metrics**

Kaggle assesses submissions based on Normalized discounted cumulative gain (NDCG). NDCG is calculated as:

$$egin{aligned} DCG_k &= \sum_{i=1}^k rac{2^{rel_i}-1}{\log_2\left(i+1
ight)}, \ nDCG_k &= rac{DCG_k}{IDCG_k}, \end{aligned}$$

where reli is the relevance of the result at position i. We will be making a maximum of 5 predictions per booking (k = 5).

For each new user, we make a maximum of 5 predictions on the country of the first booking. The ground truth country is marked with relevance = 1, while the rest have relevance = 0.

If, for example, the destination for a particular user is France (FR), then the predictions become:

[ FR ] gives a 
$$NDCG=rac{2^1-1}{log_2(1+1)}=1.0$$
 [ US, FR ] gives a  $DCG=rac{2^0-1}{log_2(1+1)}+rac{2^1-1}{log_2(2+1)}=rac{1}{1.58496}=0.6309$ 

As NDCG is the <u>evaluation metric that Kaggle uses</u>, to assess participants for their competition, this will be our metric as well.

# **Analysis**

# **Data Exploration**

The dataset provided by Airbnb includes 5 .csv files that describe a user, their personal information, their web session records, and some summary statistics.

1 & 2) train users.csv & test users.csv

These datasets will be used to train and test our model, respectivel y. For each use in the dataset, we are provided the following featur

- id: user id
- date account created: the date of account creation
- timestamp\_first\_active: timestamp of the first activity, note that it can be earlier than date\_account\_created or date\_first\_booking because a user can search before signing up
- date first booking: date of first booking
- gender
- age
- signup\_method
- signup\_flow: the page a user came to signup up from
- language: international language preference
- affiliate\_channel: what kind of paid marketing
- affiliate\_provider: where the marketing is e.g. google, craigslist, other
- first affiliate tracked: whats the first marketing the user interacted with before the signing up
- signup\_app
- first device type
- · first browser
- country\_destination: this is the target variable you are to predict
- 3) <u>sessions.csv</u> This file contains information on the user's web sessions. Features included in this file contain:
  - user\_id: to be joined with the column 'id' in users table
  - action
  - · action\_type
  - action\_detail
  - device type
  - secs\_elapsed

This information can be used to provide meaningful insight on the user that may help us predict his or her first booking. For example, we could see the different types of actions a user took, if he/she began planning a trip, how long he/she spent deciding on an action (secs elapsed), etc. This information could be used to help predict where the user would want to travel first, as well as things about the trip that are important to the user, which Airbnb could leverage in their first attempt at customizing the trip for the user.

- 4) <u>countries.csv</u> Summary statistics of destination countries in this dataset and their locations. This includes:
  - · country name
  - · latitude and longitutde
  - distance from U.S. (km2)
  - language and language levenshtein distance (how close words in the language are to words in english language)

This information can be used to help determine if the country would interest the user based in its distance from the U.S. and whether or not the user would feel comfortable given the spoken language of that country. For example, the user may speak the main language spoken in that country, or the distance is not far enough from the U.S. to where the user would be discouraged from booking a trip.

dataset includes the following columns:

- age bucket
- country destination
- gender
- population\_in\_thousands
- year

This information can be used to help understand what types of other users have chosen select countries. For example, we can see what age range of men booked trips to France in 2015 and compare this to the user's age and gender. This information would help determine whether or not the user would want to book a trip to this destination.

# **Exploratory Visualization**

#### In [16]:

```
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
import pickle
from datetime import datetime, date
from sklearn.preprocessing import LabelEncoder
from sklearn.model selection import StratifiedShuffleSplit
from IPython.display import display
import gc
# Draw inline
%matplotlib inline
# Set figure aesthetics
sns.set style("white", {'ytick.major.size': 10.0})
sns.set context("poster", font scale=1.1)
# Load the data into DataFrames
path = './data/'
train users = pd.read csv(path + 'train users 2.csv')
test users = pd.read csv(path + 'test users.csv')
sessions = pd.read csv(path + 'sessions.csv')
countries = pd.read csv(path + 'countries.csv')
age_gender = pd.read_csv(path + 'age_gender_bkts.csv')
labels = train users['country destination']
print("Number of users in the training set = " + str(train users.shape[0]))
print("Number of users in the testing set = " + str(test users.shape[0]))
print(str(sessions.shape[0]) + " session records for " +
str(sessions.user id.nunique()) + " users." )
print("Number of records in the countries dataset = " + str(countries.shape
[0]))
print("Number of records in the age/gender dataset = " + str(age_gender.sha
pe[0]))
print("Number of features in training set = " + str(train users.shape[1]))
```

Number of users in the training set = 213451Number of users in the testing set = 62096

```
10567737 session records for 135483 users. Number of records in the countries dataset = 10 Number of records in the age/gender dataset = 420 Number of features in training set = 16
```

Our training data file consists of 213451 users with 15 features for each user. These features include users' gender, age, the date their account was created, sign up method, and other information. Our goal was first to clean up the data by removing data that may obstruct our analysis and combining features that may be able relevant to each other. We also wanted to see if there were any strange behavior or missing data.

Although our training and testing data was given to us separately, we decided to combine the two to make sure we would perform our data manipulation equally across our datasets. Later, when we will design our models, we will separate our training data from our testing data and only train on the training data.

## In [2]:

```
# Combine train and test dataset for cleaning
users_combo = pd.concat((train_users, test_users), axis=0, ignore_index=Tru
e)

# Remove id as a feature, use it as the index
users_combo.set_index('id', inplace=True)
users_combo.head()
```

## Out[2]:

	affiliate_channel	affiliate_provider	age	country_destination	date_account_cre
id					
gxn3p5htnn	direct	direct	NaN	NDF	2010-06-28
820tgsjxq7	seo	google	38.0	NDF	2011-05-25
4ft3gnwmtx	direct	direct	56.0	US	2010-09-28
bjjt8pjhuk	direct	direct	42.0	other	2011-12-05
87mebub9p4	direct	direct	41.0	US	2010-09-14

#### In [3]:

```
print "Number of rows: " + str(users_combo.shape[0])
print "Number of columns: " + str(users_combo.shape[1])
```

Number of rows: 275547 Number of columns: 15

# **Missing Data**

#### In [4]:

```
display((users combo.isnull().sum() / users combo.shape[0]) * 100)
display((test users.isnull().sum() / test users.shape[0]) * 100)
display((train users.isnull().sum() / train users.shape[0]) * 100)
affiliate channel
                          0.000000
affiliate provider
                          0.000000
                          42.412365
country_destination
                         22.535538
date_account_created
                          0.000000
date first booking 67.733998
first_affiliate_tracked 2.208335
                          0.000000
first browser
first device type
                         0.000000
                          0.000000
gender
language
                           0.000000
                           0.000000
signup app
                         0.000000
signup flow
signup method
                          0.000000
                         0.000000
timestamp first active
dtype: float64
id
                           0.000000
date account created
                          0.000000
timestamp_first_active
                           0.000000
                        100.000000
date first booking
                           0.000000
gender
                          46.502190
age
                           0.000000
signup method
signup flow
                           0.000000
                           0.000000
language
affiliate channel
                           0.000000
affiliate provider
                           0.000000
first_affiliate tracked
                          0.032208
signup app
                           0.000000
first device type
                           0.000000
first_browser
                           0.000000
dtype: float64
                          0.000000
                         0.000000
date_account_created
timestamp_first_active 0.000000 date_first_booking 58.347349
gender
                          0.000000
                          41.222576
age
                          0.000000
signup method
signup flow
                          0.000000
language
                          0.000000
affiliate channel
                         0.000000
affiliate_provider
                           0.000000
                         2.841402
first affiliate tracked
signup app
                          0.000000
                           0.000000
first device type
                           0.000000
first browser
country destination
                         0.000000
dtype: float64
```

We were surprised to see that 100% and 67.7% of the <code>date\_first\_booking</code> feature were missing from the testing and training sets, respectively, as well as almost half of the age feature from each set

	affiliate_channel	affiliate_provider	age	country_destination	date_account_cre
id					
gxn3p5htnn	direct	direct	NaN	NDF	2010-06-28
820tgsjxq7	seo	google	38.0	NDF	2011-05-25
4ft3gnwmtx	direct	direct	56.0	US	2010-09-28
bjjt8pjhuk	direct	direct	42.0	other	2011-12-05
87mebub9p4	direct	direct	41.0	US	2010-09-14
4			8000000000		

There are also a lot of NaN (not a number) values in the data set, which we will later take care of as well

# **Data Visualization - Country Destination**

```
In [3]:
```

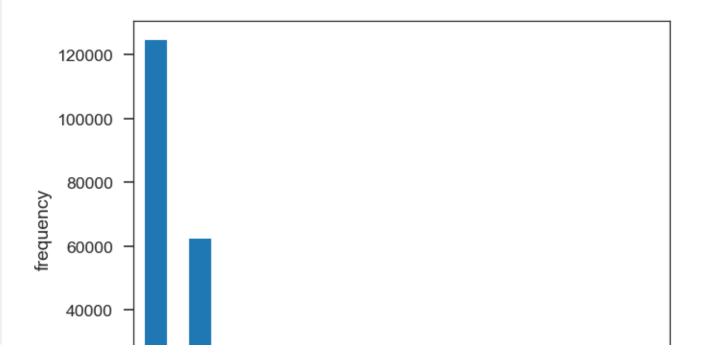
```
## Set standard figure parameters
fig_std=(10,8)
width = 0.4
```

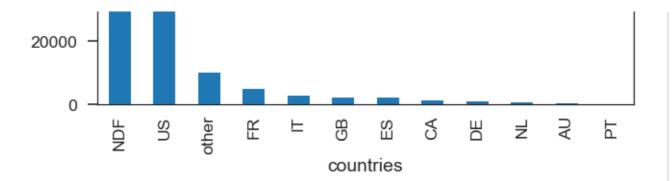
# In [19]:

```
labels.value_counts().plot(kind='bar', figsize=fig_std).set(xlabel='countri
es', ylabel='frequency')
```

# Out[19]:

```
[Text(0,0.5,u'frequency'), Text(0.5,0,u'countries')]
```





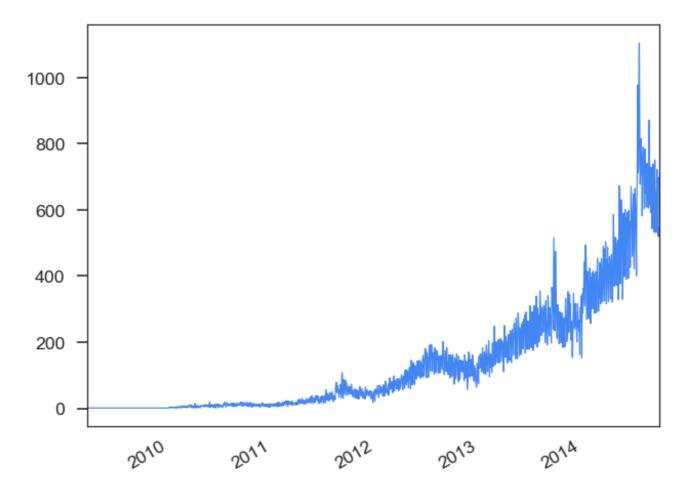
# **Data Visualization - Timestamp**

# In [20]:

# import datetime t\_first\_active = pd.to\_datetime(users\_combo['timestamp\_first\_active'], form at='%Y%m%d%H%M%S') dfa = t\_first\_active.apply(lambda x: datetime.datetime(x.year, x.month, x.da y)) dfa.value\_counts().plot(kind='line', linewidth=1.2, color='#4286f4', figsiz e=fig\_std)

# Out[20]:

<matplotlib.axes. subplots.AxesSubplot at 0x12706a90>



# **Data Visualization - Age**

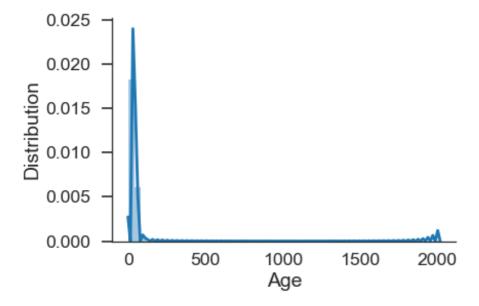
From plotting the country destinations, we can see that almost 75% of the customers do not make a booking on their first login. Of those that do, the vast majority book a trip to a destination within the U.S.

## In [21]:

```
users combo.age.describe()
Out[21]:
         158681.000000
count
            47.145310
mean
            142.629468
std
              1.000000
min
25%
             28.000000
             33.000000
50%
             42.000000
75%
           2014.000000
max
Name: age, dtype: float64
```

#### In [22]:

```
sns.distplot(users_combo.age.dropna())
plt.xlabel('Age')
plt.ylabel('Distribution')
sns.despine()
```



We noticed that while signing up, users had often neglected to input their correct birthday (some users were aged 2000+), some had negative age numbers, while some may have not put in an age at all.

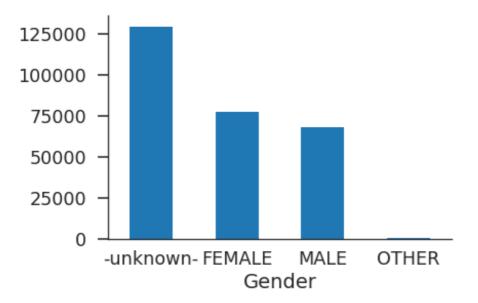
## In [23]:

```
print(str(sum(users_combo.age > 100)) + ' users with age > 100')
print(str(sum(users_combo.age < 15)) + ' users with age < 15')
2690 users with age > 100
59 users with age < 15</pre>
```

# **Data Visualization - Gender**

#### In [9]:

```
users_combo.gender.value_counts(dropna=False).plot(kind='bar', rot=0)
plt.xlabel('Gender')
sns.despine()
```



We can see above that there is a good amount of data missing in the gender feature as well. For the users who did identify a gender, the counts seemed to be fairly similar. Below, we plotted gender to destination to see if there would be any relevant information. Again, the tendencies were fairly similar

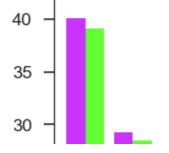
#### In [25]:

```
men = sum(users_combo['gender'] == 'MALE')
women = sum(users_combo['gender'] == 'FEMALE')

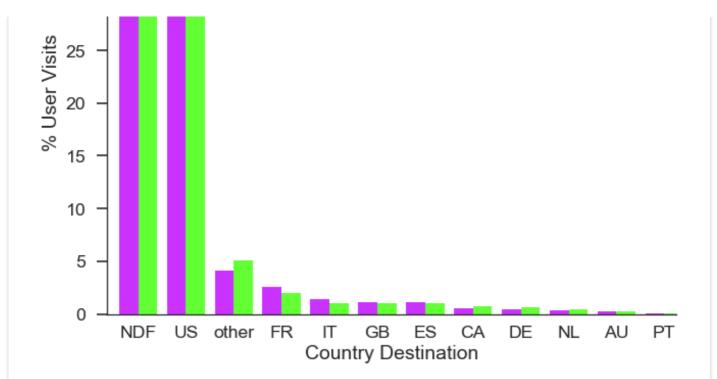
women_countries = users_combo.loc[users_combo['gender'] == 'FEMALE',
    'country_destination'].value_counts() / women * 100
men_countries = users_combo.loc[users_combo['gender'] == 'MALE',
    'country_destination'].value_counts() / men * 100

men_countries.plot(kind='bar', width=width, color='#61ff33', position=0, la bel='Male', rot=0, figsize=fig_std)
women_countries.plot(kind='bar', width=width, color='#ca33ff', position=1, label='Female', rot=0, figsize=fig_std)

plt.legend()
plt.xlabel('Country_Destination')
plt.ylabel('% User_Visits')
sns.despine()
plt.show()
```







# **Data Analysis - Other Training Files**

# In [26]:

sessions.head()

# Out[26]:

	user_id	action	action_type	action_detail	device_type	secs_elapsed
C	d1mm9tcy42	lookup	NaN	NaN	Windows Desktop	319.0
1	d1mm9tcy42	search_results	click	view_search_results	Windows Desktop	67753.0
2	d1mm9tcy42	lookup	NaN	NaN	Windows Desktop	301.0
3	d1mm9tcy42	search_results	click	view_search_results	Windows Desktop	22141.0
4	d1mm9tcy42	lookup	NaN	NaN	Windows Desktop	435.0

# In [27]:

countries.head()

# Out[27]:

	country_destination	lat_destination	Ing_destination	distance_km	destination_km2	destin
0	AU	-26.853388	133.275160	15297.7440	7741220.0	eng
1	CA	62.393303	-96.818146	2828.1333	9984670.0	eng
2	DF	51 165707	10 452764	7879 5680	357022 0	deu

3	country_destination	lat destination 39.896027	ing destination -2.487694	distance km 7730.7240	destination_km2 505370.0	destin spa
4	FR	46.232193	2.209667	7682.9450	643801.0	fra

## In [28]:

```
age_gender.head()
```

# Out[28]:

	age_bucket	country_destination	gender	population_in_thousands	year
0	100+	AU	male	1.0	2015.0
1	95-99	AU	male	9.0	2015.0
2	90-94	AU	male	47.0	2015.0
3	85-89	AU	male	118.0	2015.0
4	80-84	AU	male	199.0	2015.0

# Methodology

# **Preprocessing**

# Age

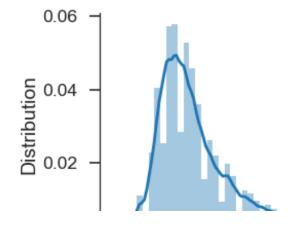
We start by setting the values for the users' ages that are either greater than 100 or less than 15 to  $_{\rm NAN}$ 

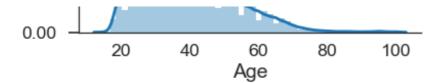
# In [30]:

```
users_combo['age'].loc[users_combo['age'] < 15] = np.nan
users_combo['age'].loc[users_combo['age'] > 100] = np.nan
```

# In [31]:

```
sns.distplot(users_combo.age.dropna())
plt.xlabel('Age')
plt.ylabel('Distribution')
sns.despine()
```





# **Missing Values**

We replaced all NAN values with -1, to make sure they are in line with the rest of the numerical values in the respective column

# In [32]:

```
display(users_combo.head())
users_combo = users_combo.fillna(-1)
users_combo = users_combo.replace('-unknown-', -1)
display(users_combo.head())
```

	affiliate_channel	affiliate_provider	age	country_destination	date_account_cre
id					
gxn3p5htnn	direct	direct	NaN	NDF	2010-06-28
820tgsjxq7	seo	google	38.0	NDF	2011-05-25
4ft3gnwmtx	direct	direct	56.0	US	2010-09-28
bjjt8pjhuk	direct	direct	42.0	other	2011-12-05
87mebub9p4	direct	direct	41.0	US	2010-09-14

affiliate_channel	affiliate_provider	age	country_destination	date_account_cre
direct	direct	-1.0	NDF	2010-06-28
seo	google	38.0	NDF	2011-05-25
direct	direct	56.0	US	2010-09-28
direct	direct	42.0	other	2011-12-05
direct	direct	41.0	US	2010-09-14
	direct seo direct direct	direct direct seo google direct direct direct direct	seo google 38.0 direct direct 56.0 direct 42.0	direct direct -1.0 NDF seo google 38.0 NDF direct direct 56.0 US direct direct 42.0 other

We decided we would remove the <code>date\_frst\_booking</code> feature since we had earlier noticed that it was mostly missing from our training data

# In [34]:

```
users_combo = users_combo.drop(['date_first_booking'], axis=1)
```

# **Feature Creation and One-Hot Encoding**

Ref: Pons

We wanted to generate new features to better help us make predictions with our model. One way was to generalize features we already had. By combining features that are relevant to each other, we can reduce the number of features we need to train our model on, which helps reduce complexity and potentially reduce the runtime for training.

## **Feature Creation - Age**

We created age intervals, where each 5-year interval from 0 to 100 was a separate grouping. We grouped the users into different age intervals based on the 5-year intervals, one hot encoded the results, and added it back into our dataset. Since we had 5-year intervals from 0 to 100, we have added 20 new columns to our dataset, and after removing the data\_first\_booking feature, we were now at

#### In [35]:

```
age intervals = list(range(0,100,5))
age intervals length = len(age intervals)
def get interv value(age):
    iv = 20
    for i in range(age intervals length):
        if age < age intervals[i]:</pre>
            iv = i
            break
    return iv
users combo['age intervals'] = users combo.age.apply(lambda x:
get_interv value(x))
## One hot encode age intervals
users onehot age = pd.get dummies(users combo.age intervals,
prefix='age intervals')
## Remove age intervals from users combo and add one hot encoded age
intervals
users combo = users combo.drop(['age intervals'], axis=1)
users combo = pd.concat((users combo, users onehot age),axis = 1)
```

## In [36]:

```
display(users_combo.head())
```

	affiliate_channel	affiliate_provider	age	country_destination	date_account_cre
id					
gxn3p5htnn	direct	direct	-1.0	NDF	2010-06-28
820tgsjxq7	seo	google	38.0	NDF	2011-05-25
4ft3gnwmtx	direct	direct	56.0	US	2010-09-28
bjjt8pjhuk	direct	direct	42.0	other	2011-12-05

87mebub9p4	direct affiliate	channel	direct affiliate_provider	41 <sub>0</sub> 0	US country_	destination	2010-09-14 date_account_cre
ភ <b>ុំq</b> ows × 32 col	umns						
4		100000000000000000000000000000000000000		00000000			

#### **Feature Creation - Date account created**

One feature that had potential of being helpful but needed to be modified was the date account created feature.

```
In [37]:
```

```
account_arr = np.vstack(users_combo.date_account_created.astype(str))
account_date = np.vstack(users_combo.date_account_created.astype(str).apply
(lambda x: list(map(int, x.split('-')))).values)
```

## In [40]:

```
users_combo['date_account_created'] = account_date[:,0]
users_combo['date_account_created'] = account_date[:,1]
users_combo['date_account_created'] = account_date[:,2]
account_create_dates = [datetime(x[0],x[1],x[2]) for x in account_date]
```

The year, month, and date of each user's sign up for their account were lumped together in this feature, with hyphens separating them, as follows:

```
In [10]:
```

```
print(account_create_dates[0])
2010-06-28 00:00:00
```

We decided that we could benefit from understanding the day of the week that the user created their account, so we created a one-hot-encoded weekday feature, with 7 new columns added to our dataset, one for each day of the week. We also added a "week number" feature, which stores the week number in the year when the user created the account. Rather than one-hot encoding this feature (52 weeks in a year, which would have required 52 columns), we instead stored the numerical value of the week of the year for each user. Thus,we added 8 new columns to the data: one for each day of the week (dac w #) and one for the week number (dac wn)

# In [11]:

```
users_combo['dac_wn'] = np.array([d.isocalendar()[1] for d in
account_create_dates])
users_combo['dac_w'] = np.array([d.weekday() for d in account_create_dates])
users_wd = pd.get_dummies(users_combo.dac_w, prefix='dac_w')
users_combo = users_combo.drop(['date_account_created', 'dac_w'], axis=1)
users_combo = pd.concat((users_combo, users_wd), axis=1)
```

#### In [12]:

```
display(users_combo.head())
```

	affiliate_ehannel	affiliate_previder	age	eeuntry_destination	first_affiliate_trae
iel					
gxn3p5htnn	direct	direct	NaN	NDF	untracked
820tgsjxq7	seo	google	38.0	NDF	untracked
4ft3gnwmtx	direct	direct	56.0	US	untracked
bjjt8pjhuk	direct	direct	42.0	other	untracked
87mebub9p4	direct	direct	41.0	US	untracked

5 rows × 39 columns

## **Feature Creation - Timestamp**

Similarly to our method in the data\_account\_created feature, we also simplified the timestamp\_first\_active feature in our data set. This was a bit more complex, since the feature was input as the numerical combination of the year-month-day-hour-minute-second that the user was first active.

## In [13]:

```
tstamp = np.vstack(users_combo.timestamp_first_active.astype(str).apply(lam
bda x: list(map(int, [x[:4],x[4:6],x[6:8],x[8:10],x[10:12],x[12:14]]))).valu
es)

users_combo['tstamp_year'] = tstamp[:,0]
users_combo['tstamp_month'] = tstamp[:,1]
users_combo['tstamp_day'] = tstamp[:,2]
users_combo['tstamp_hour'] = tstamp[:,3]
```

After splitting the single value based on the index of the numbers within the value, we took just the date, created a weekday feature (tstamp\_weekday\_#) which we one hot encoded and added the features for each user. We also created a weekday number feature for the timestamp (tstamp\_week), similar to what we did for the date\_account\_created feature. Thus, we added 8 new columns, one for each day of the week, and a week number columns as well for the timestamp.

# In [14]:

```
# Tuesday = 1, Wednesday = 2, Thursday = 3, etc

users = 0
t_dates = [datetime(x[0],x[1],x[2],x[3],x[4],x[5]) for x in tstamp]

users_combo['tstamp_week'] = np.array([d.isocalendar()[1] for d in t_dates]))

users_combo['tstamp_weekday'] = np.array([d.weekday() for d in t_dates]))

# One hot encode the weekdays feature and add it to users data

tstamp_weekday_ohe = pd.get_dummies(users_combo.tstamp_weekday, prefix='tst
```

```
amp_weekday')
users_combo = users_combo.drop(['timestamp_first_active','tstamp_weekday'],
axis=1)
users_combo = pd.concat((users_combo, tstamp_weekday_ohe), axis=1)
display(users_combo.head())
```

	affiliate_channel	affiliate_provider	age	country_destination	first_affiliate_trac
id					
gxn3p5htnn	direct	direct	NaN	NDF	untracked
820tgsjxq7	seo	google	38.0	NDF	untracked
4ft3gnwmtx	direct	direct	56.0	US	untracked
bjjt8pjhuk	direct	direct	42.0	other	untracked
87mebub9p4	direct	direct	41.0	US	untracked

5 rows × 50 columns

•

# **Preprocessing - Session**

(ref: karvenka)

From the sessions.csv file, we extracted information that we felt, combined with our training dataset, would be useful for training our model. Since the user id is common between files, we use this as the index to merge the files

# In [41]:

```
sessions.head()
```

# Out[41]:

	user_id	action	action_type	action_detail	device_type	secs_elapsed
0	d1mm9tcy42	lookup	NaN	NaN	Windows Desktop	319.0
1	d1mm9tcy42	search_results	click	view_search_results	Windows Desktop	67753.0
2	d1mm9tcy42	lookup	NaN	NaN	Windows Desktop	301.0
3	d1mm9tcy42	search_results	click	view_search_results	Windows Desktop	22141.0
4	d1mm9tcy42	lookup	NaN	NaN	Windows Desktop	435.0

```
sessions.rename(columns = {'user_id': 'id'}, inplace=True)
```

From the sessions file, we found that the percentage of time elapsed for each action, the total count of actions, the count of unique actions, and the count of the number of unique devices used would be features we would want to extract.

## In [43]:

```
from sklearn import preprocessing
min max scaler = preprocessing.MinMaxScaler()
action_count = sessions.groupby(['id'])['action'].nunique()
action type count = sessions.groupby(['id', 'action type'])['secs elapsed']
.agg(len).unstack()
action type count.columns = action type count.columns.map(lambda x: str(x)
+ ' count')
action type sum = sessions.groupby(['id', 'action_type'])['secs_elapsed'].a
gg(sum)
action type pcts = action type sum.groupby(level=0).apply(lambda x:
                                                  100 * x /
float(x.sum())).unstack()
action type pcts.columns = action type pcts.columns.map(lambda x: str(x) + '
pct')
action type sum = action type sum.unstack()
action type sum.columns = action type sum.columns.map(lambda x: str(x) +
' sum')
action detail count = sessions.groupby(['id'])['action detail'].nunique()
device type sum = sessions.groupby(['id'])['device type'].nunique()
sessions data = pd.concat([action count, action type count, action type sum
,action type pcts,action detail count, device type sum],axis=1)
action count = None
action type count = None
action_detail_count = None
device type sum = None
```

#### In [18]:

```
users_sessions_combo= users_combo.reset_index().join(sessions_data, on='id')
```

## In [19]:

```
display(users_sessions_combo.head())
```

	id	affiliate_channel	affiliate_provider	age	country_destination	first_affiliate_tra
0	gxn3p5htnn	direct	direct	NaN	NDF	untracked
1	820tgsjxq7	seo	google	38.0	NDF	untracked
2	4ft3gnwmtx	direct	direct	56.0	US	untracked
3	bjjt8pjhuk	direct	direct	42.0	other	untracked

4	<b>id</b> 87mebub9p4	affiliate_channel	affiliate_provider	age	country_destination	first_affiliate_tra
5 r	ows × 84 colun	nns				
4		100000000				

# **Additional One-hot Encoding**

Finally, we applied one-hot encoding to all of the categorical features, or features without numeric values values. This included: ['gender', 'signup\_method', 'signup\_flow', 'language', 'affiliate\_channel', 'signup\_app', 'affiliate\_provider', 'first\_affiliate\_tracked', 'first\_device\_type', 'first\_browser']

#### In [23]:

```
from sklearn.preprocessing import LabelEncoder
categorical_features = [
    'gender', 'signup_method', 'signup_flow', 'language',
    'affiliate_channel','signup_app','affiliate_provider',
'first_affiliate_tracked',
    'first_device_type', 'first_browser'
]
users_ohe = users_sessions_combo.copy(deep=True)
encode = LabelEncoder()
for j in categorical_features:
    users_ohe[j] =
encode.fit_transform(users_sessions_combo[j].astype('str'))
```

## In [27]:

```
display(users_ohe.head())
```

	id	affiliate_channel	affiliate_provider	age	country_destination	first_affiliate_tra
0	gxn3p5htnn	2	4	NaN	NDF	7
1	820tgsjxq7	7	8	38.0	NDF	7
2	4ft3gnwmtx	2	4	56.0	US	7
3	bjjt8pjhuk	2	4	42.0	other	7
4	87mebub9p4	2	4	41.0	US	7

5 rows × 84 columns



# **Variance Threshold**

One drawback of creating new features and adding in data from the sessions file was that we were now dealing with an abundance of features. Although it is always good to train your model with as much data as possible, using all of these features might lead to overfitting and could potentially add overhead on runtime for our supervised learners.

Using Variance Threshold, we can remove features whose variance does not meet a certain threshold

which we will set. SKLearn already has a Variance Threshold library we can use. If we choose a thershold, say 0.8, Variance Threshold will remove 80% of the redundant data. Features that are common for more than 80% of our user data are not doing a good job of capturing the variations in the data and will not help with prediction.

## In [29]:

```
from sklearn.feature_selection import VarianceThreshold

colx = users_ohe.columns.tolist()
colx.remove('id')
colx.remove('country_destination')

X = users_ohe[~(users_ohe['country_destination'].isnull())][colx]
X.fillna(0,inplace=True)

sel = VarianceThreshold(threshold=(0.8))
sel.fit_transform(X)
idxs = sel.get_support(indices=True)
colo = [X.columns.tolist()[i] for i in idxs]
```

## We finished our data analysis with 39 features

```
In [34]:
```

```
print ('\n'.join(colo))
for y in rm list:
   colo.append(y)
affiliate channel
affiliate provider
first_affiliate_tracked
first browser
first device type
language
signup_flow
account year
dac wn
tstamp_year
tstamp month
tstamp_day
tstamp_hour
tstamp week
action
-unknown-_count
click count
data count
message post count
submit count
view count
-unknown-_sum
booking request sum
booking response sum
click sum
data sum
message_post_sum
partner callback sum
submit sum
```

```
view_sum
-unknown-_pct
booking_request_pct
click_pct
data_pct
message_post_pct
submit_pct
view_pct
action_detail
In [47]:
```

```
display(users_final.head())
```

	age	account_year	dac_wn	tstamp_year	tstamp_month	tstamp_day	tstamp_hour	tstamŗ
0	NaN	28	26	2009	3	19	4	12
1	38.0	25	21	2009	5	23	17	21
2	56.0	28	39	2009	6	9	23	24
3	42.0	5	49	2009	10	31	6	44
4	41.0	14	37	2009	12	8	6	50

#### 5 rows × 175 columns

```
In [39]:
```

```
categorical_features_1 = [val for val in categorical_features if val in col
o]
users_final = pd.get_dummies(users_sessions_combo[colo], columns=categorica
l_features_1)
users_final.to_pickle('checkpoint_39')
```

By the end of our data analysis, we ended up with 39 features. Before we move onto setting up our supervised learning classifiers, let's first discuss what models we will be using and the techniques behind them.

# **Implementation**

We are now ready to begin implementing our supervised learning models. We'll begin by loading our preprocessed data and separating the initial training data from the initial testing data. Remember, we still do not want to using the testing data originally given to us in the 'test\_users.csv' file to train our model on. Rather, we will take the the first 213451 values from our preprocessed data (number of users in train\_users\_2.csv) and split it into a 80:20 ratio to use as our new training and testing datasets. We will also load the ndcg\_scorer function, which will be used to score our models later. Code for make ndcg scorer() function can be found in ndcg scorer.py

```
In [4]:
```

from ableaum model coloction import train test onlit

```
from sklearn.model_selection import train_test_spilt
from ndcg_scoring import make_ndcg_scorer
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
import pickle
from datetime import datetime, date
from sklearn.preprocessing import LabelEncoder
from sklearn.model_selection import StratifiedShuffleSplit
from IPython.display import display
import gc
```

#### In [5]:

```
users = pd.read pickle('checkpoint 39')
users.set index('id',inplace=True)
users.drop([col for col in users.columns if 'pct booking request' in col], a
xis=1,inplace=True)
users.drop([col for col in users.columns if 'booking request count' in col]
,axis=1,inplace=True)
colx = users.columns.tolist()
colx.remove('country destination')
X_1 = users[(users['country_destination'].isnull())][colx]
X 1.fillna(0,inplace=True)
X = users[~(users['country destination'].isnull())][colx]
y = users[~(users['country destination'].isnull())]['country destination']
X.fillna(0,inplace=True)
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, ran
dom state=42,stratify=y)
y unique = np.unique(y).tolist()
y conv = [y unique.index(k) for k in y test.tolist()]
```

# In [4]:

```
print(len(y))
print(X.shape)
print(X_1.shape)

213451
(213451, 173)
(62096, 173)
```

# **Additional Function Definitions**

We create start() and stop() functions to keep track of the runtime for fitting each model

#### In [13]:

```
from time import time
from math import sqrt
import logging
import os
import sys
import csv
```

```
Tancine ()
started = {}
accuracy ndcg={}
def start(key):
    started[key]=time()
def stop(key):
    stop=time()
    start=started.pop(key, None)
    if start:
        if key in runtime:
            runtime[key].append(stop-float(start))
        else:
            runtime[key]=[stop-float(start)]
    else:
        logging.error("stopping non started timer: %s"%key)
```

# nDCG Scoring Function (ref: wendykan)

## In [3]:

```
def dcg at k(r, k, method=1):
   r = np.asfarray(r)[:k]
    if r.size:
        if method == 0:
            return r[0] + np.sum(r[1:] / np.log2(np.arange(2, r.size + 1)))
        elif method == 1:
            return np.sum(r / np.log2(np.arange(2, r.size + 2)))
        else:
            raise ValueError('method must be 0 or 1.')
    return 0.
def ndcg at k(r, k=5, method=1):
    dcg max = dcg at k(sorted(r, reverse=True), k, method)
    if not dcq max:
        return 0.
    return dcg at k(r, k, method) / dcg max
def score predictions(preds, truth, n modes=5):
    11 11 11
   preds: pd.DataFrame
     one row for each observation, one column for each prediction.
      Columns are sorted from left to right descending in order of likeliho
od.
    truth: pd.Series
      one row for each obeservation.
    assert(len(preds) == len(truth))
   r = pd.DataFrame(0, index=preds.index, columns=preds.columns, dtype=np.f
    for col in preds.columns:
        r[col] = (preds[col] == truth) * 1.0
    score = pd.Series(r.apply(ndcg at k, axis=1, reduce=True), name='score'
```

```
return score.mean()
```

Model performance metric (ref: davidgasquez)

## In [23]:

```
import numpy as np
from sklearn.preprocessing import LabelBinarizer
from sklearn.metrics import make scorer
def dcg_score(y_true, y_score, k=5):
    """Discounted cumulative gain (DCG) at rank K.
    Parameters
    ______
   y_true : array, shape = [n_samples]
       Ground truth (true relevance labels).
   y score : array, shape = [n samples, n classes]
       Predicted scores.
    k:int
       Rank.
    Returns
    score : float
    order = np.argsort(y_score)[::-1]
   y true = np.take(y true, order[:k])
   gain = 2 ** y_true - 1
    discounts = np.log2(np.arange(len(y true)) + 2)
    return np.sum(gain / discounts)
def ndcg score(ground truth, predictions, k=5):
    """Normalized discounted cumulative gain (NDCG) at rank K.
   Normalized Discounted Cumulative Gain (NDCG) measures the performance o
f a
   recommendation system based on the graded relevance of the recommended
   entities. It varies from 0.0 to 1.0, with 1.0 representing the ideal
   ranking of the entities.
   Parameters
    ground truth : array, shape = [n samples]
       Ground truth (true labels represended as integers).
   predictions : array, shape = [n samples, n classes]
       Predicted probabilities.
    k : int
        Rank.
   Returns
    _____
    score : float
    Example
```

```
>>> ground truth = [1, 0, 2]
   >>> predictions = [[0.15, 0.55, 0.2], [0.7, 0.2, 0.1], [0.06, 0.04, 0.9
]]
   >>> score = ndcg score(ground truth, predictions, k=2)
    1.0
   >>> predictions = [[0.9, 0.5, 0.8], [0.7, 0.2, 0.1], [0.06, 0.04, 0.9]]
   >>> score = ndcg score(ground truth, predictions, k=2)
    0.6666666666
    11 11 11
   lb = LabelBinarizer()
    #lb.fit(range(len(predictions) + 1)) ## original
    #lb.fit(range(predictions.shape[1] + 1))
   #T = lb.transform(ground_truth)
   T = lb.fit transform(ground truth)
    scores = []
    # Iterate over each y true and compute the DCG score
    for y true, y score in zip(T, predictions):
       actual = dcg score(y true, y score, k)
       best = dcg score(y true, y true, k)
        score = float(actual) / float(best)
        scores.append(score)
    return np.mean(scores)
```

#### In [11]:

```
### Function takes a model and makes predictions on our testing data

def model_predict(model_idx, clf):
    model_idx += "_pred"
    start(model_idx)
    y_pred = clf.predict(X_test)
    stop(model_idx)
    return y_pred
```

## In [19]:

```
from sklearn.metrics import accuracy_score,confusion_matrix

### Function takes a model and predicted values and generates accuracy and
nDCG scores

def model_accuracy_ndcg(model_idx, clf, y_pred):
    print ('Accuracy:' + str(accuracy_score(y_test, y_pred)))
    accuracy_ndcg[model_idx,'Accuracy'] = accuracy_score(y_test, y_pred)
    prob_idx = model_idx + '_prob'
    start(prob_idx)
    y_prob=clf.predict_proba(X_test)
    stop(prob_idx)
    print('nDCG:' + str(ndcg_score(y_conv,y_prob)))
    ndcg_score(y_conv,y_prob)
    accuracy_ndcg[model_idx,'nDCG'] = ndcg_score(y_conv,y_prob)
```

# In [25]:

```
y_unique = np.unique(y).tolist()
```

```
y_conv = [y_unique.index(k) for k in y_test.tolist()]
```

# **Implementation - Support Vector Machine**

We first built a Linear SVM Classifier model. SVM can be considered as one of the basic Machine Learning algorithms for supervised learning and is good to use when there is a clear margin of separation for the data. However, it is not recommended when we are dealing with a large data set because training time takes a while (training time is cubic in the size of the data set).

#### In [19]:

```
from sklearn.svm import LinearSVC

start('svc')
svc = LinearSVC(random_state=0)
svc.fit(X_train, y_train)
stop('svc')
```

#### In [11]:

```
svc_pred = model_predict('svc', svc)
pd.crosstab(y_test, svc_pred, rownames=['Actual Destination'], colnames=['P
redicted Destination'])
```

## Out[11]:

Predicted Destination	AU	СА	DE	FR	GB	IT	NDF	NL	РТ	US	other
Actual Destination											
AU	0	3	0	0	4	0	86	2	0	13	0
CA	0	6	1	0	16	0	224	5	0	34	0
DE	0	1	0	0	13	0	182	2	1	13	0
ES	0	3	1	1	37	0	345	10	0	53	0
FR	0	7	0	1	69	0	796	13	3	115	1
GB	0	8	1	0	29	0	367	5	0	55	0
IT	0	4	1	2	49	0	425	11	1	74	0
NDF	1	172	8	25	1792	5	19797	237	43	2820	9
NL	0	0	0	0	13	0	127	2	1	9	0
PT	0	0	0	0	2	0	36	1	0	4	0
us	0	229	5	32	914	4	9903	170	32	1175	11
other	0	37	2	3	181	0	1540	22	4	228	2

## In [13]:

```
print ('Accuracy:' + str(accuracy_score(y_test, svc_pred)))
accuracy_ndcg['svc','Accuracy'] = accuracy_score(y_test, y_pred)
start('svc_prob')
y_prob=clf.predict_proba(X_test)
stop(prob_idx)
```

```
print('nDCG: + str(nacg_score(y_conv,y_prob)))
ndcg_score(y_conv,y_prob)
accuracy_ndcg[model_idx,'nDCG'] = ndcg_score(y_conv,y_prob)
```

Accuracy: 0.492188049003

We knew coming into this step that SVM Linear Classifiers would not be well suited for this problem, considering how poorly they perform on data with a large ammount of features. As we can see from the confusion matrix, the SVM does a poor job of predicting all the destinations, with an accuracy of 0.49. We can see that the decision boundaries are not linear and the Linear SVM is not the appropriate model to use for our case. We can, instead, try to use a logistic classifier, which does a better job with non-linear datasets.

# Implementation - Logistic Regression

Logistic Regression can be used to fit complex, non-linear datasets. It uses gradient descent to find the coeficients of the polynomial to best split the data.

#### In [14]:

```
from sklearn.linear_model import LogisticRegression
start('logr')
logr = LogisticRegression()
logr.fit(X_train, y_train)
stop('logr')
```

## In [28]:

```
logr_pred = model_predict('logr', logr)
pd.crosstab(y_test, logr_pred, rownames=['Actual Destination'], colnames=['
Predicted Destination'])
```

#### Out[28]:

Predicted Destination	IT	NDF	US
Actual Destination			
AU	0	92	16
CA	0	240	46
DE	1	178	33
ES	0	390	60
FR	0	856	149
GB	0	387	78
IT	0	474	93
NDF	15	22831	2063
NL	0	137	15
PT	0	41	2
us	11	10690	1774
-41	4	4700	000

```
Predicted Destination IT | NDF | US
```

```
In [17]:
```

```
model_accuracy_ndcg('logr', logr, logr_pred)
```

Accuracy:0.576350987328 nDCG:0.803479707023

We can see from its confusion matrix that Logistic Regression does a poor job of identifying most of the countries, but does an excelent job of identifying NDF. It has an accuracy of  $\bf 0.58$  and a nDCG score fo  $\bf 0.80$ 

# Implementation - Decision Tree

Next, we built a decision tree classifier. Decision Trees are powerful Machine Learning tools for multiclass classification problems, including the one we are working on. They are able to learn simple decision rules when being trained on training data. They are, however, prone to overfitting when dealing with data that has lots of features. They are better suited as building blocks for ensemble methods, which we will see later.

#### In [30]:

```
from sklearn.tree import DecisionTreeClassifier

start('dt')
dt = DecisionTreeClassifier()
dt.fit(X_train, y_train)
stop('dt')
```

# In [31]:

```
dt_pred = model_predict('dt', dt)
pd.crosstab(y_test, dt_pred, rownames=['Actual Destination'], colnames=['Pr
edicted Destination'])
```

#### Out[31]:

Predicted Destination	AU	СА	DE	ES	FR	GB	IT	NDF	NL	РТ	US	other
Actual Destination												
AU	0	1	1	3	2	0	2	43	0	0	49	7
CA	2	0	3	6	10	1	3	137	1	0	100	23
DE	2	3	1	3	12	3	7	95	0	0	77	9
ES	3	6	3	11	15	5	6	208	5	0	158	30
FR	1	9	7	24	33	21	22	471	4	0	355	58
GB	1	3	6	6	9	6	6	217	3	0	178	30
IT	2	5	3	9	19	5	9	246	4	0	226	39
NDF	59	157	108	250	574	247	299	16154	73	31	5902	1055
NL	0	4	3	2	8	2	2	62	0	0	57	12

Predicted Destination	λu	6 <sub>A</sub>	ВЕ	<u>E</u> s	<sup>2</sup> R	ĜВ	Pr	₩DF	ЙL	βT	ปร	4 other
US tual Destination	36	119	91	162	413	206	241	5653	70	16	4671	797
other	4	19	17	27	71	35	40	933	13	5	744	111

The confusion matrix for the Decision Tree Classifier shows that it does a pretty good job of predicting NDF, yet similar to the Logistic Regressor, it is unable to predict other destinations very well.

## In [32]:

nDCG: 0.679645907593

```
model_accuracy_ndcg('dt', dt, dt_pred)
Accuracy:0.491813262749
```

The accuracy of the model is 0.49 and it registered a nDCG score of 0.68

The main drawback of using decision trees is that they fail to include predictive power from multiple, overlapping regions of the feature space. For this reason, using ensemble learning always results in superior results.

# **Implementation - Random Forest**

Ensemble learning is a powerful way to improve models. It involves combining invidiual learners, which are considered "weak" learners, to create a "strong learner". The weak learners can be a number of machine learning models, such as SVMs or Naive Bayes Classifiers. For Random Forests, these weak learners are Decision Trees. In Random Forest models, a random percentage of the data is chosen T times, where T is the number of Decision Trees. After the data passes through the trees, the result is either averaged as a mean prediction (regression) or as a class (classification). The advantage of Random Forests is that they operate with the bias of a single decision tree but decrease the variance, so they make up for the overfitting you would get with a decision tree.

## In [23]:

```
from sklearn.ensemble import RandomForestClassifier
from sklearn.datasets import make_classification

start('rf')
rf = RandomForestClassifier(n_estimators=64,n_jobs=-1)
rf.fit(X_train, y_train)
stop('rf')
```

#### In [47]:

```
rf_pred = model_predict('rf', rf)
pd.crosstab(y_test, rf_pred, rownames=['Actual Destination'], colnames=['Pr
edicted Destination'])
```

# Out[47]:

Predicted Destination	ΑU	CA	DE	ES	FR	GB	IT	NDF	NL	PT	US	other
Actual Destination												

Predicted Destination	λu	βA	BE	<sub>E</sub> s	βR	ВВ	PT	ÑÔF	ЙL	βт	ਹਿੰਡੇ	0ther
CA Actual Destination	0	0	0	0	1	0	0	162	1	0	118	4
DE	0	0	0	0	1	0	1	121	0	0	85	4
ES	0	1	1	1	2	1	1	269	0	0	169	5
FR	0	1	0	2	1	0	3	606	1	0	380	11
GB	0	1	0	1	3	0	0	273	1	0	184	2
IT	0	2	1	1	1	1	3	342	0	0	211	5
NDF	6	18	10	23	64	24	42	20512	7	5	4048	150
NL	0	1	0	1	1	0	0	99	0	0	50	0
PT	0	0	0	0	0	0	0	24	0	0	17	2
us	12	10	10	17	46	24	19	7238	7	3	5001	88
other	0	2	1	4	5	2	3	1231	0	0	752	19

Random Forest Classifier's confusion matrix shows that it was able to predict NDF and US destinations well, with low accuracy for other destinations.

## In [25]:

```
model_accuracy_ndcg('rf', rf, rf_pred)

Accuracy:0.598182286665

nDCG:0.800963647489
```

Random Forest model registered an accuracy of 0.59 and a nDCG score of 0.80

# Implementation - XGBoost

XGBoost is an ensemble learning method that utilizes gradient boosting with decision trees. Boosting is an ensemble technique where new models are added to correct errors made by existing models.

In this case, the models are decision trees. Trees are added sequentiall until no further improvements can be made. XGBoost has high execution speed, strong model performance, and is the go-to algorithm for winners of Kaggle competitions

#### In [18]:

```
import xgboost as xgb
start('xgb')
xgb_classifier = xgb.XGBClassifier(max_depth=6, n_estimators=200,
learning_rate=0.05).fit(X_train, y_train)
stop('xgb')
```

#### In [46]:

```
xgb_pred = model_predict('xgb', xgb_classifier)
pd.crosstab(y_test, xgb_pred, rownames=['Actual Destination'], colnames=['P
redicted Destination'])
```

```
Out[46]:
```

Predicted Destination	IT	NDF	US	other
Actual Destination				
AU	0	65	43	0
CA	0	170	116	0
DE	0	139	73	0
ES	0	294	156	0
FR	1	654	350	0
GB	0	306	159	0
IT	0	377	189	1
NDF	0	21794	3115	0
NL	0	94	58	0
PT	0	27	16	0
US	0	7534	4941	0
other	0	1309	710	0

```
In [21]:
```

```
model_accuracy_ndcg('xgb', xgb_classifier, xgb_pred)
```

Accuracy: 0.626244407486 nDCG: 0.822182174049

We can see that XGBoost does an excellent job of predicting NDF and U.S. It has an accuracy of **0.63** and a nDCG score of **0.822**, the highest we have seen for any of our models

# Refinement

Our ensemble learners were cleary out performing our basic models, but we decided to implement **GridSearch** to see if we could improve our models even more. Grid search is a hyperparameter optimization technique for models that exhaustively considers all parameter combinations. The advantage of using GridSearch is that rather than figuring out the best hyperparameters by trial and error, or simply using the default values for these parameters, we can fit our GridSearch model with our classifier and the GridSearchCV will find us the best estimator. GridSearchCV chooses the best estimator based on the best cross-validation score.

We can define the parameters we want to optimize in a separate dictionary and provide multiple values for GridSearch to optimize. For example, for a DecisionTree, we may define the hyperparameters we want to optimize as follows:

```
dt unoptimized = DecisionTreeClassifier()
dt gridsearch = run gridsearch(X, y, dt unoptimized, param grid, cv=
3)
```

GridSearch will then try every combination of these paraemters and figure out the best combination of parameters which gives us the best result. After fitting GridSearchCV, we can obtain the best parameters (best params), the best validation score (best score ) and even the classifier itself (best estimator) which is already fit to these best parameters. We can then make our predictions using this best classifier and compare to the prior versions of our ensemble learners, whose parameters were not optimized.

## Random Forest - GridSearch

For our Random Forest classifier, we will keep the previous parameters we had set (n estimators = 64, n jobs = -1), but will try to optimize a couple other parameters.

- 1. min samples split: The minimum number of samples required to split an internal node (default value = 2)
- 2. max depth: The maximum depth of the tree. If None, then nodes are expanded until all leaves are pure or until all leaves contain less than min\_samples\_split samples. (default = None)

Rather than using the default values for these two hyperparameters, we provide GridSearchCV with multiple options for each, and get back a classifier with the optimized parameters.

```
In [7]:
```

```
from sklearn.model selection import GridSearchCV
rf_params = {'min_samples_split': [2, 10,20],
              'max depth': [6, 8,10,20]
start('rf qd')
rf2 = RandomForestClassifier(n estimators=64, n jobs=-1)
rf gridsearch = GridSearchCV(rf2, param grid = rf params, cv = 3, scoring =
ndcg scorer)
rf gridsearch.fit(X train, y train)
stop('rf gd')
```

#### In [63]:

```
print(rf gridsearch.best params )
print(rf gridsearch.best score )
rf best = rf gridsearch.best estimator
{'min samples split': 20, 'max depth': 20}
0.819240339594
In [64]:
rf best pred = model predict('rf gd', rf best)
pd.crosstab(y test, rf best pred, rownames=['Actual Destination'], colnames
=['Predicted Destination'])
```

# Out[64]:

Predicted Destination	NDF	US
Actual Destination		
AU	82	26
CA	192	94
DE	164	48
ES	353	97
FR	746	259
GB	355	110
IT	426	141
NDF	23101	1808
NL	113	39
PT	28	15
us	9103	3372
other	1535	484

## In [66]:

```
model_accuracy_ndcg('rf_gd', rf_best, rf_best_pred)
```

Accuracy:0.620107282565 nDCG:0.819157192355

We can already see improvments in the accuracy (formerly 0.598) and nDCG (formerly 0.801) for our Random Forest Classifier.

# In [25]:

```
feature_importances.head()
```

# Out[25]:

	importance
age	0.249205
booking_request_pct	0.033696
booking_request_sum	0.029715
dac_wn	0.026009
tstamp_week	0.025624

# **GridSearch - XGBoost**

For our XGRoost classifier, we also try to ontimize a couple of our parameters:

i or our Acadeet electricity in also try to optimize a couple or our parameters.

- 1. learning\_rate: step size shrinkage used in update to prevents overfitting. After each boosting step, we can directly get the weights of new features. and eta actually shrinks the feature weights to make the boosting process more conservative (default = 0.3)
- 2. max\_depth: The maximum depth of the tree. If None, then nodes are expanded until all leaves are pure or until all leaves contain less than min\_samples\_split samples. (default = 6)

Rather than using the default values for these two hyperparameters, we provide GridSearchCV with multiple options for each, and get back a classifier with the optimized parameters.

#### In [8]:

#### In [9]:

```
xgb_gridsearch2.fit(X_train, y_train)
```

#### In [81]:

```
print(xgb_gridsearch2.best_params_)
print(xgb_gridsearch2.best_score_)

xgb_best = xgb_gridsearch2.best_estimator_
{'learning_rate': 0.12, 'max_depth': 7}
0.822248230747

In [17]:

xgb_best_pred = model_predict('xgb_gd', xgb_best)
pd.crosstab(y_test, xgb_best_pred, rownames=['Actual Destination'], colname
s=['Predicted Destination'])
```

# Out[17]:

Predicted Destination	ES	FR	NDF	US	other
Actual Destination					
AU	0	0	61	47	0
CA	0	0	163	123	0
DE	0	0	140	72	0
FS	1	n	286	163	n

Predicted Destination	• <b>ES</b>	FR 1	NDF 642	<b>US</b> 361	other
Actual Destination GB	0	0	302	163	0
IT	0	0	373	193	1
NDF	0	1	21645	3262	1
NL	0	0	90	62	0
PT	0	0	27	16	0
us	0	0	7340	5135	0
other	0	0	1290	729	0

#### In [26]:

```
model_accuracy_ndcg('xgb_gd', xgb_best, xgb_best_pred)
```

Accuracy: 0.62734534211 nDCG: 0.82236365083

We can see that the accuracy and nDCG values are both higher than when we tried running XGBoost without optimized parameters. When observing the confusion matrix, we can also see that it does a great job of predicting the US nad NDF options correctly, and even gets a few correct for other countries as well. We can already see that XGBoost with GridSearch has given us our best results

#### Save data

We save all of our models and the runtime/accuracy results (we don't want to go through that training again!)

#### In [ ]:

```
with open('runtime1.pickle', 'wb') as handle:
    pickle.dump(runtime, handle, protocol=pickle.HIGHEST_PROTOCOL)
with open('accuracy1.pickle', 'wb') as handle:
    pickle.dump(accuracy_ndcg, handle, protocol=pickle.HIGHEST_PROTOCOL)
pickle.dump(logr, open('logr_model.sav', 'wb'))
pickle.dump(dt, open('dt_model.sav', 'wb'))
pickle.dump(svc, open('svc_model.sav', 'wb'))
pickle.dump(rf, open('rf_model.sav', 'wb'))
pickle.dump(xgb_classifier, open('xgb_model.sav', 'wb'))
pickle.dump(xgb_classifier2, open('xgb_model2.sav', 'wb'))
pickle.dump(xgb_gridsearch, open('xgb_gridsearch.sav', 'wb'))
pickle.dump(xgb_gridsearch, open('xgb_gridsearch.sav', 'wb'))
pickle.dump(xgb_gridsearch2, open('xgb_gridsearch2.sav', 'wb'))
```

# Results

#### In [1]:

```
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
```

```
import pickle
```

```
In [40]:
```

```
### Function to get top 5 destination countries from user test values
def get top 5(clf, file path):
   y pred prob=clf.predict proba(X 1)
    id test = X 1.reset index()['id']
   ids = [] #list of ids
   cts = [] #list of countries
    for i in range(len(id test)):
       idx = id test[i]
       ids += [idx] * 5
       arr = [clf.classes .tolist()[k] for k in np.argsort(y pred prob[i])[
::-1]]
       cts += arr[:5]
    #Generate submission
    sub = pd.DataFrame(np.column stack((ids, cts)), columns=['id',
'country'])
    sub.to csv(file path,index=False)
```

#### In [8]:

```
dt = pd.read_pickle('dt_model.sav')
logr = pd.read_pickle('logr_model.sav')
rf = pd.read_pickle('rf_model.sav')
rf_best = pd.read_pickle('rf_best_model.sav')
xgb = pd.read_pickle('xgb_model.sav')
xgb_best = pd.read_pickle('xgb_best.sav')
```

# **Submissions**

```
In [13]:
```

```
get_top_5(rf_best, './kaggle_submit/sub_rf_best.csv')
get_top_5(rf, './kaggle_submit/sub_rf.csv')
get_top_5(dt, './kaggle_submit/sub_dt.csv')
get_top_5(logr, './kaggle_submit/sub_logr.csv')
get_top_5(xgb, './kaggle_submit/sub_xgb.csv')
get_top_5(xgb_best, './kaggle_submit/sub_xgb_best.csv')
```

To test our models, we set up a function to predict the top 5 destination countries for each user predicted by our classifiers and submitted our results to the Kaggle competition. The results can be seen below:

```
In [41]:
```

```
from IPython.display import Image
Image("./kaggle_scores.png")
```

# Out[41]:

a few seconds ago by <b>Apik Zorian</b>			_
XGBoost w/GridSearch			
sub_xgb.csv	0.87603	0.87090	
3 minutes ago by Apik Zorian			
XGBoost			
sub_dt.csv	0.73251	0.72767	
2 days ago by Apik Zorian			
Decision Tree Classifier			
sub_logr.csv	0.85980	0.85576	
2 days ago by Apik Zorian			
Logistic Regression Classifier			
sub_rf_best.csv	0.87562	0.86977	
2 days ago by Apik Zorian			
Random Forest with GridSearch			
sub_rf.csv	0.87243	0.86626	
2 days ago by Apik Zorian			_
Random Forest			

As we had predicted, the ensemble learners performed better than the basic supervised learners. Surprisingly, the XGBoost with optimized parameters actually performed worse than without optimized parameters on the public score, even though our local accuracy and nDCG scores showed that it performed better. This may have been because we had not provided it with the default value for the learning rate as one of the options for the parameters. Regardless, the difference between the two is minimal, as is the difference between the Random Forest classifier and the Random Forest classifier with optimized parameters. We will elaborate more on this later.

# **Runtime**

```
In [34]:
    runtime = pd.read_pickle('runtime1.pickle')

In [24]:

values = {}

for i in runtime:
    value_new = {}
    value_new['Runtime(s)'] = runtime[i][0]
    values[i] = value_new

pd.DataFrame(values).T

Out[24]:
```

	Runtime(s)
dt	4.371682
dt_pred	0.042343
dt_prob	0.033437

logr	13 <b>R99ti236(s)</b>
logr_pred	0.028207
logr_prob	0.030732
rf	12.131510
rf_gd	341.557885
rf_gd_pred	0.449730
rf_gd_prob	0.321422
rf_pred	0.726803
rf_prob	0.742658
svc	499.138119
xgb	2189.293725
xgb_gd	16800.558455
xgb_pred	5.167787
xgb_prob	4.980877

The table above shows the time it took to fit each model, as well as the time it took to make each prediction modelname\_pred) and to get the accuracies (modelname\_prob). Decision Trees and Random Forest were both fit very quickly, both in under 13 seconds. The logistic regression model took 2 minutes, while XGBoost took more than half an hour. The models that used XGBoost GridSearch took much longer to train, with Random Forest taking 5 minutes and XGBoost taking more than 4.5 hours!

# **Accuracy**

final dict = {}

```
In [32]:
accuracy ndcg = pd.read pickle('accuracy1.pickle')
accuracy_ndcg
Out[32]:
{('dt', 'Accuracy'): 0.4918132627485887,
 ('dt', 'nDCG'): 0.6796459075933173,
 ('logr', 'Accuracy'): 0.5763509873275398,
 ('logr', 'nDCG'): 0.80347970702312,
       'Accuracy'): 0.5981822866646366,
 ('rf',
 ('rf', 'nDCG'): 0.8009636474889729,
 ('rf gd', 'Accuracy'): 0.6201072825654119,
 ('rf gd', 'nDCG'): 0.8191571923551193,
 ('xgb', 'Accuracy'): 0.6262444074863555,
 ('xgb', 'nDCG'): 0.8221821740492198,
 ('xgb gd', 'Accuracy'): 0.62734534211,
 ('xgb gd', 'nDCG'): 0.82236365083}
In [35]:
```

```
desc = {'dt': 'Decision Tree', 'logr': 'Logistic Regression',
        'rf': 'Random Forest', 'rf_gd': 'Random Forest - Best Estimator',
        'xgb': 'XGBoost', 'xgb gd': 'XGBoost - Best Estimator'}
kag = {'dt': 0.72767, 'logr': 0.85576, 'rf': 0.86626, 'rf gd': 0.86977,
'xgb': .87090, 'xgb gd': .87027}
processed = []
for d, k in accuracy_ndcg.items():
    clf name = d[0]
    if clf name in processed:
       continue
    value = {}
    if d[1] == 'nDCG':
       score = 'Accuracy'
    else:
        score = 'nDCG'
    clf name = d[0]
    d1 = accuracy_ndcg[(clf_name, d[1])]
    d2 = accuracy ndcg[(clf name, score)]
    k_val = kag[clf_name]
    value[d[1]] = d1
    value[score] = d2
    value['kaggle_nDCG'] = kag[clf_name]
    value['Runtime(s)'] = runtime[clf name][0]
    final dict[desc[clf name]] = value
    processed.append(clf name)
pd.DataFrame (final dict).T
```

#### Out[35]:

	Accuracy	Runtime(s)	kaggle_nDCG	nDCG
Decision Tree	0.491813	4.371682	0.72767	0.679646
Logistic Regression	0.576351	131.991236	0.85576	0.803480
Random Forest	0.598182	12.131510	0.86626	0.800964
Random Forest - Best Estimator	0.620107	341.557885	0.86977	0.819157
XGBoost	0.626244	2189.293725	0.87090	0.822182
XGBoost - Best Estimator	0.627345	16800.558455	0.87027	0.822364

We can see the accuracies and nDCG are higher for the ensemble learners than the regular supervised learners. Seeing these results, one might think that using GridSearchCV to optimize the results might not be worth the trouble for our ensemble learners. The improvement in accuracy and nDCG is minimal, but the runtime difference is highly signifficant (28x for Random Forest, 76x for XGBoost). Truthfully this decision relies on the user and the use case. In the case where the testcase involves medical data and people's lives, every fraction of a percentage counts. However, in the case where we are looking to advertise for a user to book a trip somewhere, the extra runtime for such a small improvement is not necessary.

# **Conclusion**

```
In [2]:
```

```
rf_best = pd.read_pickle('rf_best_model.sav')
```

```
rf best
Out[2]:
RandomForestClassifier(bootstrap=True, class weight=None, criterion='gini',
            max_depth=20, max_features='auto', max_leaf_nodes=None,
            min impurity decrease=0.0, min impurity split=None,
            min samples_leaf=1, min_samples_split=20,
            min weight fraction leaf=0.0, n estimators=64, n jobs=-1,
            oob score=False, random state=None, verbose=0,
            warm start=False)
In [8]:
fig std=(10,8)
y pred = rf best.predict proba(X 1)
train users path = 'data/train users 2.csv'
train_users = pd.read_csv(train_users_path)
target = train users['country destination']
le = LabelEncoder()
le.fit transform(target.values)
In [10]:
cts = []
for i in range(len(X 1)):
   cts += le.inverse_transform(np.argsort(y_pred[i])[::-1])[:1].tolist()
ps = pd.Series(cts)
In [18]:
ps.value counts().plot(kind='bar', figsize=fig std).set(xlabel='countries',
ylabel='frequency')
Out[18]:
[Text(0,0.5,u'frequency'), Text(0.5,0,u'countries')]
   50000
   40000
   30000
   20000 -
   10000
```

Looking at the predictions from our Random Forest classifier, we can see that the majority of the first time users do not choose a destination on their first time using Airbnb, while the rest end up booking in the U.S. One way that Airbnb could help change this is to make suggestions on the first time the user logs on to Airbnb, to help them make a decision on where to first book their trip.

```
In []:
    rf_gridsearch = pd.read_pickle('rf_gridsearch_new.sav')

In [7]:
    print(rf_gridsearch.best_params_)
    print(rf_gridsearch.best_score_)

{'min_samples_split': 20, 'max_depth': 20}
0.819325956855

In [38]:
    xgb_gd_2 = pd.read_pickle('xgb_gridsearch2.sav')

In [39]:
    print(xgb_gd_2.best_params_)
    print(xgb_gd_2.best_score_)

{'learning_rate': 0.12, 'max_depth': 7}
0.822248230747
```

In both cases where we used <code>GridSearchCV</code>, our accuracy and nDCG values went up for the respective classifiers. When we look at the best parameters, we see that GridSearch chose the highest max depth for both our Random Forest and our XGBoost classifiers from the choices we had provided. This means that of all of the simulations, the model with the maximum number of trees from the parameters provided was needed to provide the best score. In other words, we needed the highest level of complexety in terms of depth of model to get the best score. This may be because of the number of features we are working with is on the larger side, so we need a more complex model to give us better results. GridSearch also chose the lowest learning rate (0.12) from the values provided. This means that the model is a better learner when it takes smaller steps to learn. Again, given our large number of features, the model may miss something when it takes large steps during gradient descent and when it takes smaller steps, it is able to fit more closely to the data.

```
In [12]:
```

	importance
age	0.249205
booking_request_pct	0.033696
booking_request_sum	0.029715
dac_wn	0.026009
tstamp_week	0.025624

#### In [14]:

	importance
age	0.082176
tstamp_hour	0.075424
account_year	0.066826
dac_wn	0.066771
data_pct	0.028663

In both cases, age seems to be the highest level of importance when looking at our features to determine where a user will first book his or her first trip. This makes sense, as certain destinations are more catered to a young crowd who might be looking for a livelier nightlife and more outdoor adventures, while an older user may be looking at destinations with more relaxing environments or family friendly activities. We seen that the week # of the year (dac\_wn) that an account is created is also in the top 5 features. This would also make sense, considering the time a user creates his/her account could be because they are looking to take a trip to go somewhere with better weather conditions than they are currently in. For example, a user who lives in New York may get fed up with the cold weather in December and want to book a trip to South America. Also, U.S. users tend to have longer vacation time during Christmas time and during the summer time between June-August. As Europe is a close and popular destination for U.S. citizens, a user who makes his/her account in May, for example, might be doing so with the intentions of finding lodging for his/her Europe trip that is coming up in the next month or two

# **Reflection and Improvements**

Although we have grown through the use of the classic supervised learning models, we are seeing more and more the benefits of using ensemble learning algorithms to provide better prediction results for data analysis. With this project, we demonstrated that ensemble learning classifiers such as Random Forest and XGBoost are able to provide better results than simply using weak learners. Using a model such as a decision tree or SVM can still provide good results, however leveraging

these supervised learners to build stronger ensemble learners helps use their strengths without suffering from the setbacks of overfitting or inefficiency on larger datasets.

In the future, we could extend our work to potentially utilize the rest of the available data, such as the age and countries data sets, to possibly encorporate more user data. Additionally, we might consider using different boosting algorithms, such as Adaboost, or neural networks to see if we can create even better results.

The biggest takeaway from this project was learning the power of Gridsearch. We were able to see significant imporvements in our Random Forest and XGBoost models after using Gridsearch to optimize our learning parameters. Although runtime ends up being longer, it is still better in the long run to come away with the best parameters, rather than tuning all parameters one at a time on your own until you find the best result.

Finally, our final results, as well as the final results of future participants, would be greatly improved with some preliminary improvements to the available data. The sessions training data, for example, was missing almost half of the users information. Furthermore, the data could be improved by adding a specific state for the users who live in the United States. It is understandable that in Airbnb's initial years, most users were in the U.S., yet this skewed the data so heavily to "user lives in the U.S." that it was difficult to use any more information on their location. For example, there are some cities that have large populations of immigrants from different areas in the world. If we had these cities available to us in the data, we would be able to make better predictions on whether or not the user may be planning a trip back home to see their family and where that may be.

Overall, this project was a great lesson in both data manipulation and the benefits of different Machine Learning algorithms. We visualized our data, identified key features that stood out, cleaned out others that were not relevant, and trained and refined models to give us our best chance at predicting future users' first bookings.